

WEST CHESTER AREA SCHOOL DISTRICT
Property & Finance Committee Meeting
 Monday – March 21, 2022
 6:30 p.m.
 Board Room A/B, Spellman Education Center
 782 Springdale Drive, Exton, PA 19341/Livestream

AGENDA

- Public Comment
- Approval of February 22, 2022 P&FC Minutes (see attached) Mr. Bevilacqua
- Review of CCIU Core Budget (see attached) Dr. Fiore/
Mr. Lubitsky
- Approval of Second Addendum to School Aged Child Care Services Agreement (see attached) Dr. Missett
- Review of Budget Forecast Model (see attached) Mr. Scully
- Approval of Discussion of ESSERs Funding (see attached) Mr. Scully
- Approval of Revised Board Policy 815, Electronic Signatures, and Approval of E-Signature Resolution (see attached) Mr. Wagman
- Approval of Bid Awards for Glen Acres Elementary School Additions and Renovations Project (see attached) Mr. Birster
- Approval of Bid Awards for 2022-23 Capital Reserve Fund Projects (see attached) Mr. Birster
- Approval of Revised Board Policy 903, Public Participation in Board Meetings, First Reading (see attached) Dr. Sokolowski

West Chester Area SD public meetings are live streamed and recorded for the purpose of public broadcast and posting on the Internet. The West Chester Area SD disclaims responsibility for both images, statements and/or actions made by those in attendance at the recorded public meetings.

~~~~~

(Board & Public)

*Public Comment Protocol*

- Residents wishing to make public comment on agenda items must register prior to the start of the meeting.
- Public comments on agenda items will be taken at the beginning of the meeting prior to voting.
- Policy 903: Public Participation in Board Meetings governs public comment.
- The committee chair or designee will call residents in the order in which they signed in.
- A three-minute timer will begin after the speaker states their name and township of residence.

Committee Meeting Minutes  
 WEST CHESTER AREA SCHOOL DISTRICT  
 February 22, 2022 – Property & Finance Committee

Attending Committee Members: Director Bevilacqua-Chair, Director Fleming, Director Herrmann, Director Whomsley

Other Board Members: Director Chester, Director Durnell, Director Shaw, Director Tiernan

Administration: Mr. John Scully, Dr. Robert Sokolowski, Mr. Wayne Birster, Mr. Justin Matys, Mr. Wagman

Also Present: Members of the public

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| Action or outcomes from the meeting: (Unless noted, all votes were 4-0.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                |
| Public Comment was made by the following residents on agenda items as indicated:<br>None                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                |
| The committee approved the January 18, 2022 Property & Finance Committee Minutes.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Mr. Bevilacqua |
| Mr. Wagman reviewed the result of the RFP for the fiber optic lease and the mini-bids from PEPPM approved providers, per E-Rate rules, for network hardware for the 2022-2023 school year. Mr. Wagman recommended approval of the following bids and vendors:<br>Optiv Security – HP/Aruba and Dell-branded switchgear - \$1,404,049<br>Optiv Security - HP/Aruba Indoor and Outdoor Wireless Access Points - \$195,476<br>The pricing listed above is pre-E-Rate. E-Rate subsidized network equipment is referred to as a Category 2 expenditure and consistent with E-Rate rules. The contract term begins April 1, 2022 and extends through September 30, 2023. The district retains the right to alter the quantity of switches and access points in accordance with needs at the times orders are placed and budgetary resources. However, the district will not exceed the quantities bid and the prices quoted above on these contracts.<br>The committee recommended E-Rate bid approval from the recommended vendors. | Mr. Wagman     |
| Mr. Wagman reviewed new Board Policy 006.3 – Broadcasting Board Meetings. Prior to Covid, it had been the practice of the West Chester Area School District to record public meetings and post them to the district’s website. During the pandemic when meetings had to be held remotely, the district began to livestream meetings for public access over the district’s YouTube channel. When the board started to once again meet in person, the practice of livestreaming meetings over the district’s YouTube channel continued. Livestreaming meetings benefits the broader community, allowing community members to view meetings in real time and increases community awareness of the happenings in the West Chester Area School District. Policy 006.3 is designed to address broadcasting in a more formal manner and was developed in consultation with our solicitor.<br>The committee recommended approval of new Board Policy 006.3 – Broadcasting Board Meetings, First Reading.                               | Mr. Wagman     |

Mr. Birster presented the committee with bid results for the following previously approved 2022-2023 Capital Reserve and Capital Fund Projects:

| Project # | Description                                                   | Vendor                           | 2022-23 Project Budget | Award Amount   |
|-----------|---------------------------------------------------------------|----------------------------------|------------------------|----------------|
| C-070     | Phase 3 Metal Roof – Rustin HS                                | Metal Alliance                   | \$1,350,611.00         | \$1,284,000.00 |
| G-137     | Phase 4 Metal Roof at Auditorium – Rustin HS                  | Metal Alliance                   | \$ 550,000.00          | \$ 480,000.00  |
| G-130     | Stage Lighting Upgrades – East HS                             | Starlite                         | \$ 43,000.00           | \$ 39,113.00   |
| G-129     | Replace (2) HVAC Rooftop Units – Warehouse                    | Goshen Mechanical Contractors    | \$ 150,000.00          | \$ 144,333.00  |
| G-131     | Replace (4) Metal Storage Units – East HS                     | Union Blue Enterprises, LLC      | \$ 40,000.00           | \$ 38,420.00   |
| G-134     | Replace Flooring in Admin and Guidance Offices – Henderson HS | P. C. Curry Floor Covering, Inc. | \$ 45,000.00           | \$ 37,378.00   |
|           |                                                               |                                  | \$2,178,611.00         | \$2,023,244.00 |

Mr. Birster

The committee recommended approval of the bids for the 2022-23 Capital Reserve and Capital Fund Projects.

Mr. Scully reviewed the February Budget Forecast Model. Changes to the 2021-22 expense projections included an increase of \$800,000 in teacher extra duty pay, a reduction of \$275,000 in teacher salaries, and a reduction of \$300,000 in custodial salaries. Changes to the 2021-22 revenue projections include an increase in EIT of \$350,000, an increase in transfer tax of \$425,000, and an increase in Federal CARES revenue of \$800,000. The net savings for 2021-22 is \$1,350,000. The savings resulting from changes to the 2021-22 projections will be utilized to reduce the 2022-23 budget gap. Mr. Scully reviewed the Financial Summary – All funds on page 32 of the model. With the incorporation of the above changes, the summary of all funds analysis shows no gap in 2022-23 assuming a tax increase up to the ACT 1 limit. This is an informational item and no Board action is required.

Mr. Scully

Mr. Scully provided the committee with a financing update and advised the committee that he participated in a Moody's rating call on February 9<sup>th</sup> whereby Moody's reaffirmed the Districts Aaa rating. The Bond sale for the refinancing of GOB Series A of 2012, Series AA of 2016, and Series of 2017 will occur in the beginning of March. After the update, Mr. Scully asked for approval of the resolution authorizing parameters for the refunding of bonds.

Mr. Scully

The Committee approved the resolution authorizing parameters for the refunding of the bonds.

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |
| <p>Items to be placed on board agenda February 28, 2022:</p> <ul style="list-style-type: none"> <li>• Approval of 2022-23 E-Rate Bids</li> <li>• Approval to Board Policy 006.3, Broadcasting Board Meetings, First Reading</li> <li>• Approval to Award Bids for 2022-23 Capital Reserve and Capital Fund Projects</li> <li>• Approval of Resolution Authorizing Parameters for the Refunding of Bonds</li> </ul> <p>MEMO items for board agenda February 28, 2022:</p> <ul style="list-style-type: none"> <li>• Approval of Revised Board Policy 903, Public Participation in Board Meetings, Second Reading</li> </ul> |  |
| <p>Items to discuss at a later date:</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |  |

Next Meeting Date: March 21, 2022

March 21, 2022



**Chester County Intermediate Unit**

Preliminary 2022-2023 IU Core, Occupational Education,  
Categorical, and Marketplace Services Budgets

Presented to the West Chester Area School District

Board of School Directors



## Summary of CCIU Consolidated Preliminary 2022-2023 Budget

| <b>Budget</b>                     | <b>Proposed 2022-23 Budget</b> |
|-----------------------------------|--------------------------------|
| Core Budget                       | 33,173,390                     |
| Categorical Budgets               | 35,902,959                     |
| Occupational Education Budget     | 30,361,289                     |
| Marketplace Services Budgets      | <u>200,176,279</u>             |
| <b>Total Proposed CCIU Budget</b> | <b>299,613,917</b>             |

# Summary of CCIU Budget Approval Process

## Core Services

- Adopted by weighted school district vote by April 30, 2022.

## Occupational Education

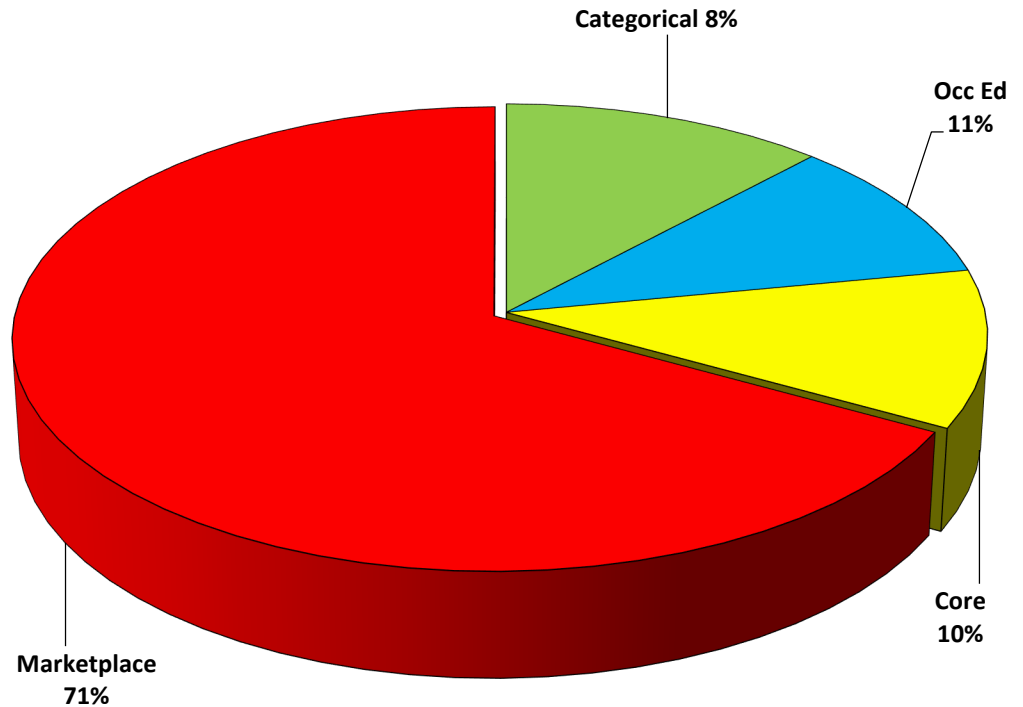
- Adopted by district board majority vote by June 30, 2022.

## Marketplace Services

- Adopted by IU Board in April 2022. Districts invoiced based on actual services.

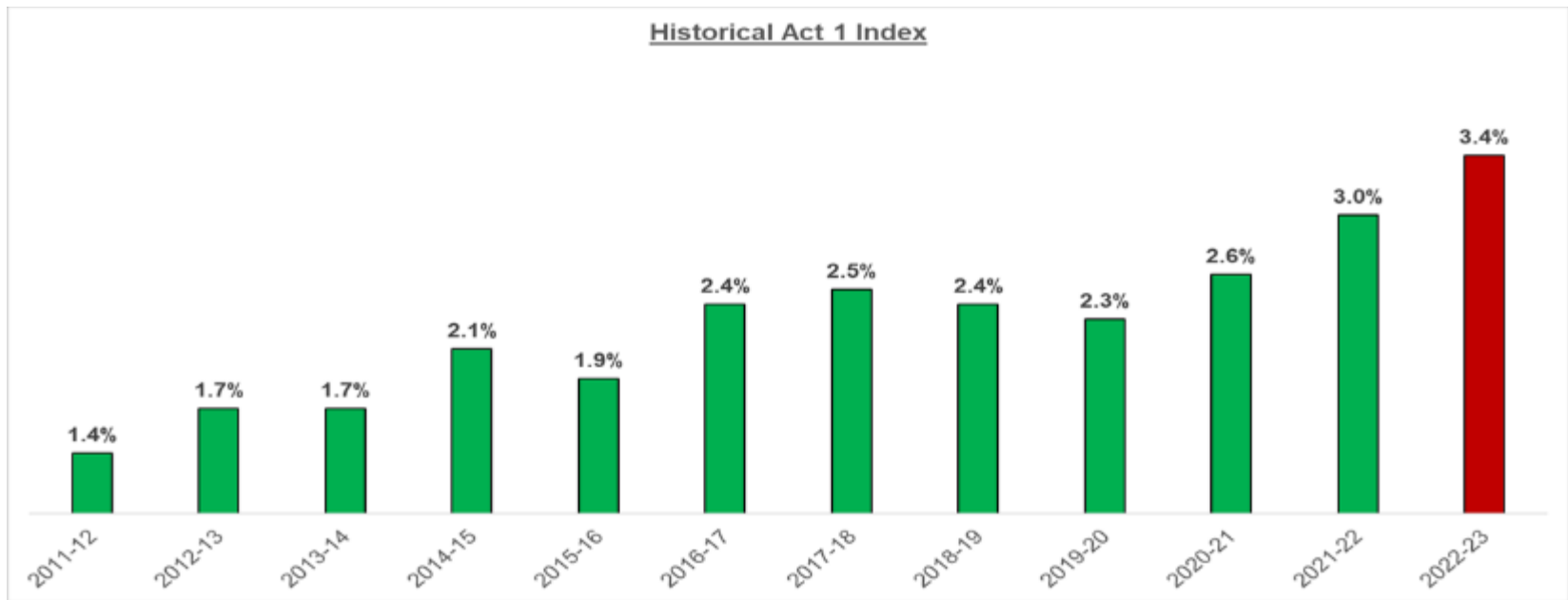
## Categorical Services

- Approved by appropriate agencies.



# Bottom Line for 2022-2023 Chester County Intermediate Unit Budgets

- No Increase in proposed Core Budget contributions.
- 2.25% increase in the current Occupational Education tuition rate.
- Prices paid by Chester County School Districts for Marketplace Services Programs will increase 2.47%. This is below the Act 1 Statewide Index of 3.4%.



- Categorical Budgets do not require local school district funds and represent alternative sources of revenue to deliver services.



## **Bottom Line on CCIU Budgets for the West Chester Area School District in 2022-2023**

### **Core Budget**

- Contribution will remain constant at \$130,316.

### **Occupational Education Budget**

- Cost for Career and Technical Education programs will increase by \$134,852 (5.5%) to \$2,604,964. The district has 261 students enrolled at the Technical College High School.

### **Marketplace Services Budget**

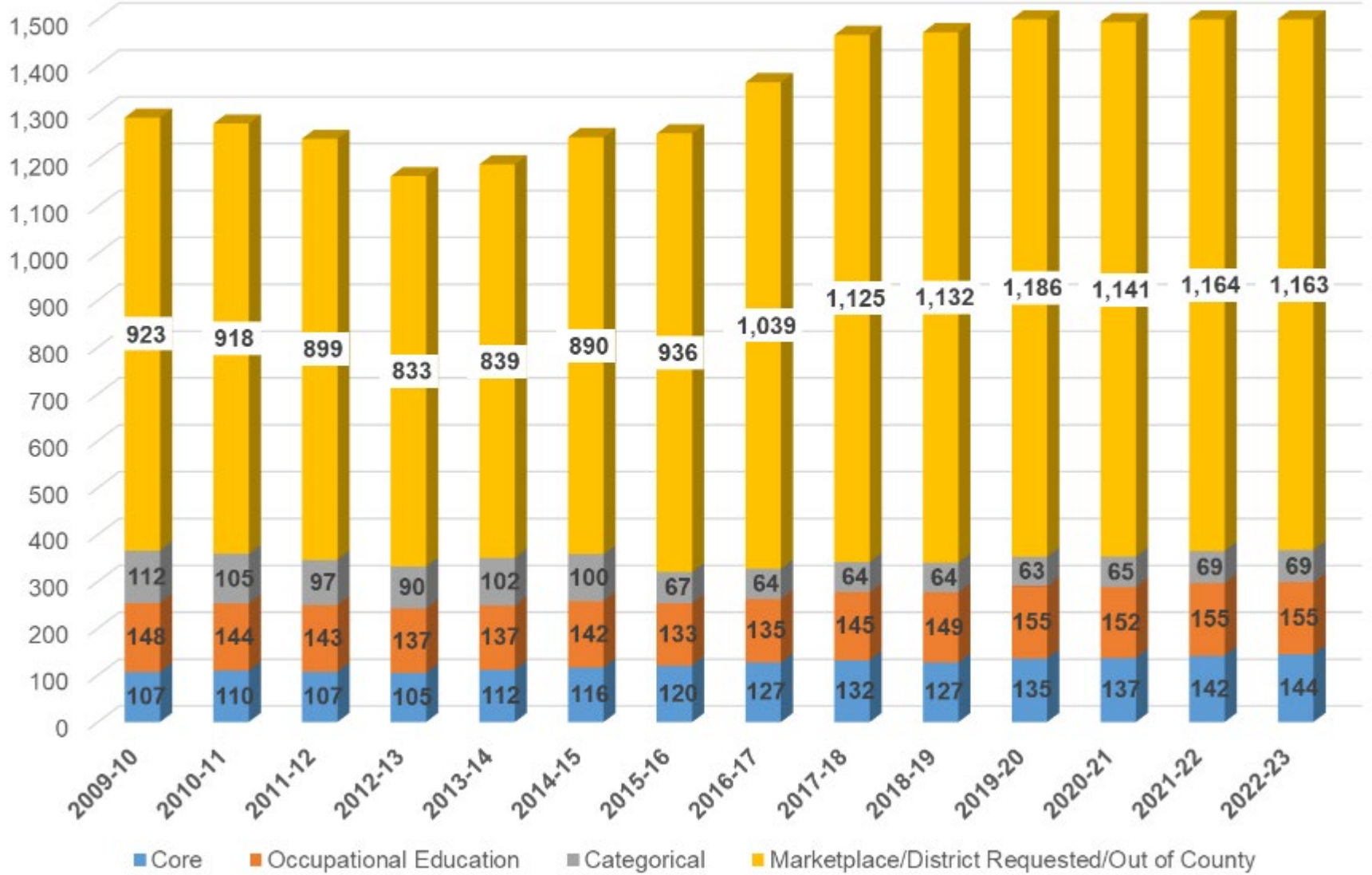
- The preliminary projections are that the cost of Marketplace Services will increase by \$362,489 (5.4%) to \$7,108,486 due in part to an increase in the enrollment of students in special education programs.

## Organizational Budget Development Considerations

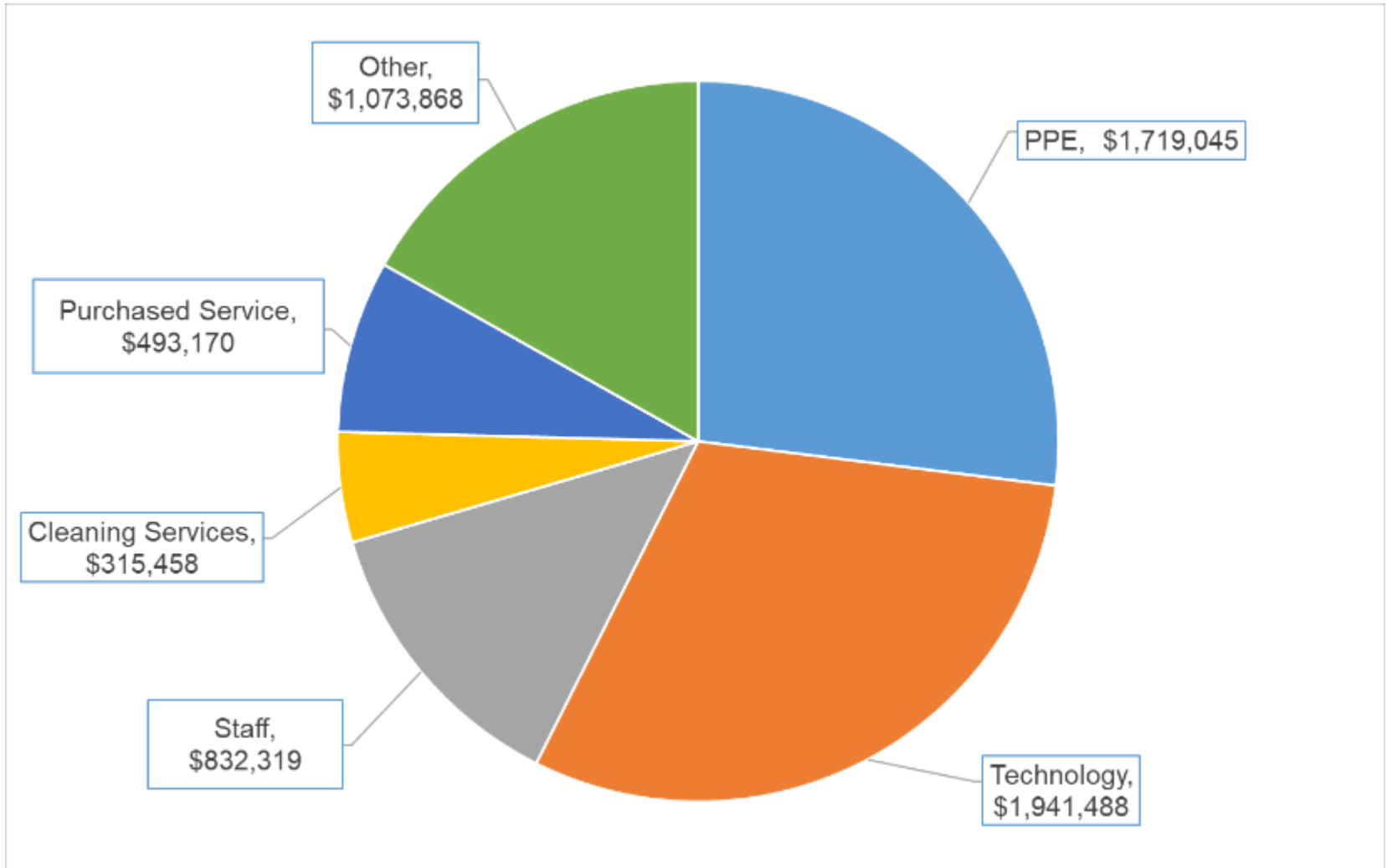
- Fiscally Appropriate Fund Balance Level
- School Reopening and COVID-19 Impact on Revenue and Expenses
- Staffing Ratios Required for Specialized Programs = Pricing Pressure
- Recruiting and Retaining Staff to Meet Customer Expectations
- Expense of Mandated Employer Contributions to PSERS
- Controlling Healthcare Costs
- Cost of Capital Improvements and Debt Service Obligations
- Countywide Enrollment Trends and Impact on CCIU Programs
- Developing New Programs with Sustainable Funding Streams
- Procurement and Efficient Utilization of Resources



### Chester County Intermediate Unit Full Time Equivalent Staff

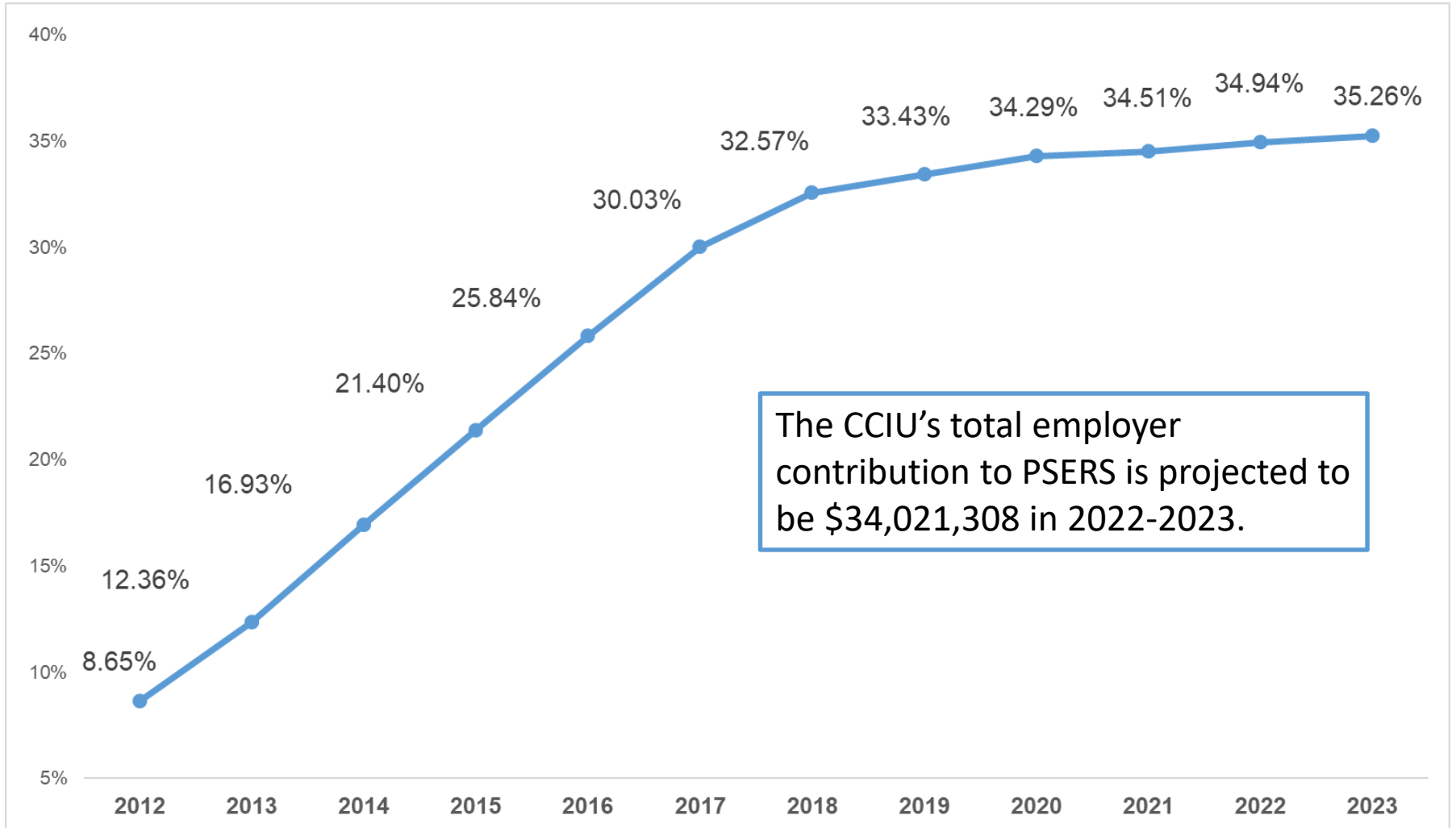


**CCIU COVID Related Expenses**  
*(\$6,375,348 March 13, 2020 thru December 31, 2021)*

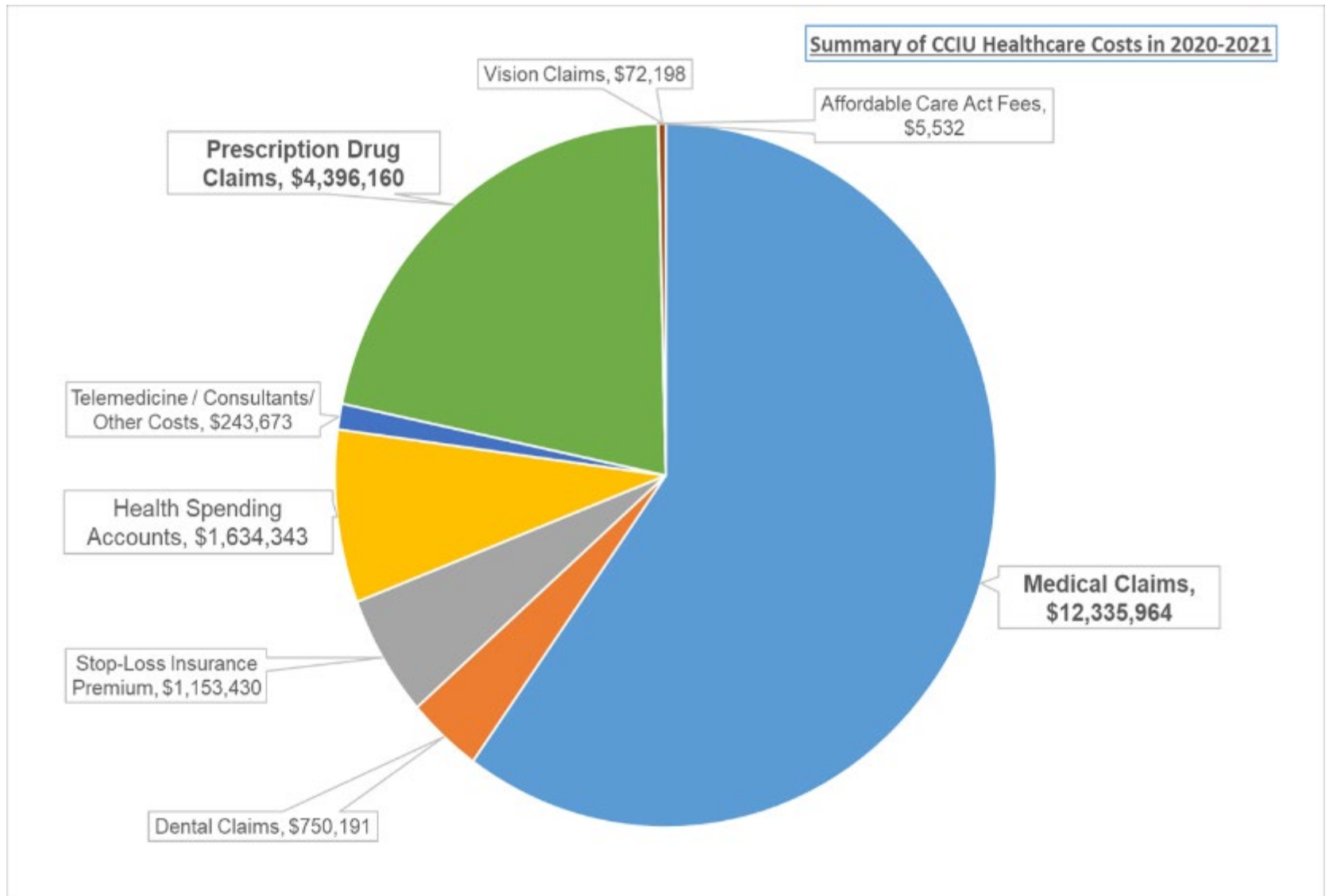


# 2022-2023 CCIU Budget Impact Item

## Mandated PSERS Employer Contribution Rate for 2022-2023



## Managing the Impact of Healthcare Costs on CCIU Budgets



## Increasing Efficiency Through Cooperative Purchasing Savings from Joint Purchasing Board Bids

### Estimated Savings by Bid Category

| <u>Savings by Expenditure Area</u> | <u>Estimated 2021 Savings</u> |
|------------------------------------|-------------------------------|
| Custodial Supplies                 | 107,601                       |
| Electricity                        | 2,096,464                     |
| Fuel Oil                           | 37,217                        |
| Gasoline                           | 315,782                       |
| Propane                            | 6,627                         |
| Mulch                              | 39,656                        |
| Paper                              | 70,244                        |
| Technology Equip.                  | 2,959                         |
| Prescription Drug Benefits         | 9,890,400                     |
| Cafeteria Equip.                   | 2,998                         |
| Cafeteria Supplies                 | 4,038                         |
| Tax Collection Services            | 2,473,789                     |
| Paving and Asphalt                 | 140,671                       |
| AHERA and Specialized Services     | 1,733                         |
| Trash Removal                      | 28,437                        |
| Office Depot Rebate Program        | 24,356                        |
| Recycling Services                 | 6,638                         |
| <b>Total</b>                       | <b>15,249,610</b>             |

### Estimated Savings by Participant

| <u>Savings by Member</u>             | <u>Estimated 2021 Savings</u> |
|--------------------------------------|-------------------------------|
| Avon Grove                           | 565,681                       |
| Coatesville                          | 924,147                       |
| Downingtown                          | 2,188,576                     |
| Great Valley                         | 887,265                       |
| Kennett Consolidated                 | 602,003                       |
| Octorara                             | 452,704                       |
| Owen J. Roberts                      | 920,426                       |
| Oxford                               | 83,831                        |
| Phoenixville                         | 474,132                       |
| Tredyffrin/Easttown                  | 940,151                       |
| Unionville-Chadds Ford               | 719,370                       |
| West Chester                         | 2,636,492                     |
| Chester County IU                    | 1,015,757                     |
| <b>Total School District Savings</b> | <b>12,410,535</b>             |
| Municipalities / Other Schools       | 2,839,075                     |
| <b>Total Savings</b>                 | <b>15,249,610</b>             |

**2022-23 CCIU Buildings and Facilities**

| <b><u>Primary CCIU Campuses</u></b>                          | <b><u>Square Footage</u></b> | <b><u>Acres</u></b> |
|--------------------------------------------------------------|------------------------------|---------------------|
| John K. Baillie Child and Career Development Center          | 165,000                      | 10                  |
| CCIU Learning Center / Career Center                         | 110,000                      | 14                  |
| Horticulture Center                                          | 8,000                        | 3                   |
| Technical College High School -Brandywine                    | 185,000                      | 9                   |
| Technical College High School-Pickering                      | 168,000                      | 60                  |
| Technical College High School-Pennock's Bridge               | 135,000                      | 78                  |
| Educational Services Center                                  | 78,000                       | 7                   |
| Gordon Education Center                                      | 66,000                       | 3                   |
| Totals                                                       | 915,000                      | 184                 |
| CCIU Leased Properties - 17 Locations                        | 81,000                       |                     |
| <b><u>School District Facilities Management Services</u></b> |                              |                     |
| Avon Grove School District                                   | 650,000                      |                     |
| Octorara Area School District                                | 450,000                      |                     |
| Totals                                                       | 1,100,000                    |                     |
| <b>Total CCIU Managed Facilities</b>                         |                              | <b>2,096,000</b>    |

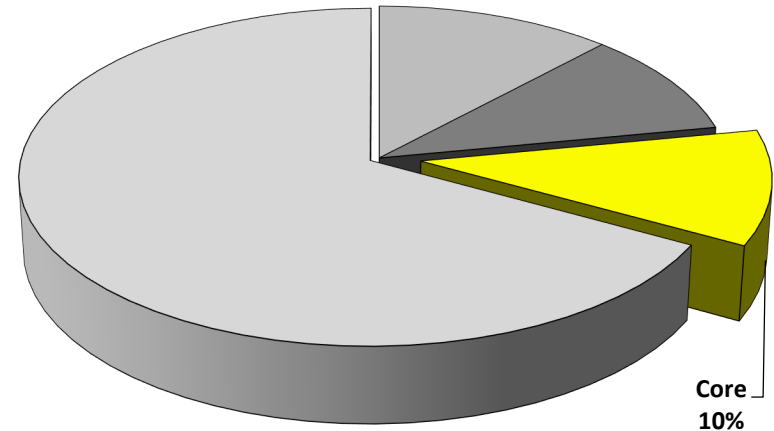




# CCIU Core Budget No Proposed Change to District Contributions in 2022-2023

## Core Budget Divisions

- General Administration
- Innovative Educational Services
- Information Technology
- Communications and Learning Solutions
- Building Maintenance Services





## Core Budget Summary

| <b>2020-2021<br/>Actual<br/>FYE</b> | <b>2021-2022<br/>Original<br/>Budget</b> | <b>2021-2022<br/>Projected<br/>Budget</b> | <b>2022-2023<br/>Proposed<br/>Budget</b> | <b>Budget to<br/>Budget<br/><u>Change</u></b> |
|-------------------------------------|------------------------------------------|-------------------------------------------|------------------------------------------|-----------------------------------------------|
| <b>\$30,654,017</b>                 | <b>\$31,006,260</b>                      | <b>\$34,815,985</b>                       | <b>\$33,173,390</b>                      | <b>(\$1,642,595)</b>                          |

### **CCIU Objective:**

Maintain a responsible balance so that resources are available to respond to member school district's needs while controlling overhead costs.



## Significant Changes to Core Budget 2021-2022 to 2022-2023

|                                               | <u>Amount Change</u>  |
|-----------------------------------------------|-----------------------|
| • Salaries (Existing Staff)                   | = \$ 293,352          |
| • Benefits (Existing Staff)                   | = \$ 236,042          |
| • Employer Contribution to PSERS              | = \$ 141,658          |
| • Supplies, Equipment, and Purchased Services | = \$ 272,873          |
| • Reduction in Debt Service                   | = \$ (1,985,271)      |
| • Change in all other Budget Areas            | <u>= \$ (601,249)</u> |
| <b>Total Change in Core Budget</b>            | <b>\$ (1,642,595)</b> |



## Projected 2022-2023 CCIU Core Contributions from Member Districts

| <b>School District</b>                 | <b>Actual 2020-21 Contribution</b> | <b>Actual 2021-22 Contribution</b> | <b>Projected 2022-23 Contribution</b> |
|----------------------------------------|------------------------------------|------------------------------------|---------------------------------------|
| Avon Grove School District             | \$31,078                           | \$30,151                           | \$30,151                              |
| Coatesville Area School District       | \$48,512                           | \$47,445                           | \$47,445                              |
| Downingtown Area School District       | \$93,730                           | \$93,277                           | \$93,277                              |
| Great Valley School District           | \$43,644                           | \$46,438                           | \$46,438                              |
| Kennett Consolidated School District   | \$34,132                           | \$33,526                           | \$33,526                              |
| Octorara Area School District          | \$14,976                           | \$14,587                           | \$14,587                              |
| Owen J. Roberts School District        | \$38,118                           | \$38,327                           | \$38,327                              |
| Oxford Area School District            | \$19,669                           | \$19,023                           | \$19,023                              |
| Phoenixville Area School District      | \$36,762                           | \$36,466                           | \$36,466                              |
| Tredyffrin/Easttown School District    | \$71,256                           | \$73,576                           | \$73,576                              |
| Unionville-Chadds Ford School District | \$40,629                           | \$40,595                           | \$40,595                              |
| West Chester Area School District      | \$131,221                          | \$130,316                          | \$130,316                             |
| <b>Total</b>                           | <b>\$603,727</b>                   | <b>\$603,727</b>                   | <b>\$603,727</b>                      |

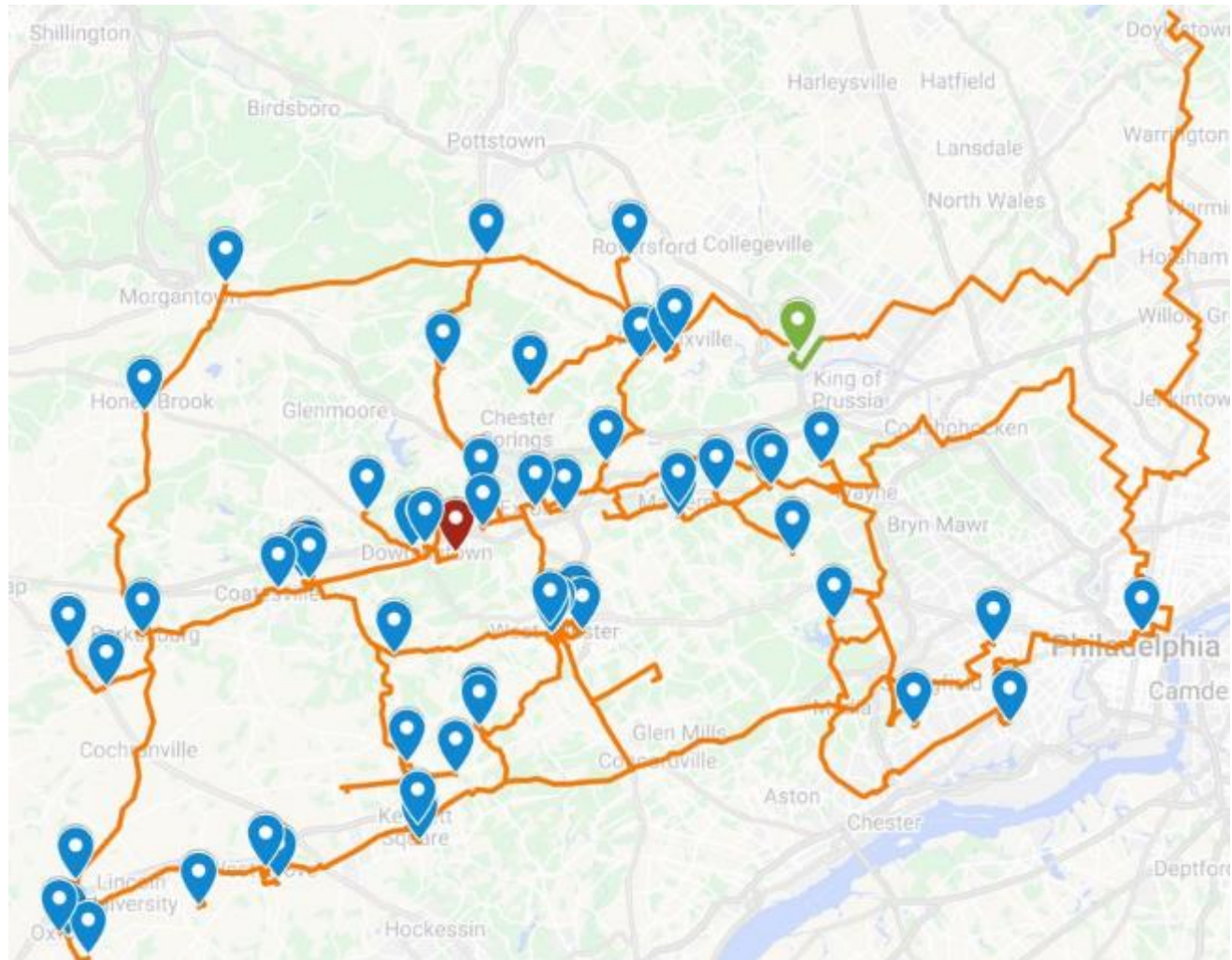


**Objective**

Reduce Internet outages for Chesconet members

**Accomplishments:**

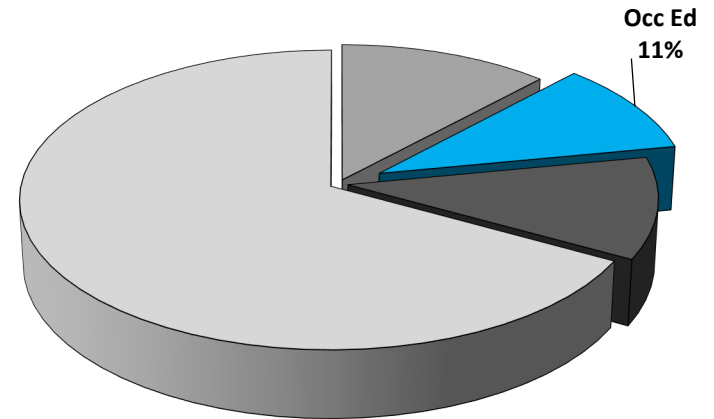
Expanded fiber footprint by 10.6 miles



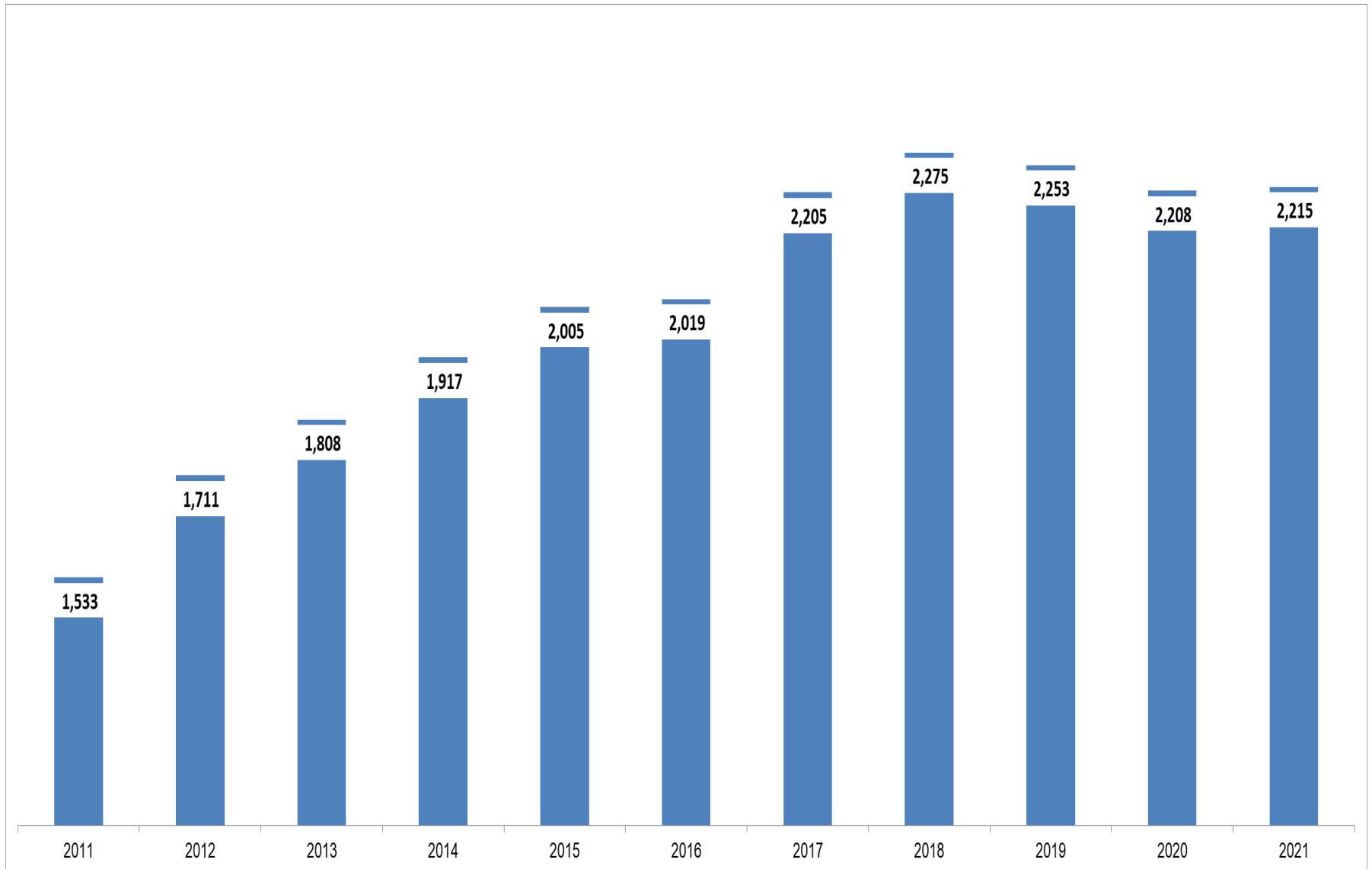
# Occupational Education Budget



- Technical College High School – Pennock’s Bridge Campus  
(Constructed 2008)
- Technical College High School – Brandywine Campus  
(Constructed 2012)
- Technical College High School – Pickering Campus  
(Renovation Completed 2017)



## Total Career and Technical Education Enrollment





## 2022-2023 Occupational Education Budget

*“Engaging students in the academic and technical preparation needed to continue their education and launch their careers.”*

2021-2022 Original Budget = \$ 29,460,271

2021-2022 Projected Budget = \$ 28,830,433

2022-2023 Proposed Budget = \$ 30,361,289

Budget to Budget Increase = \$ 1,530,856 (5.3%)

- 2020-2021 Three Year Avg. Enrollment = 1,007.501 FTE
- 2021-2022 Three Year Avg. Enrollment = 999.834 FTE
  
- 2021-2022 Tuition Rate per Half-Time Student = \$ 10,117
- **Proposed 2022-2023 Tuition Rate per Half-Time Student = \$10,344 (2.25% increase)**





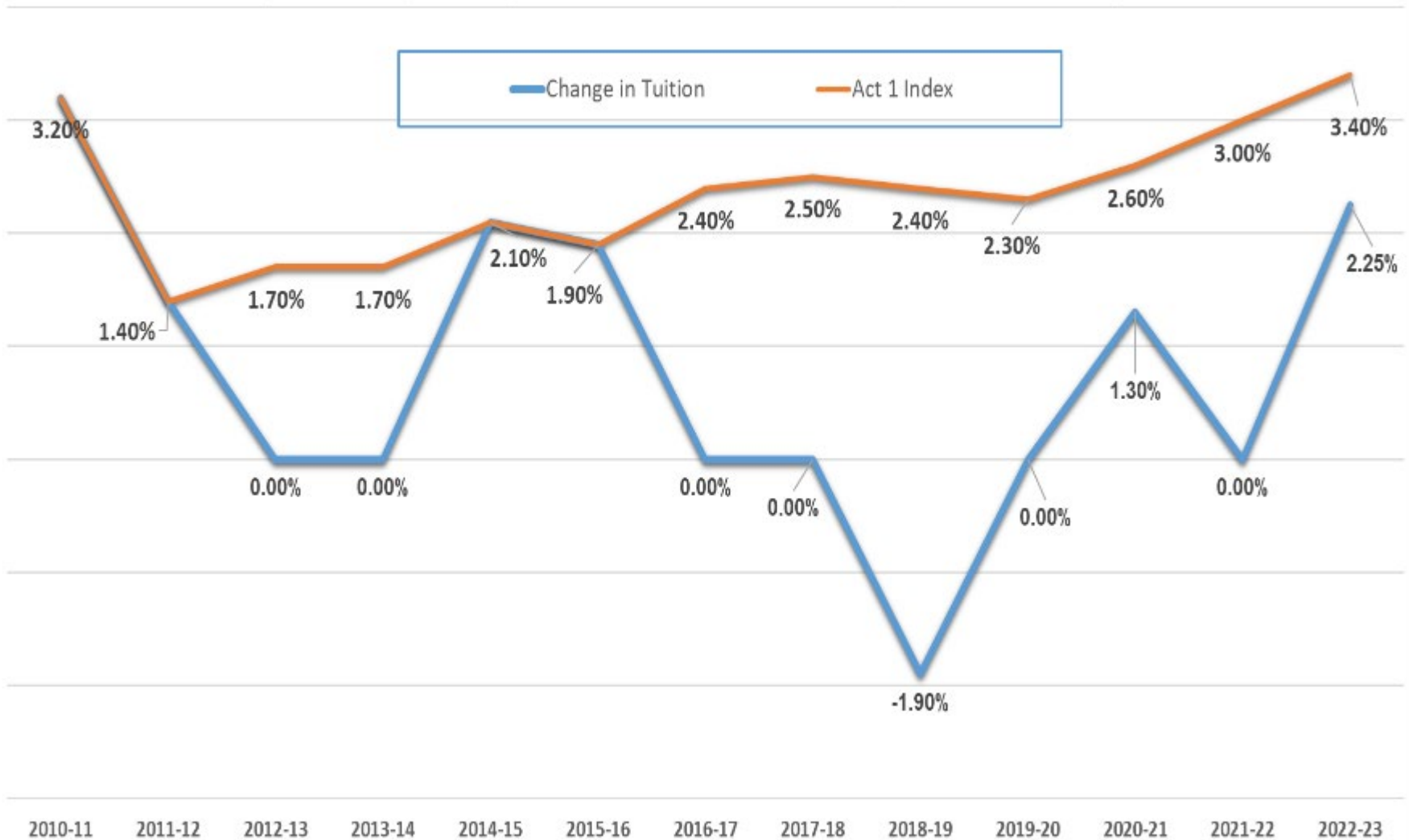
## Significant Changes in the Proposed 2022-2023 Occupational Education Budget

### Amount Change

|                                                      |                           |
|------------------------------------------------------|---------------------------|
| • Salaries (Existing Staff)                          | = \$ 279,886              |
| • Increase in Employer's Contribution to PSERS       | = \$ 132,213              |
| • Healthcare Benefits (Existing Staff)               | = \$ 309,274              |
| • Staffing Changes                                   | = \$ 0                    |
| • Increase in Debt Service                           | = \$ 732,459              |
| • Change in all other Budget Areas                   | = <u>\$ 77,024</u>        |
| <b>Total Change in Occupational Education Budget</b> | <b>\$1,530,856 (5.3%)</b> |

# Occupational Education Program Tuition Increases at or Below “Act 1 Index”

Annual Change in Occupational Education Tuition Rate Compared to Act 1 Index



## Example of Formula for Determining a District's Occupational Education Costs

### 2022-2023 Occupational Education Budget Contribution Formula for the West Chester Area School District

#### 2021-2022 Contribution

|            |   |            |   |            |       |                                                         |   |                                     |   |                                            |
|------------|---|------------|---|------------|-------|---------------------------------------------------------|---|-------------------------------------|---|--------------------------------------------|
| 2018-2019  |   | 2019-2020  |   | 2020-2021  |       | Three-Year<br>Average Full<br>Time<br><u>Equivalent</u> |   | 2021-2022<br>Tuition<br><u>Rate</u> |   | 2021-2022<br>Budget<br><u>Contribution</u> |
| <u>FTE</u> | + | <u>FTE</u> | + | <u>FTE</u> | ÷ 3 = | 122.083                                                 | x | 20,233                              | = | 2,470,112                                  |
| 106.500    |   | 130.000    |   | 129.750    |       |                                                         |   |                                     |   |                                            |

#### 2022-2023 Contribution

(Proposed)

|            |   |            |   |            |       |                                                         |   |                                     |   |                                            |
|------------|---|------------|---|------------|-------|---------------------------------------------------------|---|-------------------------------------|---|--------------------------------------------|
| 2019-2020  |   | 2020-2021  |   | 2021-2022  |       | Three-Year<br>Average Full<br>Time<br><u>Equivalent</u> |   | 2022-2023<br>Tuition<br><u>Rate</u> |   | 2022-2023<br>Budget<br><u>Contribution</u> |
| <u>FTE</u> | + | <u>FTE</u> | + | <u>FTE</u> | ÷ 3 = | 125.917                                                 | x | 20,688                              | = | 2,604,964                                  |
| 130.000    |   | 129.750    |   | 118.000    |       |                                                         |   |                                     |   |                                            |

|                   |         |
|-------------------|---------|
| Amount Change     | 134,852 |
| Percentage Change | 5.5%    |

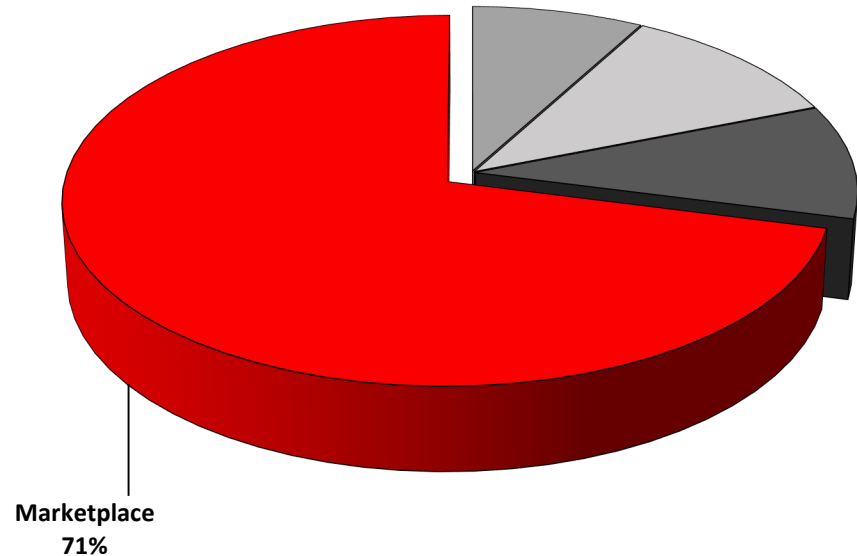
|                                                                                 |           |
|---------------------------------------------------------------------------------|-----------|
| Projected Academic Class Costs (based on September 2021 enrollment)             | 226,489   |
| Total Projected 2022-23 Costs for Students in the Technical College High School | 2,831,453 |

| Career and Technical Education Program    | Total West Chester Area SD Students |
|-------------------------------------------|-------------------------------------|
| Allied Health - Brandywine Hospital       | 11                                  |
| Allied Health - Chester County Hospital   | 16                                  |
| Allied Health - Community Health          | 5                                   |
| Allied Health - EMT                       | 11                                  |
| Allied Health - Paoli Hospital            | 3                                   |
| Allied Health - Sports Medicine           | 9                                   |
| Animal Science                            | 8                                   |
| Automotive Collision Technology           | 9                                   |
| Automotive Service Technology             | 12                                  |
| Baking and Pastry Arts                    | 3                                   |
| Barbering                                 | 8                                   |
| Carpentry                                 | 11                                  |
| Commercial Art and Design Media           | 8                                   |
| Computer Information Systems - Networking | 8                                   |
| Cosmetology                               | 17                                  |
| Criminal Justice and Police Sciences      | 30                                  |
| Culinary Arts                             | 4                                   |
| Digital Media and Sound Communication     | 5                                   |
| Early Childhood Care and Education        | 4                                   |
| Electrical Occupations                    | 16                                  |
| Electromechanical Engineering Technology  | 7                                   |
| Engine Technology                         | 5                                   |
| Health Career Pathways                    | 21                                  |
| HVAC and Refrigeration Technology         | 11                                  |
| Marketing and Financial Services          | 6                                   |
| Precision CNC Machining                   | 1                                   |
| Teacher Leadership Academy                | 1                                   |
| Veterinary Science                        | 11                                  |
| <b>Grand Total</b>                        | <b>261</b>                          |



## Overview of Proposed 2022-23 Marketplace Services Budgets

- 101 Program budgets totaling \$200,176,279
- Member school districts prices increase by 2.47%
- School districts will only be invoiced for actual services provided



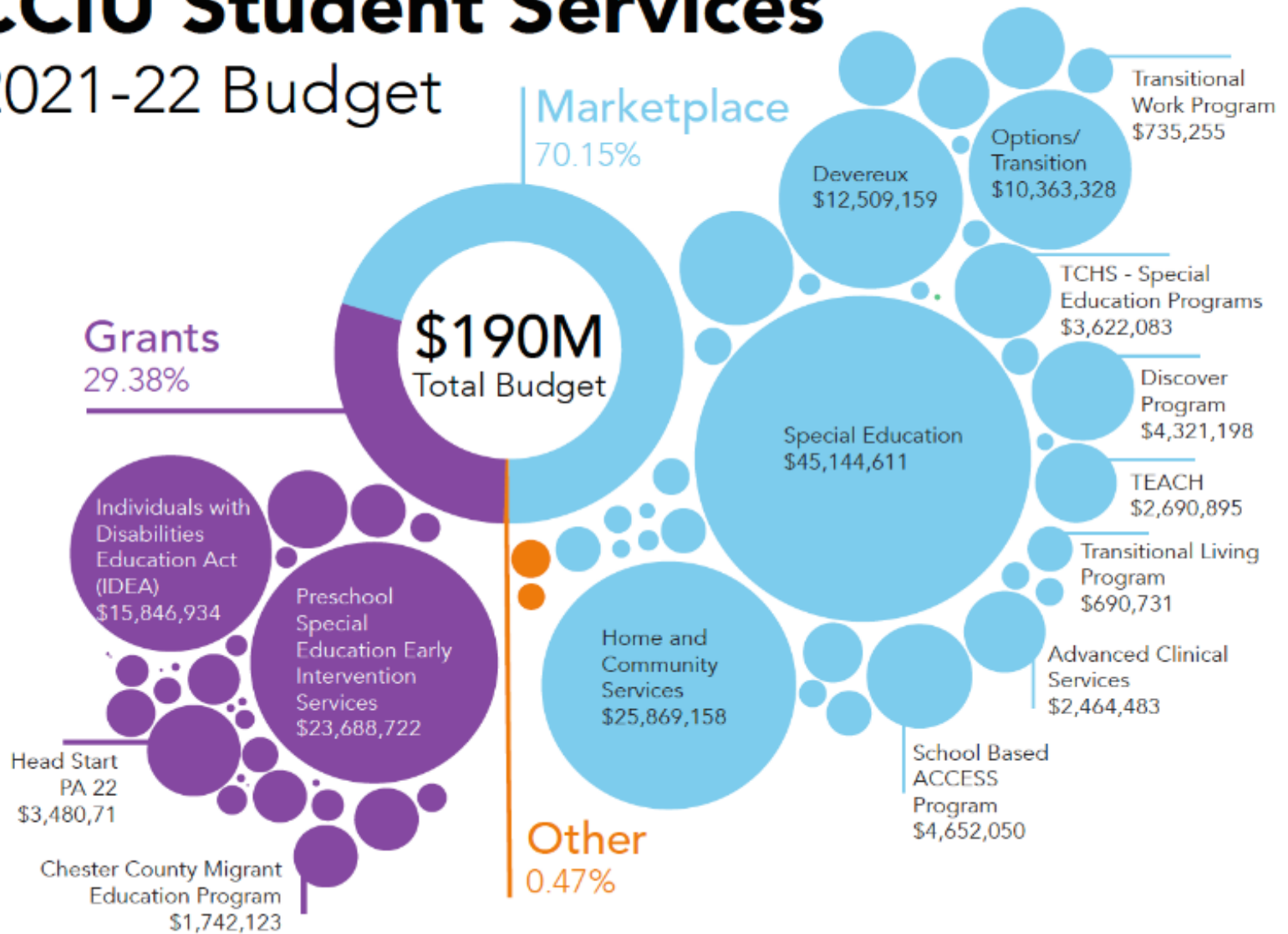
## Summary of Marketplace Budgets

| 2020-2021<br>Actual<br>FYE | 2021-2022<br>Original<br>Budget | 2021-2022<br>Projected<br>Budget | 2022-2023<br>Proposed<br>Budget | <b>Budget to<br/>Budget<br/>Change</b> |
|----------------------------|---------------------------------|----------------------------------|---------------------------------|----------------------------------------|
| \$207,343,699              | \$202,328,316                   | \$202,791,358                    | \$200,176,279                   | <b>(\$2,615,079)</b>                   |

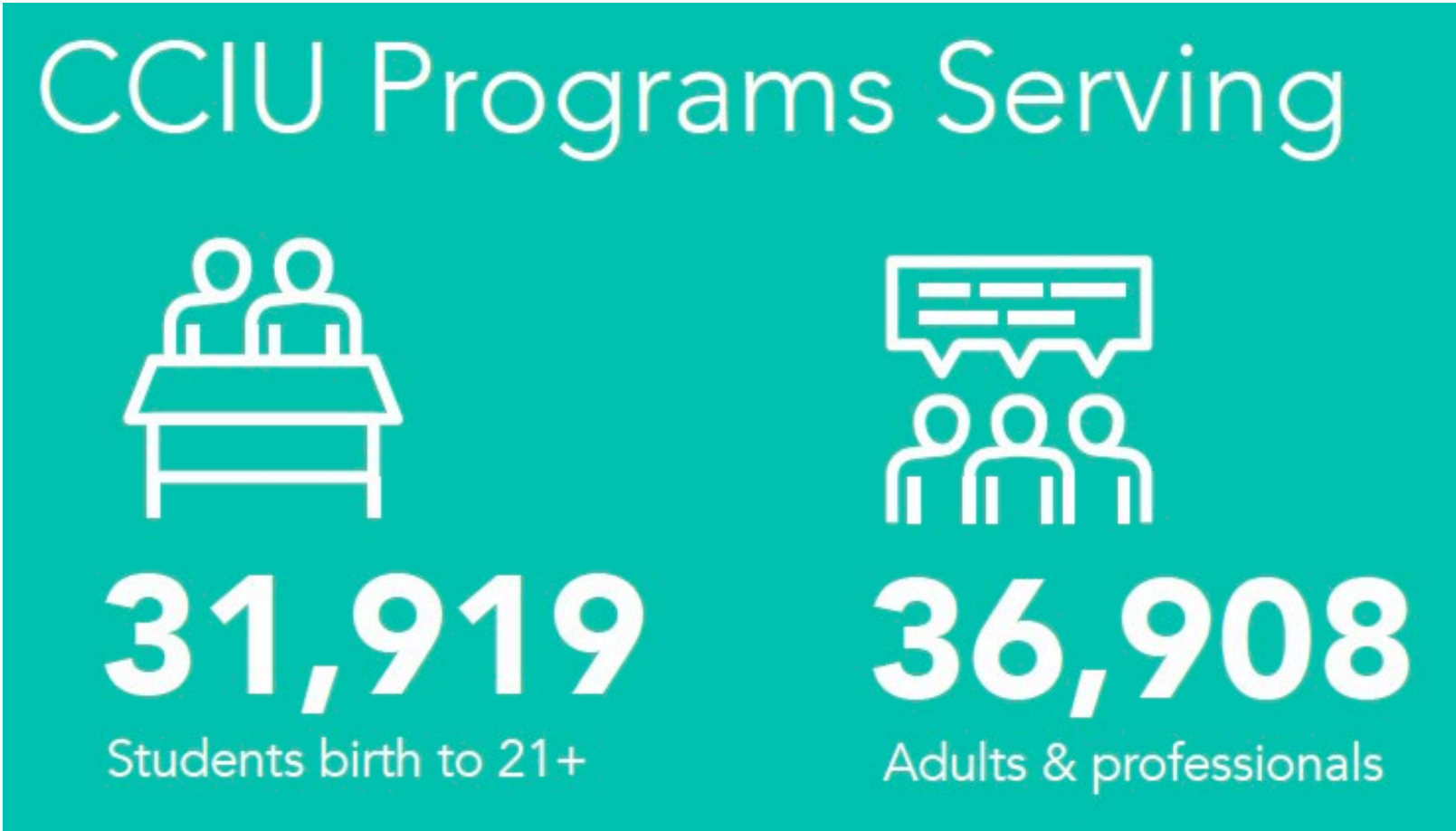


# CCIU Student Services

## 2021-22 Budget



# Who We Serve...





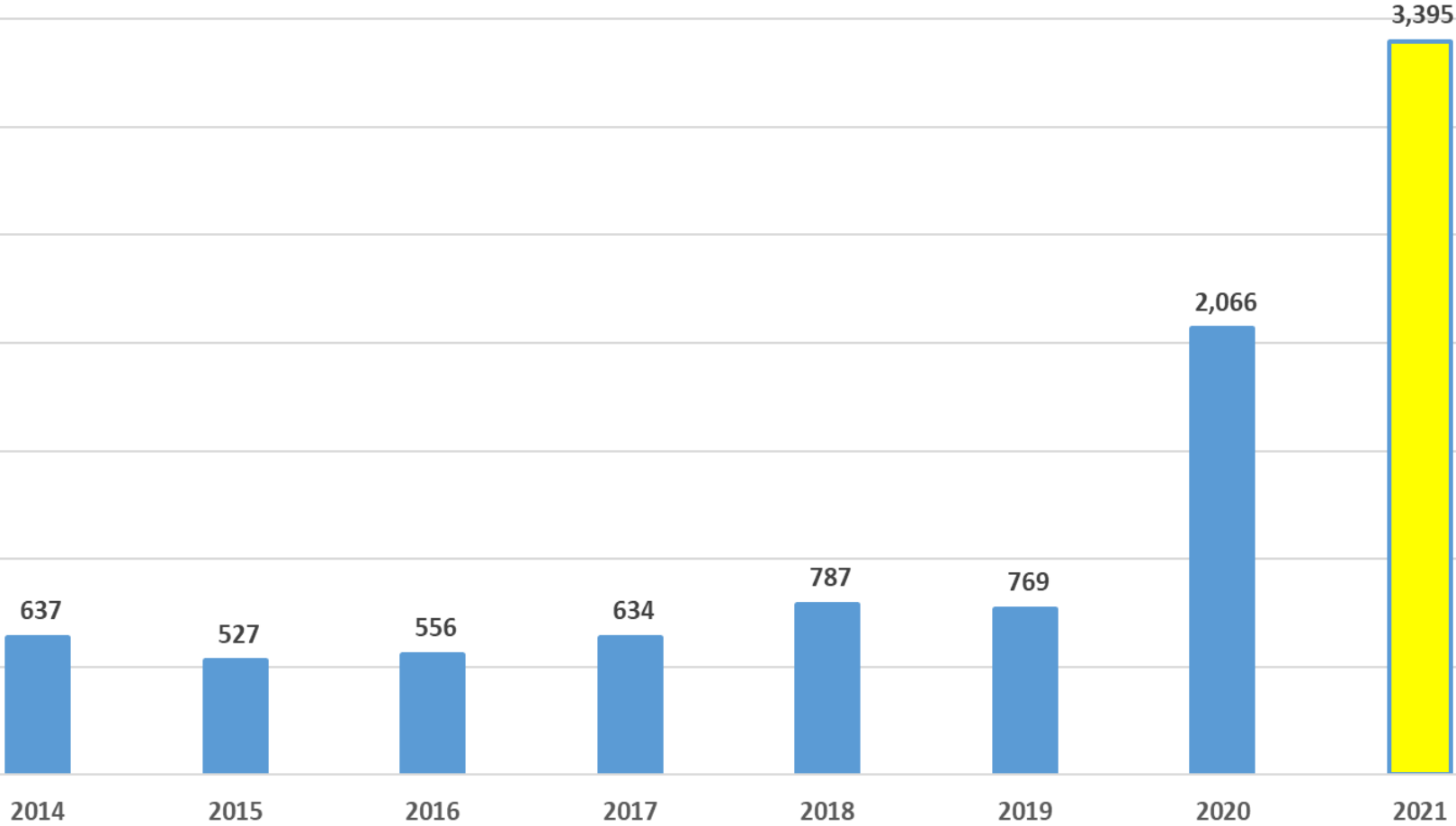
## Brandywine Virtual Academy in the Technical College High School – Brandywine Campus



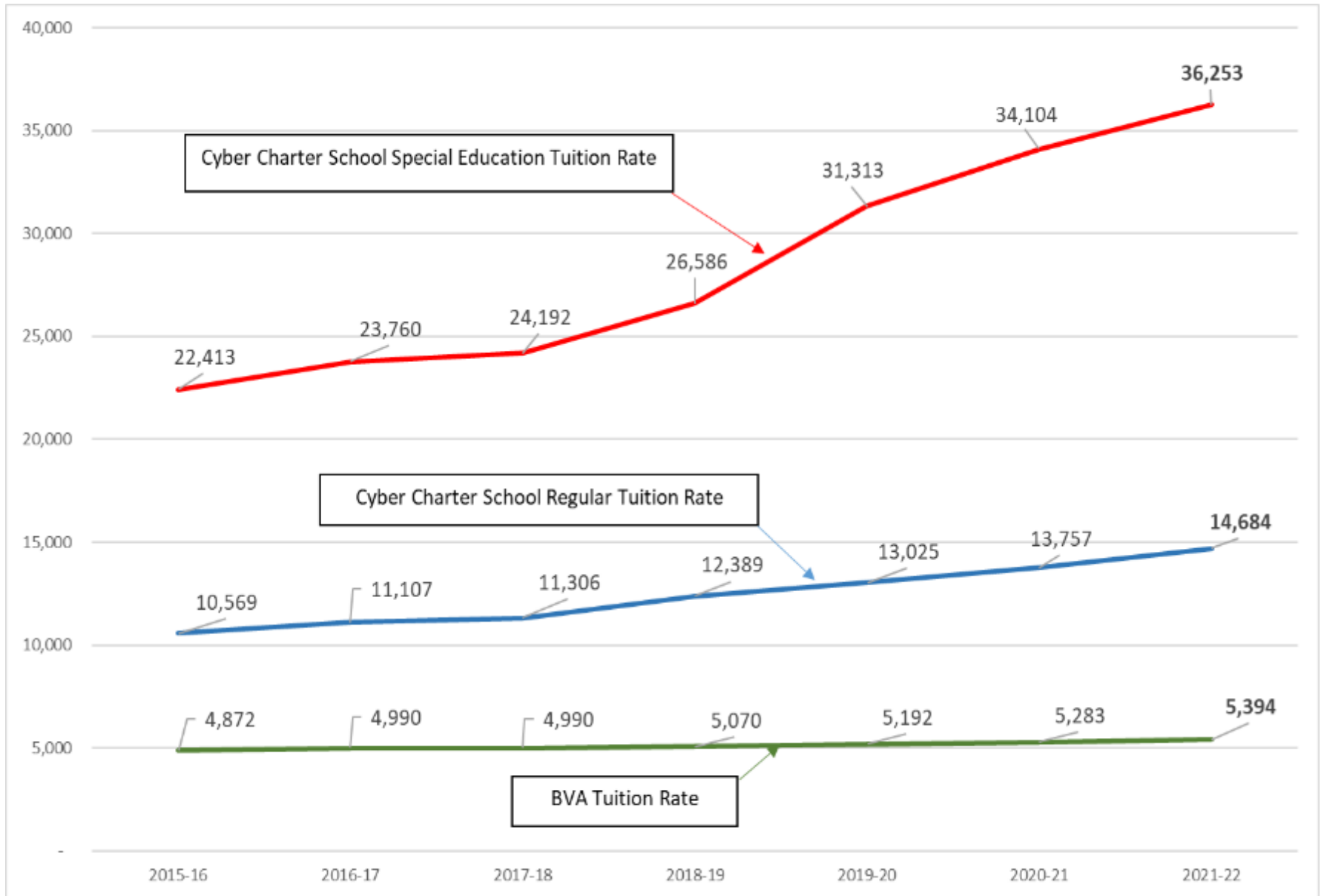
## Summary of Chester County School District Charter School Costs

| <u>District</u>        | <b>2020-21<br/>Brick and Mortar<br/><u>Charter School Costs</u></b> | <b>2020-21<br/>Cyber Charter<br/><u>School Costs</u></b> | <b>2020-21<br/>Total Charter<br/><u>School Costs</u></b> |
|------------------------|---------------------------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|
| Avon Grove             | 9,298,985                                                           | 1,004,670                                                | 10,303,655                                               |
| Coatesville Area       | 58,076,326                                                          | 2,567,785                                                | 60,644,111                                               |
| Downingtown Area       | 5,081,760                                                           | 2,755,623                                                | 7,837,383                                                |
| Great Valley           | 274,462                                                             | 1,582,560                                                | 1,857,022                                                |
| Kennett Consolidated   | 2,144,725                                                           | 983,975                                                  | 3,128,700                                                |
| Octorara Area          | 2,474,441                                                           | 1,207,108                                                | 3,681,549                                                |
| Owen J. Roberts        | 1,362,519                                                           | 2,424,899                                                | 3,787,418                                                |
| Oxford Area            | 6,137,573                                                           | 1,904,693                                                | 8,042,266                                                |
| Phoenixville Area      | 5,576,948                                                           | -                                                        | 5,576,948                                                |
| Tredyffrin/Easttown    | 79,038                                                              | 1,158,022                                                | 1,237,060                                                |
| Unionville-Chadds Ford | 85,443                                                              | 893,608                                                  | 979,051                                                  |
| West Chester Area      | 4,580,056                                                           | 3,288,594                                                | 7,868,650                                                |
| <b>Total</b>           | <b>95,172,276</b>                                                   | <b>19,771,537</b>                                        | <b>114,943,813</b>                                       |

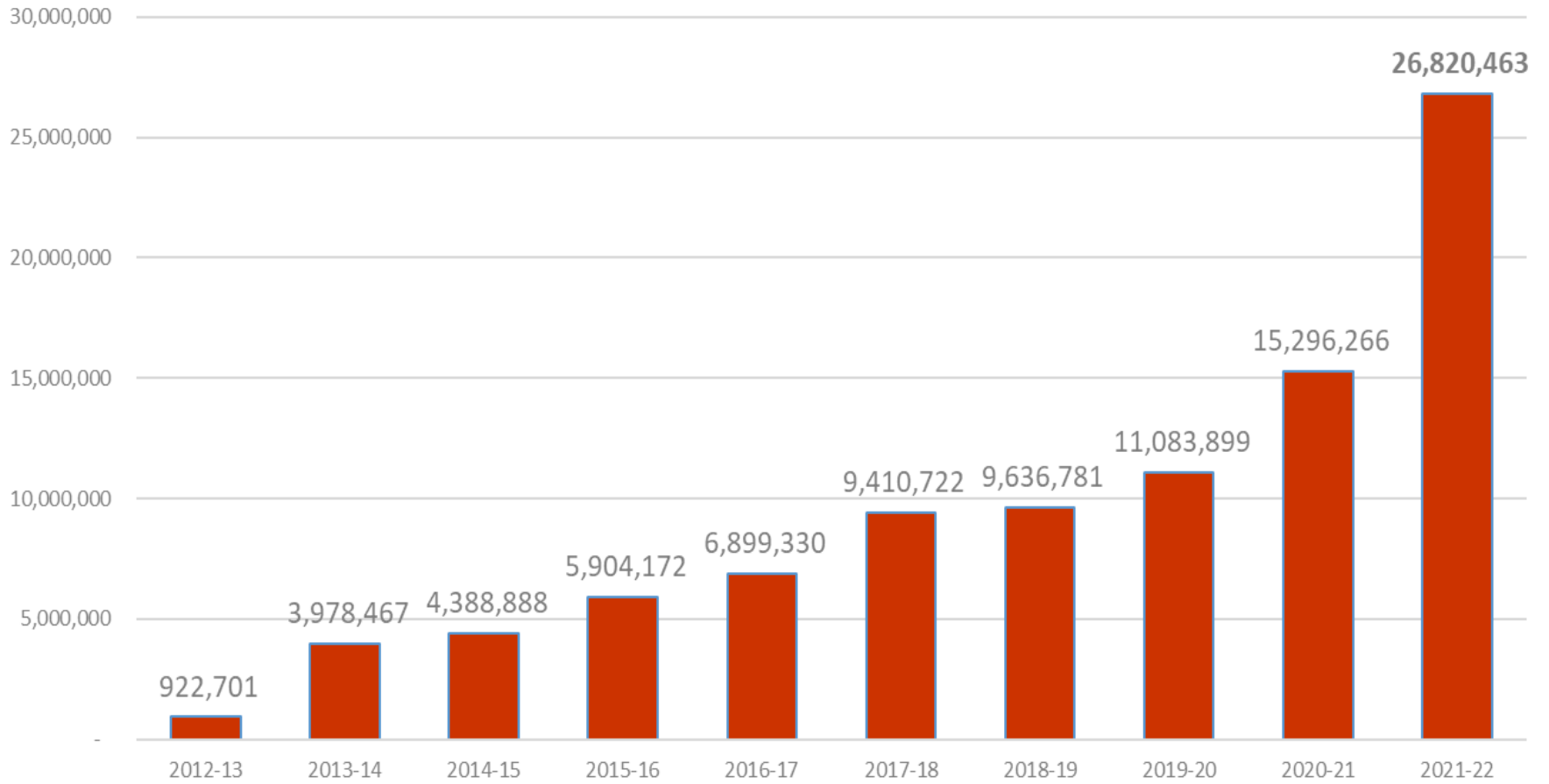
Brandywine Virtual Academy  
Enrollment: 2014 through 2021



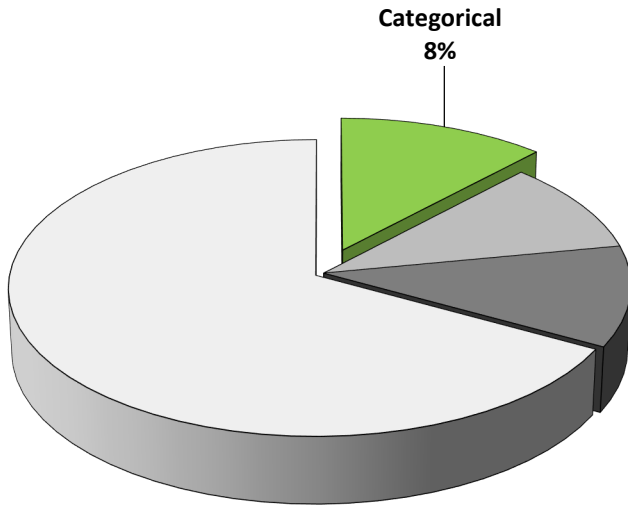
## Comparison of CCIU's Brandywine Virtual Academy to Cyber Charter Costs



# Brandywine Virtual Academy Estimated Savings to School Districts



## Categorical Budgets – Alternative Sources of Revenue Require No School District Funding



|                                                     |                      |
|-----------------------------------------------------|----------------------|
| Carl D. Perkins Plan                                | \$ 836,479           |
| GEER II Emergency Assistance-<br>Non-Public Schools | \$10,623,647         |
| IDEA Preschool Funding 611                          | \$ 1,491,052         |
| IDEA Preschool Funding 619                          | \$ 213,104           |
| Individuals with Disabilities Act (IDEA)            | \$16,868,200         |
| Non-Public Schools                                  | \$ 5,475,330         |
| Non-Public Safety Grant                             | \$ 216,783           |
| Title II, Part A                                    | \$ 145,403           |
| <u>Title IV</u>                                     | <u>\$ 32,961</u>     |
| <b>Total Categorical Budgets</b>                    | <b>\$ 35,902,959</b> |

68.71 full-time equivalent staff positions are funded through the alternative revenue sources in the Categorical Budgets.

## Estimated Total Service Purchases by the West Chester Area School District

### Comparison of CCIU Budgets and Marketplace Services 2021-2022 and 2022-2023

|                                       | <u>Projected<br/>2021-2022<br/>Purchases</u> | <u>Projected<br/>2022-2023<br/>Purchases</u> | <b>2021-2022 Comparison</b>                 |                        |
|---------------------------------------|----------------------------------------------|----------------------------------------------|---------------------------------------------|------------------------|
|                                       |                                              |                                              | <u>Amount<br/>Change From<br/>Projected</u> | <u>Pct.<br/>Change</u> |
| <b>Core Budget</b>                    | 130,316                                      | 130,316                                      | <b>0</b>                                    | <b>0.0%</b>            |
| <b>Occupational Education</b>         | 2,470,112                                    | 2,604,964                                    | <b>134,852</b>                              | <b>5.5%</b>            |
| <b><u>Marketplace Services</u></b>    |                                              |                                              |                                             |                        |
| Special Education                     | 2,894,678                                    | 3,004,358                                    | <b>109,680</b>                              | <b>3.8%</b>            |
| Action Science Kits                   | 74,000                                       | 76,516                                       | <b>2,516</b>                                | <b>3.4%</b>            |
| Advance Clinical Services             | 33,483                                       | 34,684                                       | <b>1,201</b>                                | <b>3.6%</b>            |
| Aspire                                | 36,021                                       | 38,485                                       | <b>2,464</b>                                | <b>6.8%</b>            |
| Brandywine Virtual Academy            | 221                                          | 229                                          | <b>8</b>                                    | <b>3.6%</b>            |
| CC Professional Recruiting Cons.      | 1,000                                        | 1,000                                        | <b>0</b>                                    | <b>0.0%</b>            |
| Changes                               | 1,446                                        | 1,495                                        | <b>49</b>                                   | <b>3.4%</b>            |
| Chester County Youth Center           | 7,016                                        | 10,002                                       | <b>2,986</b>                                | <b>42.6%</b>           |
| CTE - Academic Cost                   | 214,605                                      | 221,902                                      | <b>7,297</b>                                | <b>3.4%</b>            |
| Devereux                              | 336,467                                      | 347,907                                      | <b>11,440</b>                               | <b>3.4%</b>            |
| Discover Program                      | 556,882                                      | 575,816                                      | <b>18,934</b>                               | <b>3.4%</b>            |
| Document Imaging and Record Retention | 0                                            | 0                                            | <b>0</b>                                    | <b>0.0%</b>            |
| English Language Development (ELD)    | 6,230                                        | 6,587                                        | <b>357</b>                                  | <b>5.7%</b>            |
| External Technology Support Services  | 56,126                                       | 58,034                                       | <b>1,908</b>                                | <b>3.4%</b>            |
| Gateway                               | 266,225                                      | 304,357                                      | <b>38,132</b>                               | <b>14.3%</b>           |
| Home and Community Services           | 410,382                                      | 422,693                                      | <b>12,311</b>                               | <b>3.0%</b>            |
| IES-Special Projects                  | 7,000                                        | 7,238                                        | <b>238</b>                                  | <b>3.4%</b>            |
| Mapleton Hospital                     | 5,161                                        | 5,336                                        | <b>175</b>                                  | <b>3.4%</b>            |
| Non Public Admin and Program          | 31,482                                       | 31,482                                       | <b>0</b>                                    | <b>0.0%</b>            |
| Options/Transition                    | 780,901                                      | 871,628                                      | <b>90,727</b>                               | <b>11.6%</b>           |
| Preschool Special Education Services  | 244,938                                      | 265,934                                      | <b>20,996</b>                               | <b>8.6%</b>            |
| Professional Learning                 | 27,140                                       | 28,063                                       | <b>923</b>                                  | <b>3.4%</b>            |
| Public Relations Consultation         | 170                                          | 176                                          | <b>6</b>                                    | <b>3.5%</b>            |
| REACH & CARE                          | 32,642                                       | 44,804                                       | <b>12,162</b>                               | <b>37.3%</b>           |
| School Based ACCESS Program           | 4,994                                        | 5,164                                        | <b>170</b>                                  | <b>3.4%</b>            |
| Special Education Transportation      | 1,848                                        | 16,152                                       | <b>14,304</b>                               | <b>774.0%</b>          |
| TCHS - Special Education Programs     | 486,013                                      | 497,463                                      | <b>11,450</b>                               | <b>2.4%</b>            |
| TEACH                                 | 178,779                                      | 179,029                                      | <b>250</b>                                  | <b>0.1%</b>            |
| Transitional Work Program             | 45,159                                       | 46,616                                       | <b>1,457</b>                                | <b>3.2%</b>            |
| <u>Young Parents Program</u>          | <u>4,986</u>                                 | <u>5,331</u>                                 | <u>345</u>                                  | <u>6.9%</u>            |
| <b>Total Marketplace Services</b>     | <b>6,745,995</b>                             | <b>7,108,481</b>                             | <b>362,486</b>                              | <b>5.4%</b>            |
| <b>TOTAL ALL SERVICES</b>             | <b>9,346,423</b>                             | <b>9,843,761</b>                             | <b>497,338</b>                              | <b>5.3%</b>            |

**Questions?**



**WEST CHESTER AREA SCHOOL DISTRICT**

**Property & Finance Committee**

**March 21, 2022**

**Approval of Addendum to the Contract with A Child's Place**

The District and A Child's Place (ACP) entered into a contract in 2017 for school-aged childcare services. Dr. Missett will present an addendum to this contract continuing it for one additional year through the 2022-23 school year.

Please let me know if you have any questions.

Dr. Sara Missett  
Director of Elementary Education  
March 9, 2022





West Chester Area School District  
Revenue History and Forecast

|    | A                                                                      | AG                | AH               | AI                | AJ               | AK               | AL               | AM               | AN               | AO               |
|----|------------------------------------------------------------------------|-------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| 1  |                                                                        | <b>Actual</b>     | <b>Budget</b>    | <b>Actual</b>     | <b>Budget</b>    | <b>Projected</b> | <b>Estimated</b> | <b>Estimated</b> | <b>Estimated</b> | <b>Estimated</b> |
| 2  |                                                                        | <b>2019-20</b>    | <b>2020-21</b>   | <b>2020-21</b>    | <b>2021-22</b>   | <b>2021-22</b>   | <b>2022-23</b>   | <b>2023-24</b>   | <b>2024-25</b>   | <b>2025-26</b>   |
| 3  | <b>Local</b>                                                           | <b>211,001.1</b>  | <b>204,779.1</b> | <b>214,400.1</b>  | <b>208,090.1</b> | <b>213,757.6</b> | <b>216,332.4</b> | <b>254,552.4</b> | <b>264,438.1</b> | <b>275,166.0</b> |
| 4  | Real Estate                                                            | 178,219.1         | 176,963.2        | 179,828.5         | 180,059.1        | 181,459.1        | 185,436.1        | 223,232.7        | 232,688.3        | 242,979.2        |
| 5  | Current                                                                | 177,235.0         | 176,138.5        | 177,830.9         | 179,235.7        | 180,635.7        | 184,487.2        | 222,283.8        | 231,739.4        | 242,030.2        |
| 6  | Interim                                                                | 984.1             | 824.7            | 1,997.6           | 823.4            | 823.4            | 948.9            | 948.9            | 948.9            | 948.9            |
| 7  | Earned Income                                                          | 21,583.6          | 19,590.3         | 24,213.4          | 19,884.1         | 22,984.1         | 22,682.4         | 23,022.6         | 23,367.9         | 23,718.5         |
| 8  | Real Estate Transfer                                                   | 4,657.3           | 3,735.4          | 6,227.6           | 3,810.1          | 5,235.1          | 3,886.3          | 3,964.0          | 4,043.3          | 4,124.1          |
| 9  | Delinquent Taxes                                                       | 3,160.2           | 2,858.8          | 3,264.4           | 2,858.8          | 2,858.8          | 2,858.8          | 2,858.8          | 2,858.8          | 2,858.8          |
| 10 | Investment Earnings                                                    | 2,179.0           | 500.0            | 220.9             | 357.5            | 100.0            | 362.9            | 368.3            | 373.8            | 379.4            |
| 11 | Gate Receipts                                                          | 161.9             | 131.5            | -                 | 131.5            | 131.5            | 131.5            | 131.5            | 131.5            | 131.5            |
| 12 | Other                                                                  | 1,040.0           | 1,000.0          | 645.3             | 989.0            | 989.0            | 974.5            | 974.5            | 974.5            | 974.5            |
| 13 |                                                                        |                   |                  |                   |                  |                  |                  |                  |                  |                  |
| 14 | <b>State</b>                                                           | <b>40,490.8</b>   | <b>40,297.6</b>  | <b>40,055.4</b>   | <b>42,366.5</b>  | <b>43,813.6</b>  | <b>44,630.7</b>  | <b>45,742.8</b>  | <b>46,564.4</b>  | <b>47,573.1</b>  |
| 15 | Student Subsidies                                                      | 20,142.0          | 18,677.7         | 18,775.2          | 19,429.0         | 20,982.3         | 20,429.1         | 20,505.3         | 20,443.0         | 20,449.2         |
| 16 | Basic Instruction                                                      | 8,810.2           | 8,421.9          | 8,810.2           | 8,421.9          | 9,575.8          | 9,575.8          | 9,575.8          | 9,575.8          | 9,575.8          |
| 18 | Special Education                                                      | 6,125.2           | 5,899.1          | 5,077.2           | 5,899.1          | 5,943.3          | 5,943.3          | 5,943.3          | 5,943.3          | 5,943.3          |
| 20 | Tuition Private Home Place't                                           | 173.8             | 290.0            | 95.8              | 290.0            | 290.0            | 290.0            | 290.0            | 290.0            | 290.0            |
| 21 | Transportation                                                         | 3,260.1           | 2,321.8          | 3,087.6           | 3,087.6          | 3,087.6          | 3,087.6          | 3,087.6          | 3,087.6          | 3,087.6          |
| 22 | Medical, Dental & Nurse                                                | 252.5             | 252.5            | 253.6             | 253.9            | 253.9            | 253.9            | 253.9            | 253.9            | 253.9            |
| 23 | Rent                                                                   | 1,121.1           | 1,093.2          | 1,051.6           | 1,077.5          | 1,432.6          | 879.5            | 955.7            | 893.4            | 899.6            |
| 25 | Accountability/Ready to Learn Block Grants                             | 399.1             | 399.1            | 399.1             | 399.1            | 399.1            | 399.1            | 399.1            | 399.1            | 399.1            |
| 27 | Teacher Subsidies                                                      | 20,100.6          | 21,619.9         | 20,951.8          | 22,937.5         | 22,831.3         | 24,201.6         | 25,237.5         | 26,121.4         | 27,124.0         |
| 28 | Social Security                                                        | 3,497.6           | 3,924.7          | 3,586.7           | 4,122.4          | 4,103.3          | 4,317.3          | 4,454.7          | 4,575.9          | 4,702.0          |
| 29 | Retirement                                                             | 16,602.9          | 17,695.2         | 17,365.1          | 18,815.1         | 18,728.0         | 19,884.3         | 20,782.8         | 21,545.5         | 22,422.0         |
| 30 | Other                                                                  | 248.3             | -                | 328.4             | -                | -                | -                | -                | -                | -                |
| 31 |                                                                        |                   |                  |                   |                  |                  |                  |                  |                  |                  |
| 32 | <b>Federal</b>                                                         | <b>3,616.5</b>    | <b>3,411.3</b>   | <b>6,768.5</b>    | <b>3,538.1</b>   | <b>4,430.8</b>   | <b>3,652.0</b>   | <b>3,048.2</b>   | <b>3,048.2</b>   | <b>3,048.2</b>   |
| 33 | Title I                                                                | 598.8             | 598.8            | 574.7             | 574.7            | 574.7            | 564.3            | 587.3            | 587.3            | 587.3            |
| 34 | Title II                                                               | 267.5             | 236.9            | 313.2             | 246.4            | 246.4            | 237.8            | 246.4            | 246.4            | 246.4            |
| 35 | IDEA                                                                   | 1,341.0           | 1,431.5          | 1,551.6           | 1,572.1          | 1,572.1          | 1,621.7          | 1,572.1          | 1,572.1          | 1,572.1          |
| 36 | MA Direct Services/Time Study                                          | 1,021.7           | 1,000.0          | 1,030.3           | 1,000.0          | 1,000.0          | 992.0            | 500.0            | 500.0            | 500.0            |
| 37 | Other                                                                  | 72.0              | 144.1            | 223.5             | 144.9            | 144.9            | 143.0            | 142.4            | 142.4            | 142.4            |
| 38 | COVID Related Grants                                                   | 315.6             | -                | 3,075.3           | -                | 892.7            | 93.1             | -                | -                | -                |
| 39 |                                                                        |                   |                  |                   |                  |                  |                  |                  |                  |                  |
| 40 | <b>Local Taxes &amp; Subsidies</b>                                     | <b>255,108.4</b>  | <b>248,488.0</b> | <b>261,224.0</b>  | <b>253,994.7</b> | <b>262,001.9</b> | <b>264,615.1</b> | <b>303,343.4</b> | <b>314,050.8</b> | <b>325,787.3</b> |
| 41 |                                                                        |                   |                  |                   |                  |                  |                  |                  |                  |                  |
| 42 | <b>Beginning Fund Balance</b>                                          | <b>38,868.8</b>   | <b>48,250.9</b>  | <b>55,455.5</b>   | <b>47,950.8</b>  | <b>69,152.5</b>  | <b>53,577.9</b>  | <b>26,468.7</b>  | <b>26,968.7</b>  | <b>27,468.7</b>  |
| 43 | FB Adjustment                                                          |                   |                  |                   |                  |                  |                  |                  |                  |                  |
| 44 | <b>Ending Fund Balance</b>                                             | <b>55,455.5</b>   | <b>26,923.3</b>  | <b>69,152.5</b>   | <b>22,468.6</b>  | <b>53,577.9</b>  | <b>26,468.7</b>  | <b>26,968.7</b>  | <b>27,468.7</b>  | <b>27,968.7</b>  |
| 45 |                                                                        |                   |                  |                   |                  |                  |                  |                  |                  |                  |
| 46 | Designated/Committed Fund Balance for PSERS Increases (ending FB)      | -                 | -                | -                 | -                | -                | -                | -                | -                | -                |
| 47 | Designated/Committed Fund Balance for Health Care (ending FB)          | 4,159.9           | 4,159.9          | 4,159.9           | 4,159.9          | 4,159.9          | 4,159.9          | 4,159.9          | 4,159.9          | 4,159.9          |
| 48 | Designated/Committed Fund Balance for Future millage                   | 29,486.8          | -                | 38,183.9          | -                | 27,109.2         | -                | -                | -                | -                |
| 49 | Designated/Committed Fund Balance for Alternative Education            | 1,000.0           | 1,000.0          | 2,000.0           | 1,000.0          | 2,000.0          | 2,000.0          | 2,000.0          | 2,000.0          | 2,000.0          |
| 50 | Designated/Committed Fund Balance for Property Assessment Fluctuations | -                 | -                | 1,000.0           | -                | 1,000.0          | 1,000.0          | 1,000.0          | 1,000.0          | 1,000.0          |
| 51 | Designated/Committed Fund Balance for Technology/Distance Learning     | -                 | -                | 500.0             | -                | 500.0            | -                | -                | -                | -                |
| 52 | Designated/Committed Fund Balance for Enrollment Growth                | 3,500.0           | 4,500.0          | 4,500.0           | -                | -                | -                | -                | -                | -                |
| 53 | Designated/Committed Fund Balance for Athletic Fund                    | 128.9             | 83.6             | 128.9             | 128.9            | 128.9            | 128.9            | 128.9            | 128.9            | 128.9            |
| 54 | <b>Beginning Unassigned Fund Balance</b>                               | <b>15,696.6</b>   | <b>15,696.6</b>  | <b>17,179.8</b>   | <b>17,179.8</b>  | <b>18,679.8</b>  | <b>18,679.9</b>  | <b>19,179.9</b>  | <b>19,679.9</b>  | <b>20,179.9</b>  |
| 55 | <b>Ending Unassigned Fund Balance</b>                                  | <b>17,179.8</b>   | <b>17,179.8</b>  | <b>18,679.8</b>   | <b>17,179.8</b>  | <b>18,679.9</b>  | <b>19,179.9</b>  | <b>19,679.9</b>  | <b>20,179.9</b>  | <b>20,679.9</b>  |
| 56 |                                                                        |                   |                  |                   |                  |                  |                  |                  |                  |                  |
| 57 | <b>Assumed use of FB</b>                                               | <b>(16,586.7)</b> | <b>21,327.6</b>  | <b>(13,697.0)</b> | <b>25,482.1</b>  | <b>15,574.6</b>  | <b>27,109.2</b>  | <b>(500.0)</b>   | <b>(500.0)</b>   | <b>(500.0)</b>   |



# West Chester Area School District Analysis and Forecast of Taxable Real Estate

| CHESTER COUNTY  |             |               |                | DELAWARE COUNTY |          |               |                |
|-----------------|-------------|---------------|----------------|-----------------|----------|---------------|----------------|
|                 | MILL VAL    | +/-<br>AMOUNT | +/-<br>PERCENT |                 | MILL VAL | +/-<br>AMOUNT | +/-<br>PERCENT |
| 2011-12         | \$7,623,696 | (\$5,414)     | -0.1%          | \$636,866       |          | (\$729)       | -0.1%          |
| 2012-13         | \$7,631,886 | \$8,190       | 0.1%           | \$637,926       |          | \$1,061       | 0.2%           |
| 2013-14         | \$7,633,607 | \$1,721       | 0.0%           | \$637,639       |          | (\$287)       | 0.0%           |
| 2014-15         | \$7,646,298 | \$12,691      | 0.2%           | \$642,425       |          | \$4,786       | 0.7%           |
| 2015-16         | \$7,698,441 | \$52,143      | 0.7%           | \$647,335       |          | \$4,910       | 0.8%           |
| 2016-17         | \$7,728,556 | \$30,115      | 0.4%           | \$647,399       |          | \$64          | 0.0%           |
| 2017-18         | \$7,823,487 | \$94,931      | 1.2%           | \$647,287       |          | (\$112)       | 0.0%           |
| 2018-19         | \$7,842,035 | \$18,548      | 0.2%           | \$648,116       |          | \$717         | 0.1%           |
| 2019-20         | \$7,921,563 | \$79,528      | 1.0%           | \$648,096       |          | \$697         | 0.1%           |
| 2020-21         | \$7,962,871 | \$41,309      | 0.5%           | \$652,566       |          | \$5,279       | 0.8%           |
| 10 YEAR AVERAGE |             | \$33,376      | 0.4%           |                 |          | \$686         | 0.1%           |
| 5 YEAR AVERAGE  |             | \$52,886      | 0.7%           |                 |          | \$1,926       | 0.3%           |
| 3 YEAR AVERAGE  |             | \$46,462      | 0.6%           |                 |          | \$1,645       | 0.3%           |

| CHESTER COUNTY   |           |               |                | DELAWARE COUNTY  |           |               |                |
|------------------|-----------|---------------|----------------|------------------|-----------|---------------|----------------|
| COMMERCIAL       |           |               |                | COMMERCIAL       |           |               |                |
|                  | MILL VAL  | +/-<br>AMOUNT | +/-<br>PERCENT |                  | MILL VAL  | +/-<br>AMOUNT | +/-<br>PERCENT |
| 2016-17          | 1,528,020 | 14,873        | 0.97%          | 2016-17          | 8,533     | -             | 0.00%          |
| 2017-18          | 1,539,233 | 11,213        | 0.73%          | 2017-18          | 8,009     | (525)         | -6.55%         |
| 2018-19          | 1,531,640 | (7,593)       | -0.50%         | 2018-19          | 8,009     | -             | 0.00%          |
| 2019-20          | 1,565,346 | 33,706        | 2.15%          | 2019-20          | 8,009     | -             | 0.00%          |
| 2020-21          | 1,551,277 | (14,070)      | -0.91%         | 2020-21          | 9,158     | 1,149         | 12.55%         |
| 2021-22          | 1,551,277 | -             | 0.00%          | 2021-22          | 16,005    | 6,847 *       | 42.78%         |
| 2022-23          | 1,551,277 | -             | 0.00%          | 2022-23          | 16,005    | -             | 0.00%          |
| 2023-24          | 1,551,277 | -             | 0.00%          | 2023-24          | 16,005    | -             | 0.00%          |
| 2024-25          | 1,551,277 | -             | 0.00%          | 2024-25          | 16,005    | -             | 0.00%          |
| 2025-26          | 1,551,277 | -             | 0.00%          | 2025-26          | 16,005    | -             | 0.00%          |
| Average increase |           |               | 0.25%          | Average increase |           |               | 4.88%          |
| RESIDENTIAL      |           |               |                | RESIDENTIAL      |           |               |                |
|                  | MILL VAL  | +/-<br>AMOUNT | +/-<br>PERCENT |                  | MILL VAL  | +/-<br>AMOUNT | +/-<br>PERCENT |
| 2016-17          | 6,155,529 | 17,777        | 0.29%          | 2016-17          | 638,866   | 64            | 0.01%          |
| 2017-18          | 6,236,907 | 81,378        | 1.30%          | 2017-18          | 639,278   | 413           | 0.06%          |
| 2018-19          | 6,263,481 | 26,574        | 0.42%          | 2018-19          | 640,107   | 829           | 0.13%          |
| 2019-20          | 6,308,846 | 45,366        | 0.72%          | 2019-20          | 640,087   | (20)          | 0.00%          |
| 2020-21          | 6,355,791 | 46,945        | 0.74%          | 2020-21          | 643,409   | 3,321         | 0.52%          |
| 2021-22          | 6,355,791 | -             | 0.00%          | 2021-22          | 1,124,464 | 481,056 *     | 42.78%         |
| 2022-23          | 6,365,791 | 10,000        | 0.16%          | 2022-23          | 1,124,839 | 375           | 0.03%          |
| 2023-24          | 6,375,791 | 10,000        | 0.16%          | 2023-24          | 1,125,214 | 375           | 0.03%          |
| 2024-25          | 6,385,791 | 10,000        | 0.16%          | 2024-25          | 1,125,214 | 375           | 0.03%          |
| 2025-26          | 6,395,791 | 10,000        | 0.16%          | 2025-26          | 1,125,589 | 375           | 0.03%          |
| Average increase |           |               | 0.41%          | Average increase |           |               | 4.36%          |
| OTHER            |           |               |                | OTHER            |           |               |                |
|                  | MILL VAL  | +/-<br>AMOUNT | +/-<br>PERCENT |                  | MILL VAL  | +/-<br>AMOUNT | +/-<br>PERCENT |
| 2016-17          | 45,006    | (2,535)       | -5.63%         | 2016-17          | -         | -             | 0.00%          |
| 2017-18          | 47,347    | 2,341         | 4.94%          | 2017-18          | -         | -             | 0.00%          |
| 2018-19          | 46,915    | (432)         | -0.92%         | 2018-19          | -         | -             | 0.00%          |
| 2019-20          | 47,371    | 456           | 0.96%          | 2019-20          | -         | -             | 0.00%          |
| 2020-21          | 55,804    | 8,433         | 15.11%         | 2020-21          | -         | -             | 0.00%          |
| 2021-22          | 55,804    | -             | 0.00%          | 2021-22          | -         | -             | 0.00%          |
| 2022-23          | 55,804    | -             | 0.00%          | 2022-23          | -         | -             | 0.00%          |
| 2023-24          | 55,804    | -             | 0.00%          | 2023-24          | -         | -             | 0.00%          |
| 2024-25          | 55,804    | -             | 0.00%          | 2024-25          | -         | -             | 0.00%          |
| 2025-26          | 55,804    | -             | 0.00%          | 2025-26          | -         | -             | 0.00%          |
| Average increase |           |               | 1.45%          | Average increase |           |               | 0.00%          |
| TOTAL            |           |               |                | TOTAL            |           |               |                |
|                  | MILL VAL  | +/-<br>AMOUNT | +/-<br>PERCENT |                  | MILL VAL  | +/-<br>AMOUNT | +/-<br>PERCENT |
| 2016-17          | 7,728,556 | 30,115        | 0.39%          | 2016-17          | 647,399   | 64            | 0.01%          |
| 2017-18          | 7,823,487 | 94,931        | 1.21%          | 2017-18          | 647,287   | (112)         | -0.02%         |
| 2018-19          | 7,842,035 | 18,548        | 0.24%          | 2018-19          | 648,116   | 829           | 0.13%          |
| 2019-20          | 7,921,563 | 79,528        | 1.00%          | 2019-20          | 648,096   | (20)          | 0.00%          |
| 2020-21          | 7,962,871 | 41,309        | 0.52%          | 2020-21          | 652,566   | 4,470         | 0.69%          |
| 2021-22          | 7,962,871 | -             | 0.00%          | 2021-22          | 1,140,469 | 487,902 *     | 42.78%         |
| 2022-23          | 7,972,871 | 10,000        | 0.13%          | 2022-23          | 1,140,844 | 375           | 0.03%          |
| 2023-24          | 7,982,871 | 10,000        | 0.13%          | 2023-24          | 1,141,219 | 375           | 0.03%          |
| 2024-25          | 7,992,871 | 10,000        | 0.13%          | 2024-25          | 1,141,219 | 375           | 0.03%          |
| 2025-26          | 8,002,871 | 10,000        | 0.12%          | 2025-26          | 1,141,594 | 375           | 0.03%          |
| Average increase |           |               | 0.39%          | Average increase |           |               | 4.37%          |

\*Countywide reassessment in Delaware County effective for the 2021-22 Tax Year

West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 March 2022

| <u>Expenses</u>              |              |
|------------------------------|--------------|
| Other Objects- CCIU Passthru | \$ 392,552   |
| Debt Service- Refunding      | \$ (496,389) |
| Transfer to Other Funds      | \$ 459,006   |
| Total Expenses               | \$ 355,169   |

| <u>Revenues</u>             |              |
|-----------------------------|--------------|
| Current Real Estate         | \$ 1,400,000 |
| Rent Subsidy- Refunding     | \$ (37,383)  |
| Rent Subsidy- CCIU Passthru | \$ 392,552   |
| Total Revenues              | \$ 1,755,169 |

| <u>Fund Balance Analysis</u>                                      |              |
|-------------------------------------------------------------------|--------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,400,000 |
| Increase (Decrease) in Ending Fund Balance 6/30/22                | \$ 1,400,000 |

West Chester Area School District  
 Budget Forecast Model  
 2022-23 Projection Changes  
 March 2022

| <u>Expenses</u>         |              |
|-------------------------|--------------|
| Debt Service- Refunding | \$ (235,851) |
| Transfer to Other Funds | \$ 263,144   |
| Total Expenses          | \$ 27,293    |

| <u>Revenues</u>         |           |
|-------------------------|-----------|
| Rent Subsidy- Refunding | \$ 27,293 |
| Total Revenues          | \$ 27,293 |

| <u>Budget Gap</u>    |      |
|----------------------|------|
| Change in Budget Gap | \$ - |

| <u>Fund Balance Analysis</u>                                      |                |
|-------------------------------------------------------------------|----------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,400,000   |
| 2021-22 Use of Designation for Future Millage Increases           | \$ (1,400,000) |
| Increase (Decrease) in Ending Fund Balance 6/30/23                | \$ -           |



West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 February 2022

| <u>Expenses</u>        |              |
|------------------------|--------------|
| Teacher Extra Duty Pay | \$ 800,000   |
| Teacher Salaries       | \$ (275,000) |
| Custodial Salaries     | \$ (300,000) |
| Total Expenses         | \$ 225,000   |

| <u>Revenues</u>       |              |
|-----------------------|--------------|
| Earned Income         | \$ 350,000   |
| Transfer Tax          | \$ 425,000   |
| Federal CARES Revenue | \$ 800,000   |
| Total Revenues        | \$ 1,575,000 |

| <u>Fund Balance Analysis</u>                                      |              |
|-------------------------------------------------------------------|--------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,350,000 |
| Increase (Decrease) in Ending Fund Balance 6/30/22                | \$ 1,350,000 |

West Chester Area School District  
 Budget Forecast Model  
 2022-23 Projection Changes  
 February 2022

| <u>Expenses</u> |      |
|-----------------|------|
| Total Expenses  | \$ - |

| <u>Revenues</u> |      |
|-----------------|------|
| Total Revenues  | \$ - |

| <u>Budget Gap</u>    |      |
|----------------------|------|
| Change in Budget Gap | \$ - |

| <u>Fund Balance Analysis</u>                                      |                |
|-------------------------------------------------------------------|----------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,350,000   |
| 2021-22 Use of Designation for Future Millage Increases           | \$ (1,350,000) |
| Increase (Decrease) in Ending Fund Balance 6/30/23                | \$ -           |

West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 January 2022

| <u>Expenses</u>        |              |
|------------------------|--------------|
| Charter School Tuition | \$ (650,000) |
| Total Expenses         | \$ (650,000) |

| <u>Revenues</u>     |             |
|---------------------|-------------|
| Investment Earnings | \$ (57,500) |
| Total Revenues      | \$ (57,500) |

| <u>Fund Balance Analysis</u>                                      |            |
|-------------------------------------------------------------------|------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 592,500 |
| Increase (Decrease) in Ending Fund Balance 6/30/22                | \$ 592,500 |

West Chester Area School District  
 Budget Forecast Model  
 2022-23 Projection Changes  
 January 2022

| <u>Expenses</u>    |            |
|--------------------|------------|
| SS & PSERS Expense | \$ 148,959 |
| Total Expenses     | \$ 148,959 |

| <u>Revenues</u>           |           |
|---------------------------|-----------|
| State Subsidy- SS & PSERS | \$ 88,541 |
| Total Revenues            | \$ 88,541 |

| <u>Budget Gap</u>    |           |
|----------------------|-----------|
| Change in Budget Gap | \$ 60,418 |

| <u>Fund Balance Analysis</u>                                      |              |
|-------------------------------------------------------------------|--------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 592,500   |
| 2021-22 Use of Designation for Future Millage Increases           | \$ (592,500) |
| Increase (Decrease) in Ending Fund Balance 6/30/23                | \$ -         |

West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 December 2021

| <u>Expenses</u> |      |
|-----------------|------|
| Total Expenses  | \$ - |

| <u>Revenues</u>     |              |
|---------------------|--------------|
| Investment Earnings | \$ (100,000) |
| Total Revenues      | \$ (100,000) |

| <u>Fund Balance Analysis</u>                                      |              |
|-------------------------------------------------------------------|--------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ (100,000) |
| Increase (Decrease) in Ending Fund Balance 6/30/22                | \$ (100,000) |

West Chester Area School District  
 Budget Forecast Model  
 2022-23 Projection Changes  
 December 2021

| <u>Expenses</u>                            |              |
|--------------------------------------------|--------------|
| Changes Resulting From Budget Submissions: |              |
| Salaries                                   | \$ 476,452   |
| Benefits                                   | \$ 50,919    |
| Prof & Tech Svcs                           | \$ (25,847)  |
| Purchased Property Svcs                    | \$ (97,754)  |
| Other Services                             | \$ (814,592) |
| Supplies                                   | \$ (290,842) |
| Other Objects                              | \$ (22,624)  |
| Property                                   | \$ (32,948)  |
| Transfer to Other Funds                    | \$ 100,000   |
| Total Expenses                             | \$ (657,236) |

| <u>Revenues</u>                            |             |
|--------------------------------------------|-------------|
| Changes Resulting From Budget Submissions: |             |
| Local Revenue                              | \$ (14,510) |
| State Subsidies- SS&PSERS                  | \$ 14,907   |
| Federal Revenue                            | \$ 510,608  |
| Total Revenues                             | \$ 511,005  |

| <u>Budget Gap</u>    |                |
|----------------------|----------------|
| Change in Budget Gap | \$ (1,168,241) |

| <u>Fund Balance Analysis</u>                                      |              |
|-------------------------------------------------------------------|--------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ (100,000) |
| 2021-22 Use of Designation for Future Millage Increases           | \$ 100,000   |
| Increase (Decrease) in Ending Fund Balance 6/30/23                | \$ -         |

West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 November 2021

| <u>Expenses</u>        |                       |
|------------------------|-----------------------|
| Transportation Expense | \$ (750,000)          |
| Debt Service           | \$ (311,417)          |
| Total Expenses         | <u>\$ (1,061,417)</u> |

| <u>Revenues</u>     |                   |
|---------------------|-------------------|
| Earned Income Tax   | \$ 250,000        |
| Transfer Tax        | \$ 500,000        |
| Investment Earnings | \$ (100,000)      |
| Total Revenues      | <u>\$ 650,000</u> |

| <u>Fund Balance Analysis</u>                                      |                     |
|-------------------------------------------------------------------|---------------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,711,417        |
| Increase (Decrease) in Ending Fund Balance 6/30/22                | <u>\$ 1,711,417</u> |

West Chester Area School District  
 Budget Forecast Model  
 2022-23 Projection Changes  
 November 2021

| <u>Expenses</u>                          |                     |
|------------------------------------------|---------------------|
| Salaries - model assumptions vs. actual: |                     |
| Admin                                    | \$ (50,083)         |
| Technical                                | \$ (86,822)         |
| Office Clerical                          | \$ (297,547)        |
| Crafts & Trades                          | \$ (330,742)        |
| Subtotal                                 | <u>\$ (765,194)</u> |
| Salaries & Benefits - teachers contract  |                     |
| Teachers                                 | \$ 2,021,145        |
| Benefits                                 | \$ (1,145,227)      |
| Subtotal                                 | <u>\$ 875,918</u>   |
| Salaries & Benefits - 2022-23 New Staff: |                     |
| Admin                                    | \$ 214,000          |
| Teachers                                 | \$ 372,440          |
| Technical                                | \$ 140,000          |
| Benefits SS & PSERS- New Staff           | \$ 309,394          |
| Benefits Healthcare- New Staff           | \$ 232,168          |
| Subtotal                                 | <u>\$ 1,268,002</u> |
| Debt Service                             | <u>\$ (113,875)</u> |
| Total Expenses                           | <u>\$ 1,264,851</u> |

| <u>Revenues</u>           |                   |
|---------------------------|-------------------|
| State Subsidies- SS&PSERS | \$ 154,699        |
| Total Revenues            | <u>\$ 154,699</u> |

| <u>Budget Gap</u>    |              |
|----------------------|--------------|
| Change in Budget Gap | \$ 1,110,152 |

| <u>Fund Balance Analysis</u>                                      |                |
|-------------------------------------------------------------------|----------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 1,711,417   |
| 2021-22 Use of Designation for Future Millage Increases           | \$ (1,711,417) |
| Increase (Decrease) in Ending Fund Balance 6/30/23                | <u>\$ -</u>    |



West Chester Area School District  
 Budget Forecast Model  
 2020-21 Projection Changes  
 October 2021

| <u>Expenses</u>       |                   |
|-----------------------|-------------------|
| Benefits              | \$ 2,532          |
| Prof. & Tech Services | \$ (11,910)       |
| Other Services        | \$ 368,309        |
| Supplies              | \$ 7,787          |
| Other Objects         | \$ (5,184)        |
| Total Expenses        | <u>\$ 361,534</u> |

| <u>Revenues</u> |                  |
|-----------------|------------------|
| Local Revenue   | \$ (4)           |
| Federal Revenue | \$ 52,962        |
| Total Revenues  | <u>\$ 52,958</u> |

| <u>Fund Balance Analysis</u>                                      |                     |
|-------------------------------------------------------------------|---------------------|
| Decrease in Fund Balance Designation for Future Millage Increases | \$ (308,576)        |
| Increase (Decrease) in Ending Fund Balance 6/30/21                | <u>\$ (308,576)</u> |

West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 October 2021

| <u>Expenses</u>    |             |
|--------------------|-------------|
| Salaries           | \$ 65,000   |
| Benefits- SS&PSERS | \$ 27,684   |
| Supplies- PPA Adj  | \$ (51,031) |
| Total Expenses     | \$ 41,653   |

| <u>Revenues</u>       |            |
|-----------------------|------------|
| Transfer Tax Revenue  | \$ 500,000 |
| Federal CARES Revenue | \$ 92,684  |
| Total Revenues        | \$ 592,684 |

| <u>Fund Balance Analysis</u>                                                |              |
|-----------------------------------------------------------------------------|--------------|
| Decrease in Beginning Fund Balance Designation for Future Millage Increases | \$ (308,576) |
| Increase in Fund Balance Designation for Future Millage Increases           | \$ 551,031   |
| Increase (Decrease) in Ending Fund Balance 6/30/22                          | \$ 242,455   |

West Chester Area School District  
 Budget Forecast Model  
 2021-22 Projection Changes  
 September 2021

| <u>Expenses</u>                  |              |
|----------------------------------|--------------|
| Change in Average Teacher Salary |              |
| Budgeted teacher salary          | \$ 74,737    |
| Actual teacher salary            | \$ 74,252    |
| Decreased avg. teacher salary    | \$ (485)     |
| Number of teachers               | 1,027.55     |
| Increase in teacher attrition    | \$ (498,362) |
| Benefits- SS & PSERS             | \$ (212,253) |
| Debt Service                     | \$ (100,000) |
| Total Expenses                   | \$ (810,615) |

| <u>Revenues</u>                                     |              |
|-----------------------------------------------------|--------------|
| Earned Income Taxes                                 | \$ 2,500,000 |
| State Revenue- BEF & SEF                            | \$ 1,198,047 |
| State Revenue- SS & PSERS on Average Teacher Salary | \$ (106,127) |
| Total Revenues                                      | \$ 3,591,920 |

| <u>Fund Balance Analysis</u>                                      |              |
|-------------------------------------------------------------------|--------------|
| Increase in Fund Balance Designation for Future Millage Increases | \$ 4,402,535 |
| Increase (Decrease) in Ending Fund Balance 6/30/22                | \$ 4,402,535 |

West Chester Area School District  
 Budget Forecast Model  
 2020-21 Projection Changes  
 August 2021

| <u>Expenses</u>             |                        |
|-----------------------------|------------------------|
| Salaries                    | \$ (328,499)           |
| Benefits                    | \$ (6,661,345)         |
| Prof. & Tech Services       | \$ (5,292,744)         |
| Purchased Property Services | \$ (1,175,895)         |
| Other Services              | \$ (4,422,759)         |
| Supplies                    | \$ 630,905             |
| Other Objects               | \$ (216,136)           |
| Dues & Fees- Athletics      | \$ (131,500)           |
| Property                    | \$ 244,177             |
| Debt Service                | \$ (40,261)            |
| <b>Total Expenses</b>       | <b>\$ (17,394,057)</b> |

| <u>Revenues</u>       |                     |
|-----------------------|---------------------|
| Local Revenue         | \$ 4,007,276        |
| State Revenue         | \$ (1,461,108)      |
| Federal Revenue       | \$ 1,570,097        |
| <b>Total Revenues</b> | <b>\$ 4,116,265</b> |

| <u>Fund Balance Analysis</u>                                              |                      |
|---------------------------------------------------------------------------|----------------------|
| Increase in Fund Balance Designation for Future Millage Increases         | \$ 17,510,322        |
| Increase in Fund Balance Designation for Alternative Education            | \$ 1,000,000         |
| Increase in Fund Balance Designation for Property Assessment Fluctuations | \$ 1,000,000         |
| Increase in Fund Balance Designation for Technology/Distance Learning     | \$ 500,000           |
| Increase in Unassigned Fund Balance                                       | \$ 1,500,000         |
| <b>Increase (Decrease) in Ending Fund Balance 6/30/21</b>                 | <b>\$ 21,510,322</b> |

## West Chester Area School District Budget Forecast Model Key Expense Assumptions

|    | A                                                                             | B | C              | D              | E                             | F              | G              |
|----|-------------------------------------------------------------------------------|---|----------------|----------------|-------------------------------|----------------|----------------|
| 5  | <b>Staff Changes / Student Enrollment</b>                                     |   |                |                |                               |                |                |
| 6  |                                                                               |   |                |                | <b>Enrollment Assumptions</b> |                |                |
| 7  |                                                                               |   | <b>2021-22</b> | <b>2022-23</b> | <b>2023-24</b>                | <b>2024-25</b> | <b>2025-26</b> |
| 8  | KG                                                                            |   | 850            | 877            | 851                           | 813            | 813            |
| 9  | 1st to 5th Grade                                                              |   | 4,549          | 4,600          | 4,663                         | 4,673          | 4,635          |
| 10 | Grades 6-8                                                                    |   | 2,819          | 2,803          | 2,779                         | 2,872          | 2,919          |
| 11 | Grades 9-12                                                                   |   | 3,875          | 3,881          | 3,936                         | 3,902          | 3,911          |
| 12 | <b>Total</b>                                                                  |   | <b>12,093</b>  | <b>12,161</b>  | <b>12,229</b>                 | <b>12,260</b>  | <b>12,278</b>  |
| 13 | Elementary Student-Teacher Ratio                                              |   | 24.43          | 24.43          | 24.43                         | 24.43          | 24.43          |
| 14 | Secondary Student-Teacher Ratio                                               |   | 17.5           | 17.5           | 17.5                          | 17.5           | 17.5           |
| 15 | <b>Staff Change / Student Enrollment</b>                                      |   | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>                   | <b>0.00</b>    | <b>0.00</b>    |
| 26 |                                                                               |   |                |                |                               |                |                |
| 27 |                                                                               |   |                |                |                               |                |                |
| 28 | <b>Salary Increases (based on Act 1 Index)</b>                                |   |                |                | <b>% Increase Assumptions</b> |                |                |
| 29 |                                                                               |   | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b>                | <b>2025-26</b> |                |
| 30 | Administration                                                                |   | 3.40%          | 3.00%          | 3.00%                         | 3.00%          | 3.00%          |
| 31 | Teachers                                                                      |   | 4.69%          | 3.35%          | 3.36%                         | 3.39%          | 3.39%          |
| 32 | Non-Bargaining                                                                |   | 3.40%          | 3.00%          | 3.00%                         | 3.00%          | 3.00%          |
| 33 | Support Staff                                                                 |   | 5.62%          | 2.97%          | 2.60%                         | 2.60%          | 2.60%          |
| 34 | Crafts/Trades                                                                 |   | 3.04%          | 3.90%          | 2.60%                         | 2.60%          | 2.60%          |
| 35 |                                                                               |   |                |                |                               |                |                |
| 36 | Miscellaneous                                                                 |   | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b>                | <b>2025-26</b> |                |
| 37 | Teacher Attrition (vacancies)                                                 |   | 750,000        | 750,000        | 750,000                       | 750,000        |                |
| 38 | Teacher Attrition (turnover)                                                  |   | 500,000        | 500,000        | 500,000                       | 500,000        |                |
| 39 |                                                                               |   |                |                |                               |                |                |
| 40 |                                                                               |   |                |                |                               |                |                |
| 41 | <b>Benefits - 200</b>                                                         |   |                |                | <b>% Increase Assumptions</b> |                |                |
| 42 |                                                                               |   | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b>                | <b>2025-26</b> |                |
| 43 | Medical                                                                       |   | 7.57%          | 7.57%          | 7.57%                         | 7.57%          |                |
| 44 | Dental                                                                        |   | 4.30%          | 4.30%          | 4.30%                         | 4.30%          |                |
| 45 | Vision                                                                        |   | 2.30%          | 2.30%          | 2.30%                         | 2.30%          |                |
| 46 | Prescription                                                                  |   | 10.00%         | 10.00%         | 10.00%                        | 10.00%         |                |
| 47 | Social Security                                                               |   | 7.65%          | 7.65%          | 7.65%                         | 7.65%          |                |
| 48 | <b>PSERS</b>                                                                  |   | <b>35.26%</b>  | <b>35.69%</b>  | <b>36.02%</b>                 | <b>36.48%</b>  |                |
| 49 | Tuition- Teachers                                                             |   | \$500,000      | \$500,000      | \$500,000                     | \$500,000      |                |
| 50 | Tuition- Non Teachers                                                         |   | \$100,000      | \$100,000      | \$100,000                     | \$100,000      |                |
| 51 | Life & Disability                                                             |   | 0.00%          | 0.00%          | 0.00%                         | 0.00%          |                |
| 52 | W/C, Unemp & Other                                                            |   | 1.50%          | 1.50%          | 1.50%                         | 1.50%          |                |
| 53 |                                                                               |   |                |                |                               |                |                |
| 54 | Monthly Board Premium Costs                                                   |   |                |                |                               |                |                |
| 55 | Medical                                                                       |   | \$1,556.27     | \$1,674.08     | \$1,800.81                    | \$1,937.13     |                |
| 56 | Dental                                                                        |   | \$93.40        | \$97.42        | \$101.61                      | \$105.97       |                |
| 57 | Vision                                                                        |   | \$14.18        | \$14.50        | \$14.84                       | \$15.18        |                |
| 58 | Prescription                                                                  |   | \$382.83       | \$421.12       | \$463.23                      | \$509.55       |                |
| 59 | Life/AD&D (cost per \$1,000)                                                  |   | \$0.12         | \$0.12         | \$0.12                        | \$0.12         |                |
| 60 |                                                                               |   |                |                |                               |                |                |
| 61 | Assumes increases in salary related benefits proportional to salary increases |   |                |                |                               |                |                |

## West Chester Area School District Budget Forecast Model Key Expense Assumptions

|     | A                                                                                                                                                  | B | C                | D                             | E                | F                | G |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------|---|------------------|-------------------------------|------------------|------------------|---|
| 62  |                                                                                                                                                    |   |                  |                               |                  |                  |   |
| 63  |                                                                                                                                                    |   |                  |                               |                  |                  |   |
| 64  |                                                                                                                                                    |   |                  |                               |                  |                  |   |
| 65  | <b><u>Professional and Technical Services - 300</u></b>                                                                                            |   |                  | <b>% Increase Assumptions</b> |                  |                  |   |
| 66  |                                                                                                                                                    |   | <b>2022-23</b>   | <b>2023-24</b>                | <b>2024-25</b>   | <b>2025-26</b>   |   |
| 67  | Special Education Services                                                                                                                         |   | 4.00%            | 4.00%                         | 4.00%            | 4.00%            |   |
| 68  | Other categories                                                                                                                                   |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |
| 69  |                                                                                                                                                    |   |                  |                               |                  |                  |   |
| 70  |                                                                                                                                                    |   |                  |                               |                  |                  |   |
| 71  | <b><u>Purchased Property Services - 400</u></b>                                                                                                    |   |                  | <b>% Increase Assumptions</b> |                  |                  |   |
| 72  |                                                                                                                                                    |   | <b>2022-23</b>   | <b>2023-24</b>                | <b>2024-25</b>   | <b>2025-26</b>   |   |
| 73  | Electricity                                                                                                                                        |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |
| 74  | Trash Collection                                                                                                                                   |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |
| 75  | Other categories                                                                                                                                   |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |
| 76  |                                                                                                                                                    |   |                  |                               |                  |                  |   |
| 77  | <b><u>Other Purchased Services - 500</u></b>                                                                                                       |   |                  | <b>% Increase Assumptions</b> |                  |                  |   |
| 78  |                                                                                                                                                    |   | <b>2022-23</b>   | <b>2023-24</b>                | <b>2024-25</b>   | <b>2025-26</b>   |   |
| 79  | Special Ed Tuitions                                                                                                                                |   | 4.00%            | 4.00%                         | 4.00%            | 4.00%            |   |
| 80  | Insurances                                                                                                                                         |   | 5.00%            | 5.00%                         | 5.00%            | 5.00%            |   |
| 81  | Bussing                                                                                                                                            |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |
| 82  | Telephone and Postage                                                                                                                              |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |
| 83  | Other Categories                                                                                                                                   |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |
| 84  | Charter School Enrollment:                                                                                                                         |   |                  |                               |                  |                  |   |
| 85  | Regular Ed                                                                                                                                         |   | 421              | 434                           | 447              | 460              |   |
| 86  | Special Ed                                                                                                                                         |   | 105              | 110                           | 116              | 122              |   |
| 87  | Charter School Tuition Rate:                                                                                                                       |   |                  |                               |                  |                  |   |
| 88  | Regular Ed                                                                                                                                         |   | \$14,773         | \$15,216                      | \$15,673         | \$16,143         |   |
| 89  | Special Ed                                                                                                                                         |   | \$38,919         | \$42,811                      | \$47,092         | \$51,801         |   |
| 90  | CAT Enrollment:                                                                                                                                    |   |                  |                               |                  |                  |   |
| 91  | Full Time                                                                                                                                          |   | 126              | 132                           | 139              | 146              |   |
| 92  | Academic                                                                                                                                           |   | 22               | 23                            | 24               | 25               |   |
| 93  | CAT Tuition Rate:                                                                                                                                  |   |                  |                               |                  |                  |   |
| 94  | Full Time                                                                                                                                          |   | \$20,921         | 21,549                        | \$22,195         | \$22,861         |   |
| 95  | Academic                                                                                                                                           |   | \$10,392         | 10,704                        | \$11,025         | \$11,356         |   |
| 96  |                                                                                                                                                    |   |                  |                               |                  |                  |   |
| 97  | <b><u>Supplies - 600</u></b>                                                                                                                       |   |                  | <b>% Increase Assumptions</b> |                  |                  |   |
| 98  |                                                                                                                                                    |   | <b>2022-23</b>   | <b>2023-24</b>                | <b>2024-25</b>   | <b>2025-26</b>   |   |
| 99  | Educational/Admin Supplies&Software                                                                                                                |   | 4.00%            | 4.00%                         | 4.00%            | 4.00%            |   |
| 100 | Gas and Oil                                                                                                                                        |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |
| 101 | Admin and Other Categories                                                                                                                         |   | 4.00%            | 4.00%                         | 4.00%            | 4.00%            |   |
| 102 | <b>Curriculum Proposal Amount</b>                                                                                                                  |   | <b>2,051,622</b> | <b>2,113,171</b>              | <b>2,176,566</b> | <b>2,241,863</b> |   |
| 103 |                                                                                                                                                    |   |                  |                               |                  |                  |   |
| 104 | <b><u>Property - 700</u></b>                                                                                                                       |   |                  | <b>% Increase Assumptions</b> |                  |                  |   |
| 105 |                                                                                                                                                    |   | <b>2022-23</b>   | <b>2023-24</b>                | <b>2024-25</b>   | <b>2025-26</b>   |   |
| 106 | Equipment Purchases                                                                                                                                |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |
| 107 | Technology Equipment *                                                                                                                             |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |
| 108 | * Technology Equipment for 06-07,07-08 and 08-09 is paid out of capital projects fund and beginning 2009-10 it is paid out of capital reserve fund |   |                  |                               |                  |                  |   |
| 109 |                                                                                                                                                    |   |                  |                               |                  |                  |   |
| 110 |                                                                                                                                                    |   |                  |                               |                  |                  |   |
| 111 | <b><u>800 Other Object Dues and Fees</u></b>                                                                                                       |   |                  | <b>% Increase Assumptions</b> |                  |                  |   |
| 112 |                                                                                                                                                    |   | <b>2022-23</b>   | <b>2023-24</b>                | <b>2024-25</b>   | <b>2025-26</b>   |   |
| 113 |                                                                                                                                                    |   | 3.00%            | 3.00%                         | 3.00%            | 3.00%            |   |

|    | A                                                                                                   | B              | C              | D              | E              |
|----|-----------------------------------------------------------------------------------------------------|----------------|----------------|----------------|----------------|
| 1  | <b>West Chester Area School District Budget Forecast Model</b><br><b><u>Revenue Assumptions</u></b> |                |                |                |                |
| 2  |                                                                                                     |                |                |                |                |
| 3  |                                                                                                     |                |                |                |                |
| 4  |                                                                                                     |                |                |                |                |
| 5  | <b><u>Local</u></b>                                                                                 | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> | <b>2025-26</b> |
| 6  | Collection Factor                                                                                   | 96.50%         | 96.50%         | 96.50%         | 96.50%         |
| 7  | Interim Taxes                                                                                       | 0.00%          | 0.00%          | 0.00%          | 0.00%          |
| 8  | Earned Income tax                                                                                   | 1.50%          | 1.50%          | 1.50%          | 1.50%          |
| 9  | Transfer Tax                                                                                        | 2.00%          | 2.00%          | 2.00%          | 2.00%          |
| 10 | Delinquent Taxes                                                                                    | 0.00%          | 0.00%          | 0.00%          | 0.00%          |
| 11 | Investment Earnings                                                                                 | 1.50%          | 1.50%          | 1.50%          | 1.50%          |
| 12 | Other                                                                                               | 0.00%          | 0.00%          | 0.00%          | 0.00%          |
| 13 |                                                                                                     |                |                |                |                |
| 14 | <b><u>State</u></b>                                                                                 | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> | <b>2025-26</b> |
| 15 | Basic Education                                                                                     | 0.0%           | 0.0%           | 0.0%           | 0.0%           |
| 16 | Special Education                                                                                   | 0.0%           | 0.0%           | 0.0%           | 0.0%           |
| 17 | Special Ed Contingency                                                                              | \$ -           | \$ -           | \$ -           | \$ -           |
| 18 | Transportation                                                                                      | 0.0%           | 0.0%           | 0.0%           | 0.0%           |
| 19 | Rent                                                                                                | \$ 879,499     | \$ 955,665     | \$ 893,414     | \$ 899,557     |
| 20 | Charter School (Reimb Rate)                                                                         | 0.0%           | 0.0%           | 0.0%           | 0.0%           |
| 21 | Social Security (Reimb Rate)                                                                        | 50.0%          | 50.0%          | 50.0%          | 50.0%          |
| 22 | Retirement (Reimb Rate)                                                                             | 50.0%          | 50.0%          | 50.0%          | 50.0%          |
| 23 | Other                                                                                               | 0.0%           | 0.0%           | 0.0%           | 0.0%           |
| 24 |                                                                                                     |                |                |                |                |
| 25 | <b><u>Federal</u></b>                                                                               | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> | <b>2025-26</b> |
| 26 | Title I                                                                                             | \$ 587,326     | \$ 587,326     | \$ 587,326     | \$ 587,326     |
| 27 | Title II                                                                                            | \$ 246,367     | \$ 246,367     | \$ 246,367     | \$ 246,367     |
| 28 | IDEA                                                                                                | \$ 1,572,087   | \$ 1,572,087   | \$ 1,572,087   | \$ 1,572,087   |
| 29 | Medical Access                                                                                      | \$ 500,000     | \$ 500,000     | \$ 500,000     | \$ 500,000     |
| 30 | Other                                                                                               | \$ 142,439     | \$ 142,439     | \$ 142,439     | \$ 142,439     |
| 31 |                                                                                                     |                |                |                |                |
| 32 | <b><u>Other</u></b>                                                                                 | <b>2022-23</b> | <b>2023-24</b> | <b>2024-25</b> | <b>2025-26</b> |
| 33 | To Cap Res                                                                                          | 4.0%           | 4.0%           | 4.0%           | 4.0%           |

West Chester Area School District  
Assumptions for Salaries

| <u>Additional Headcount Expenses</u> | 2021-22<br>Budget | 2021-22<br>Projected | 2022-23<br>Forecast | 2023-24<br>Forecast | 2024-25<br>Forecast | 2025-26<br>Forecast |
|--------------------------------------|-------------------|----------------------|---------------------|---------------------|---------------------|---------------------|
| <b>Administrators</b>                |                   |                      |                     |                     |                     |                     |
| Average New Hire Salary              | \$132,782         |                      | \$137,297           | \$141,416           | \$145,658           | \$150,028           |
| Additional Headcount                 | 1.00              |                      | 2.00                | -                   | -                   | -                   |
| Additional Salary Expense            | \$135,977         |                      | \$214,000           | \$0                 | \$0                 | \$0                 |
| <b>Teacher</b>                       |                   |                      |                     |                     |                     |                     |
| Average New Hire Salary              | \$56,419          | \$57,649             | \$60,891            | \$62,573            | \$64,317            | \$66,139            |
| Average Teacher Salary               | \$74,737          | \$74,837             | 77,795              | \$79,944            | \$82,172            | \$84,500            |
| Headcount Change (Enrollment)        | 39.40             |                      | 7.00                | -                   | -                   | -                   |
| Headcount Change (Curricular)        | -                 |                      | -                   | -                   | -                   | -                   |
| Change Salary Expense                | \$2,105,164       |                      | \$377,592           | \$0                 | \$0                 | \$0                 |
| <b>Non-Bargaining</b>                |                   |                      |                     |                     |                     |                     |
| Average New Hire Salary              | \$71,913          |                      | \$74,358            | \$76,589            | \$78,886            | \$81,253            |
| Additional Headcount                 | 4.00              |                      | 3.00                | -                   | -                   | -                   |
| Additional Salary Expense            | \$231,060         |                      | \$140,000           | \$0                 | \$0                 | \$0                 |
| <b>Support Staff</b>                 |                   |                      |                     |                     |                     |                     |
| Average New Hire Salary              | \$27,286          |                      | \$28,820            | \$29,676            | \$30,447            | \$31,239            |
| Additional Headcount                 | 5.50              |                      | -                   | -                   | -                   | -                   |
| Additional Salary Expense            | \$141,950         |                      | \$0                 | \$0                 | \$0                 | \$0                 |
| <b>Crafts/Trades</b>                 |                   |                      |                     |                     |                     |                     |
| Average New Hire Salary              | \$44,478          |                      | \$45,830            | \$47,617            | \$48,855            | \$50,125            |
| Additional Headcount                 | 0.50              |                      | -                   | -                   | -                   | -                   |
| Additional Salary Expense            | \$15,500          |                      | \$0                 | \$0                 | \$0                 | \$0                 |

|                                                    | 2021-22<br>Budget | 2021-22<br>Projected | 2022-23<br>Forecast | 2023-24<br>Forecast | 2024-25<br>Forecast | 2025-26<br>Forecast |
|----------------------------------------------------|-------------------|----------------------|---------------------|---------------------|---------------------|---------------------|
| <b><u>Teacher Staffing Changes Detail</u></b>      |                   |                      | 4.69%               | 3.35%               | 3.36%               | 3.39%               |
| Salary before Attrition                            | 75,940,565        |                      | 81,547,731          | 84,153,072          | 86,463,815          | 88,877,988          |
| Attrition - (vacancies)                            | 750,000           |                      | 750,000             | 750,000             | 750,000             | 750,000             |
| Estimated Attrition (turnover)                     | 500,000           |                      | 500,000             | 500,000             | 500,000             | 500,000             |
| Increase with Attrition                            | 74,690,565        | 76,022,367           | 80,297,731          | 82,903,072          | 85,213,815          | 87,627,988          |
| Increase with Attrition                            |                   |                      | 5.62%               | 2.76%               | 2.79%               | 2.83%               |
| Staffing changes                                   | 2,105,164         | -                    | 377,592             | -                   | -                   | -                   |
| Teacher Salary (with attrition & staffing changes) | 76,795,729        | 76,022,367           | 80,675,323          | 82,903,072          | 85,213,815          | 87,627,988          |
| Increase with Attrition & Staffing Changes         |                   |                      | 6.12%               | 2.76%               | 2.79%               | 2.83%               |



West Chester Area School District  
Assumptions for Salaries

| <b>TOTAL SALARY EXPENSE</b>          |                    |                    |                    |                    |                    |                    |
|--------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                      | 2021-22            | 2021-22            | 2022-23            | 2023-24            | 2024-25            | 2025-26            |
|                                      | Budget             | Projected          | Forecast           | Forecast           | Forecast           | Forecast           |
| Admin Staff                          | 9,843,705          | 9,843,705          | 10,342,308         | 10,652,577         | 10,972,155         | 11,301,319         |
| <b>Total Administration Salaries</b> | <b>9,843,705</b>   | <b>9,843,705</b>   | <b>10,342,308</b>  | <b>10,652,577</b>  | <b>10,972,155</b>  | <b>11,301,319</b>  |
| Teacher Staff Salaries               | 76,795,729         | 76,022,367         | 80,675,323         | 82,903,072         | 85,213,815         | 87,627,988         |
| Extra Duty Pymnts (123)              | 1,167,749          | 1,967,749          | 1,643,200          | 1,688,575          | 1,735,640          | 1,784,812          |
| Sabbatical Pymnts (124)              | 300,000            | 300,000            | 300,000            | 300,000            | 300,000            | 300,000            |
| Subject Chair Pymnts (125)           | 535,944            | 535,944            | 530,792            | 530,792            | 530,792            | 530,792            |
| Severance Pymnts (127)               | 392,000            | 392,000            | 392,000            | 402,825            | 414,052            | 425,783            |
| Supplemental Contracts (135)         | 2,167,000          | 2,167,000          | 2,167,000          | 2,167,000          | 2,167,000          | 2,167,000          |
| <b>Total Teaching Salaries</b>       | <b>81,358,422</b>  | <b>81,385,060</b>  | <b>85,708,315</b>  | <b>87,992,263</b>  | <b>90,361,300</b>  | <b>92,836,375</b>  |
| Reg Salaries (141)                   | 3,866,346          | 3,931,346          | 4,185,980          | 4,311,559          | 4,440,906          | 4,574,133          |
| Overtime (143)                       | 2,208              | 2,208              | 2,700              | 2,700              | 2,700              | 2,700              |
| <b>Technical</b>                     | <b>3,868,554</b>   | <b>3,933,554</b>   | <b>4,188,680</b>   | <b>4,314,259</b>   | <b>4,443,606</b>   | <b>4,576,833</b>   |
| Reg Salaries (151)                   | 3,053,321          | 3,053,321          | 3,116,125          | 3,208,674          | 3,292,099          | 3,377,694          |
| Overtime (153)                       | 56,659             | 56,659             | 55,690             | 57,344             | 58,835             | 60,365             |
| Library/Office Aides (154),(155)     | 560,438            | 560,438            | 588,596            | 606,077            | 621,835            | 638,003            |
| Technology Aides (158)               | 556,180            | 556,180            | 626,763            | 645,378            | 662,158            | 679,374            |
| Instructional Aides (191)            | 2,420,461          | 2,420,461          | 2,331,751          | 2,401,004          | 2,463,430          | 2,527,479          |
| Instructional Aides OT (193)         | 57,750             | 57,750             | 57,900             | 59,620             | 61,170             | 62,760             |
| <b>Office Clerical</b>               | <b>6,704,809</b>   | <b>6,704,809</b>   | <b>6,776,825</b>   | <b>6,978,097</b>   | <b>7,159,527</b>   | <b>7,345,675</b>   |
| Reg Salaries Oper & Maint(161)       | 5,460,515          | 5,160,515          | 5,382,213          | 5,592,119          | 5,737,514          | 5,886,689          |
| Temporary salaries (162)             | 75,000             | 75,000             | 85,000             | 88,315             | 90,611             | 92,967             |
| Overtime (163)                       | 192,000            | 192,000            | 194,000            | 201,566            | 206,807            | 212,184            |
| Severance (167)                      | 40,000             | 40,000             | 40,000             | 40,000             | 40,000             | 40,000             |
| Reg Salaries Technology (168)        | 636,892            | 636,892            | 586,245            | 603,657            | 619,352            | 635,455            |
| <b>Crafts and Trades</b>             | <b>6,404,407</b>   | <b>6,104,407</b>   | <b>6,287,458</b>   | <b>6,525,657</b>   | <b>6,694,284</b>   | <b>6,867,295</b>   |
| <b>Total Salary Expense</b>          | <b>108,179,897</b> | <b>107,971,535</b> | <b>113,303,586</b> | <b>116,462,853</b> | <b>119,630,871</b> | <b>122,927,498</b> |
| <b>% Increase</b>                    |                    | <b>-0.19%</b>      | <b>4.94%</b>       | <b>2.79%</b>       | <b>2.72%</b>       | <b>2.76%</b>       |

| POSITIONS                                        | Func | Acct | Prog | 2021-22 Actual |               |               |              | Total         | 2022-23 Budget |               |               |              | Total         | Addition/Reductions to 2022-23 Budget |               |             |              |             |
|--------------------------------------------------|------|------|------|----------------|---------------|---------------|--------------|---------------|----------------|---------------|---------------|--------------|---------------|---------------------------------------|---------------|-------------|--------------|-------------|
|                                                  |      |      |      | ELM<br>Elem    | MID<br>Middle | HS<br>High    | OTH<br>Other |               | ELM<br>Elem    | MID<br>Middle | HS<br>High    | OTH<br>Other |               | ELM<br>Elem                           | MID<br>Middle | HS<br>High  | OTH<br>Other | Total       |
| <b>School Administration</b>                     |      |      |      |                |               |               |              |               |                |               |               |              |               |                                       |               |             |              |             |
| Superintendent                                   | 2360 | 111  | 52   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Asst Supt of Curriculum and Secondary Ed         | 2260 | 111  | 52B  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Pupil Services Director / Asst. Director         | 2111 | 111  | 18   | -              | -             | -             | 2.00         | 2.00          | -              | -             | -             | 2.00         | 2.00          | -                                     | -             | -           | -            | -           |
| Pupil Services Supervisor                        | 2119 | 111  | 18   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Social Work Coordinator                          | 2160 | 111  | 18F  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Language Arts Supervisor                         | 2260 | 111  | 06   | -              | -             | -             | -            | -             | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | 1.00         | 1.00        |
| Mathematics Supervisor                           | 2260 | 111  | 15   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Science / FCS / Tech Ed / Health & PE Supervisor | 2260 | 111  | 19   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Instructional Technology Coordinator             | 2270 | 111  | 10   | -              | -             | -             | 4.00         | 4.00          | -              | -             | -             | 4.00         | 4.00          | -                                     | -             | -           | -            | -           |
| Teaching and Learning Director / Asst. Director  | 2360 | 111  | 53   | -              | -             | -             | 3.00         | 3.00          | -              | -             | -             | 3.00         | 3.00          | -                                     | -             | -           | -            | -           |
| Elementary Director of Education                 | 2360 | 111  | 52E  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Communications Program Director                  | 2370 | 111  | 52   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Director of Equity & Assessment                  | 2260 | 111  | 52M  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Principals and Asst. Principals                  | 2380 | 111  | 40   | 11.00          | 9.00          | 12.00         | -            | 32.00         | 11.00          | 9.00          | 12.00         | -            | 32.00         | -                                     | -             | -           | -            | -           |
| Coordinator of Nursing Services                  | 2440 | 111  | 18D  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Business Affairs Director / Asst. Director       | 2511 | 111  | 55   | -              | -             | -             | 2.00         | 2.00          | -              | -             | -             | 2.00         | 2.00          | -                                     | -             | -           | -            | -           |
| Facilities & Operations Director                 | 2611 | 111  | 71   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Public Safety Supervisor                         | 2660 | 111  | 71L  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Technology Director                              | 2821 | 111  | 10   | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Human Resources Director / Asst. Director        | 2831 | 111  | 54   | -              | -             | -             | 2.00         | 2.00          | -              | -             | -             | 2.00         | 2.00          | -                                     | -             | -           | -            | -           |
| IT Services Coordinator                          | 2840 | 111  | 50Z  | -              | -             | -             | 1.00         | 1.00          | -              | -             | -             | 1.00         | 1.00          | -                                     | -             | -           | -            | -           |
| Athletic Director                                | 3200 | 111  | 30S  | -              | -             | 3.00          | -            | 3.00          | -              | -             | 3.00          | -            | 3.00          | -                                     | -             | -           | -            | -           |
| Special Education Supervisors                    | 1291 | 111  | 21   | -              | -             | -             | 3.00         | 3.00          | -              | -             | -             | 3.00         | 3.00          | -                                     | -             | -           | -            | -           |
| <b>School Administration Total</b>               |      |      |      | <b>11.00</b>   | <b>9.00</b>   | <b>15.00</b>  | <b>30.00</b> | <b>65.00</b>  | <b>11.00</b>   | <b>9.00</b>   | <b>15.00</b>  | <b>31.00</b> | <b>66.00</b>  | -                                     | -             | -           | <b>1.00</b>  | <b>1.00</b> |
| <b>Teachers</b>                                  |      |      |      |                |               |               |              |               |                |               |               |              |               |                                       |               |             |              |             |
| Full Day KG                                      | 1110 | 121  | 08F  | 40.00          | -             | -             | -            | 40.00         | 40.00          | -             | -             | -            | 40.00         | -                                     | -             | -           | -            | -           |
| 1st Grade                                        | 1110 | 121  | 09   | 43.00          | -             | -             | -            | 43.00         | 43.00          | -             | -             | -            | 43.00         | -                                     | -             | -           | -            | -           |
| 2nd Grade                                        | 1110 | 121  | 09   | 41.00          | -             | -             | -            | 41.00         | 41.00          | -             | -             | -            | 41.00         | -                                     | -             | -           | -            | -           |
| 3rd Grade                                        | 1110 | 121  | 09   | 40.00          | -             | -             | -            | 40.00         | 40.00          | -             | -             | -            | 40.00         | -                                     | -             | -           | -            | -           |
| 4th Grade                                        | 1110 | 121  | 09   | 40.00          | -             | -             | -            | 40.00         | 40.00          | -             | -             | -            | 40.00         | -                                     | -             | -           | -            | -           |
| 5th Grade                                        | 1110 | 121  | 09   | 38.00          | -             | -             | -            | 38.00         | 38.00          | -             | -             | -            | 38.00         | -                                     | -             | -           | -            | -           |
| Art                                              | 1110 | 121  | 01   | 10.50          | 7.20          | 7.00          | -            | 24.70         | 10.50          | 7.20          | 7.00          | -            | 24.70         | -                                     | -             | -           | -            | -           |
| ELD                                              | 1110 | 121  | 02   | 13.50          | 4.60          | 3.80          | -            | 21.90         | 13.50          | 4.60          | 3.80          | -            | 21.90         | -                                     | -             | -           | -            | -           |
| Engl/Lang Arts                                   | 1110 | 121  | 06   | -              | 25.00         | 32.30         | -            | 57.30         | -              | 25.00         | 32.30         | -            | 57.30         | -                                     | -             | -           | -            | -           |
| World Language                                   | 1110 | 121  | 07   | -              | 9.80          | 20.80         | -            | 30.60         | -              | 9.80          | 20.80         | -            | 30.60         | -                                     | -             | -           | -            | -           |
| Instructional Coaches                            | 1110 | 121  | 09   | 11.00          | -             | -             | -            | 11.00         | 11.00          | -             | -             | -            | 11.00         | -                                     | -             | -           | -            | -           |
| Computer/Tech Ed                                 | 1110 | 121  | 10   | -              | 4.60          | -             | -            | 4.60          | -              | 4.60          | -             | -            | 4.60          | -                                     | -             | -           | -            | -           |
| 11 -                                             |      |      |      |                |               |               |              |               |                |               |               |              |               |                                       |               |             |              |             |
| Health                                           | 1110 | 121  | 11A  | -              | 9.10          | 6.30          | -            | 15.40         | -              | 9.10          | 6.30          | -            | 15.40         | -                                     | -             | -           | -            | -           |
| Math                                             | 1110 | 121  | 15   | -              | 27.20         | 37.00         | -            | 64.20         | -              | 27.20         | 37.00         | -            | 64.20         | -                                     | -             | -           | -            | -           |
| 17 -                                             |      |      |      |                |               |               |              |               |                |               |               |              |               |                                       |               |             |              |             |
| Phys Ed                                          | 1110 | 121  | 17A  | 11.00          | 7.10          | 13.30         | 1.00         | 32.40         | 11.00          | 7.10          | 13.30         | 1.00         | 32.40         | -                                     | -             | -           | -            | -           |
| Science                                          | 1110 | 121  | 19   | -              | 22.80         | 39.85         | -            | 62.65         | -              | 22.80         | 39.85         | -            | 62.65         | -                                     | -             | -           | -            | -           |
| Social Studies                                   | 1110 | 121  | 20   | -              | 22.60         | 39.40         | -            | 62.00         | -              | 22.60         | 39.40         | -            | 62.00         | -                                     | -             | -           | -            | -           |
| AP Capstone                                      | 1110 | 121  | 25   | -              | -             | 0.45          | -            | 0.45          | -              | -             | 0.45          | -            | 0.45          | -                                     | -             | -           | -            | -           |
| 06A -                                            |      |      |      |                |               |               |              |               |                |               |               |              |               |                                       |               |             |              |             |
| Reading Specialist/Teacher                       | 1110 | 121  | 06B  | 23.00          | 13.20         | 3.00          | -            | 39.20         | 24.00          | 16.20         | 3.00          | -            | 43.20         | 1.00                                  | 3.00          | -           | -            | 4.00        |
| Music -Vocal                                     | 1110 | 121  | 16A  | 9.50           | 2.45          | 2.40          | -            | 14.35         | 9.50           | 2.45          | 2.40          | -            | 14.35         | -                                     | -             | -           | -            | -           |
| Music -Instrumental                              | 1110 | 121  | 16B  | 12.00          | 8.00          | 4.10          | -            | 24.10         | 12.00          | 8.00          | 5.10          | -            | 25.10         | -                                     | -             | 1.00        | -            | 1.00        |
| Cyber School                                     | 1110 | 121  | 05   | 8.80           | 5.36          | 13.35         | -            | 27.51         | 8.80           | 5.36          | 13.35         | -            | 27.51         | -                                     | -             | -           | -            | -           |
| TITLE 1 (federal prog)                           | 1190 | 121  | 35   | 4.00           | -             | -             | -            | 4.00          | 4.00           | -             | -             | -            | 4.00          | -                                     | -             | -           | -            | -           |
| <b>Total</b>                                     |      |      |      | <b>345.30</b>  | <b>169.01</b> | <b>223.05</b> | <b>1.00</b>  | <b>738.36</b> | <b>346.30</b>  | <b>172.01</b> | <b>224.05</b> | <b>1.00</b>  | <b>743.36</b> | <b>1.00</b>                           | <b>3.00</b>   | <b>1.00</b> | -            | <b>5.00</b> |

| POSITIONS                                                           | Func | Acct | Prog | 2021-22 Actual |               |               |               |                 | 2022-23 Budget |               |               |               |                 | Addition/Reductions to 2022-23 Budget |               |             |              |        |             |
|---------------------------------------------------------------------|------|------|------|----------------|---------------|---------------|---------------|-----------------|----------------|---------------|---------------|---------------|-----------------|---------------------------------------|---------------|-------------|--------------|--------|-------------|
|                                                                     |      |      |      | ELM<br>Elem    | MID<br>Middle | HS<br>High    | OTH<br>Other  | Total           | ELM<br>Elem    | MID<br>Middle | HS<br>High    | OTH<br>Other  | Total           | ELM<br>Elem                           | MID<br>Middle | HS<br>High  | OTH<br>Other | Total  |             |
| Fam and Cons Science                                                | 1340 | 121  | 12   | -              | 7.20          | 5.80          | -             | 13.00           | -              | 7.20          | 5.80          | -             | 13.00           | -                                     | -             | -           | -            | -      | -           |
| Industrial Arts                                                     | 1350 | 121  | 13   | -              | 6.40          | 3.40          | -             | 9.80            | -              | 6.40          | 3.40          | -             | 9.80            | -                                     | -             | -           | -            | -      | -           |
| Business Education                                                  | 1360 | 121  | 03   | -              | -             | 4.90          | -             | 4.90            | -              | -             | 4.90          | -             | 4.90            | -                                     | -             | -           | -            | -      | -           |
| Business Education-Careers                                          | 1360 | 121  | 18H  | -              | -             | -             | -             | -               | -              | -             | -             | -             | -               | -                                     | -             | -           | -            | -      | -           |
| Cyber Vocational Education                                          | 1300 | 121  | 05   | -              | 0.30          | 0.80          | -             | 1.10            | -              | 0.30          | 0.80          | -             | 1.10            | -                                     | -             | -           | -            | -      | -           |
| <b>Total</b>                                                        |      |      |      | -              | <b>13.90</b>  | <b>14.90</b>  | -             | <b>28.80</b>    | -              | <b>13.90</b>  | <b>14.90</b>  | -             | <b>28.80</b>    | -                                     | -             | -           | -            | -      | -           |
| Special Education (general)                                         | 1291 | 121  | 21   | -              | -             | -             | 6.00          | 6.00            | -              | -             | -             | 6.00          | 6.00            | -                                     | -             | -           | -            | -      | -           |
| Autistic                                                            | 1233 | 121  | 21C  | 7.00           | 2.50          | 1.00          | -             | 10.50           | 7.00           | 3.50          | 1.00          | -             | 11.50           | -                                     | 1.00          | -           | -            | -      | 1.00        |
| Emotional Support                                                   | 1231 | 121  | 21C  | 2.00           | 1.50          | 4.50          | -             | 8.00            | 2.00           | 1.50          | 4.50          | -             | 8.00            | -                                     | -             | -           | -            | -      | -           |
| Transitional Program                                                | 1231 | 121  | 21L  | -              | -             | 7.20          | -             | 7.20            | -              | -             | 7.20          | -             | 7.20            | -                                     | -             | -           | -            | -      | -           |
| APT Program                                                         | 1231 | 121  | 21L  | 2.50           | 1.00          | 1.00          | -             | 4.50            | 2.50           | 1.00          | 1.00          | -             | 4.50            | -                                     | -             | -           | -            | -      | -           |
| Life Skills                                                         | 1211 | 121  | 21F  | -              | -             | 1.00          | -             | 1.00            | -              | -             | 2.00          | -             | 2.00            | -                                     | -             | 1.00        | -            | -      | 1.00        |
| Learn Supp/ Life Skills                                             | 1241 | 121  | 21F  | 33.10          | 22.20         | 25.70         | -             | 81.00           | 34.10          | 22.20         | 25.70         | -             | 82.00           | 1.00                                  | -             | -           | -            | -      | 1.00        |
| Multiple Disabilities                                               | 1270 | 121  | 21J  | 2.00           | 2.00          | -             | -             | 4.00            | 2.00           | 2.00          | -             | -             | 4.00            | -                                     | -             | -           | -            | -      | -           |
| Speech & Language Therapist                                         | 1225 | 121  | 21   | -              | -             | -             | 15.00         | 15.00           | -              | -             | -             | 15.00         | 15.00           | -                                     | -             | -           | -            | -      | -           |
| Gifted Program Teachers                                             | 1243 | 121  | 21A  | 11.00          | 3.55          | 3.00          | -             | 17.55           | 11.00          | 3.55          | 3.00          | -             | 17.55           | -                                     | -             | -           | -            | -      | -           |
| Cyber Special Education                                             | 1200 | 121  | 05   | 0.40           | 1.20          | 0.80          | -             | 2.40            | 0.40           | 1.20          | 0.80          | -             | 2.40            | -                                     | -             | -           | -            | -      | -           |
| <b>Total</b>                                                        |      |      |      | <b>58.00</b>   | <b>33.95</b>  | <b>44.20</b>  | <b>21.00</b>  | <b>157.15</b>   | <b>59.00</b>   | <b>34.95</b>  | <b>45.20</b>  | <b>21.00</b>  | <b>160.15</b>   | <b>1.00</b>                           | <b>1.00</b>   | <b>1.00</b> | -            | -      | <b>3.00</b> |
| Guidance Counselors                                                 | 2120 | 121  | 18B  | 11.00          | 9.35          | 19.50         | 1.00          | 40.85           | 11.00          | 9.35          | 19.50         | -             | 39.85           | -                                     | -             | -           | -            | (1.00) | (1.00)      |
| Certified Nurses                                                    | 2440 | 121  | 18D  | 11.00          | 3.00          | 3.00          | -             | 17.00           | 11.00          | 3.00          | 3.00          | -             | 17.00           | -                                     | -             | -           | -            | -      | -           |
| Psychologists                                                       | 2140 | 121  | 18C  | 11.00          | 3.00          | 3.00          | -             | 17.00           | 11.00          | 3.00          | 3.00          | -             | 17.00           | -                                     | -             | -           | -            | -      | -           |
| Case Workers                                                        | 2160 | 121  | 18F  | -              | -             | -             | 9.00          | 9.00            | -              | -             | -             | 9.00          | 9.00            | -                                     | -             | -           | -            | -      | -           |
| Librarian                                                           | 2250 | 121  | 14   | 10.60          | 3.00          | 3.00          | -             | 16.60           | 10.60          | 3.00          | 3.00          | -             | 16.60           | -                                     | -             | -           | -            | -      | -           |
| Cyber Support Services                                              | 2000 | 121  | 05   | 0.40           | 0.15          | -             | -             | 0.55            | 0.40           | 0.15          | -             | -             | 0.55            | -                                     | -             | -           | -            | -      | -           |
| <b>Total</b>                                                        |      |      |      | <b>44.00</b>   | <b>18.51</b>  | <b>28.50</b>  | <b>10.00</b>  | <b>101.01</b>   | <b>44.00</b>   | <b>18.51</b>  | <b>28.50</b>  | <b>9.00</b>   | <b>100.01</b>   | -                                     | -             | -           | -            | (1.00) | (1.00)      |
| Athletic Trainer                                                    | 3200 | 121  | 30S  | -              | -             | 3.00          | -             | 3.00            | -              | -             | 3.00          | -             | 3.00            | -                                     | -             | -           | -            | -      | -           |
| Audio Visual                                                        | 2220 | 121  | 14A  | -              | -             | 1.50          | -             | 1.50            | -              | -             | 1.50          | -             | 1.50            | -                                     | -             | -           | -            | -      | -           |
| Cyber Audio Visual                                                  | 2200 | 121  | 05   | -              | -             | 0.20          | -             | 0.20            | -              | -             | 0.20          | -             | 0.20            | -                                     | -             | -           | -            | -      | -           |
| <b>Total</b>                                                        |      |      |      | -              | -             | <b>4.70</b>   | -             | <b>4.70</b>     | -              | -             | <b>4.70</b>   | -             | <b>4.70</b>     | -                                     | -             | -           | -            | -      | -           |
| <b>Teacher Total</b>                                                |      |      |      | <b>447.30</b>  | <b>235.37</b> | <b>315.35</b> | <b>32.00</b>  | <b>1,030.02</b> | <b>449.30</b>  | <b>239.37</b> | <b>317.35</b> | <b>31.00</b>  | <b>1,037.02</b> | <b>2.00</b>                           | <b>4.00</b>   | <b>2.00</b> | -            | (1.00) | <b>7.00</b> |
| <b>Secretarial Staff - Central Office and School Administration</b> |      |      |      |                |               |               |               |                 |                |               |               |               |                 |                                       |               |             |              |        |             |
| Sec to Superintendent                                               | 2360 | 151  | 52   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -            | -      | -           |
| Sec to the Prog Dir Professional Devel                              | 2360 | 151  | 52B  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -            | -      | -           |
| Sec to Elementary Dir of Education                                  | 2360 | 151  | 52E  | -              | -             | -             | 0.95          | 0.95            | -              | -             | -             | 0.95          | 0.95            | -                                     | -             | -           | -            | -      | -           |
| Sec to Principals and Asst. Principals                              | 2380 | 151  | 40   | 11.00          | 6.00          | 9.00          | -             | 26.00           | 11.00          | 6.00          | 9.00          | -             | 26.00           | -                                     | -             | -           | -            | -      | -           |
| Sec to Technology Dir                                               | 2821 | 151  | 10   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -            | -      | -           |
| Sec for Attendance/Child Acctg                                      | 2130 | 151  | 18A  | -              | 3.00          | 3.00          | -             | 6.00            | -              | 3.00          | 3.00          | -             | 6.00            | -                                     | -             | -           | -            | -      | -           |
| Sec for Guidance                                                    | 2120 | 151  | 18B  | -              | -             | 6.00          | -             | 6.00            | -              | -             | 6.00          | -             | 6.00            | -                                     | -             | -           | -            | -      | -           |
| Sec to Facilities & Operations Dir                                  | 2611 | 151  | 71   | -              | -             | -             | 2.00          | 2.00            | -              | -             | -             | 2.00          | 2.00            | -                                     | -             | -           | -            | -      | -           |
| Sec to Curriculum Supv.                                             | 2260 | 151  | 50   | -              | -             | -             | 2.00          | 2.00            | -              | -             | -             | 2.00          | 2.00            | -                                     | -             | -           | -            | -      | -           |
| Sec to Special Ed Dir/Supervisors                                   | 1291 | 151  | 21   | -              | -             | -             | 3.50          | 3.50            | -              | -             | -             | 3.50          | 3.50            | -                                     | -             | -           | -            | -      | -           |
| Sec to Special Ed Dir/Supervisors                                   | 1291 | 151  | 35   | -              | -             | -             | 0.50          | 0.50            | -              | -             | -             | 0.50          | 0.50            | -                                     | -             | -           | -            | -      | -           |
| Sec. Director of Pupil Services                                     | 2111 | 151  | 18   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -            | -      | -           |
| Sec to Instruct Technology Coordinator                              | 2829 | 151  | 10   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -            | -      | -           |
| Sec to Gifted                                                       | 2119 | 151  | 18   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -            | -      | -           |
| Sec to Title I                                                      | 2850 | 151  | 35   | -              | -             | -             | 0.05          | 0.05            | -              | -             | -             | 0.05          | 0.05            | -                                     | -             | -           | -            | -      | -           |
| Sec to ELD & Equity Supervisor                                      | 2260 | 151  | 52M  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -            | -      | -           |
| Sec to Athletic Director                                            | 3200 | 151  | 30S  | -              | -             | 3.00          | -             | 3.00            | -              | -             | 3.00          | -             | 3.00            | -                                     | -             | -           | -            | -      | -           |
| <b>Total</b>                                                        |      |      |      | <b>11.00</b>   | <b>9.00</b>   | <b>21.00</b>  | <b>16.00</b>  | <b>57.00</b>    | <b>11.00</b>   | <b>9.00</b>   | <b>21.00</b>  | <b>16.00</b>  | <b>57.00</b>    | -                                     | -             | -           | -            | -      | -           |
| Full Day KG                                                         | 1110 | 191  | 08F  | 8.00           | -             | -             | -             | 8.00            | 8.00           | -             | -             | -             | 8.00            | -                                     | -             | -           | -            | -      | -           |
| ELD                                                                 | 1110 | 191  | 02   | 8.00           | 2.00          | 3.00          | -             | 13.00           | 8.00           | 2.00          | 3.00          | -             | 13.00           | -                                     | -             | -           | -            | -      | -           |
| Autistic                                                            | 1233 | 191  | 21C  | -              | -             | -             | 17.00         | 17.00           | -              | -             | -             | 17.00         | 17.00           | -                                     | -             | -           | -            | -      | -           |
| Emotional Support                                                   | 1231 | 191  | 21C  | -              | -             | -             | 8.00          | 8.00            | -              | -             | -             | 8.00          | 8.00            | -                                     | -             | -           | -            | -      | -           |
| Transitional Program                                                | 1231 | 191  | 21L  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -            | -      | -           |
| APT Program Support                                                 | 1231 | 191  | 21L  | -              | -             | -             | 3.00          | 3.00            | -              | -             | -             | 3.00          | 3.00            | -                                     | -             | -           | -            | -      | -           |
| Life Skills                                                         | 1211 | 191  | 21F  | -              | -             | -             | 9.00          | 9.00            | -              | -             | -             | 9.00          | 9.00            | -                                     | -             | -           | -            | -      | -           |
| Learn Supp/ Life Skills                                             | 1241 | 191  | 21F  | -              | -             | -             | 61.00         | 61.00           | -              | -             | -             | 61.00         | 61.00           | -                                     | -             | -           | -            | -      | -           |
| Multiple Disabilities                                               | 1270 | 191  | 21J  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -             | -           | -            | -      | -           |
| <b>Total</b>                                                        |      |      |      | <b>16.00</b>   | <b>2.00</b>   | <b>3.00</b>   | <b>100.00</b> | <b>121.00</b>   | <b>16.00</b>   | <b>2.00</b>   | <b>3.00</b>   | <b>100.00</b> | <b>121.00</b>   | -                                     | -             | -           | -            | -      | -           |

| POSITIONS                                                                 | Func | Acct | Prog | 2021-22 Actual |               |               |               |                 | 2022-23 Budget |               |               |               |                 | Addition/Reductions to 2022-23 Budget |             |             |             |              |          |
|---------------------------------------------------------------------------|------|------|------|----------------|---------------|---------------|---------------|-----------------|----------------|---------------|---------------|---------------|-----------------|---------------------------------------|-------------|-------------|-------------|--------------|----------|
|                                                                           |      |      |      | ELM            | MID           | HS            | OTH           | Total           | ELM            | MID           | HS            | OTH           | Total           | ELM                                   | MID         | HS          | OTH         | Total        |          |
|                                                                           |      |      |      | Elem           | Middle        | High          | Other         |                 | Elem           | Middle        | High          | Other         |                 | Elem                                  | Middle      | High        | Other       |              |          |
| Library Assistant                                                         | 2250 | 154  | 14   | 5.50           | 1.00          | 3.00          | -             | 9.50            | 5.50           | 1.00          | 3.00          | -             | 9.50            | -                                     | -           | -           | -           | -            | -        |
| Security Greeter                                                          | 2190 | 154  | 18   | -              | -             | 3.00          | -             | 3.00            | -              | -             | 3.00          | -             | 3.00            | -                                     | -           | -           | -           | -            | -        |
| Office Assistant (Dis)                                                    | 2380 | 154  | 40   | 11.00          | -             | -             | -             | 11.00           | 11.00          | -             | -             | -             | 11.00           | -                                     | -           | -           | -           | -            | -        |
| <b>Total</b>                                                              |      |      |      | <b>16.50</b>   | <b>1.00</b>   | <b>6.00</b>   | <b>-</b>      | <b>23.50</b>    | <b>16.50</b>   | <b>1.00</b>   | <b>6.00</b>   | <b>-</b>      | <b>23.50</b>    | <b>-</b>                              | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>     | <b>-</b> |
| RN-LPN (non-public)                                                       | 2450 | 141  | 18D  | -              | -             | -             | 4.20          | 4.20            | -              | -             | -             | 4.20          | 4.20            | -                                     | -           | -           | -           | -            | -        |
| RN-LPN (District)                                                         | 2440 | 141  | 18D  | 1.00           | 3.00          | 3.00          | 1.00          | 8.00            | 1.00           | 3.00          | 3.00          | 1.00          | 8.00            | -                                     | -           | -           | -           | -            | -        |
| Pupil Service Specialist                                                  | 1291 | 141  | 21   | -              | -             | -             | 0.60          | 0.60            | -              | -             | -             | 0.60          | 0.60            | -                                     | -           | -           | -           | -            | -        |
| Pupil Service Specialist                                                  | 1291 | 141  | 35   | -              | -             | -             | 0.40          | 0.40            | -              | -             | -             | 0.40          | 0.40            | -                                     | -           | -           | -           | -            | -        |
| Behavioral Specialist                                                     | 1291 | 141  | 21   | -              | -             | -             | -             | -               | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | 1.00        | 1.00         | -        |
| Community Engagement Specialist                                           | 1110 | 141  | 02   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| <b>Total</b>                                                              |      |      |      | <b>1.00</b>    | <b>3.00</b>   | <b>3.00</b>   | <b>7.20</b>   | <b>14.20</b>    | <b>1.00</b>    | <b>3.00</b>   | <b>3.00</b>   | <b>8.20</b>   | <b>15.20</b>    | <b>-</b>                              | <b>-</b>    | <b>-</b>    | <b>1.00</b> | <b>1.00</b>  | <b>-</b> |
| Business Office (Professional)                                            | 2500 | 141  | 55   | -              | -             | -             | 5.00          | 5.00            | -              | -             | -             | 5.00          | 5.00            | -                                     | -           | -           | -           | -            | -        |
| Business Office Benefits (Professional)                                   | 2835 | 141  | 55   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| Business Office (Hourly Support)                                          | 2500 | 151  | 55   | -              | -             | -             | 5.00          | 5.00            | -              | -             | -             | 5.00          | 5.00            | -                                     | -           | -           | -           | -            | -        |
| <b>Total</b>                                                              |      |      |      | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>11.00</b>  | <b>11.00</b>    | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>11.00</b>  | <b>11.00</b>    | <b>-</b>                              | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>     | <b>-</b> |
| Communications Office (Professional)                                      | 2370 | 141  | 52   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| Communications Office (Hourly Suppt)                                      | 2370 | 151  | 52   | -              | -             | -             | 2.00          | 2.00            | -              | -             | -             | 2.00          | 2.00            | -                                     | -           | -           | -           | -            | -        |
| <b>Total</b>                                                              |      |      |      | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.00</b>   | <b>3.00</b>     | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.00</b>   | <b>3.00</b>     | <b>-</b>                              | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>     | <b>-</b> |
| Transportation Office (Professional)                                      | 2719 | 141  | 75   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| Transportation Office (Hourly Support)                                    | 2719 | 151  | 75   | -              | -             | -             | 0.60          | 0.60            | -              | -             | -             | 0.60          | 0.60            | -                                     | -           | -           | -           | -            | -        |
| Transportation Office-NP (Professional)                                   | 2750 | 141  | 75   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| Transportation Office-NP (Hourly Support)                                 | 2750 | 151  | 75   | -              | -             | -             | 0.90          | 0.90            | -              | -             | -             | 0.90          | 0.90            | -                                     | -           | -           | -           | -            | -        |
| <b>Total</b>                                                              |      |      |      | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.50</b>   | <b>3.50</b>     | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.50</b>   | <b>3.50</b>     | <b>-</b>                              | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>     | <b>-</b> |
| Human Resources Office (Professional)                                     | 2839 | 141  | 54   | -              | -             | -             | 2.00          | 2.00            | -              | -             | -             | 2.00          | 2.00            | -                                     | -           | -           | -           | -            | -        |
| HR Office (Hourly Support)                                                | 2839 | 151  | 54   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| <b>Total</b>                                                              |      |      |      | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.00</b>   | <b>3.00</b>     | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>3.00</b>   | <b>3.00</b>     | <b>-</b>                              | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>     | <b>-</b> |
| Technology Office (Hourly Support)                                        | 2840 | 151  | 50Z  | -              | -             | -             | 3.00          | 3.00            | -              | -             | -             | 3.00          | 3.00            | -                                     | -           | -           | -           | -            | -        |
| Technology Office (Professional)                                          | 2829 | 141  | 10   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 3.00          | 3.00            | -                                     | -           | -           | 2.00        | 2.00         | -        |
| Technology Office (Hourly Support)                                        | 2829 | 168  | 10   | -              | -             | -             | 8.00          | 8.00            | -              | -             | -             | 8.00          | 8.00            | -                                     | -           | -           | -           | -            | -        |
| Technology Associate                                                      | 1110 | 158  | 10   | -              | -             | -             | 18.00         | 18.00           | -              | -             | -             | 18.00         | 18.00           | -                                     | -           | -           | -           | -            | -        |
| <b>Total</b>                                                              |      |      |      | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>30.00</b>  | <b>30.00</b>    | <b>-</b>       | <b>-</b>      | <b>-</b>      | <b>32.00</b>  | <b>32.00</b>    | <b>-</b>                              | <b>-</b>    | <b>-</b>    | <b>2.00</b> | <b>2.00</b>  | <b>-</b> |
| Head Custodians/ Supervisors/ Quality Control                             | 2610 | 141  | 71A  | 11.00          | 3.00          | 3.00          | 5.00          | 22.00           | 11.00          | 3.00          | 3.00          | 5.00          | 22.00           | -                                     | -           | -           | -           | -            | -        |
| Custodians (Hourly Support)                                               | 2620 | 161  | 71A  | 24.50          | 15.50         | 31.00         | 7.00          | 78.00           | 24.50          | 15.50         | 31.00         | 7.00          | 78.00           | -                                     | -           | -           | -           | -            | -        |
| Security Services Coordinator                                             | 2660 | 141  | 71L  | -              | -             | -             | -             | -               | -              | -             | -             | -             | -               | -                                     | -           | -           | -           | -            | -        |
| Campus Security Officer                                                   | 2660 | 141  | 71L  | -              | -             | -             | 2.00          | 2.00            | -              | -             | -             | 2.00          | 2.00            | -                                     | -           | -           | -           | -            | -        |
| Maintenance                                                               | 2620 | 141  | 70   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| Custodial & Maint Dept (Hourly Support)                                   | 2620 | 161  | 70   | -              | -             | -             | 6.00          | 6.00            | -              | -             | -             | 6.00          | 6.00            | -                                     | -           | -           | -           | -            | -        |
| HVAC Coordinator                                                          | 2620 | 141  | 70H  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| HVAC Staff (Hourly Support)                                               | 2620 | 161  | 70H  | -              | -             | -             | 7.00          | 7.00            | -              | -             | -             | 7.00          | 7.00            | -                                     | -           | -           | -           | -            | -        |
| Operations (Professional)                                                 | 2610 | 141  | 71   | -              | -             | -             | 2.00          | 2.00            | -              | -             | -             | 2.00          | 2.00            | -                                     | -           | -           | -           | -            | -        |
| Facilities Apprentice                                                     | 2620 | 161  | 71   | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| Automotive Pool                                                           | 2650 | 161  | 71G  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| Grounds Supervisor / Athletic Turf Coordinator                            | 2630 | 141  | 70F  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| Grounds/Warehouse (Hourly Support)                                        | 2630 | 161  | 70F  | -              | -             | -             | 10.00         | 10.00           | -              | -             | -             | 10.00         | 10.00           | -                                     | -           | -           | -           | -            | -        |
| Mailroom (Hourly Support)                                                 | 2530 | 161  | 71F  | -              | -             | -             | 1.00          | 1.00            | -              | -             | -             | 1.00          | 1.00            | -                                     | -           | -           | -           | -            | -        |
| <b>Total</b>                                                              |      |      |      | <b>35.50</b>   | <b>18.50</b>  | <b>34.00</b>  | <b>45.00</b>  | <b>133.00</b>   | <b>35.50</b>   | <b>18.50</b>  | <b>34.00</b>  | <b>45.00</b>  | <b>133.00</b>   | <b>-</b>                              | <b>-</b>    | <b>-</b>    | <b>-</b>    | <b>-</b>     | <b>-</b> |
| <b>Secretarial Staff - Central Office and School Administration Total</b> |      |      |      | <b>80.00</b>   | <b>33.50</b>  | <b>67.00</b>  | <b>218.70</b> | <b>399.20</b>   | <b>80.00</b>   | <b>33.50</b>  | <b>67.00</b>  | <b>221.70</b> | <b>402.20</b>   | <b>-</b>                              | <b>-</b>    | <b>-</b>    | <b>3.00</b> | <b>3.00</b>  | <b>-</b> |
| <b>Grand Total</b>                                                        |      |      |      | <b>538.30</b>  | <b>277.87</b> | <b>397.35</b> | <b>280.70</b> | <b>1,494.22</b> | <b>540.30</b>  | <b>281.87</b> | <b>399.35</b> | <b>283.70</b> | <b>1,505.22</b> | <b>2.00</b>                           | <b>4.00</b> | <b>2.00</b> | <b>3.00</b> | <b>11.00</b> | <b>-</b> |

West Chester Area School District  
Assumptions for Benefits

| Gross Benefit Costs          |                   |                   |                   |                   |                   |                   |                   |
|------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                              | 2020-21           | 2021-22           | 2021-22           | 2022-23           | 2023-24           | 2024-25           | 2025-26           |
|                              | Actual            | Budget            | Projection        | Forecast          | Forecast          | Forecast          | Forecast          |
| Medical                      | 15,228,075        | 22,604,829        | 22,604,829        | 23,407,943        | 25,179,925        | 27,086,045        | 29,136,458        |
| Dental                       | 1,194,227         | 1,487,774         | 1,487,774         | 1,565,705         | 1,633,030         | 1,703,250         | 1,776,490         |
| Vision                       | 164,798           | 218,299           | 218,299           | 225,481           | 230,667           | 235,972           | 241,400           |
| Prescription                 | 3,438,313         | 5,204,954         | 5,204,954         | 5,725,450         | 6,297,995         | 6,927,794         | 7,620,573         |
| Social Security              | 7,313,893         | 8,244,751         | 8,211,599         | 8,634,678         | 8,909,408         | 9,151,762         | 9,403,954         |
| Retirement                   | 34,674,324        | 37,630,160        | 37,478,743        | 39,768,550        | 41,565,592        | 43,091,040        | 44,843,951        |
| Tuition                      | 410,233           | 600,000           | 600,000           | 600,000           | 600,000           | 600,000           | 600,000           |
| Life & Disability            | 531,799           | 578,663           | 578,663           | 591,983           | 608,489           | 625,042           | 642,266           |
| W/C, Unemp & Other           | 1,114,600         | 1,309,124         | 1,309,124         | 1,328,761         | 1,348,693         | 1,368,923         | 1,389,457         |
| <b>Total Benefit Expense</b> | <b>64,070,262</b> | <b>77,878,555</b> | <b>77,693,986</b> | <b>81,848,551</b> | <b>86,373,799</b> | <b>90,789,828</b> | <b>95,654,549</b> |
| % Increase                   |                   |                   | 21.26%            | 5.10%             | 5.53%             | 5.11%             | 5.36%             |

\* Assume increases in salary related benefits proportional to salary increase

| Benefit Cost Sharing and Cobra payments |                  |                  |                  |                  |                  |                  |                   |
|-----------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
|                                         | 2020-21          | 2021-22          | 2021-22          | 2022-23          | 2023-24          | 2024-25          | 2025-26           |
|                                         | Actual           | Budget           | Projection       | Forecast         | Forecast         | Forecast         | Forecast          |
| Medical                                 | 4,639,329        | 6,335,921        | 6,335,921        | 6,815,550        | 7,331,488        | 7,886,481        | 8,483,488         |
| Dental                                  | 168,820          | 92,788           | 92,788           | 96,778           | 100,939          | 105,280          | 109,807           |
| Vision                                  | 26,664           | 10,916           | 10,916           | 11,167           | 11,424           | 11,687           | 11,956            |
| Prescription                            | 537,176          | 1,115,155        | 1,115,155        | 1,226,671        | 1,349,338        | 1,484,272        | 1,632,699         |
| Social Security                         | -                | -                | -                | -                | -                | -                | -                 |
| Retirement                              | -                | -                | -                | -                | -                | -                | -                 |
| Tuition                                 | -                | -                | -                | -                | -                | -                | -                 |
| Life & Disability                       | 162,375          | 116,852          | 116,852          | 116,852          | 116,852          | 116,852          | 116,852           |
| W/C, Unemp & Other                      | -                | -                | -                | -                | -                | -                | -                 |
| <b>Total Cost Share</b>                 | <b>5,534,364</b> | <b>7,671,633</b> | <b>7,671,633</b> | <b>8,267,019</b> | <b>8,910,041</b> | <b>9,604,572</b> | <b>10,354,802</b> |

| Net Benefit Costs            |                   |                   |                   |                   |                   |                   |                   |
|------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                              | 2020-21           | 2021-22           | 2021-22           | 2022-23           | 2023-24           | 2024-25           | 2025-26           |
|                              | Actual            | Budget            | Projection        | Forecast          | Forecast          | Forecast          | Forecast          |
| Medical                      | 10,588,746        | 16,268,907        | 16,268,907        | 16,592,393        | 17,848,437        | 19,199,564        | 20,652,971        |
| Dental                       | 1,025,407         | 1,394,986         | 1,394,986         | 1,468,927         | 1,532,091         | 1,597,971         | 1,666,683         |
| Vision                       | 138,134           | 207,383           | 207,383           | 214,314           | 219,243           | 224,285           | 229,444           |
| Prescription                 | 2,901,137         | 4,089,799         | 4,089,799         | 4,498,779         | 4,948,657         | 5,443,522         | 5,987,874         |
| Social Security              | 7,313,893         | 8,244,751         | 8,211,599         | 8,634,678         | 8,909,408         | 9,151,762         | 9,403,954         |
| Retirement                   | 34,674,324        | 37,630,160        | 37,478,743        | 39,768,550        | 41,565,592        | 43,091,040        | 44,843,951        |
| Tuition                      | 410,233           | 600,000           | 600,000           | 600,000           | 600,000           | 600,000           | 600,000           |
| Life & Disability            | 369,424           | 461,811           | 461,811           | 475,131           | 491,637           | 508,190           | 525,414           |
| W/C, Unemp & Other           | 1,114,600         | 1,309,124         | 1,309,124         | 1,328,761         | 1,348,693         | 1,368,923         | 1,389,457         |
| <b>Total Benefit Expense</b> | <b>58,535,898</b> | <b>70,206,922</b> | <b>70,022,353</b> | <b>73,581,532</b> | <b>77,463,757</b> | <b>81,185,256</b> | <b>85,299,747</b> |
| % Increase                   |                   |                   | 19.62%            | 4.81%             | 5.28%             | 4.80%             | 5.07%             |

800 OTHER OBJECTS AND OTHER FINANCING USES  
900

800

**DUES AND FEES & PRIOR YEAR REFUNDS**

o Assume inflationary increase as follows:

3%

|  | 2020-21   | 2021-22    | 2021-22    | 2022-23    | 2023-24    | 2024-25    | 2025-26    |
|--|-----------|------------|------------|------------|------------|------------|------------|
|  | Actual    | Budget     | Projection | Forecast   | Forecast   | Forecast   | Forecast   |
|  | \$337,265 | \$ 499,322 | \$ 891,844 | \$ 491,678 | \$ 506,428 | \$ 521,621 | \$ 537,270 |

|  | 2020-21 | 2021-22   | 2021-22   | 2022-23    | 2023-24    | 2024-25    | 2025-26    |
|--|---------|-----------|-----------|------------|------------|------------|------------|
|  | \$0     | \$131,500 | \$131,500 | \$ 131,500 | \$ 131,500 | \$ 131,500 | \$ 131,500 |

**DUES/FEES - Athletic Fund**

**DEBT SERVICE**

|                                     |             |             |             |             |             |             |             |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Debt Service Savings to Cap Reserve | \$1,911,236 | \$453,967   | \$912,973   | \$711,650   | \$1,502,726 | \$1,496,090 | \$1,403,552 |
| G/F Contribution to Cap Reserve     | \$3,626,728 | \$3,771,797 | \$3,271,797 | \$4,422,669 | \$4,599,576 | \$4,783,559 | \$4,974,901 |
| Transfer for Cap Reserve Facilities | \$2,095,558 | \$2,011,500 | \$2,511,500 | \$2,323,177 | \$2,392,872 | \$2,464,658 | \$2,538,598 |
|                                     | \$7,633,522 | \$6,237,264 | \$6,696,270 | \$7,457,496 | \$8,495,174 | \$8,744,307 | \$8,917,051 |

**EXISTING DEBT SERVICE (PRIOR TO ACT 1)**

|                   | 2021-22 Budget      |                      | 2021-22 Projection  |                      | 2022-23 Budget      |                      | 2023-24 Budget      |                      | 2024-25 Budget      |                      | 2025-26 Budget      |                      |
|-------------------|---------------------|----------------------|---------------------|----------------------|---------------------|----------------------|---------------------|----------------------|---------------------|----------------------|---------------------|----------------------|
|                   | INTEREST            | PRINCIPAL            | INTEREST            | PRINCIPAL            | INTEREST            | PRINCIPAL            | INTEREST            | PRINCIPAL            | INTEREST            | PRINCIPAL            | INTEREST            | PRINCIPAL            |
| 7/2012 GOR 2012AA | \$ 304,800          | \$ 7,620,000         | \$ 304,800          | \$ 7,620,000         | \$ -                | \$ -                 | \$ -                | \$ -                 | \$ -                | \$ -                 | \$ -                | \$ -                 |
| GOB 2014 A        | \$ 1,225,000        | \$ 1,185,000         | \$ 1,225,000        | \$ 1,185,000         | \$ 1,165,750        | \$ 14,570,000        | \$ 437,250          | \$ 8,745,000         | \$ -                | \$ -                 | \$ -                | \$ -                 |
| GOB 2014 AA       | \$ 2,170,950        | \$ 305,000           | \$ 2,170,950        | \$ 305,000           | \$ 2,161,800        | \$ 315,000           | \$ 2,152,350        | \$ 325,000           | \$ 2,142,600        | \$ 5,700,000         | \$ 1,857,600        | \$ 6,025,000         |
| GOB 2015 AA       | \$ 7,700            | \$ 770,000           | \$ 7,700            | \$ 770,000           | \$ -                | \$ -                 | \$ -                | \$ -                 | \$ -                | \$ -                 | \$ -                | \$ -                 |
| GOB 2016          | \$ 320,000          | \$ 2,035,000         | \$ 320,000          | \$ 2,035,000         | \$ 218,250          | \$ 2,130,000         | \$ 111,750          | \$ 2,235,000         | \$ -                | \$ -                 | \$ -                | \$ -                 |
| GOB 2016A         | \$ 1,248,635        | \$ 5,000             | \$ 1,248,635        | \$ 5,000             | \$ 1,248,568        | \$ 5,000             | \$ 1,248,500        | \$ 5,875,000         | \$ 954,750          | \$ 12,270,000        | \$ 341,250          | \$ 12,850,000        |
| GOB 2017          | \$ 104,715          | \$ 625,000           | \$ 55,482           | \$ 625,000           | \$ -                | \$ -                 | \$ -                | \$ -                 | \$ -                | \$ -                 | \$ -                | \$ -                 |
| <b>TOTAL</b>      | <b>\$ 5,381,800</b> | <b>\$ 12,545,000</b> | <b>\$ 5,332,567</b> | <b>\$ 12,545,000</b> | <b>\$ 4,794,368</b> | <b>\$ 17,020,000</b> | <b>\$ 3,949,850</b> | <b>\$ 17,180,000</b> | <b>\$ 3,097,350</b> | <b>\$ 17,970,000</b> | <b>\$ 2,198,850</b> | <b>\$ 18,875,000</b> |

|                                 |              |              |              |              |              |              |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Total ACT 1 eligible Debt       | \$17,926,800 | \$17,877,567 | \$21,814,368 | \$21,129,850 | \$21,067,350 | \$21,073,850 |
| Increase in ACT 1 eligible debt |              |              | \$3,936,801  | (\$684,518)  | (\$62,500)   | \$6,500      |

**DEBT SERVICE - INCURRED AFTER ACT 1**

| FINANCING AMOUNT & YEAR        | 2021-22 Budget      |                     | 2021-22 Projection  |                     | 2022-23 Budget      |                   | 2023-24 Budget      |                   | 2024-25 Budget      |                   | 2025-26 Budget      |                   |
|--------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|
| <b>Elementary Debt</b>         |                     |                     |                     |                     |                     |                   |                     |                   |                     |                   |                     |                   |
| 10/09 \$10,000,000 Emmaus 2009 | \$ 354,667          | \$ 650,000          | \$ 154,667          | \$ 650,000          | \$ 332,133          | \$ 520,000        | \$ 308,000          | \$ 645,000        | \$ 281,400          | \$ 675,000        | \$ 253,733          | \$ 700,000        |
| 8/2012 \$21,000,000 GOB 2012A  | \$ 630,000          | \$ -                | \$ 315,000          | \$ -                | \$ -                | \$ -              | \$ -                | \$ -              | \$ -                | \$ -              | \$ -                | \$ -              |
| \$12,000,000 GOB 2014          | \$ 489,763          | \$ -                | \$ 489,763          | \$ -                | \$ 489,763          | \$ -              | \$ 489,763          | \$ -              | \$ 489,763          | \$ 5,000          | \$ 489,575          | \$ 5,000          |
| GOB 2016AA                     | \$ 254,312          | \$ 5,000            | \$ 127,156          | \$ -                | \$ -                | \$ -              | \$ -                | \$ -              | \$ -                | \$ -              | \$ -                | \$ -              |
| 12/2017 \$9,750,000 GOB 2017A  | \$ 237,388          | \$ 5,000            | \$ 237,388          | \$ 5,000            | \$ 237,300          | \$ 5,000          | \$ 237,212          | \$ 5,000          | \$ 237,100          | \$ 5,000          | \$ 236,988          | \$ 5,000          |
| 10/2018 \$9,990,000 GOB 2018   | \$ 336,452          | \$ 5,000            | \$ 336,452          | \$ 5,000            | \$ 336,328          | \$ 5,000          | \$ 336,203          | \$ 5,000          | \$ 336,053          | \$ 5,000          | \$ 335,903          | \$ 5,000          |
| 8/2019 \$35,000,000 GOB 2019   | \$ 1,389,800        | \$ 5,000            | \$ 1,389,800        | \$ 5,000            | \$ 1,389,600        | \$ 5,000          | \$ 1,389,400        | \$ 5,000          | \$ 1,389,200        | \$ 5,000          | \$ 1,389,000        | \$ 5,000          |
| 9/2020 \$16,800,000 GOR 2020   | \$ 432,850          | \$ 4,495,000        | \$ 432,850          | \$ 4,495,000        | \$ 208,100          | \$ 50,000         | \$ 205,600          | \$ 55,000         | \$ 202,850          | \$ 55,000         | \$ 200,100          | \$ 60,000         |
| 6/2021 \$29,250,000 GOB        | \$ 1,288,000        | \$ -                | \$ 1,071,583        | \$ 5,000            | \$ 1,168,925        | \$ 5,000          | \$ 1,168,850        | \$ 5,000          | \$ 1,168,775        | \$ 5,000          | \$ 1,168,700        | \$ 5,000          |
| 4/2022 \$30,115,000 GOB 2022   | \$ -                | \$ -                | \$ -                | \$ -                | \$ 1,385,389        | \$ 5,000          | \$ 1,246,700        | \$ 5,000          | \$ 1,246,550        | \$ 5,000          | \$ 1,246,400        | \$ 100,000        |
| 12/2024 \$10,000,000 GOB       | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -              | \$ -                | \$ -              | \$ 179,571          | \$ -              | \$ 394,181          | \$ 5,000          |
| 12/2025 \$10,000,000 GOB       | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -              | \$ -                | \$ -              | \$ -                | \$ -              | \$ 179,571          | \$ -              |
| <b>Total Elementary Debt</b>   | <b>\$ 5,413,232</b> | <b>\$ 5,165,000</b> | <b>\$ 4,554,659</b> | <b>\$ 5,165,000</b> | <b>\$ 5,547,538</b> | <b>\$ 595,000</b> | <b>\$ 5,381,728</b> | <b>\$ 725,000</b> | <b>\$ 5,531,262</b> | <b>\$ 760,000</b> | <b>\$ 5,894,151</b> | <b>\$ 890,000</b> |

|                       |                     |                     |                     |                     |                     |                   |                     |                   |                     |                   |                     |                   |
|-----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|
| <b>Total New Debt</b> | <b>\$ 5,413,232</b> | <b>\$ 5,165,000</b> | <b>\$ 4,554,659</b> | <b>\$ 5,165,000</b> | <b>\$ 5,547,538</b> | <b>\$ 595,000</b> | <b>\$ 5,381,728</b> | <b>\$ 725,000</b> | <b>\$ 5,531,262</b> | <b>\$ 760,000</b> | <b>\$ 5,894,151</b> | <b>\$ 890,000</b> |
|-----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|---------------------|-------------------|

**TOTAL DEBT SERVICE**

| YEAR                      | 2021-22 Budget |                     | 2021-22 Projection |                     | 2022-23 Budget |                     | 2023-24 Budget |                     | 2024-25 Budget |                     | 2025-26 Budget |                     |
|---------------------------|----------------|---------------------|--------------------|---------------------|----------------|---------------------|----------------|---------------------|----------------|---------------------|----------------|---------------------|
|                           | \$10,795,032   | \$17,710,000        | \$9,887,226        | \$17,710,000        | \$10,341,906   | \$17,615,000        | \$9,331,678    | \$17,905,000        | \$8,628,612    | \$18,730,000        | \$8,093,001    | \$19,765,000        |
| <b>Total Debt Service</b> |                | <b>\$28,505,032</b> |                    | <b>\$27,697,226</b> |                | <b>\$27,956,906</b> |                | <b>\$27,236,678</b> |                | <b>\$27,358,612</b> |                | <b>\$27,858,001</b> |

Back-End Referendum Exceptions

|                    | <u>BUDGET</u><br><u>2021-22</u> | <u>BUDGET</u><br><u>2022-23</u> | <u>BUDGET</u><br><u>2023-24</u> | <u>BUDGET</u><br><u>2024-25</u> | <u>BUDGET</u><br><u>2025-26</u> |
|--------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|                    | (\$000)                         |                                 |                                 |                                 |                                 |
| Retirement (PSERS) | -                               | -                               | -                               | -                               | -                               |
| Special Education  | -                               | -                               | -                               | 178.3                           | 178.3                           |
| <b>Total</b>       | -                               | -                               | -                               | <b>178.3</b>                    | <b>178.3</b>                    |

| <b>Index =</b>                                              | 3.00%            | 3.40%            | 3.00%            | 3.00%                   | 3.00%                   |                         |
|-------------------------------------------------------------|------------------|------------------|------------------|-------------------------|-------------------------|-------------------------|
| <b>Exception Calculations</b>                               |                  |                  |                  |                         |                         |                         |
| Grandfathered salaries (2011)                               | 85,292,259       | 85,292,259       | 85,292,259       | 85,292,259              | 85,292,259              |                         |
| <b>Retirement</b>                                           | 29,801,115       | 30,074,051       | 30,440,807       | 30,722,272              | 31,114,616              |                         |
| 50%                                                         | 14,900,558       | 15,037,025       | 15,220,404       | 15,361,136              | 15,557,308              |                         |
| 14,717,179                                                  | 14,900,558       | 15,037,025       | 15,220,404       | 15,361,136              | 15,557,308              |                         |
| State Share of Retirement for Fed. Funded Salaries (30,868) | (31,252)         | (31,538)         | (31,923)         | (32,218)                | (32,630)                |                         |
| Increase                                                    | 182,994          | 136,181          | 182,994          | 140,437                 | 195,761                 |                         |
| Index                                                       | 440,589          | 505,556          | 450,165          | 455,654                 | 459,868                 |                         |
| <b>Total Exception</b>                                      | <b>(257,595)</b> | <b>(369,375)</b> | <b>(267,171)</b> | <b>(315,217)</b>        | <b>(264,107)</b>        |                         |
| <b>Special Education</b>                                    |                  |                  |                  |                         |                         |                         |
|                                                             | 2017-18 AFR      | 2019-20 AFR      | 2020-21 AFR Est  | 2021-22 AFR Est. (1.03) | 2022-23 AFR Est. (1.03) | 2023-24 AFR Est. (1.03) |
| Expenses                                                    | 46,309,762       | 44,074,356       | 42,679,434       | 43,959,817              | 45,278,611              | 46,636,970              |
| Subsidy                                                     | 6,128,947        | 6,125,165        | 5,077,234        | 5,943,253               | 5,943,253               | 5,943,253               |
| Net Expenses                                                | 40,180,815       | 37,949,192       | 37,602,200       | 38,016,564              | 39,335,358              | 40,693,717              |
| Net Increase                                                | 173,740          | (2,231,623)      | (346,992)        | 414,364                 | 1,318,795               | 1,358,358               |
| Index                                                       | 1,044,701        | 1,205,424        | 1,290,273        | 1,128,066               | 1,140,497               | 1,180,061               |
| <b>Total Exception</b>                                      | -                | -                | -                | <b>178,298</b>          | <b>178,298</b>          |                         |





## 2021-2022 Capital Budget

|                                        | # of Devices | Budget<br>2021-2022 | Projected<br>2021-2022 |
|----------------------------------------|--------------|---------------------|------------------------|
| <b>Elementary Equipment</b>            |              |                     |                        |
| Elementary iPad                        | 1,900        | 796,404             | 540,917                |
| Elementary/Special Area Teacher Device | 521          | 561,000             | 561,000                |
|                                        |              | <b>1,357,404</b>    | <b>1,101,917</b>       |
| <b>Secondary Equipment</b>             |              |                     |                        |
| 6th Grade 1:1                          | 1,010        | 631,250             | 219,970                |
| 9th grade 1:1                          | 1,010        | 858,500             | 484,900                |
| Music                                  | 36           | 47,520              | 47,520                 |
|                                        |              | <b>1,537,270</b>    | <b>752,390</b>         |
| <b>District</b>                        |              |                     |                        |
| Security Camera                        | 30           | 30,000              | 30,000                 |
| Network Infrastructure Upgrade **      |              | -                   | 639,000                |
|                                        |              | <b>30,000</b>       | <b>669,000</b>         |
| <b>Network</b>                         |              |                     |                        |
| Networking                             |              | 425,000             | 110,756                |
|                                        |              | <b>425,000</b>      | <b>110,756</b>         |
| <b>Administration</b>                  |              |                     |                        |
| Staff (Central + Schools)              | 64           | 85,193              | 65,193                 |
|                                        |              | <b>85,193</b>       | <b>65,193</b>          |
| <b>Other</b>                           |              |                     |                        |
| Cost Sharing from Parents              |              | (330,500)           | (330,500)              |
|                                        |              | <b>(330,500)</b>    | <b>(330,500)</b>       |
| <b>Total Fund 22</b>                   |              | <b>3,434,867</b>    | <b>2,699,256</b>       |

\*\* - Project added and Board approved in September 2021

## 2022-2023 Capital Budget

|                             | # of<br>Devices | Budget<br>2022-2023        |
|-----------------------------|-----------------|----------------------------|
| <b>Elementary Equipment</b> |                 |                            |
| Classroom STEAM             |                 | 37,411.00                  |
| Elementary iPad             | 2,270           | 905,730.00                 |
|                             |                 | <u>943,141.00</u>          |
| <b>Secondary Equipment</b>  |                 |                            |
| 6th Grade 1:1               | 1,100           | 687,500.00                 |
| 9th grade 1:1               | 1,100           | 935,000.00                 |
| Art                         | 120             | 158,400.00                 |
| Classroom STEAM             |                 | 90,000.00                  |
| Tech ED                     | 156             | 129,000.00                 |
| Video                       | 21              | 52,500.00                  |
|                             |                 | <u>2,052,400.00</u>        |
| <b>District</b>             |                 |                            |
| Security Camera             |                 | 225,000.00                 |
|                             |                 | <u>225,000.00</u>          |
| <b>Network</b>              |                 |                            |
| Networking                  |                 | 475,000.00                 |
|                             |                 | <u>475,000.00</u>          |
| <b>Administration</b>       |                 |                            |
| DPP                         |                 | 247,000.00                 |
| Staff (Central + Schools)   |                 | 140,720.00                 |
|                             |                 | <u>387,720.00</u>          |
| <b>Total Fund 22</b>        |                 | <u><u>4,083,261.00</u></u> |



West Chester Area School District  
Forecast Model  
Financial Summary - All Funds

| A  | O                                                                 | P              | Q              | R              | S              | T              | U              | V               | W               |                 |
|----|-------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|
|    | 2019-20                                                           | 2020-21        | 2020-21        | 2021-22        | 2021-22        | 2022-23        | 2023-24        | 2024-25         | 2025-26         |                 |
|    | Actual                                                            | Budget         | Actual         | Budget         | Projected      | Estimated      | Estimated      | Estimated       | Estimated       |                 |
| 1  |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 2  |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 3  | <b>Total Revenue</b>                                              | <b>255,108</b> | <b>248,488</b> | <b>261,224</b> | <b>253,995</b> | <b>262,002</b> | <b>260,333</b> | <b>261,481</b>  | <b>262,946</b>  | <b>264,608</b>  |
| 4  | Current RE Taxes (0% rate incr.)                                  | 177,235        | 176,138        | 177,831        | 179,236        | 180,636        | 180,206        | 180,422         | 180,635         | 180,851         |
| 5  | Revenue (Excl Current R.E.T.)                                     | 77,873         | 72,350         | 83,393         | 74,759         | 81,366         | 80,128         | 81,060          | 82,311          | 83,757          |
| 6  | State (Other)                                                     | 23,888         | 22,602         | 22,690         | 23,551         | 25,086         | 24,746         | 24,960          | 25,019          | 25,151          |
| 7  | PSERS                                                             | 16,603         | 17,695         | 17,365         | 18,815         | 18,728         | 19,884         | 20,783          | 21,546          | 22,422          |
| 8  | Federal                                                           | 3,617          | 3,411          | 6,769          | 3,538          | 4,431          | 3,652          | 3,048           | 3,048           | 3,048           |
| 9  | Local (Excl. Current R.E.T.)                                      | 33,766         | 28,641         | 36,569         | 28,854         | 33,122         | 31,845         | 32,269          | 32,699          | 33,136          |
| 11 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 12 | <b>Expenses</b>                                                   | <b>238,522</b> | <b>269,816</b> | <b>247,527</b> | <b>279,477</b> | <b>277,577</b> | <b>291,724</b> | <b>302,843</b>  | <b>313,551</b>  | <b>325,287</b>  |
| 13 | Salaries                                                          | 98,130         | 103,129        | 102,003        | 108,180        | 107,972        | 113,304        | 116,463         | 119,631         | 122,927         |
| 14 | Benefits (without PSERS)                                          | 22,028         | 31,178         | 23,862         | 32,577         | 32,544         | 33,813         | 35,898          | 38,094          | 40,456          |
| 15 | PSERS                                                             | 33,219         | 35,390         | 34,674         | 37,630         | 37,479         | 39,769         | 41,566          | 43,091          | 44,844          |
| 16 |                                                                   | 26,542         | 27,235         | 25,413         | 28,505         | 27,597         | 27,957         | 27,237          | 27,359          | 27,858          |
| 17 | Transfer to Capital Reserve                                       | 5,452          | 6,168          | 7,634          | 6,237          | 6,696          | 7,457          | 8,495           | 8,744           | 9,917           |
| 18 | Other                                                             | 53,152         | 66,715         | 53,942         | 66,348         | 65,289         | 69,425         | 73,185          | 76,632          | 80,285          |
| 19 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 20 | <b>Net Gap calculation - No tax increase no exceptions</b>        |                |                |                |                |                |                |                 |                 |                 |
| 21 | Deficit                                                           |                |                |                |                |                | (31,391)       | (41,362)        | (50,605)        | (60,679)        |
| 22 | Change in Fund Balance                                            |                |                |                |                |                | 27,109         | (500)           | (500)           | (500)           |
| 23 | <b>Cumulative Gap at No Incr. in R.E. Taxes</b>                   |                |                |                |                |                | <b>(4,282)</b> | <b>(41,862)</b> | <b>(51,105)</b> | <b>(61,179)</b> |
| 24 | Prior Year Gap Reduction                                          |                |                |                |                |                | -              | 4,282           | 41,862          | 51,105          |
| 25 | <b>Net Gap no Incr in R.E Taxes no Exceptions</b>                 |                |                |                |                |                | <b>(4,282)</b> | <b>(37,580)</b> | <b>(9,243)</b>  | <b>(10,075)</b> |
| 26 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 27 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 28 | <b>Net Gap calculation - Act 1 Tax Increase - no exceptions</b>   |                |                |                |                |                |                |                 |                 |                 |
| 29 | Deficit                                                           |                |                |                |                |                | (31,391)       | (41,362)        | (50,605)        | (60,679)        |
| 30 | Change in Fund Balance                                            |                |                |                |                |                | 27,109         | (500)           | (500)           | (500)           |
| 31 | <b>Cumulative Gap at No Incr. in R.E. Taxes</b>                   |                |                |                |                |                | <b>(4,282)</b> | <b>(41,862)</b> | <b>(51,105)</b> | <b>(61,179)</b> |
| 32 | Act 1 Increase                                                    |                |                |                |                |                | 4,281          | 5,413           | 5,419           | 5,426           |
| 33 | Prior Year Tax Increase not included above                        |                |                |                |                |                | -              | 4,281           | 9,694           | 15,113          |
| 34 | <b>Cumulative Gap at Millage Index</b>                            |                |                |                |                |                | <b>(0)</b>     | <b>(32,168)</b> | <b>(35,991)</b> | <b>(40,640)</b> |
| 35 | Prior Year Gap elimination                                        |                |                |                |                |                | -              | 0               | 32,168          | 35,991          |
| 36 | <b>Net Gap at Millage Index (no exceptions)</b>                   |                |                |                |                |                | <b>(0)</b>     | <b>(32,168)</b> | <b>(3,824)</b>  | <b>(4,649)</b>  |
| 37 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 38 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 39 | <b>Net Gap calculation - Act 1 Tax Increase - with exceptions</b> |                |                |                |                |                |                |                 |                 |                 |
| 40 | Deficit                                                           |                |                |                |                |                | (31,391)       | (41,362)        | (50,605)        | (60,679)        |
| 41 | Change in Fund Balance                                            |                |                |                |                |                | 27,109         | (500)           | (500)           | (500)           |
| 42 | <b>Cumulative Gap at Millage Index</b>                            |                |                |                |                |                | <b>(4,282)</b> | <b>(41,862)</b> | <b>(51,105)</b> | <b>(61,179)</b> |
| 43 | Act 1 Increase                                                    |                |                |                |                |                | 4,281          | 5,413           | 5,419           | 5,426           |
| 44 | Prior Year Tax Increase not included above                        |                |                |                |                |                | -              | 4,281           | 9,694           | 15,113          |
| 45 | <b>Cumulative Gap at Millage Index</b>                            |                |                |                |                |                | <b>(0)</b>     | <b>(32,168)</b> | <b>(35,991)</b> | <b>(40,640)</b> |
| 46 | Act 1 Exceptions                                                  |                |                |                |                |                | -              | -               | 178             | 178             |
| 47 | Add'l Revenue from Prior Year exception allowance                 |                |                |                |                |                | -              | -               | -               | 178             |
| 48 | <b>Cumulative Gap at Millage Index and Exceptions</b>             |                |                |                |                |                | <b>(0)</b>     | <b>(32,168)</b> | <b>(35,813)</b> | <b>(40,284)</b> |
| 49 | Prior Year Gap elimination                                        |                |                |                |                |                | -              | 0               | 32,168          | 35,813          |
| 50 | <b>Net Gap at Millage Index - with exceptions</b>                 |                |                |                |                |                | <b>(0)</b>     | <b>(32,168)</b> | <b>(3,645)</b>  | <b>(4,471)</b>  |
| 51 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 52 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 53 | <b>Expenses % Increase</b>                                        |                |                |                |                |                |                |                 |                 |                 |
| 54 | Salaries                                                          | 4.89%          |                | 3.95%          |                | 5.85%          | 4.94%          | 2.79%           | 2.72%           | 2.76%           |
| 55 | Benefits (without PSERS)                                          | -15.96%        |                | 8.33%          |                | 36.39%         | 3.90%          | 6.17%           | 6.12%           | 6.20%           |
| 56 | PSERS                                                             | 10.52%         |                | 4.38%          |                | 8.09%          | 6.11%          | 4.52%           | 3.67%           | 4.07%           |
| 57 | Debt Service                                                      | 6.78%          |                | -4.25%         |                | 8.60%          | 1.30%          | -2.58%          | 0.45%           | 1.83%           |
| 58 | Other                                                             | -10.27%        |                | 1.49%          |                | 21.04%         | 6.33%          | 5.42%           | 4.71%           | 4.77%           |
| 59 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 60 | <b>Debt Service % of Budget</b>                                   | <b>11.1%</b>   |                | <b>10.3%</b>   |                | <b>9.9%</b>    | <b>9.6%</b>    | <b>9.0%</b>     | <b>8.7%</b>     | <b>8.6%</b>     |
| 61 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 62 | <b>Act 1 Exceptions</b>                                           |                |                |                |                |                | -              | -               | 178             | 178             |
| 64 | PSERS                                                             |                |                |                |                |                | -              | -               | -               | -               |
| 65 | Special Ed                                                        |                |                |                |                |                | -              | -               | 178             | 178             |
| 67 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 68 | <b>Fund Balance</b>                                               |                |                |                |                |                |                |                 |                 |                 |
| 69 | <b>Beginning Fund Balance</b>                                     | <b>31,906</b>  |                | <b>38,869</b>  |                | <b>69,153</b>  | <b>53,578</b>  | <b>26,469</b>   | <b>26,969</b>   | <b>27,469</b>   |
| 70 | Transfer (to)/from Operating Budget                               | (6,962)        |                | (16,587)       |                | 15,575         | 27,109         | (500)           | (500)           | (500)           |
| 71 | <b>Ending Fund Balance</b>                                        | <b>38,869</b>  |                | <b>55,455</b>  |                | <b>53,578</b>  | <b>26,469</b>  | <b>26,969</b>   | <b>27,469</b>   | <b>27,969</b>   |
| 72 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 73 | <b>Fund Balance - Designation PSERS</b>                           |                |                |                |                |                |                |                 |                 |                 |
| 74 | Fund Balance - Designation - Health Care Stabilization            | 4,159.9        |                | 4,159.9        |                | 4,159.9        | 4,159.9        | 4,159.9         | 4,159.9         | 4,159.9         |
| 75 | Fund Balance - Designation - Millage Rate Stabilization           | 13,945.5       |                | 29,486.8       |                | 27,109.2       | -              | -               | -               | -               |
| 76 | Fund Balance - Designation - Alternative Education                | 1,000.0        |                | 1,000.0        |                | 2,000.0        | 2,000.0        | 2,000.0         | 2,000.0         | 2,000.0         |
| 77 | Fund Balance - Designation - Enrollment Growth                    | 2,500.0        |                | 3,500.0        |                | -              | -              | -               | -               | -               |
| 78 | Fund Balance - Designation - Athletic Fund                        | 83.6           |                | 128.9          |                | 128.9          | 128.9          | 128.9           | 128.9           | 128.9           |
| 79 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 80 | <b>Year End Unassigned/Undesig. FB</b>                            | <b>17,180</b>  |                | <b>17,180</b>  |                | <b>20,180</b>  | <b>20,180</b>  | <b>20,680</b>   | <b>21,180</b>   | <b>21,680</b>   |
| 81 | <b>% of Expenses</b>                                              | <b>7.2%</b>    |                | <b>6.9%</b>    |                | <b>7.3%</b>    | <b>6.9%</b>    | <b>6.8%</b>     | <b>6.8%</b>     | <b>6.7%</b>     |
| 82 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 83 | <b>Capital Reserves</b>                                           |                |                |                |                |                |                |                 |                 |                 |
| 84 | <b>Beginning Fund Balance</b>                                     | <b>22,108</b>  |                | <b>20,813</b>  |                | <b>21,768</b>  | <b>22,930</b>  | <b>23,736</b>   | <b>25,296</b>   | <b>26,877</b>   |
| 85 | Inflow                                                            | 4,529          |                | 4,687          |                | 5,580          | 4,301          | 6,177           | 6,355           | 6,453           |
| 86 | Outflow                                                           | 5,824          |                | 3,732          |                | 4,418          | 3,495          | 4,618           | 4,774           | 4,962           |
| 87 | <b>Year-end Fund Balance</b>                                      | <b>20,813</b>  |                | <b>21,768</b>  |                | <b>22,930</b>  | <b>23,736</b>  | <b>25,296</b>   | <b>26,877</b>   | <b>28,368</b>   |
| 88 | Year End Designated                                               | 17,411         |                | 17,864         |                | 19,776         | 20,230         | 22,903          | 24,399          | 25,803          |
| 89 | <b>Year End Unassigned/Undesig. FB</b>                            | <b>3,403</b>   |                | <b>3,904</b>   |                | <b>3,155</b>   | <b>3,507</b>   | <b>2,393</b>    | <b>2,478</b>    | <b>2,565</b>    |
| 90 |                                                                   |                |                |                |                |                |                |                 |                 |                 |
| 91 | <b>Act 1 index Assumptions</b>                                    |                |                |                |                | 3.0%           | 3.4%           | 3.0%            | 3.0%            | 3.0%            |

**WEST CHESTER AREA SCHOOL DISTRICT**

**Property & Finance Committee**

**March 21, 2022**

***Update on ESSER Funds and other Covid Grants***

I wanted to provide an update for the Board and the community on the ESSER Funds and other COVID-related grants applied for and received by the District.

Attached are 3 spreadsheets that indicate the name of the grant, intended purposes and amount.

1. The first spreadsheet includes the details of the grant and lists the name of the grant, grant amount, actual expenses incurred (YTD) and the allowed spending period of the grant.
2. The second spreadsheet is a summary of the grant amount and actual expenses incurred (YTD) by grant
3. The third spreadsheet is a summary of the grant amount and actual expenses incurred (YTD) by purpose.

This item will be on the agenda for discussion at the March P&F Committee. This is for informational purposes only and no action is required by the Committee.

John T. Scully  
10/7/21

Include (Multiple Items)

| Sum of Total Exp                    | Column Labels       |                     |                     |                          |
|-------------------------------------|---------------------|---------------------|---------------------|--------------------------|
| Row Labels                          | Grant Amount        | Actual Expense      | Balance             |                          |
| <b>PCCD Grant (821)</b>             | <b>584,868.00</b>   | <b>584,868.00</b>   |                     | <b>Complete</b>          |
| Remote Learning / Cyber             |                     | 349,872.00          |                     |                          |
| Safety and Cleaning                 |                     | 234,996.00          |                     |                          |
| Grant Amount                        | 584,868.00          |                     |                     |                          |
| <b>CCIU Grant (822)</b>             | <b>867,918.36</b>   | <b>867,918.36</b>   |                     | <b>Complete</b>          |
| Remote Learning / Cyber             |                     | 783,981.80          |                     |                          |
| Safety and Cleaning                 |                     | 83,936.56           |                     |                          |
| Grant Amount                        | 867,918.36          |                     |                     |                          |
| <b>ESSER I (968)</b>                | <b>491,818.00</b>   | <b>470,173.00</b>   | <b>21,645.00</b>    | <b>03/13/20-09/30/22</b> |
| Remote Learning / Cyber             |                     | 260,173.00          |                     |                          |
| Safety and Cleaning                 |                     | 210,000.00          |                     |                          |
| Safety and Cleaning - Pass through  |                     |                     | 21,645.00           |                          |
| Grant Amount                        | 491,818.00          |                     |                     |                          |
| <b>PCCD/ESSER Grant (987)</b>       | <b>377,181.00</b>   | <b>342,401.29</b>   | <b>34,779.71</b>    | <b>03/13/20-09/30/22</b> |
| Learning Loss                       |                     | 76,197.77           | 11,484.90           |                          |
| Remote Learning / Cyber             |                     | 211,363.57          |                     |                          |
| Safety and Cleaning                 |                     | 54,839.95           |                     |                          |
| Safety and Cleaning - Pass through  |                     |                     | 23,294.81           |                          |
| Grant Amount                        | 377,181.00          |                     |                     |                          |
| <b>SECIM/GEER Special Edu (988)</b> | <b>101,799.00</b>   | <b>101,799.00</b>   |                     | <b>03/13/20-09/30/21</b> |
| Learning Loss                       |                     | 101,799.00          |                     |                          |
| Grant Amount                        | 101,799.00          |                     |                     |                          |
| <b>ESSER II (989)</b>               | <b>2,122,072.00</b> | <b>1,362,659.33</b> | <b>759,412.67</b>   | <b>03/13/20-09/30/23</b> |
| Learning Loss                       |                     | 205,251.79          | 301,661.97          |                          |
| Mental Health                       |                     | 91,485.52           | 408,514.48          |                          |
| Remote Learning / Cyber             |                     | 346,692.81          | 48,293.34           |                          |
| Safety and Cleaning                 |                     | 719,229.21          | 942.88              |                          |
| Grant Amount                        | 2,122,072.00        |                     |                     |                          |
| <b>ARP - ESSER III (990)</b>        | <b>4,292,337.00</b> | <b>736,503.68</b>   | <b>3,555,833.32</b> | <b>03/13/20-09/30/24</b> |
| Learning Loss                       |                     | 558,614.65          | 617,142.63          |                          |
| Mental Health                       |                     | 42,116.10           | 130,434.03          |                          |
| Remote Learning / Cyber             |                     | 97,703.85           | 50,277.45           |                          |
| Safety and Cleaning                 |                     | 38,069.08           |                     |                          |
| Safety and Cleaning - HVAC          |                     |                     | 2,757,979.21        |                          |
| Grant Amount                        | 4,292,337.00        |                     |                     |                          |
| <b>ARP - IDEA (991)</b>             | <b>389,295.82</b>   | <b>71,965.17</b>    | <b>317,330.65</b>   | <b>07/01/21-09/30/23</b> |
| Learning Loss                       |                     | 10,570.23           | 108,725.59          |                          |
| Mental Health                       |                     | 61,394.94           | 208,605.06          |                          |
| Grant Amount                        | 389,295.82          |                     |                     |                          |
| <b>ARP - ESSER ASSA (996)</b>       | <b>47,659.00</b>    |                     | <b>47,659.00</b>    | <b>03/13/20-09/30/24</b> |
| Learning Loss                       |                     |                     | 47,659.00           |                          |
| Grant Amount                        | 47,659.00           |                     |                     |                          |
| <b>ARP - ESSER LLSA (994)</b>       | <b>238,293.00</b>   | <b>11,634.88</b>    | <b>226,658.12</b>   | <b>03/13/20-09/30/24</b> |
| Learning Loss                       |                     | 11,634.88           | 226,658.12          |                          |
| Grant Amount                        | 238,293.00          |                     |                     |                          |
| <b>ARP - ESSER SSSA (995)</b>       | <b>47,659.00</b>    |                     | <b>47,659.00</b>    | <b>03/13/20-09/30/24</b> |
| Learning Loss                       |                     |                     | 47,659.00           |                          |
| Grant Amount                        | 47,659.00           |                     |                     |                          |
| <b>ARP - HCY (997)</b>              | <b>44,304.00</b>    |                     | <b>44,304.00</b>    | <b>07/01/21-09/30/24</b> |
| Learning Loss                       |                     |                     | 44,304.00           |                          |
| Grant Amount                        | 44,304.00           |                     |                     |                          |
| <b>Grand Total</b>                  | <b>9,605,204.18</b> | <b>4,549,922.71</b> | <b>5,055,281.47</b> |                          |

Include (Multiple Items)

| Sum of Total Exp<br>Row Labels | Column Labels       |                     |                     |
|--------------------------------|---------------------|---------------------|---------------------|
|                                | Grant Amount        | Actual Expense      | Balance             |
| PCCD Grant (821)               | 584,868.00          | 584,868.00          |                     |
| CCIU Grant (822)               | 867,918.36          | 867,918.36          |                     |
| ESSER I (968)                  | 491,818.00          | 470,173.00          | 21,645.00           |
| PCCD/ESSER Grant (987)         | 377,181.00          | 342,401.29          | 34,779.71           |
| SECIM/GEER Special Edu (988)   | 101,799.00          | 101,799.00          |                     |
| ESSER II (989)                 | 2,122,072.00        | 1,362,659.33        | 759,412.67          |
| APR - ESSER III (990)          | 4,292,337.00        | 736,503.68          | 3,555,833.32        |
| ARP - IDEA (991)               | 389,295.82          | 71,965.17           | 317,330.65          |
| ARP - ESSER ASSA (996)         | 47,659.00           |                     | 47,659.00           |
| ARP - ESSER LLSA (994)         | 238,293.00          | 11,634.88           | 226,658.12          |
| ARP - ESSER SSSA (995)         | 47,659.00           |                     | 47,659.00           |
| ARP - HCY (997)                | 44,304.00           |                     | 44,304.00           |
| <b>Grand Total</b>             | <b>9,605,204.18</b> | <b>4,549,922.71</b> | <b>5,055,281.47</b> |

Include (Multiple Items)

| <b>Sum of Total Exp<br/>Row Labels</b> | <b>Column Labels<br/>Actual Expense</b> | <b>Balance</b>      | <b>Grand Total</b>  |
|----------------------------------------|-----------------------------------------|---------------------|---------------------|
| Learning Loss                          | 964,068.32                              | 1,405,295.21        | 2,369,363.53        |
| Mental Health                          | 194,996.56                              | 747,553.57          | 942,550.13          |
| Remote Learning / Cyber                | 2,049,787.03                            | 98,570.79           | 2,148,357.82        |
| Safety and Cleaning                    | 1,341,070.80                            | 942.88              | 1,342,013.68        |
| Safety and Cleaning - HVAC             |                                         | 2,757,979.21        | 2,757,979.21        |
| Safety and Cleaning - Pass through     |                                         | 44,939.81           | 44,939.81           |
| <b>Grand Total</b>                     | <b>4,549,922.71</b>                     | <b>5,055,281.47</b> | <b>9,605,204.18</b> |



**West Chester Area School District**  
**Technology Department**  
Spellman Education Center  
782 Springdale Drive  
Exton, PA 19341  
484-266-1050

Michael M. Wagman, Director of Technology  
mwagman@wcasd.net

Date: March 10, 2022  
To: Board of School Directors, Mr. John Scully, and Dr. Bob Sokolowski  
From: Michael Wagman  
Subject: Updated E-Signature Policy and Related Resolution

Attached, please find the Pennsylvania School Board Association (PSBA) recommended revisions to our 2017 policy governing the use of electronic signatures. While there appear to be numerous edits, they are not as substantive as they would seem. However, the PSBA revisions extend and strengthen our current policy's language. In addition, they expand significantly the legal foundation upon which this policy rests. Therefore, I recommend Board adoption of these modifications.

You will also notice a resolution requiring Board approval to authorize the District Superintendent to use an e-signature to approve and submit specific online grant funding applications, reports, and associated contractual agreements with the Pennsylvania Department of Education (PDE). An approved resolution is a PDE requirement despite federal law and District policy. I am requesting Board approval of the resolution, as using an e-signature in these matters will prove more efficient than printing and uploading paper copies to PDE.

I look forward to discussing these topics with the Board at the March meeting of the Property and Finance Committee.



|               |                       |
|---------------|-----------------------|
| Book          | Policy Manual         |
| Section       | 800 Operations        |
| Title         | Electronic Signatures |
| Code          | 815.5                 |
| Status        | Review                |
| Adopted       | June 26, 2017         |
| Last Reviewed | June 26, 2017         |

### **Purpose**

The Board recognizes that electronic signatures may be utilized to promote the efficient, time sensitive, and cost effective administration of school district business. The Board establishes this policy to accept electronic signatures in lieu of signed original documents, subject to the conditions contained herein.

**Under certain conditions, electronic records and signatures satisfy the requirements of a manual record and/or signature when transacting business. The Board recognizes that the effectiveness of electronic records and signatures depends upon the authenticity and reliability of the signatures and the context in which the electronic records are created, transferred and stored. Therefore, the Board adopts this policy to allow for the use of and acceptance of electronic records and signatures and to establish the guidelines under which electronic signatures may be utilized by the district. [1]**

### **Authority**

The Board seeks to promote the effective and efficient use of electronic signatures to conduct school district business. Because the effectiveness of the use of electronic signatures depends upon the authenticity and reliability of the signatures, the Board adopts this policy to establish the processes and procedures under which electronic signatures will be relied upon by school district personnel.

**The Board authorizes the use of electronic signatures in place of manual signatures to conduct district business unless a manual signature is required by law or regulations. Electronic signatures shall have the full force and effect of a manual signature when used in accordance with this policy and applicable law and regulations. [1]**

**Electronic records filed with or issued by the district shall have the full force and effect of paper records when the requirements of this policy and applicable law and regulations are satisfied. [2] [3]**

**This policy applies to the use of electronic records and signatures when permitted or required in connection with district programs and operations.**

### **Definitions**

**Attribution** – an electronic record or electronic signature is attributable to a person if it was the act of the person. The act of the person may be shown in any manner, including the showing of the efficacy of

any security procedure applied to determine the person to which the electronic record or electronic signature was attributable.

**Electronic Record** - A record created, generated, sent, communicated, received or stored by electronic means.

**Electronic Signature** - ~~an electronic sound, symbol, or process attached or logically associated with a record and executed or adopted by a person with the intent to sign the record.~~ **an electronic sound, symbol, or process attached or logically associated with a record and executed or adopted by a person with the intent to sign the record. More simply, it is a paperless means of committing to a contract or other document in a manner that indicates the signer's intent to bind themselves and/or the district.** [4] [5]

### Guidelines

The Board authorizes the use of electronic signatures to conduct school district business unless a nonelectronic signature is otherwise required by law, regulation or order. Electronic signatures relied upon in accordance with this policy and in compliance with the procedures of this policy shall have the full force and effect of a nonelectronic signature. Electronic signatures shall satisfy all of the following requirements:

1. ~~The electronic signature identifies the individual signing the document by his/her name and title,~~ **The signing employee is authorized to manually sign the document on behalf of the district,**
2. The electronic signature identifies the individual signing the document by his/her name and title,
3. The document cannot be altered after the electronic signature has been affixed,
4. The identity of the individual signing with an electronic signature is capable of being validated through the use of an audit trail, and
5. The electronic signature otherwise conforms to this policy.

No individual acting on behalf of the district shall rely upon any electronic signature that is not compliant with this policy or any administrative regulation developed to implement this policy. Individual acting on behalf of the district shall not rely upon any electronic signature if the electronic document or signature, on its face, appears to be forged, altered, or otherwise not authentic. In such a case, the Superintendent or his/her designee reserve the right to require a nonelectronic signature.

### Security Procedures

The Board directs that the Superintendent or his/her designee develop and maintain security and recordkeeping systems and procedures whereby the district may utilize and accept electronic signatures to conduct school district business and which can receive, store and reproduce electronic records and signatures relating to transactions in their original form.

~~Such a security and recordkeeping system shall include procedures so that the district may:~~

1. ~~Verify the identity of the individual signing the document,~~
2. ~~Reliably attribute a signature to a particular individual,~~
3. ~~Detect changes or errors in the information contained in an electronic record,~~
4. ~~Prevent access, alteration, and manipulation or use of the electronic signature by any unauthorized person(s),~~
5. ~~Prevent nonrepudiation through procedures that make it difficult for a signer to claim that the electronic signature is not valid, and~~

6. Prevent the alteration of any document after the signature has been affixed.

**Such a system shall allow the district to implement:**

1. **A security procedure for the purposes of verifying that an electronic signature is that of a specific person or for detecting changes or errors in the information in an electronic record.**
2. **Appropriate control processes and procedures to ensure adequate preservation, disposition, integrity, security, confidentiality and auditability of electronic records. [6]**
3. **A consistent manner and format in which the electronic records must be created, generated, sent, communicated, received and stored. [6]**

Other Provisions

The district shall designate individuals who are authorized to utilize an electronic signature in connection with school district business.

**This policy does not require a specific method for executing an electronic signature. The employee signing a particular document is responsible for verifying that the method chosen is appropriate for the nature of the transaction. Employees must consider confidentiality, authentication of signatures, and verification that the document signed is, in all respects, identical to the one to which the signer intends to bind the district.**

The district shall maintain a secure log of every individual authorized to utilize an electronic signature in connection with district business, along with a copy of their unique electronic signature, and shall require each individual so authorized to sign a statement of exclusive use of their unique signature.

The district shall maintain a secure hard copy log of the PIN/password or actual signature of any individual authorized to provide an electronic signature in connection with district business.

---

References:

Electronic Transactions Act, 73 P.S. §2260.101 et seq. [\[1\]](#)

Electronic Records and Signatures in Commerce, 15 U.S.C. §7001 et seq. [\[2\]](#)

1. 73 P.S. 2260.101 et seq
2. 15 U.S.C. 7001 et seq
3. 73 P.S. 2260.301 et seq
4. 15 U.S.C. 7006
5. 73 P.S. 2260.103
6. 73 P.S. 2260.502
7. 73 P.S. 2260.305
8. 73 P.S. 2260.306
9. 21 P.S. 483.1 et seq

Legal

1. [73 P.S. 2260.101 et seq](#)
2. [15 U.S.C. 7001 et seq](#)

**WEST CHESTER AREA SCHOOL DISTRICT  
E-SIGNATURE RESOLUTION**

BE IT RESOLVED, by authority of the Board of School Directors of the West Chester Area School District, and it is hereby resolved by authority of the same, that Robert Sokolowski, Ed.D. who is the Superintendent of the above-named body is authorized and directed to sign any and all contracts, agreements, grants and/or licenses (hereinafter collectively referred to as contract(s)) with the Pennsylvania Department of Education (Department); and

BE IT FURTHER RESOLVED, that the body consents to the use of electronic signatures by the above named individual and that no handwritten signature from the above named individual shall be required in order for any contract with the Department to be legally enforceable and that by affixing his/her electronic signature to an electronic file of the contract via the Department's e-grants system, the above designated authorized individual shall have effectively executed and delivered the contract, binding the West Chester Area School District to comply with the terms of said contract; and

BE IT FURTHER RESOLVED, that no writing shall be required in order to make the contract valid and legally binding, provided that the Department and all other necessary Commonwealth approvers affix their signatures electronically and an electronically-printed copy of the Contract is e-mailed or is otherwise made available to the body by electronic means; and

BE IT FURTHER RESOLVED, that the body will not contest the due authorization, execution, delivery, validity or enforceability of the electronic Contract under the provisions of a statute of frauds or any other applicable law. The Contract, if introduced as evidence on paper in any judicial, arbitration, mediation, or administrative proceedings, will be admissible as between the parties to the same extent and under the same conditions as other business records originated and maintained in documentary form and the admissibility thereof shall not be contested under either the business records exception to the hearsay rule or the best evidence rule; and

BE IT FURTHER RESOLVED, that the body will notify the Department's Bureau of Management Services promptly in the event that the above-named individual is no longer authorized to execute agreements on behalf of the body electronically and that the Department shall be entitled to rely upon the above-named officer's authority to execute agreements electronically on behalf of the body until such notice is received by the Department's Office of Chief Counsel.

ATTEST

\_\_\_\_\_  
President/Chair or Vice President/Chair

\_\_\_\_\_  
Treasurer/Secretary

**Sue Tiernan, Board President**

\_\_\_\_\_  
Print/type name and title

**Linda Cherashore, Board Secretary**

\_\_\_\_\_  
Print/type name and title

I, Linda Cherashore, Secretary, of West Chester Area School District. Do certify that the foregoing is a true and correct copy of the Resolution adopted at a regular meeting of the West Chester Area School District, held the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

Dated: \_\_\_\_\_

\_\_\_\_\_

Signature

Linda Cherashore, Board Secretary

Print/type name and title

TO BE EXECUTED BY AUTHORIZED OFFICER:

As the person authorized to sign on behalf of the above-named body, I agree that I shall not provide any other person with my e-grants password or otherwise authorize any other individual to affix my electronic signature to any agreement with the Department.

Dated: \_\_\_\_\_

\_\_\_\_\_

Signature

Robert Sokolowski, EdD

Print/type name and title

West Chester Area School District

Property and Finance Committee

March 21, 2022

**Glen Acres Elementary School Renovations and Additions Project Award**

The Facilities and Operations Department is recommending Board approval for the lowest responsible bidders for the Renovations and Additions at Glen Acres Elementary School per our existing Capital Plan:

|                          |                             |                  |
|--------------------------|-----------------------------|------------------|
| General Construction:    | Sha-Nic, Inc.               | \$ 6,050,000.00  |
| Mechanical Construction: | Five Star Mechanical        | \$ 3,920,000.00* |
| Plumbing Construction:   | Myco Mechanical             | \$ 1,096,000.00  |
| Electrical Construction: | Wescott Electric Company    | \$ 3,192,000.00  |
| Sprinkler Construction:  | Accelerated Fire Protection | \$ 349,980.00    |
| Site-work Construction:  | DiRocco Bros., Inc.         | \$ 1,059,327.79  |

*\*Includes Building Automation System*

In addition to the above bid results, we are seeking approval to award the roofing proposal utilizing OMNIA Partners, a national purchasing network:

|                       |                   |                 |
|-----------------------|-------------------|-----------------|
| Roofing Construction: | Garland/DBS, Inc. | \$ 4,096,752.00 |
|-----------------------|-------------------|-----------------|

In order to facilitate the scheduling for this capital project, WCASD will pre-purchase five (5) unit ventilators for summer 2022 to ensure timely delivery of the units from the HVAC equipment vendor. Approval is sought for the purchase and delivery of five (5) Airedale UVs in the amount of \$75,000.00 from Chase and Associates.

In an effort to reduce the impact on students and staff, and given the limited site availability at the school, WCASD will lease approximately 4,800 sf of office and storage space at 1154 West Chester Pike to use for construction offices and storage. Approval is sought for the estimated lease cost of \$375,000 for the full duration of the project, and this amount is not included in the total below.

The total cost of bids for the construction contracts is \$19,839,059.79 and the revised project budget is \$23,500,000.00.

Respectfully Submitted,

Wayne F. Birster Jr.  
Director of Facilities and Operations  
3/10/2022

**West Chester Area School District**

**PROJECT NAME: Glen Acres Elementary School Renovations and Additions 2022**

**BID OPENING: Wednesday, February 2, 2022, 1:30pm**

**RECORDED BY: Mark A. Groves, Capital Program Manager**

| <b>General Construction</b>    | <b>TOTAL BID</b>                     | <b>Base Bid</b>       | <b>GC-1<br/>Repair Floor Slab<br/>(Unit Price per SF)</b> | <b>GC-2<br/>Quarry Tile Replacement<br/>(Unit Price per SF)</b> | <b>Bid<br/>Bond</b> | <b>Non<br/>Collu-<br/>sion</b> | <b>Qualif.<br/>State-<br/>ment</b> | <b>Adden.<br/>#1<br/>Ackn.</b> | <b>Adden.<br/>#2<br/>Ackn.</b> | <b>Adden.<br/>#3<br/>Ackn.</b> | <b>Adden.<br/>#4<br/>Ackn.</b> | <b>Adden.<br/>#5<br/>Ackn.</b> |
|--------------------------------|--------------------------------------|-----------------------|-----------------------------------------------------------|-----------------------------------------------------------------|---------------------|--------------------------------|------------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| <b>Sha-Nic, Inc.</b>           | <b>\$6,050,000.00</b>                | <b>\$6,050,000.00</b> | <b>\$2.50</b>                                             | <b>\$26.25</b>                                                  | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Lobar, Inc.                    | \$6,147,000.00                       | \$6,147,000.00        | \$2.78                                                    | \$27.50                                                         | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Baver, Inc.                    | \$6,258,000.00                       | \$6,258,000.00        | \$4.80                                                    | \$27.00                                                         | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Perotto Builders, Inc.         | \$6,692,000.00                       | \$6,692,000.00        | \$3.00                                                    | \$35.00                                                         | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
|                                |                                      |                       |                                                           |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
|                                |                                      |                       |                                                           |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
| <b>Mechanical Construction</b> | <b>TOTAL BID<br/>with ATC System</b> | <b>Base Bid</b>       | <b>Siemens<br/>Desigo ATC System</b>                      | <b>Johnson Controls<br/>ATC System</b>                          | <b>Bid<br/>Bond</b> | <b>Non<br/>Collu-<br/>sion</b> | <b>Qualif.<br/>State-<br/>ment</b> | <b>Adden.<br/>#1<br/>Ackn.</b> | <b>Adden.<br/>#2<br/>Ackn.</b> | <b>Adden.<br/>#3<br/>Ackn.</b> | <b>Adden.<br/>#4<br/>Ackn.</b> | <b>Adden.<br/>#5<br/>Ackn.</b> |
| <b>Five Star Mechanical</b>    | <b>\$3,920,000.00</b>                | <b>\$3,464,000.00</b> | <b>NO BID</b>                                             | <b>\$456,000.00</b>                                             | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Myco Mechanical                | \$4,095,000.00                       | \$3,584,000.00        | \$800,000.00                                              | \$511,000.00                                                    | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Tri-County Mechanical          | \$4,125,810.00                       | \$3,669,000.00        | NO BID                                                    | \$456,810.00                                                    | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| JBM Mechanical                 | \$4,129,000.00                       | \$3,672,000.00        | NO BID                                                    | \$457,000.00                                                    | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| North Bay Mechanical           | \$4,198,000.00                       | \$3,733,000.00        | NO BID                                                    | \$465,000.00                                                    | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Dolan Mechanical               | \$4,428,000.00                       | \$3,971,000.00        | \$900,000.00                                              | \$457,000.00                                                    | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
|                                |                                      |                       |                                                           |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
|                                |                                      |                       |                                                           |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
| <b>Plumbing Construction</b>   | <b>TOTAL BID</b>                     | <b>Base Bid</b>       |                                                           |                                                                 | <b>Bid<br/>Bond</b> | <b>Non<br/>Collu-<br/>sion</b> | <b>Qualif.<br/>State-<br/>ment</b> | <b>Adden.<br/>#1<br/>Ackn.</b> | <b>Adden.<br/>#2<br/>Ackn.</b> | <b>Adden.<br/>#3<br/>Ackn.</b> | <b>Adden.<br/>#4<br/>Ackn.</b> | <b>Adden.<br/>#5<br/>Ackn.</b> |
| <b>Myco Mechanical</b>         | <b>\$1,096,000.00</b>                | <b>\$1,096,000.00</b> |                                                           |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Jay R. Reynolds, Inc.          | \$1,167,400.00                       | \$1,167,400.00        |                                                           |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Vision Mechanical              | \$1,218,800.00                       | \$1,218,800.00        |                                                           |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| JBM Mechanical                 | \$1,236,000.00                       | \$1,236,000.00        |                                                           |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Guy M Cooper, Inc.             | \$1,291,000.00                       | \$1,291,000.00        |                                                           |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Stan-Roch Plumbing             | \$1,360,000.00                       | \$1,360,000.00        |                                                           |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
|                                |                                      |                       |                                                           |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
|                                |                                      |                       |                                                           |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |



| <b>Electrical Construction</b>     | <b>TOTAL BID</b>      | <b>Base Bid</b>       | <b>Alternate EC-A<br/>Simplex 4100ES<br/>Fire Alarm System</b> | <b>Alternate EC-B<br/>Siemens Ceberus<br/>Fire Alarm System</b> | <b>Bid<br/>Bond</b> | <b>Non<br/>Collu-<br/>sion</b> | <b>Qualif.<br/>State-<br/>ment</b> | <b>Adden.<br/>#1<br/>Ackn.</b> | <b>Adden.<br/>#2<br/>Ackn.</b> | <b>Adden.<br/>#3<br/>Ackn.</b> | <b>Adden.<br/>#4<br/>Ackn.</b> | <b>Adden.<br/>#5<br/>Ackn.</b> |
|------------------------------------|-----------------------|-----------------------|----------------------------------------------------------------|-----------------------------------------------------------------|---------------------|--------------------------------|------------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| <b>Wescott Electric Company</b>    | <b>\$3,192,000.00</b> | <b>\$3,192,000.00</b> | \$11,000.00                                                    | \$28,000.00                                                     | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Hobbs and Company                  | \$3,234,000.00        | \$3,234,000.00        | \$18,000.00                                                    | undetermined                                                    | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Boro Construction                  | \$3,257,000.00        | \$3,257,000.00        | \$8,000.00                                                     | \$17,000.00                                                     | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| BSI Electrical Contractors         | \$3,277,000.00        | \$3,277,000.00        | \$30,000.00                                                    | \$22,000.00                                                     | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| AJM Electric                       | \$3,775,000.00        | \$3,775,000.00        | -\$180,000.00                                                  | NO BID                                                          | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
|                                    |                       |                       |                                                                |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
|                                    |                       |                       |                                                                |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
| <b>Sprinkler Construction</b>      | <b>TOTAL BID</b>      | <b>Base Bid</b>       |                                                                |                                                                 | <b>Bid<br/>Bond</b> | <b>Non<br/>Collu-<br/>sion</b> | <b>Qualif.<br/>State-<br/>ment</b> | <b>Adden.<br/>#1<br/>Ackn.</b> | <b>Adden.<br/>#2<br/>Ackn.</b> | <b>Adden.<br/>#3<br/>Ackn.</b> | <b>Adden.<br/>#4<br/>Ackn.</b> | <b>Adden.<br/>#5<br/>Ackn.</b> |
| <b>Accelerated Fire Protection</b> | <b>\$349,980.00</b>   | <b>\$349,980.00</b>   |                                                                |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Guy M Cooper, Inc.                 | \$473,000.00          | \$473,000.00          |                                                                |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
|                                    |                       |                       |                                                                |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
|                                    |                       |                       |                                                                |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
| <b>Roofing Construction</b>        | <b>TOTAL BID</b>      | <b>Base Bid</b>       |                                                                |                                                                 | <b>Bid<br/>Bond</b> | <b>Non<br/>Collu-<br/>sion</b> | <b>Qualif.<br/>State-<br/>ment</b> | <b>Adden.<br/>#1<br/>Ackn.</b> | <b>Adden.<br/>#2<br/>Ackn.</b> | <b>Adden.<br/>#3<br/>Ackn.</b> | <b>Adden.<br/>#4<br/>Ackn.</b> | <b>Adden.<br/>#5<br/>Ackn.</b> |
| <b>Garland/DBS, Inc.</b>           | <b>\$4,096,752.00</b> | <b>\$4,096,752.00</b> |                                                                |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
|                                    |                       |                       |                                                                |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
|                                    |                       |                       |                                                                |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
|                                    |                       |                       |                                                                |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
| <b>Site Construction</b>           | <b>TOTAL BID</b>      | <b>Base Bid</b>       |                                                                |                                                                 | <b>Bid<br/>Bond</b> | <b>Non<br/>Collu-<br/>sion</b> | <b>Qualif.<br/>State-<br/>ment</b> | <b>Adden.<br/>#1<br/>Ackn.</b> | <b>Adden.<br/>#2<br/>Ackn.</b> | <b>Adden.<br/>#3<br/>Ackn.</b> | <b>Adden.<br/>#4<br/>Ackn.</b> | <b>Adden.<br/>#5<br/>Ackn.</b> |
| <b>DiRocco Bros., Inc.</b>         | <b>\$1,059,327.79</b> | <b>\$1,059,327.79</b> |                                                                |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
| Baver, Inc.                        | \$1,275,000.00        | \$1,275,000.00        |                                                                |                                                                 | x                   | x                              | x                                  | x                              | x                              | x                              | x                              | x                              |
|                                    |                       |                       |                                                                |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |
|                                    |                       |                       |                                                                |                                                                 |                     |                                |                                    |                                |                                |                                |                                |                                |



**Garland/DBS, Inc.**  
**3800 East 91<sup>st</sup> Street**  
**Cleveland, OH 44105**  
**Phone: (800) 762-8225**  
**Fax: (216) 883-2055**



## **ROOFING MATERIAL AND SERVICES PROPOSAL**

**West Chester Area School District**  
**Glen Acres Elementary School**  
**1150 Delancey Place**  
**West Chester, PA 19380**

**Date Submitted: 02/02/2022**  
**Proposal #: 25-PA-220110**  
**MICPA # PW1925**

Purchase orders to be made out to: Garland/DBS, Inc.

**Please Note:** The following budget/estimate is being provided according to the pricing established under the Master Intergovernmental Cooperative Purchasing Agreement (MICPA) with Racine County, WI and OMNIA Partners, Public Sector (U.S. Communities). Garland/DBS, Inc. administered an informal competitive process for obtaining quotes for the project with the hopes of providing a lower market-adjusted price whenever possible.

### **Scope of Work:**

1. All wood blocking for the new perimeter needed to counterflash the new wall panels are the responsibility of the roofing contractor (RC). All expansion joint blocking, area divider blocking and any other roof related blocking are the RC's responsibility. All wood blocking is to be pressure treated. The exception is wood blocking under new mechanical equipment which is the responsibility of the MC
2. Install a new facade between the top of the existing windows and the roof level around the existing building. The existing canopy will be removed by the GC. The RC will make temporary waterproofing. The existing metal edge will be removed and discarded. The GC will provide the cold steel framing. The RC will provide the rain screen system starting with dens deck, Intelliwrap vapor barrier, Rockwool insulation, vented hat channels and Imetco Element wall panel system. New tie in to the existing roof and new flashless metal edge are included in our scope of work
3. The existing gym will have the same metal system and will involve the RC removing the existing dryvit system and provide the rain screen system starting with dens deck, Intelliwrap vapor barrier, Rockwool insulation, vented hat channels and Imetco Element wall panel system. New tie in to the existing roof and new flashless metal edge are included in this scope of work
4. All new metal panels above the roof level will be covered with R-Mer wall pan installed over the above-mentioned rain screen system.

5. The existing library in the middle of the main school building will require the vapor barrier, hat channels and element system but no insulation. The sub framing will be attached to the concrete substrate
6. The equipment screen will be Imetco's 7.2 Rib panel wall system through fastened to the structural steel provided by the structural steel contractor. Any intermediate framing will be the RC's responsibility. See structural steel system for additional information.
7. The school logo, school name and address will be affixed to the element panel along the front of the entrance canopy by the RC.
8. There are two additions to this building. One is 9,155 sq. ft. and the other is 6,239 sq. ft. Both are over structural sloped steel deck. Install dens deck, vapor barrier, adhered 2.6" polyisocyanurate insulation in Insul-Loc HR insulation adhesive followed by a second layer of 2.6" staggered, crickets, sumps, etc. and a cover board. The roof system will be a base ply of Flex base 80, a cap sheet of Stress-ply E in Weather-king cold adhesive. The flashings are one ply of VP 40, one ply of Stress-ply E Mineral in Weather-King. Cement and fabric vertical seams with Silver-Flash and Gar-mesh and coat the mineral surfaced roof with two coats of Pyramic. The field of roof shall be flood coated with Weather-Screen and white gravel.
9. There is one area of deck that is to be removed over the existing boiler room. The roof and deck system will be demolished by the GC. New zero sloped structural steel decking will be installed by the GC. The RC will provide new wood blocking to divide the new area from the existing roof of sufficient height to accommodate the new tapered roof system on the new side of the divider. The old side of the divider will be flashed with Versi-Ply 40 and Stress-ply E mineral in GREEN-LOCK flashing adhesive.
10. The roof over the new decking will require dens deck, vapor barrier, adhered 2.6" polyisocyanurate insulation in Insul-Loc HR insulation adhesive followed by a second layer of 2.6" staggered, 1/4" tapered polyisocyanurate on top of the 5.2" base layers, crickets, sumps, etc. and a cover board. The roof system will be a base ply of Flex base 80, a cap sheet of Stress-ply E in Weather-king cold adhesive. The flashings are one ply of VP 40, one ply of Stress-ply E Mineral in Weather-King. Cement and fabric vertical seams with Silver-Flash and Gar-mesh and coat the mineral surfaced roof with two coats of Pyramic. The field of roof shall be flood coated with Weather-Screen and white gravel.
11. The RC will work with the PC (plumbing contractor) to install new drains (provided by PC, installed by RC, plumbed by PC and flashed by RC). In addition, obsolete curbs will be removed by the MC with new deck provided by RC and new insulation to match slope (existing is poured gypsum so various tapered degrees will be required to allow for proper drainage over or past the new roofing) New roofing shall consist of one ply of Flex Base 80 in GREENLOCK membrane adhesive and one ply of Stress-ply E mineral in GREENLOCK MEMBRANE adhesive. The perimeter of the repair shall be sealed with a three course application of Greenlock flashing adhesive and mesh. All new curbs and wood blocking for the mechanical equipment will be installed by the MC and flashed by the RC using the above mentioned products.

12. Upon substantial completion on the roof work by others, the existing roof (57,279 SQ. FT.) will be inspected, cleaned, repaired where damaged and wet roofing removed and replaced using the greenlock and membrane systems. All new membrane used for flashing, patches, metal edge, etc. will be primed with Garla-Block at a rate of ½ gallon per square. The liquid roof membrane will be Liqui-tec a two part polyurea system with a base coat of 2 gallons with fabric and backrolled for a total of 3 gallons of base coat. The top coat will be applied at a rate of 2 gallons per square.
13. Provide all contractor's licenses

**Proposal Price Based Upon Market Experience: \$ 4,096,752**

**Garland/DBS Price Based Upon Local Market Competition:**

|                          |                     |
|--------------------------|---------------------|
| <b>Patriot Roofing</b>   | <b>\$ 4,096,752</b> |
| Munn Roofing Corporation | \$ 4,356,740        |
| Ganter Roofing           | \$ 4,421,519        |
| Jottan Roofing           | \$ 4,633,942        |
| Pro Com Roofing          | \$ 4,697,539        |

**Unforeseen Site Conditions:**

|                                                        |                      |
|--------------------------------------------------------|----------------------|
| Wood Blocking (Nailer) Replacement                     | \$ 9.12 Ln. Ft.      |
| Decking Replacement                                    | \$ 15.96 per Sq. Ft  |
| Remove and Repalce Wet Roofing/Insulation 0-19 squares | \$ 11.40 per Sq. Ft. |
| Remove and Repalce Wet Roofing/Insulation 20+ squares  | \$ 13.68 per Sq. Ft. |

Potential issues that could arise during the construction phase of the project will be addressed via unit pricing for additional work beyond the scope of the specifications. This could range anywhere from wet insulation, to the replacement of deteriorated wood nailers.

Please Note – The construction industry is experiencing unprecedented global pricing and availability pressures for many key building components. Specifically, the roofing industry is currently experiencing long lead times and significant price increases with roofing insulation and roofing fasteners. Therefore, this proposal can only be held for 30 days. DBS greatly values your business, and we are working diligently with our long-term suppliers to minimize price increases and project delays which could affect your project. Thank you for your understanding and cooperation.

**Clarifications/Exclusions:**

1. Permits are excluded.
2. Bonds are included.
3. Plumbing, Mechanical, Electrical work is excluded.
4. Masonry work is excluded.
5. Interior Temporary protection is excluded.
6. Any work not exclusively described in the above proposal scope of work is excluded.

If you have any questions regarding this proposal, please do not hesitate to call me at my number listed below.

Respectfully Submitted,

*Zak Bates*

Zak Bates  
Garland/DBS, Inc.  
(216) 430-3552



DATE: FEBRUARY 9, 2022

TO: WEST CHESTER AREA SCHOOL DISTRICT  
ATTN: MR. MARK GROVES

4 TOTAL PAGES TO THIS QUOTATION.

SUBJECT: HVAC EQUIPMENT QUOTATION  
PROJECT: GLEN ACRES ES - UV-1,2,17,18,19  
QUOTE #: **22-129**

DEAR BIDDER,  
WE ARE PLEASED TO QUOTE YOU THE FOLLOWING HVAC EQUIPMENT:

**I. FIVE (5) AIREDALE VERTICAL CLASSROOM UNIT VENTILATORS,**

| TAG (UV-)  | QUANTITY | MODEL |
|------------|----------|-------|
| 2,17,18,19 | 4        | UVV50 |
| 1          | 1        | UVV60 |

**SECTION I TO INCLUDE:**

- A. COIL CONFIGURATION: 4-PIPE, 6 ROW CW, 1 ROW HW
- B. VOLTAGE: 115V/60/1
- C. CONTROLS: FIELD INSTALLED CONTROLS BY ATC CONTRACTOR
- D. VENTILATION CONFIGURATION: ECONOMIZER WITH NO EXHAUST
- E. SUPPLY AIR FILTER: MERV 13
- F. CASE GAUGE: 20 GAUGE
- G. MOTOR CONTROL: THREE SPEED SWITCH
- H. COLOR: BEIGE (HAMMERTONE FINISH)
- I. CONDENSATE PUMP
- J. DISCONNECT SWITCH
- K. CONDENSATE PAN FLOAT SWITCH
- L. HOT WATER COIL FREEZE PROTECTION
- M. 3 SETS OF REPLACEMENT FILTERS
- N. STARTUP BY FACTORY AUTHORIZED TECHNICIAN INCLUDED.**
- O. 4 HOURS OF CUSTOMER TRAINING BY FACTORY AUTHORIZED TECHNICIAN INCLUDED.**
- P. FREIGHT TO JOB SITE INCLUDED

SECTION I CLARIFICATIONS/EXCEPTIONS:

1. UNITS ARE AIREDALE'S STANDARD CONSTRUCTION ONLY.
2. STANDARD MANUFACTURER'S 1-YEAR PARTS ONLY WARRANTY INCLUDED.
3. LABOR WARRANTY IS NOT INCLUDED.
4. CLEANING IS NOT INCLUDED
5. ALL CONTROLS NOT MOUNTED INSIDE THE UNITS ARE TO BE PROVIDED AND FIELD INSTALLED BY OTHERS AT NO COST TO CHASE/AIREDALE.
6. 6" DEEP REAR EXTENSION, FIELD CUT BY MECHANICAL CONTRACTOR, FOR 30" SILL HEIGHT
7. WALL SLEEVE AND LOUVER INCLUDED.
8. THE MICROPROCESSOR CONTROLLER AND ASSOCIATED CONTROL HARDWARE SHALL BE SUPPLIED AND FIELD INSTALLED BY ATC CONTRACTOR.
9. CONTROL VALVE SHALL BE SUPPLIED AND FIELD INSTALLED BY ATC CONTRACTOR.
10. DISCHARGE PLENUM – OPENING TO BE FIELD CUT BY MECHANICAL CONTRACTOR, PLENUM HEIGHT TO BE FIELD VERIFIED BY MECHANICAL CONTRACTOR.

11. COOLING AND HEATING PIPING COMPONENTS WILL ONLY INCLUDE: SHUT-OFF VALVES (QTY 2), STRAINER, CIRCUIT SETTER, PT PORTS (QTY 2). – ALL FOR FIELD INSTALL BY MECHANICAL CONTRACTOR.

**GENERAL CLARIFICATIONS/EXCEPTIONS:**

1. CHECK, TEST & START IS **NOT** INCLUDED UNLESS STATED ABOVE.
2. ANYTHING NOT LISTED ABOVE IS NOT INCLUDED.
3. AN ORDER IS BASED ON THIS QUOTATION ONLY. ORDERS PER PLANS & SPECIFICATIONS ARE NOT ACCEPTED.
4. RETAINAGE OR MONIES HELD BACK FOR STARTUP AND WARRANTY ARE NOT ACCEPTED.
5. PRODUCTION START TIME BASED ON RECEIVED WRITTEN RELEASE, RECEIVED APPROVED SUBMITTAL AND FACTORY CREDIT APPROVAL.
6. MULTIPLE PURCHASE ORDERS MAY BE REQUIRED ON THIS PROJECT. CHASE & ASSOCIATES, INC. WILL ADVISE.
7. **ALL WARRANTIES COMMENCE AT UNIT START UP OR 6 MONTHS FROM SHIPMENT WHICHEVER IS EARLIER.**
8. **QUOTATION ASSUMES ALL UNITS ARE RELEASED AND RECEIVED BY THE MECHANICAL CONTRACTOR IN A SINGLE SHIPMENT BY AUGUST 31, 2022. IF STORAGE IS REQUIRED; THE COST OF STORAGE WILL BE SOLELY THE RESPONSIBILITY OF THE MECHANICAL CONTRACTOR. STAGGERED/STAGED SHIPMENTS ARE NOT INCLUDED IN THIS OFFERING.**
9. **QUOTED PRICES ARE FIRM FOR 10 DAYS ONLY. AFTER 10 DAYS FROM THE DATE OF THIS QUOTATION PRICES OF THE EQUIPMENT WILL INCREASE AND WILL INCREASE THE COST OF EQUIPMENT TO THE MECHANICAL CONTRACTOR.**
10. **DUE TO THE PANDEMIC LEAD TIMES VARY GREATLY. LEADTIME'S COMMENCE AFTER RECEIPT OF APPROVED SUBMITTALS, WRITTEN RELEASE, AND CREDIT APPROVAL.**

**THIS QUOTATION FOR THE NET BASE PRICE OF...\$ 75,000.00 (USA FUNDS).**

THE ABOVE BASE PRICE DOES NOT INCLUDE TAX. PLEASE APPLY ANY APPLICABLE TAX TO THE ABOVE BASE PRICE.

**QUOTATION CLARIFICATION**- ALL WIRING, PIPING, ELECTRICAL, ATC, VALVES, WALL SLEEVES, CONNECTIONS/JOINING AND TERMINATIONS WITHIN THE EQUIPMENT IN THIS QUOTATION IS STRICTLY PER THE MANUFACTURER'S STANDARD ONLY.

**THE ABOVE QUOTATION IS GOOD FOR 10 DAYS FROM DATE OF QUOTATION**

THIS QUOTATION IS NOT BINDING UPON *MANUFACTURERS* OR ANY OF THEIR AFFILIATES UNTIL WRITTEN CONFIRMATION HAS BEEN ISSUED FROM THEIR RESPECTIVE HOME OFFICE.

ALL INFORMATION FURNISHED REGARDING EQUIPMENT AND/OR SERVICES FOR SALE IS FROM SOURCES DEEMED RELIABLE, BUT NO WARRANTY OR REPRESENTATION IS MADE AS TO ACCURACY THEREOF AND SAME IS SUBMITTED SUBJECT TO ERRORS, OMISSIONS, CHANGE OF PRICE, OTHER CONDITIONS, OR WITHDRAWAL WITHOUT NOTICE. NO LIABILITY OF ANY KIND IS TO BE IMPOSED ON CHASE & ASSOCIATES HEREIN FOR ANY REASON WHATSOEVER. SHOULD ANY LITIGATION BE INITIATED ON ANY OF THE MANUFACTURERS AND CHASE & ASSOCIATES BE ENJOINED, THE ENTITY ISSUING THE PURCHASE ORDER, SHALL "HOLD HARMLESS" CHASE & ASSOCIATES, INC.

**GENERAL NOTES-**

1. **PRICE DOES NOT INCLUDE ANY FEDERAL, STATE OR MUNICIPAL TAXES.**
2. ALL PRICES ARE FOB FACTORY, FREIGHT ALLOWED TO FIRST DESTINATION – **ONE SHIPMENT**, UNLESS OTHERWISE STATED IN THIS QUOTATION.
3. ORDERS SHOULD BE MADE OUT TO THE APPROPRIATE MANUFACTURER UNLESS INSTRUCTED, IN WRITING, OTHERWISE BY CHASE & ASSOCIATES.
4. SPECIFIC "TERMS" WILL BE ADVISED AT A LATER DATE.
5. AFTER RECEIPT OF A WRITTEN PURCHASE ORDER, THE SUBMITTAL PROCESS WILL COMMENCE AND SIX (6) COPIES WILL BE SENT TO THE CUSTOMER, IF REQUIRED BY CUSTOMER.
6. MANUFACTURER LEAD TIMES ARE SUBJECT TO CHANGE WITHOUT NOTICE.
7. **STANDARD MANUFACTURERS WARRANTY AND COMMENCEMENT OF "SAID" WARRANTY APPLIES TO THIS QUOTATION, COPY AVAILABLE UPON REQUEST.**

8. IF START-UP IS INCLUDED IN THE ABOVE QUOTATION, START-UP PROCEDURE IS PER THE LISTED MANUFACTURER'S STANDARD ONLY.
9. NO LIQUIDATED AND/OR CONSEQUENTIAL DAMAGES, OR RETAINAGE WILL BE ALLOWED UNDER ANY CONDITIONS.
10. A 25% TOTAL SALE CANCELLATION FEE WILL BE INVOICED IF AN ORDER IS CANCELLED AFTER A PURCHASE ORDER IS RECEIVED BY CHASE & ASSOCIATES AND/OR THE MANUFACTURER.
11. ANY ITEMS NOT LISTED IN THE ABOVE QUOTE ARE **NOT** INCLUDED IN THIS QUOTATION.
12. ON HEAT PUMP QUOTATIONS – THE PRICE LISTED IS FOR STANDARD CONFIGURATION ONLY. FOR MIRROR IMAGE CONFIGURATION, ADDITIONAL PRICING IS REQUIRED CONTACT YOUR SALESMAN.
13. THIS QUOTATION SHALL BECOME PART OF ANY PURCHASE ORDER ISSUED TO CHASE & ASSOCIATES, INC. AND/OR ANY SPECIFIED MANUFACTURER INDICATED.
14. PRICING DOES NOT INCLUDE PARTIAL SHIPMENTS / PHASED SHIPPING – SHIPPING IN PHASES MAY ADD ADDITIONAL COSTS – SEE CHASE & ASSOC.
15. ANY ADDITIONAL FUEL CHARGES FROM THE MANUFACTURER WILL BE PASSED ALONG TO THE CUSTOMER.
16. ANY MONIES DUE TO CHASE & ASSOCIATES, INC. WILL BE SUBJECT TO A MONTHLY INTEREST CHARGE OF 1.5% PER MONTH.
17. ANY CHARGES PROPOSED TO BE LEVIED AGAINST THE PROJECT HAVE TO BE PRE-APPROVED BY CHASE & ASSOCIATES, INC. IN WRITING, PRIOR TO STARTING ANY ACTUAL WORK AND/OR PURCHASE, REGARDLESS OF APPARENT URGENCY.

RESPECTFULLY SUBMITTED BY:  
**CHASE & ASSOCIATES, INC.**

*Don Chase*

**ENCLOSURE: STANDARD CHASE & ASSOCIATES, INC. QUOTATION TERMS AND CONDITIONS OF SALE.**

\_\_\_\_\_  
 ACCEPTED BY

\_\_\_\_\_  
 TITLE

\_\_\_\_\_  
 DATE

**CHASE & ASSOCIATES, INC. QUOTATION TERMS AND CONDITIONS OF SALE 8/05**

Chase & Associates, Inc. is a manufacturers' representative for the various suppliers, heretofore known as sellers, quoted in this proposal. Acceptance of Chase & Associates, Inc.'s proposal is deemed to be acceptance of the terms and conditions set forth below notwithstanding that they may be an addition to or different from those contained in your order. Acceptance by you of any of the material covered by this order or failure to give notice of objections to any of the terms set forth herein within ten (10) days of the date hereof shall be deemed to be assent by you to these terms and conditions. It is understood and agreed that the terms and conditions contained herein constitute the complete and exclusive statement of those terms and supersedes all prior communications between the parties with respect to the equipment described on the reverse side hereof.

**DELIVERY**

Deliveries shall be made FOB Seller's factory. Title (subject to any lawful reservation of Seller's security interest) and risk of loss shall pass to the Buyer upon delivery at FOB point.

All estimated lead or shipping times are computed by receipt from the Seller of all details pertaining to the order essential to its proper execution and where applicable, the Buyer's release of the materials for fabrication and shipment. Lead or shipping times are approximate only, and the SELLER SHALL NOT BE HELD LIABLE FOR ANY LOSS, DETENTION OR DELAY CAUSED BY FIRE, STRIKE, CIVIL OR MILITARY AUTHORITY, and INSURRECTION OR RIOT. BY FAILURE TO SECURE THE MATERIALS FROM USUAL SOURCES OF SUPPLY OR ANY OTHER CIRCUMSTANCES BEYOND THE SELLER'S CONTROL WHICH SHALL PREVENT THE SELLER FROM FABRICATION AND/OR SHIPMENT IN THE USUAL COURSE OF BUSINESS. Seller is not released from making neither shipment nor the Buyer from accepting delivery when the causes interfering with delivery have been removed.

The Buyer agrees to accept delivery of any part or all of the material upon completion of same and failure of the Buyer to furnish Sellers shipping instructions shall in no wise after the terms of the payment of the Seller's invoice for the material offered for delivery. TERMS OF PAYMENT Except to the extent credit terms are expressly agreed to by the Seller in writing, invoices shall be due and payable in United States funds at the time of delivery. In case of refusal or inability of the Buyer to pay the invoice according to those terms which Seller has so agreed to, the Buyer shall be responsible for all additional expenses incurred for freight, express, storage, handling, demurrage or other expenses reasonably incurred. In the event credit terms have been expressly extended to the Buyer, the Seller reserves the right to charge the Buyer interest at legal rates or other agreed upon rates on any amounts past due under said terms; and in the event the Buyer's financial responsibility in the judgment of the Seller, becomes unsatisfactory cash payment or satisfactory security may be demanded by the Seller, and in default of such cash payment or satisfactory security, deliveries hereunder may be discontinued at the option of the Seller and a charge rendered covering the value of any unfinished articles that are being manufactured on this order or contract. In any event, if the Buyer shall be in default in any payment pursuant to this order or contract, he shall be liable to the Seller for the reasonable cost of collections, including reasonable attorney's fees.

**WARRANTIES AND LIMITATION OF REMEDIES FOR BREACH OF WARRANTY**

It is understood and agreed that the Sellers warranties and liability for warranty shall be limited as provided in the Sellers' standard warranty, which shall be attached and included in the terms and conditions of sale. Sample copies of Sellers' standard warranty are available at your request. Acceptance of their warranties and limitations are and will be made, a condition of sale, Buyer agrees that his sole and exclusive remedy for breach of warranty shall be as provided in said standard warranty. It is expressly understood that these warranties are made IN LIEU OF ALL OTHER WARRANTIES EXPRESS OR IMPLIED INCLUDING WARRANTIES OF MERCHANTABILITY AND FITNESS FOR ANY PARTICULAR PURPOSE and in consideration of the express warranty herein contained. BUYER EXPRESSLY WAIVES ANY RIGHT TO CLAIM OTHER WARRANTIES, EXPRESS AND IMPLIED. It is further understood that Seller's liability for breach of warranty shall be limited to the terms of this warranty and Buyer agrees that SELLER SHALL NOT, IN ANY EVENT, BE LIABLE FOR CONSEQUENTIAL DAMAGES and Buyer's remedies shall be limited to those provided herein.

**LIQUIDATED DAMAGES DISCLAIMER**



No provisions for liquidated damages in the event of any breach of this contract by the Seller shall apply to this sale, and any provision for liquidated damages shall be of no force and effect unless specifically agreed to by the Seller in a writing signed by an Officer of the Seller.

#### INDEMNITY

Buyer agrees that in the event that the equipment purchased hereunder is resold or incorporated in a building owned by another person or entity. Buyer will indemnify and defend Seller against any claim by such person or entity to the extent that such claim exceeds the terms of the express warranties provided hereunder. In-so-far-as Chase & Associates, Inc. are representatives of the Seller and can not, in anyway, directly effect the fabrication both in method or substance or production time of equipment, Buyer unconditionally agrees to hold Chase & Associates, Inc. harmless for any delays in shipping or alterations in fabrication from the information which has been previously submitted.

#### SUBMISSION DATA - PLANS AND SPECIFICATIONS

Seller does not agree that its obligation for the furnishing of equipment hereunder in any manner incorporates any plans and specifications, which it has not specifically agreed to in writing. However, in the event Buyer requests certain specifications, it is understood that the Seller shall prepare and forward to the Buyer submission data representing the Seller's interpretation of any such specifications. Acceptance (or failure to object) by the job engineer, design engineer, or other representative of the Buyer of such submission data, shall be acknowledgement by the Buyer that such data is in complete conformity with any specifications as interpreted by the parties, and all equipment supplied hereunder will be fabricated in accordance with such submission data.

#### CLAIMS

If the Buyer proposes to reject equipment on the ground that such equipment is defective or nonconforming, the Buyer shall notify the Seller of such rejection in writing within ten (10) days from the Buyer's receipt of said equipment. The Seller shall then have the option of re-inspection at the point of installation or the Seller's factory before allowing or rejecting the Buyer's claim. Failure of the Buyer to make such claim within ten (10) days of receipt of any materials or equipment shall be deemed to constitute acceptance by him of the equipment and shall be a final waiver of Buyer's right to make any inspection prior to payment for the equipment and shall also be a waiver of any claim or defect or nonconformity which reasonable inspection prior to payment could have revealed. Expenses incurred in connection with claims for which the Seller is not liable may be charged to the Buyer. No claim for expenses incurred by the Buyer will be allowed for corrective work done upon the equipment covered hereunder unless specifically agreed to by the Seller in writing signed by an officer of the Seller. Defects that do not impair service shall not be cause for rejection by the Buyer. Except as provided under these terms and conditions, no claim will be allowed for freight damage, concealed or unconcealed, misuse, misapplied or faultily installed equipment or any liabilities, expenses or costs incurred by the Buyer with respect to this equipment including, but not limited to, liabilities, expenses or costs incurred due to obligations owed by the Buyer to other parties. Where the Buyer furnishes material, or specifies material not manufactured or normally used by the Seller and it proves defective or involves expense not contemplated by the contract, the Buyer will pay the Seller for all expenses incurred as a result of such defective materials up to the time of the discovery of the defect.

#### ALTERATIONS

No alterations to the equipment being supplied under this contract, or specifications attached thereto, may be made without the written consent of the Seller. The Seller shall have the right to hold the Buyer liable for additional costs and expenses incurred delays in shipping, by the Seller as a result of alterations required by the Buyer. Notice from the Buyer to suspend work, delay delivery or terminate this order shall entitle the Seller to payment from the Buyer for all equipment ready for shipment and all equipment within thirty (30) days of completion and for all costs, direct and indirect, incurred by the Seller on the balance of the order to the date of receipt of such notice.

#### EXCLUSION OF INFRINGEMENT WARRANTY

The Seller does not make any warranty, and no warranty shall be deemed to exist, that the Buyer shall hold the material and equipment free of the claim of any third party by way of patent infringement, trademark infringement or the like.

#### FAIR LABOR STANDARD

All items covered by this proposal will be produced in compliance with Fair Labor Standards Act of 1938 as amended. PRICE CHANGES AN ORDER IS SUBJECT TO PRICE ESCALATION IF NOT RELEASED BY THE CUSTOMER IN TIME TO PERMIT SHIPMENT WITHIN SIX MONTHS FROM DATE OF THIS PROPOSAL. ESCALATION SHALL BE A PRICE WHICH IS THE LOWER OF THE NET PRICE COMPUTED ACCORDING TO SELLER'S PRICE ANNOUNCEMENT IN EFFECT AT THE TIME OF SAID SHIPMENT OR THE AGREED UPON PRICE INCREASED BY 1% PER MONTH FOR EACH MONTH PRO RATA FOLLOWING THE DATE SIX MONTHS FROM SAID PROPOSAL UNTIL THE EQUIPMENT IS SHIPPED.

#### ERRORS

Stenographical and clerical errors subject to correction.

#### TAXES

The amount of any present or future sales or other tax, Federal, state or local, which the Seller now or hereafter shall be required to pay, either on its own behalf or on behalf of the Buyer or otherwise, with, respect to the material covered by this proposal shall (unless such prices are expressly stated by the Seller to be inclusive of such tax) be added to the prices contained herein and paid by the Buyer.

IF ANY PAGES OF THIS QUOTATION ARE ILLEGIBLE OR MISSING CONTACT CHASE & ASSOCIATES, INC. UPON RECEIPT.

West Chester Area School District

Property and Finance Committee

March 21, 2022

**2022-23 Capital Reserve Project Award**

The Facilities and Operations Department is seeking Board approval to award contracts for the projects listed below from the previously approved 2022-2023 Capital Reserve Project List.

| Description                                                     | Vendor                               | 2022-23<br>Project Budget | Award Amount           |
|-----------------------------------------------------------------|--------------------------------------|---------------------------|------------------------|
| MDS Classroom and bathroom reconfiguration at B. Rustin HS      | Gordian Group                        | \$ 125,000.00             | \$ *165,000.00         |
| Furnish and Replace two (2) heating boilers at Peirce MS        | Combustion Service and Equipment Co. | \$ 285,000.00             | \$ 230,000.00          |
| Furnish and Replace Emergency Generator at Peirce MS            | Eastern Generator                    | \$ 95,000.00              | \$ 69,627.24           |
| Furnish and Replace Emergency Generator at Westtown Elementary  | Eastern Generator                    | \$ 95,000.00              | \$ 53,514.61           |
| Replace Flooring in Library and adjacent Lab Rooms Henderson HS | P. C. Curry Floor Covering, Inc.     | \$ 85,000.00              | \$ 38,831.00           |
| <b>Total:</b>                                                   |                                      | <b>\$ 685,000.00</b>      | <b>\$ **556,972.85</b> |

\*This request is for a "not to exceed limit."

\*\*Several project award amounts are for the equipment, materials, and installation, not the total project cost. We are not currently seeking to adjust the budgeted amounts.

Respectfully Submitted,

Wayne F. Birster Jr.  
Director of Facilities and Operations  
3/10/2022





**Scope of Work**

---

**To:** Michael Benson  
S.J. Thomas Company, Inc.  
140 Bantram Ave.  
Landsdown, PA 19050  
(610) 622-3720

**From:** Mark Groves  
KPN - West Chester Area School District  
No Address Input  
4842661260

**Job Order No:** 101797.00  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations GC

---

The following items detail the scope of work as discussed at the site. All requirements necessary to accomplish the items set forth below shall be considered part of this scope of work.

Scope of work per plans and specifications. Excludes Permits

Subject to the terms and conditions of JOC Contract 2021JOCC-46.

\_\_\_\_\_  
Mark Groves, Requestor

\_\_\_\_\_  
Date

\_\_\_\_\_  
Michael Benson, Project Manager

\_\_\_\_\_  
Date

## Contractor's Cost Proposal - Summary (L/E/M)

---

Date: March 17, 2022

Re: IQC Master Contract #: 2021JOCC-46  
JOC Work Order #: 101797.00  
Owner PO #:  
Title: West Chester Area SD Bayard Rustin HS Various Renovations GC  
Contractor: S.J. Thomas Company, Inc.  
Proposal Value: \$63,935.04

---

---

|                       |                    |
|-----------------------|--------------------|
| Bond                  | \$1,236.00         |
| Casework              | \$9,722.14         |
| Ceiling               | \$6,183.00         |
| Doors/Frames/Hardware | \$3,440.76         |
| Flooring              | \$17,058.19        |
| Masonry               | \$12,337.63        |
| Miscellaneous         | \$4,604.36         |
| Paint                 | \$3,954.02         |
| Toilet Accessories    | \$5,398.94         |
| <b>Proposal Total</b> | <b>\$63,935.04</b> |

---

---

This Proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

The Percentage of NPP on this Proposal: 14.42%

## Contractor's Cost Proposal - Detail (L/E/M)

Date: March 17, 2022

Re: IQC Master Contract #: 2021JOCC-46  
 JOC Work Order #: 101797.00  
 Owner PO #:  
 Title: West Chester Area SD Bayard Rustin HS Various Renovations GC  
 Contractor: S.J. Thomas Company, Inc.  
 Proposal Value: \$63,935.04

| Sect.                        | Item                  | Mod. | UOM              | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Line Total        |
|------------------------------|-----------------------|------|------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <b>Labor</b>                 |                       |      |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |
| <b>Bond</b>                  |                       |      |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |
| 1                            | 01 22 16 00 0002      |      | EA               | Reimbursable Fees Reimbursable Fees will be paid to the contractor for eligible costs as directed by Owner. Insert the appropriate quantity to adjust the base cost to the actual Reimbursable Fee. If there are multiple Reimbursable Fees, list each one separately and add a comment in the "note" block to identify the Reimbursable Fee (e.g. sidewalk closure, road cut, various permits, extended warranty, expedited shipping costs, etc.). A copy of each receipt shall be submitted with the Price Proposal. | \$1,236.00        |
|                              |                       |      | Installation     | Quantity<br>1,236.00 x Unit Price<br>1.00 x Factor<br>1.0000 = Total<br>1,236.00                                                                                                                                                                                                                                                                                                                                                                                                                                       |                   |
| <b>Subtotal for Bond</b>     |                       |      |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>\$1,236.00</b> |
| <b>Casework</b>              |                       |      |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |
| 2                            | 01 22 20 00 0006      |      | HR               | Carpenter For tasks not included in the Construction Task Catalog® and as directed by owner only.                                                                                                                                                                                                                                                                                                                                                                                                                      | \$503.48          |
|                              |                       |      | Installation     | Quantity<br>4.00 x Unit Price<br>99.11 x Factor<br>1.2700 = Total<br>503.48                                                                                                                                                                                                                                                                                                                                                                                                                                            |                   |
|                              |                       |      | Demo of casework |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |
| 3                            | 12 00 00 00 0008      |      |                  | West Chester Casework                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$9,218.66        |
|                              |                       | NPP  | Installation     | Quantity<br>1.00 x Unit Price<br>9,218.66 x Factor<br>1.0000 = Total<br>9,218.66                                                                                                                                                                                                                                                                                                                                                                                                                                       |                   |
| <b>Subtotal for Casework</b> |                       |      |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>\$9,722.14</b> |
| <b>Ceiling</b>               |                       |      |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |
| 4                            | 09 51 13 00 0018      |      | SF               | 2' x 4' x 3/4" Thick, Square Edge, Mineral Fiber Acoustical Ceiling Panel (Armstrong Fine Fissured)                                                                                                                                                                                                                                                                                                                                                                                                                    | \$5,679.44        |
|                              |                       |      | Installation     | Quantity<br>1,300.00 x Unit Price<br>3.04 x Factor<br>1.2700 = Total<br>5,019.04                                                                                                                                                                                                                                                                                                                                                                                                                                       |                   |
|                              |                       |      | Demolition       | 1,300.00 x 0.40 x 1.2700 = 660.40                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                   |
| 5                            | 09 53 23 00 0005      |      | SF               | 2' x 4' Grid, Hot Dipped Galvanized Steel, 15/16" T Bar Ceiling Suspension System                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$422.66          |
|                              |                       |      | Installation     | Quantity<br>130.00 x Unit Price<br>2.06 x Factor<br>1.2700 = Total<br>340.11                                                                                                                                                                                                                                                                                                                                                                                                                                           |                   |
|                              |                       |      | Demolition       | 130.00 x 0.50 x 1.2700 = 82.55                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |
| 6                            | 09 53 23 00 0005 0118 |      | MOD              | For >50 To 200, Add                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | \$80.90           |
|                              |                       |      | Installation     | Quantity<br>130.00 x Unit Price<br>0.49 x Factor<br>1.2700 = Total<br>80.90                                                                                                                                                                                                                                                                                                                                                                                                                                            |                   |
| <b>Subtotal for Ceiling</b>  |                       |      |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>\$6,183.00</b> |
| <b>Doors/Frames/Hardware</b> |                       |      |                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |
| 7                            | 08 12 13 13 0008      |      | EA               | 3' x 6'-8" Through 7'-2" High, 4-3/4" Deep, 16 Gauge, Knock Down Hollow Metal Door Frame                                                                                                                                                                                                                                                                                                                                                                                                                               | \$515.56          |
|                              |                       |      | Installation     | Quantity<br>1.00 x Unit Price<br>405.95 x Factor<br>1.2700 = Total<br>515.56                                                                                                                                                                                                                                                                                                                                                                                                                                           |                   |

**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

**Job Order No:** 101797.00  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations GC

**Doors/Frames/Hardware**

|    |                  |      |     |                                                                                                                        |          |            |        |        |       |        |          |
|----|------------------|------|-----|------------------------------------------------------------------------------------------------------------------------|----------|------------|--------|--------|-------|--------|----------|
| 8  | 08 12 13 13 0008 | 0007 | MOD | For Welded Frames, Add                                                                                                 |          |            |        |        |       |        | \$121.77 |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 1.00     | 95.88      | x      | 1.2700 | =     | 121.77 |          |
| 9  | 08 12 13 13 0008 | 0011 | MOD | For 14 Gauge Frame, Add                                                                                                |          |            |        |        |       |        | \$65.15  |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 1.00     | 51.30      | x      | 1.2700 | =     | 65.15  |          |
| 10 | 08 14 16 00 0436 |      | EA  | 3'-0" x 8' x 1-3/4" Thick, 5 Ply, Particleboard Core (PC), Birch Faced Wood Door                                       |          |            |        |        |       |        | \$482.59 |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 1.00     | 379.99     | x      | 1.2700 | =     | 482.59 |          |
| 11 | 08 14 16 00 0436 | 0045 | MOD | For Stave Lumber Core (SLC), Add                                                                                       |          |            |        |        |       |        | \$247.22 |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 1.00     | 194.66     | x      | 1.2700 | =     | 247.22 |          |
| 12 | 08 71 11 00 0006 |      | PR  | 4-1/2" x 4-1/2" Standard Duty, Full Mortise, Plain Bearing, Brass/Bronze, Satin Chrome Finish Hinge                    |          |            |        |        |       |        | \$178.33 |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 1.50     | 93.61      | x      | 1.2700 | =     | 178.33 |          |
| 13 | 08 71 11 00 0529 |      | EA  | 2-1/2" Base Diameter, Convex Or Concave Rubber Insert, Satin Nickel Finish, Wrought Brass Wall Bumper (Ives WS406/407) |          |            |        |        |       |        | \$36.33  |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 1.00     | 28.61      | x      | 1.2700 | =     | 36.33  |          |
| 14 | 08 71 11 00 1420 |      | EA  | 10" x 34", 0.050" Thick, Satin Stainless Finish, Stainless Kick Plate                                                  |          |            |        |        |       |        | \$83.08  |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 1.00     | 65.42      | x      | 1.2700 | =     | 83.08  |          |
| 15 | 08 71 11 00 1951 |      | EA  | 6" x 34", 0.050" Thick, Satin Stainless Finish, Stainless Mop Plate                                                    |          |            |        |        |       |        | \$66.56  |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 1.00     | 52.41      | x      | 1.2700 | =     | 66.56  |          |
| 16 | 08 71 11 00 2219 |      | EA  | Surface Mounted Heavy Duty Door Closer (LCN 4040XP/4041 Series)                                                        |          |            |        |        |       |        | \$610.81 |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 1.00     | 480.95     | x      | 1.2700 | =     | 610.81 |          |
| 17 | 08 71 11 00 2237 |      | EA  | Bath/Bedroom Privacy F02/F19 Mortise Lockset Locked with thumb knob inside.                                            |          |            |        |        |       |        | \$939.23 |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 1.00     | 739.55     | x      | 1.2700 | =     | 939.23 |          |
| 18 | 08 72 33 00 0005 |      | LF  | 1/2" Width, 3/16" Height, Edge Mount, Double Fin, Adhesive Backed Flexible Astragal (Pemko S772)                       |          |            |        |        |       |        | \$94.13  |
|    |                  |      |     | Installation                                                                                                           | Quantity | Unit Price | Factor | =      | Total |        |          |
|    |                  |      |     |                                                                                                                        | 17.00    | 4.36       | x      | 1.2700 | =     | 94.13  |          |

**Subtotal for Doors/Frames/Hardware** **\$3,440.76**

**Flooring**

|    |                  |      |     |                                                                                                                                                                                                         |          |            |        |        |       |          |            |
|----|------------------|------|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------|--------|--------|-------|----------|------------|
| 19 | 09 30 13 00 0003 |      | SF  | Less Than 8" x 8", Mounted, Floor Tile Includes glazed porcelain, unglazed porcelain and glazed ceramic tiles. Tiles mounted from back, side or front in 12" x 12", 12" x 24", or similar sized sheets. |          |            |        |        |       |          | \$2,194.41 |
|    |                  |      |     | Installation                                                                                                                                                                                            | Quantity | Unit Price | Factor | =      | Total |          |            |
|    |                  |      |     |                                                                                                                                                                                                         | 132.00   | 13.09      | x      | 1.2700 | =     | 2,194.41 |            |
| 20 | 09 30 13 00 0003 | 0069 | MOD | For >50 To 250, Add                                                                                                                                                                                     |          |            |        |        |       |          | \$206.20   |
|    |                  |      |     | Installation                                                                                                                                                                                            | Quantity | Unit Price | Factor | =      | Total |          |            |
|    |                  |      |     |                                                                                                                                                                                                         | 132.00   | 1.23       | x      | 1.2700 | =     | 206.20   |            |

**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

Job Order No: 101797.00  
 Job Order Title: West Chester Area SD Bayard Rustin HS Various Renovations GC

**Flooring**

|    |                       |              |                                                                                                                                                                                  |            |        |   |          |  |            |
|----|-----------------------|--------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--------|---|----------|--|------------|
| 21 | 09 30 13 00 0011      | LF           | 6" High x 12" Long, Unpolished Ceramic Cove Base (Daltile Portfolio)                                                                                                             |            |        |   |          |  | \$841.17   |
|    |                       | Installation | Quantity                                                                                                                                                                         | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 38.00                                                                                                                                                                            | 17.43      | 1.2700 |   | 841.17   |  |            |
| 22 | 09 31 13 00 0002      | SF           | Thin Set - Latex Portland Cement Mortar                                                                                                                                          |            |        |   |          |  | \$308.46   |
|    |                       | Installation | Quantity                                                                                                                                                                         | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 132.00                                                                                                                                                                           | 1.84       | 1.2700 |   | 308.46   |  |            |
| 23 | 09 31 13 00 0002 0062 | MOD          | For >50 To 250, Add                                                                                                                                                              |            |        |   |          |  | \$51.97    |
|    |                       | Installation | Quantity                                                                                                                                                                         | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 132.00                                                                                                                                                                           | 0.31       | 1.2700 |   | 51.97    |  |            |
| 24 | 09 34 00 00 0022      | SF           | 5/16" Thick, High-Density Polyethylene Membrane With Grid Structure And Underside Anchoring Fleece, Waterproofing, Uncoupling And Vapor Management Membrane (Schluter® DITRA-XL) |            |        |   |          |  | \$772.82   |
|    |                       | Installation | Quantity                                                                                                                                                                         | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 132.00                                                                                                                                                                           | 4.61       | 1.2700 |   | 772.82   |  |            |
|    |                       |              | Use for Schluter Dilex AHKA                                                                                                                                                      |            |        |   |          |  |            |
| 25 | 09 39 00 00 0007      | LF           | 3/8" Height, Aluminum Edge Protection Trim For Tile (Schluter® SCHIENE)                                                                                                          |            |        |   |          |  | \$171.32   |
|    |                       | Installation | Quantity                                                                                                                                                                         | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 38.00                                                                                                                                                                            | 3.55       | 1.2700 |   | 171.32   |  |            |
| 26 | 09 65 13 13 0007      | LF           | 4" High, 1/8" Thick, Type TP Thermoplastic Rubber Wall Base, All Colors                                                                                                          |            |        |   |          |  | \$676.12   |
|    |                       | Installation | Quantity                                                                                                                                                                         | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 114.00                                                                                                                                                                           | 4.67       | 1.2700 |   | 676.12   |  |            |
| 27 | 09 65 13 33 0002      | SF           | 1/8" Thick, Flexible Self Leveling Cementitious Underlayment With Liquid Latex Modifiers                                                                                         |            |        |   |          |  | \$1,824.23 |
|    |                       | Installation | Quantity                                                                                                                                                                         | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 855.00                                                                                                                                                                           | 1.68       | 1.2700 |   | 1,824.23 |  |            |
| 28 | 09 65 19 19 0011      | SF           | 1/8" Thick, Class 1 Solid Color, Vinyl Composition Tile (VCT) (Armstrong® Excelon Feature™)                                                                                      |            |        |   |          |  | \$9,957.24 |
|    |                       | Installation | Quantity                                                                                                                                                                         | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 855.00                                                                                                                                                                           | 7.65       | 1.2700 |   | 8,306.75 |  |            |
|    |                       | Demolition   | Quantity                                                                                                                                                                         | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 855.00                                                                                                                                                                           | 1.52       | 1.2700 |   | 1,650.49 |  |            |
| 29 | 09 67 16 00 0002      | SF           | Epoxy Marble Floor With Colored Quartz Chips In 1/4" BaseIncludes primer, 1/4" epoxy marble coat with quartz chips and top seal coat.                                            |            |        |   |          |  | \$54.25    |
|    |                       | Installation | Quantity                                                                                                                                                                         | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 3.00                                                                                                                                                                             | 14.24      | 1.2700 |   | 54.25    |  |            |
|    |                       | Transition   |                                                                                                                                                                                  |            |        |   |          |  |            |

**Subtotal for Flooring \$17,058.19**

**Masonry**

|    |                  |              |                                                                                                                                                                                                                     |            |        |   |          |  |            |
|----|------------------|--------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--------|---|----------|--|------------|
| 30 | 01 22 20 00 0016 | HR           | LaborerFor tasks not included in the Construction Task Catalog® and as directed by owner only.                                                                                                                      |            |        |   |          |  | \$4,496.41 |
|    |                  | Installation | Quantity                                                                                                                                                                                                            | Unit Price | Factor | = | Total    |  |            |
|    |                  |              | 48.00                                                                                                                                                                                                               | 73.76      | 1.2700 |   | 4,496.41 |  |            |
|    |                  |              | Selective Demo/Toothng                                                                                                                                                                                              |            |        |   |          |  |            |
| 31 | 02 41 19 13 0014 | EA           | Saw Cut Minimum ChargeFor projects where the total saw cutting charge is less than the minimum charge, use this task exclusively. This task should not be used in conjunction with any other tasks in this section. |            |        |   |          |  | \$1,099.83 |
|    |                  | Installation | Quantity                                                                                                                                                                                                            | Unit Price | Factor | = | Total    |  |            |
|    |                  |              | 1.00                                                                                                                                                                                                                | 866.01     | 1.2700 |   | 1,099.83 |  |            |
| 32 | 02 41 19 13 0198 | IN           | 3/8" Diameter Drilling In Concrete Per Inch Of Depth                                                                                                                                                                |            |        |   |          |  | \$140.59   |
|    |                  | Installation | Quantity                                                                                                                                                                                                            | Unit Price | Factor | = | Total    |  |            |
|    |                  |              | 54.00                                                                                                                                                                                                               | 2.05       | 1.2700 |   | 140.59   |  |            |



**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

**Job Order No:** 101797.00  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations GC

**Masonry**

|    |                       |              |                                                                                                                              |            |   |        |   |          |  |            |  |
|----|-----------------------|--------------|------------------------------------------------------------------------------------------------------------------------------|------------|---|--------|---|----------|--|------------|--|
| 33 | 02 41 19 13 0282      | SF           | 8" Thick Concrete Block Wall Cutouts, <24 SF                                                                                 |            |   |        |   |          |  | \$787.57   |  |
|    |                       | Installation | Quantity                                                                                                                     | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                       |              | 21.00                                                                                                                        | 29.53      | x | 1.2700 | = | 787.57   |  |            |  |
|    |                       |              |                                                                                                                              |            |   |        |   |          |  |            |  |
|    |                       |              | For doorway                                                                                                                  |            |   |        |   |          |  |            |  |
| 34 | 03 61 16 00 0002      | CY           | Cementitious Flowable Grout                                                                                                  |            |   |        |   |          |  | \$245.31   |  |
|    |                       | Installation | Quantity                                                                                                                     | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                       |              | 0.50                                                                                                                         | 386.32     | x | 1.2700 | = | 245.31   |  |            |  |
| 35 | 04 05 16 26 0014      | SF           | Grout Cavity Walls - 3" Space, Grout Fill (0.250 CF/SF)                                                                      |            |   |        |   |          |  | \$880.11   |  |
|    |                       | Installation | Quantity                                                                                                                     | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                       |              | 132.00                                                                                                                       | 5.25       | x | 1.2700 | = | 880.11   |  |            |  |
| 36 | 04 05 16 26 0018      | LF           | Grout Door Frames - Grout Fill                                                                                               |            |   |        |   |          |  | \$124.14   |  |
|    |                       | Installation | Quantity                                                                                                                     | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                       |              | 17.00                                                                                                                        | 5.75       | x | 1.2700 | = | 124.14   |  |            |  |
| 37 | 04 05 19 13 0007      | CLF          | #8 (For 8" Walls), Mill Galvanized, Two-Wire, 9 Gauge Side Rods, 9 Gauge Cross Rods, Ladder-Type, Masonry Wall Reinforcement |            |   |        |   |          |  | \$86.94    |  |
|    |                       | Installation | Quantity                                                                                                                     | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                       |              | 1.00                                                                                                                         | 68.46      | x | 1.2700 | = | 86.94    |  |            |  |
| 38 | 04 05 19 26 0066      | LF           | #5, Grade 40, Vertical Placed, Epoxy-Coated Masonry Reinforcement Bar                                                        |            |   |        |   |          |  | \$497.84   |  |
|    |                       | Installation | Quantity                                                                                                                     | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                       |              | 140.00                                                                                                                       | 2.80       | x | 1.2700 | = | 497.84   |  |            |  |
| 39 | 04 21 26 00 0007      | LF           | Bullnose, Jamb Or Sill Shapes 6T Series Structural Glazed Clay Tile                                                          |            |   |        |   |          |  | \$571.27   |  |
|    |                       | Installation | Quantity                                                                                                                     | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                       |              | 14.00                                                                                                                        | 32.13      | x | 1.2700 | = | 571.27   |  |            |  |
|    |                       |              | Use CMU bullnose at doorway                                                                                                  |            |   |        |   |          |  |            |  |
| 40 | 04 22 23 13 0012      | SF           | 8" x 8" x 16", Solid, Lightweight, Concrete Block                                                                            |            |   |        |   |          |  | \$2,472.72 |  |
|    |                       | Installation | Quantity                                                                                                                     | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                       |              | 134.00                                                                                                                       | 14.53      | x | 1.2700 | = | 2,472.72 |  |            |  |
| 41 | 04 22 23 13 0012 0011 | MOD          | For Stacked Bond, Add                                                                                                        |            |   |        |   |          |  | \$525.86   |  |
|    |                       | Installation | Quantity                                                                                                                     | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                       |              | 134.00                                                                                                                       | 3.09       | x | 1.2700 | = | 525.86   |  |            |  |
| 42 | 04 22 23 29 0011      | SF           | 8" x 8" x 16", Plain Or Scored, Split Face, Bond Beam Or Lintel Concrete Block                                               |            |   |        |   |          |  | \$409.04   |  |
|    |                       | Installation | Quantity                                                                                                                     | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                       |              | 16.00                                                                                                                        | 20.13      | x | 1.2700 | = | 409.04   |  |            |  |

**Subtotal for Masonry** **\$12,337.63**

**Miscellaneous**

|    |                  |              |                                                                                                |            |   |        |   |          |  |            |  |
|----|------------------|--------------|------------------------------------------------------------------------------------------------|------------|---|--------|---|----------|--|------------|--|
| 43 | 01 22 20 00 0016 | HR           | LaborerFor tasks not included in the Construction Task Catalog® and as directed by owner only. |            |   |        |   |          |  | \$1,124.10 |  |
|    |                  | Installation | Quantity                                                                                       | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                  |              | 12.00                                                                                          | 73.76      | x | 1.2700 | = | 1,124.10 |  |            |  |
|    |                  |              | Clean, Seal and Wax surfaces                                                                   |            |   |        |   |          |  |            |  |
| 44 | 01 56 16 00 0003 | SF           | 6 Mil, Plastic Sheeting, Applied To Walls                                                      |            |   |        |   |          |  | \$304.80   |  |
|    |                  | Installation | Quantity                                                                                       | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                  |              | 600.00                                                                                         | 0.40       | x | 1.2700 | = | 304.80   |  |            |  |
|    |                  |              | Dust Protection                                                                                |            |   |        |   |          |  |            |  |
| 45 | 01 56 16 00 0068 | SF           | Masonite For Temporary Floor Protection                                                        |            |   |        |   |          |  | \$1,249.68 |  |
|    |                  | Installation | Quantity                                                                                       | Unit Price |   | Factor | = | Total    |  |            |  |
|    |                  |              | 600.00                                                                                         | 1.64       | x | 1.2700 | = | 1,249.68 |  |            |  |

**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

Job Order No: 101797.00  
 Job Order Title: West Chester Area SD Bayard Rustin HS Various Renovations GC

**Miscellaneous**

|    |                  |              |                                                                                                                                                           |   |            |   |        |   |          |
|----|------------------|--------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|---|------------|---|--------|---|----------|
| 46 | 01 66 19 00 0005 | CY           | Transfer Delivered Materials Distances Greater Than 125', Per CY Of Material Per 125'                                                                     |   |            |   |        |   | \$531.27 |
|    |                  | Installation | Quantity                                                                                                                                                  | x | Unit Price | x | Factor | = | Total    |
|    |                  |              | 72.00                                                                                                                                                     |   | 5.81       |   | 1.2700 |   | 531.27   |
| 47 | 01 66 19 00 0010 | CY           | Transfer Demolition Debris Distances Greater Than 125', Per CY Of Material Per 125'                                                                       |   |            |   |        |   | \$619.81 |
|    |                  | Installation | Quantity                                                                                                                                                  | x | Unit Price | x | Factor | = | Total    |
|    |                  |              | 84.00                                                                                                                                                     |   | 5.81       |   | 1.2700 |   | 619.81   |
| 48 | 01 74 19 00 0013 | EA           | 30 CY Dumpster (4 Ton) "Construction Debris" Includes delivery of dumpster, rental cost, pick-up cost, hauling, and disposal fee. Non-hazardous material. |   |            |   |        |   | \$774.70 |
|    |                  | Installation | Quantity                                                                                                                                                  | x | Unit Price | x | Factor | = | Total    |
|    |                  |              | 1.00                                                                                                                                                      |   | 610.00     |   | 1.2700 |   | 774.70   |

**Subtotal for Miscellaneous \$4,604.36**

**Paint**

|    |                       |                |                                                                                                           |   |            |   |        |   |            |
|----|-----------------------|----------------|-----------------------------------------------------------------------------------------------------------|---|------------|---|--------|---|------------|
| 49 | 01 22 20 00 0020      | HR             | Painter, Ordinary For tasks not included in the Construction Task Catalog® and as directed by owner only. |   |            |   |        |   | \$229.21   |
|    |                       | Installation   | Quantity                                                                                                  | x | Unit Price | x | Factor | = | Total      |
|    |                       |                | 2.00                                                                                                      |   | 90.24      |   | 1.2700 |   | 229.21     |
|    |                       | Floor Touch up |                                                                                                           |   |            |   |        |   |            |
| 50 | 09 91 13 00 0024      | SF             | 1 Coat Epoxy Filler, Brush Work, Paint Exterior Concrete Block Walls                                      |   |            |   |        |   | \$16.76    |
|    |                       | Installation   | Quantity                                                                                                  | x | Unit Price | x | Factor | = | Total      |
|    |                       |                | 12.00                                                                                                     |   | 1.10       |   | 1.2700 |   | 16.76      |
| 51 | 09 91 13 00 0024 0184 | MOD            | For Up To 100, Add                                                                                        |   |            |   |        |   | \$10.67    |
|    |                       | Installation   | Quantity                                                                                                  | x | Unit Price | x | Factor | = | Total      |
|    |                       |                | 12.00                                                                                                     |   | 0.70       |   | 1.2700 |   | 10.67      |
| 52 | 09 91 13 00 0025      | SF             | 1 Coat Epoxy Paint, Brush Work, Paint Exterior Concrete Block Walls                                       |   |            |   |        |   | \$19.51    |
|    |                       | Installation   | Quantity                                                                                                  | x | Unit Price | x | Factor | = | Total      |
|    |                       |                | 12.00                                                                                                     |   | 1.28       |   | 1.2700 |   | 19.51      |
| 53 | 09 91 13 00 0025 0184 | MOD            | For Up To 100, Add                                                                                        |   |            |   |        |   | \$12.65    |
|    |                       | Installation   | Quantity                                                                                                  | x | Unit Price | x | Factor | = | Total      |
|    |                       |                | 12.00                                                                                                     |   | 0.83       |   | 1.2700 |   | 12.65      |
| 54 | 09 91 23 00 0006      | SF             | 1 Coat Filler, Brush/Roller Work, Paint Interior Brick Walls                                              |   |            |   |        |   | \$352.04   |
|    |                       | Installation   | Quantity                                                                                                  | x | Unit Price | x | Factor | = | Total      |
|    |                       |                | 330.00                                                                                                    |   | 0.84       |   | 1.2700 |   | 352.04     |
| 55 | 09 91 23 00 0006 0266 | MOD            | For >250 To 500, Add                                                                                      |   |            |   |        |   | \$46.10    |
|    |                       | Installation   | Quantity                                                                                                  | x | Unit Price | x | Factor | = | Total      |
|    |                       |                | 330.00                                                                                                    |   | 0.11       |   | 1.2700 |   | 46.10      |
| 56 | 09 91 23 00 0008      | SF             | 2 Coats Paint, Brush/Roller Work, Paint Interior Brick Walls                                              |   |            |   |        |   | \$3,267.08 |
|    |                       | Installation   | Quantity                                                                                                  | x | Unit Price | x | Factor | = | Total      |
|    |                       |                | 1,470.00                                                                                                  |   | 1.75       |   | 1.2700 |   | 3,267.08   |

**Subtotal for Paint \$3,954.02**

**Toilet Accessories**

|    |                  |              |                                                                      |   |            |   |        |   |            |
|----|------------------|--------------|----------------------------------------------------------------------|---|------------|---|--------|---|------------|
| 57 | 10 21 13 19 0031 | EA           | 30" x 55" x 1", Recycled Solid Plastic (HDPE), Toilet Partition Door |   |            |   |        |   | \$1,051.66 |
|    |                  | Installation | Quantity                                                             | x | Unit Price | x | Factor | = | Total      |
|    |                  |              | 2.00                                                                 |   | 357.59     |   | 1.2700 |   | 908.28     |
|    |                  | Demolition   | Quantity                                                             | x | Unit Price | x | Factor | = | Total      |
|    |                  |              | 5.00                                                                 |   | 22.58      |   | 1.2700 |   | 143.38     |

**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

**Job Order No:** 101797.00  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations GC

**Toilet Accessories**

|    |                  |              |                                                                                                       |            |        |   |        |  |  |            |
|----|------------------|--------------|-------------------------------------------------------------------------------------------------------|------------|--------|---|--------|--|--|------------|
| 58 | 10 21 13 19 0038 | EA           | 24" x 55" x 1", Recycled Solid Plastic (High Density Polyethylene), Toilet Partition Panel            |            |        |   |        |  |  | \$362.84   |
|    |                  | Installation | Quantity                                                                                              | Unit Price | Factor | = | Total  |  |  |            |
|    |                  |              | 1.00                                                                                                  | 285.70     | 1.2700 |   | 362.84 |  |  |            |
| 59 | 10 21 13 19 0045 | EA           | 60" x 55" x 1", Recycled Solid Plastic (High Density Polyethylene), Toilet Partition Panel            |            |        |   |        |  |  | \$1,075.68 |
|    |                  | Installation | Quantity                                                                                              | Unit Price | Factor | = | Total  |  |  |            |
|    |                  |              | 1.00                                                                                                  | 530.85     | 1.2700 |   | 674.18 |  |  |            |
|    |                  | Demolition   | 6.00                                                                                                  | 52.69      | 1.2700 |   | 401.50 |  |  |            |
| 60 | 10 21 13 19 0050 | EA           | 5" x 82" x 1", Recycled Solid Plastic (HDPE), Toilet Partition Pilaster                               |            |        |   |        |  |  | \$741.01   |
|    |                  | Installation | Quantity                                                                                              | Unit Price | Factor | = | Total  |  |  |            |
|    |                  |              | 3.00                                                                                                  | 159.37     | 1.2700 |   | 607.20 |  |  |            |
|    |                  | Demolition   | 6.00                                                                                                  | 17.56      | 1.2700 |   | 133.81 |  |  |            |
| 61 | 10 28 13 13 0034 | EA           | Double Roll, Surface Mounted, Toilet Tissue Dispenser With Utility Shelf (Bobrick B-540)              |            |        |   |        |  |  | \$315.30   |
|    |                  | Installation | Quantity                                                                                              | Unit Price | Factor | = | Total  |  |  |            |
|    | X                |              | 3.00                                                                                                  | 45.14      | 1.2700 |   | 171.98 |  |  |            |
|    | X                | Demolition   | 5.00                                                                                                  | 22.57      | 1.2700 |   | 143.32 |  |  |            |
| 62 | 10 28 13 13 0054 | EA           | 20 Fluid Ounce, 4" Spout, Top-Filling Lavatory Mounted, Chrome Plated Soap Dispenser (Bobrick B-8221) |            |        |   |        |  |  | \$171.98   |
|    |                  | Installation | Quantity                                                                                              | Unit Price | Factor | = | Total  |  |  |            |
|    | X                |              | 2.00                                                                                                  | 45.14      | 1.2700 |   | 114.66 |  |  |            |
|    | X                | Demolition   | 2.00                                                                                                  | 22.57      | 1.2700 |   | 57.33  |  |  |            |
| 63 | 10 28 13 13 0135 | EA           | Surface Mounted, Stainless Steel Sanitary Napkin/Tampon Disposal (Bobrick Classic B-254)              |            |        |   |        |  |  | \$742.00   |
|    |                  | Installation | Quantity                                                                                              | Unit Price | Factor | = | Total  |  |  |            |
|    |                  |              | 3.00                                                                                                  | 152.95     | 1.2700 |   | 582.74 |  |  |            |
|    |                  | Demolition   | 5.00                                                                                                  | 25.08      | 1.2700 |   | 159.26 |  |  |            |
| 64 | 10 28 13 13 0143 | EA           | 18" Length, 1-1/4" Diameter, Stainless Steel Grab Bar (Bobrick B-5806x18)                             |            |        |   |        |  |  | \$225.65   |
|    |                  | Installation | Quantity                                                                                              | Unit Price | Factor | = | Total  |  |  |            |
|    |                  |              | 2.00                                                                                                  | 88.84      | 1.2700 |   | 225.65 |  |  |            |
| 65 | 10 28 13 13 0146 | EA           | 36" Length, 1-1/4" Diameter, Stainless Steel Grab Bar (Bobrick B-5806x36)                             |            |        |   |        |  |  | \$230.12   |
|    |                  | Installation | Quantity                                                                                              | Unit Price | Factor | = | Total  |  |  |            |
|    |                  |              | 2.00                                                                                                  | 90.60      | 1.2700 |   | 230.12 |  |  |            |
| 66 | 10 28 13 13 0147 | EA           | 42" Length, 1-1/4" Diameter, Stainless Steel Grab Bar (Bobrick B-5806x42)                             |            |        |   |        |  |  | \$262.33   |
|    |                  | Installation | Quantity                                                                                              | Unit Price | Factor | = | Total  |  |  |            |
|    |                  |              | 2.00                                                                                                  | 93.25      | 1.2700 |   | 236.86 |  |  |            |
|    |                  | Demolition   | 1.00                                                                                                  | 20.06      | 1.2700 |   | 25.48  |  |  |            |
| 67 | 10 28 13 13 0316 | EA           | 18" x 36", Surface Mounted, Stainless Steel Channel Frame Glass Mirror (Bobrick B-165 1836)           |            |        |   |        |  |  | \$220.37   |
|    |                  | Installation | Quantity                                                                                              | Unit Price | Factor | = | Total  |  |  |            |
|    |                  |              | 1.00                                                                                                  | 123.36     | 1.2700 |   | 156.67 |  |  |            |
|    |                  | Demolition   | 2.00                                                                                                  | 25.08      | 1.2700 |   | 63.70  |  |  |            |

**Subtotal for Toilet Accessories** **\$5,398.94**

**Proposal Total** **\$63,935.04**

This Proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percentage of NPP on this Proposal:** **14.42%**



Job Order

**JOC Contract No.: 2021JOCC-47**

New Job Order       Modify an Existing Job Order

Job Order Number: 101797.01

Job Order Title: West Chester Area SD Bayard Rustin HS Various Renovations EL

Contact: Mark Groves Contractor Name: S.J. Thomas Company, Inc.

Phone: 4842661260 Contact: Michael Benson

Phone: 484-429-0172

**Work to be Performed**

Work to be performed as per the Final Scope of Work and the Price Proposal dated 03/02/2022, and as per the terms and conditions of JOC Contract No 2021JOCC-47.

Brief Task Order Description:

Repair an underslab sanitary line, renovate an existing classroom into a multiple disabilities classroom including minor general, electrical and plumbing demo, trenching to repair sanitary line, replace slab concrete, flooring, small masonry wall construction, casework and ceiling tile replacement, install a few plumbing fixtures in a bathroom carved out of a gang toilet room, ceramic flooring in bathroom, several new light fixtures and minor electrical and HVAC work to complete the renovation.

**Time of Performance**      Estimated Start Date:

                                         Estimated Completion Date:

**Liquidated Damages**      Will apply:       Will NOT apply:

**Validation Information**

|                                         |        |
|-----------------------------------------|--------|
| <i>No Adjustment</i>                    | 1.0000 |
| <i>Prevailing Wage Normal Working I</i> | 1.2400 |

**Job Order Firm Fixed Price: \$37,321.16**

Owner Purchase Order: \_\_\_\_\_

**Approvals**

\_\_\_\_\_  
Project Manager                                          Date

\_\_\_\_\_  
Contractor Representative                                                                  Date

\_\_\_\_\_  
Agency Representative                                                                  Date

\_\_\_\_\_  
Agency Representative                                                                  Date

\_\_\_\_\_  
Agency Representative                                                                  Date

\_\_\_\_\_  
Agency Representative                                                                  Date



**Scope of Work**

---

**To:** Michael Benson  
S.J. Thomas Company, Inc.  
140 Bantram Ave.  
Landsdown, PA 19050  
(610) 622-3720

**From:** Mark Groves  
KPN - West Chester Area School District  
No Address Input  
4842661260

**Job Order No:** 101797.01  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations EL

---

The following items detail the scope of work as discussed at the site. All requirements necessary to accomplish the items set forth below shall be considered part of this scope of work.

Scope of work per plans and specifications. Excludes Permits

Subject to the terms and conditions of JOC Contract 2021JOCC-47.

\_\_\_\_\_  
Mark Groves, Requestor

\_\_\_\_\_  
Date

\_\_\_\_\_  
Michael Benson, Project Manager

\_\_\_\_\_  
Date

## Contractor's Cost Proposal - Summary (L/E/M)

---

**Date:** March 17, 2022

**Re:** IQC Master Contract #: 2021JOCC-47  
JOC Work Order #: 101797.01  
Owner PO #:  
Title: West Chester Area SD Bayard Rustin HS Various Renovations EL  
Contractor: S.J. Thomas Company, Inc.  
Proposal Value: \$37,321.16

---

---

|                  |                    |
|------------------|--------------------|
| <b>Alternate</b> | <b>\$10,262.92</b> |
|------------------|--------------------|

---

|                 |                    |
|-----------------|--------------------|
| <b>Base Bid</b> | <b>\$27,058.24</b> |
|-----------------|--------------------|

---

|                       |                    |
|-----------------------|--------------------|
| <b>Proposal Total</b> | <b>\$37,321.16</b> |
|-----------------------|--------------------|

---

This Proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percentage of NPP on this Proposal:** %

# Contractor's Cost Proposal - Detail (L/E/M)

Date: March 17, 2022

Re: IQC Master Contract #: 2021JOCC-47  
 JOC Work Order #: 101797.01  
 Owner PO #:  
 Title: West Chester Area SD Bayard Rustin HS Various Renovations EL  
 Contractor: S.J. Thomas Company, Inc.  
 Proposal Value: \$37,321.16

| Sect.                         | Item             | Mod.     | UOM          | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Line Total         |
|-------------------------------|------------------|----------|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|
| Labor                         | Equip.           | Material | (Excludes)   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                    |
| <b>Alternate</b>              |                  |          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                    |
| 1                             | 26 51 19 00 0276 |          | EA           | 3,400 Lumens, 4' Length, LED Low Bay Fixture (Cree® LN4-34L-35K-10V)                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$10,262.92        |
|                               |                  |          | Installation | Quantity 15.00 x Unit Price 551.77 x Factor 1.2400 = Total 10,262.92                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                    |
|                               |                  |          |              | used for B 20 fixture                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                    |
| <b>Subtotal for Alternate</b> |                  |          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>\$10,262.92</b> |
| <b>Base Bid</b>               |                  |          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                    |
| 2                             | 01 22 16 00 0002 |          | EA           | Reimbursable Fees Reimbursable Fees will be paid to the contractor for eligible costs as directed by Owner. Insert the appropriate quantity to adjust the base cost to the actual Reimbursable Fee. If there are multiple Reimbursable Fees, list each one separately and add a comment in the "note" block to identify the Reimbursable Fee (e.g. sidewalk closure, road cut, various permits, extended warranty, expedited shipping costs, etc.). A copy of each receipt shall be submitted with the Price Proposal. | \$600.00           |
|                               |                  |          | Installation | Quantity 600.00 x Unit Price 1.00 x Factor 1.0000 = Total 600.00                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                    |
|                               |                  |          |              | Bond                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                    |
| 3                             | 26 05 19 16 0014 |          | MLF          | #12 AWG, Type THHN-THWN, 600 Volt, Copper, Single Solid Cable, Installed In Conduit                                                                                                                                                                                                                                                                                                                                                                                                                                    | \$2,319.99         |
|                               |                  |          | Installation | Quantity 2.00 x Unit Price 935.48 x Factor 1.2400 = Total 2,319.99                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                    |
| 4                             | 26 05 19 16 0127 |          | MLF          | #6 AWG, Type THHN-THWN, 600 Volt, Underground Feeder And Branch Circuits, Single Stranded Copper Cable                                                                                                                                                                                                                                                                                                                                                                                                                 | \$1,478.79         |
|                               |                  |          | Installation | Quantity 0.50 x Unit Price 2,385.14 x Factor 1.2400 = Total 1,478.79                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                    |
| 5                             | 26 05 19 16 0205 |          | MLF          | 4 Conductors, #12 AWG, Type MC, Solid Or Stranded, Galvanized Steel Armored Cable                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$3,616.65         |
|                               |                  |          | Installation | Quantity 0.50 x Unit Price 5,833.31 x Factor 1.2400 = Total 3,616.65                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                    |
| 6                             | 26 05 19 16 0231 |          | MLF          | #14/2 With #14 Ground Type THHN FPLP Red Armored Cable                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$859.42           |
|                               |                  |          | Installation | Quantity 0.15 x Unit Price 4,620.56 x Factor 1.2400 = Total 859.42                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                    |
| 7                             | 26 05 19 16 0238 |          | MLF          | #18/2 With #18 Tinned Ground FPLP Twisted Shielded Pair Red Armored Cable                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$721.86           |
|                               |                  |          | Installation | Quantity 0.15 x Unit Price 3,880.97 x Factor 1.2400 = Total 721.86                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                    |
| 8                             | 26 05 33 13 0601 |          | LF           | 3/4" Electrical Metallic Tubing (EMT) Conduit                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | \$3,576.16         |
|                               |                  |          | Installation | Quantity 400.00 x Unit Price 7.21 x Factor 1.2400 = Total 3,576.16                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                    |
| 9                             | 26 05 33 13 0602 |          | LF           | 1" Electrical Metallic Tubing (EMT) Conduit                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$1,346.95         |
|                               |                  |          | Installation | Quantity 125.00 x Unit Price 8.69 x Factor 1.2400 = Total 1,346.95                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                    |

**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

**Job Order No:** 101797.01  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations EL

**Base Bid**

|    |    |    |    |    |      |              |                                                                             |          |            |        |   |        |  |  |          |
|----|----|----|----|----|------|--------------|-----------------------------------------------------------------------------|----------|------------|--------|---|--------|--|--|----------|
| 10 | 26 | 05 | 33 | 13 | 0612 | EA           | 3/4" Electrical Metallic Tubing (EMT) 90 Degree Elbow                       |          |            |        |   |        |  |  | \$199.64 |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 10.00    | 16.10      | 1.2400 |   | 199.64 |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 11 | 26 | 05 | 33 | 13 | 0613 | EA           | 1" Electrical Metallic Tubing (EMT) 90 Degree Elbow                         |          |            |        |   |        |  |  | \$97.07  |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 4.00     | 19.57      | 1.2400 |   | 97.07  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 12 | 26 | 05 | 33 | 13 | 0634 | EA           | 3/4" Electrical Metallic Tubing (EMT) Set Screw Coupling                    |          |            |        |   |        |  |  | \$462.52 |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 50.00    | 7.46       | 1.2400 |   | 462.52 |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 13 | 26 | 05 | 33 | 13 | 0635 | EA           | 1" Electrical Metallic Tubing (EMT) Set Screw Coupling                      |          |            |        |   |        |  |  | \$174.99 |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 16.00    | 8.82       | 1.2400 |   | 174.99 |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 14 | 26 | 05 | 33 | 13 | 0656 | EA           | 3/4" Electrical Metallic Tubing (EMT) Straight Box Connector With Set Screw |          |            |        |   |        |  |  | \$229.71 |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 25.00    | 7.41       | 1.2400 |   | 229.71 |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 15 | 26 | 05 | 33 | 13 | 0657 | EA           | 1" Electrical Metallic Tubing (EMT) Straight Box Connector With Set Screw   |          |            |        |   |        |  |  | \$43.80  |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 4.00     | 8.83       | 1.2400 |   | 43.80  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 16 | 26 | 05 | 33 | 16 | 0005 | EA           | 3-1/2" Depth, 4" Square Steel Box                                           |          |            |        |   |        |  |  | \$631.90 |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 10.00    | 50.96      | 1.2400 |   | 631.90 |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 17 | 26 | 05 | 33 | 16 | 0034 | EA           | Flat, 4" Square Steel Exposed Work Cover                                    |          |            |        |   |        |  |  | \$176.33 |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 10.00    | 14.22      | 1.2400 |   | 176.33 |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 18 | 26 | 05 | 33 | 16 | 0113 | EA           | 2-1/8" Deep, 4" x 2" Steel Handy Box                                        |          |            |        |   |        |  |  | \$234.61 |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 5.00     | 37.84      | 1.2400 |   | 234.61 |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 19 | 26 | 05 | 33 | 23 | 0177 | LF           | 1-7/8" x 7/8" Two Piece Surface Metal Raceway Base (Wiremold #2400B)        |          |            |        |   |        |  |  | \$325.93 |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 35.00    | 7.51       | 1.2400 |   | 325.93 |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 20 | 26 | 05 | 33 | 23 | 0179 | LF           | Raceway Cover (Wiremold #2400C)                                             |          |            |        |   |        |  |  | \$122.39 |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 35.00    | 2.82       | 1.2400 |   | 122.39 |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 21 | 26 | 05 | 33 | 23 | 0180 | EA           | Wire Clip (Wiremold #2400WC)                                                |          |            |        |   |        |  |  | \$52.58  |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 10.00    | 4.24       | 1.2400 |   | 52.58  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 22 | 26 | 05 | 33 | 23 | 0181 | EA           | Coupling (Wiremold #2401)                                                   |          |            |        |   |        |  |  | \$56.69  |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 4.00     | 11.43      | 1.2400 |   | 56.69  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 23 | 26 | 05 | 33 | 23 | 0184 | EA           | Device Bracket Frame (Wiremold #2407-2CM)                                   |          |            |        |   |        |  |  | \$89.26  |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 2.00     | 35.99      | 1.2400 |   | 89.26  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |
| 24 | 26 | 05 | 33 | 23 | 0187 | EA           | End Fitting (Wiremold #2410A)                                               |          |            |        |   |        |  |  | \$30.40  |
|    |    |    |    |    |      | Installation |                                                                             | Quantity | Unit Price | Factor | = | Total  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | 1.00     | 24.52      | 1.2400 |   | 30.40  |  |  |          |
|    |    |    |    |    |      |              |                                                                             | x        | x          |        |   |        |  |  |          |



**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

**Job Order No:** 101797.01  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations EL

| <b>Base Bid</b> |    |    |    |    |      |              |                                                                                                                                              |            |        |            |
|-----------------|----|----|----|----|------|--------------|----------------------------------------------------------------------------------------------------------------------------------------------|------------|--------|------------|
| 25              | 26 | 05 | 33 | 23 | 0211 | EA           | Divided, 1 Gang, Extra Deep Switch And Receptacle (Wiremold #2444D)                                                                          |            |        | \$100.76   |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 2.00                                                                                                                                         | 40.63      | 1.2400 | 100.76     |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 26              | 26 | 05 | 33 | 23 | 0255 | LF           | 4-3/4" x 1-3/4" Two Piece Surface Metal Raceway Base (Wiremold #4000B-10)                                                                    |            |        | \$525.45   |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 25.00                                                                                                                                        | 16.95      | 1.2400 | 525.45     |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 27              | 26 | 05 | 33 | 23 | 0256 | LF           | Raceway Cover (Wiremold #4000C)                                                                                                              |            |        | \$172.36   |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 25.00                                                                                                                                        | 5.56       | 1.2400 | 172.36     |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 28              | 26 | 05 | 33 | 23 | 0258 | EA           | Wire Clips For Conductors (Wiremold #4000WC)                                                                                                 |            |        | \$62.30    |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 8.00                                                                                                                                         | 6.28       | 1.2400 | 62.30      |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 29              | 26 | 05 | 33 | 23 | 0259 | EA           | Couplings (Wiremold #4001A)                                                                                                                  |            |        | \$62.12    |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 3.00                                                                                                                                         | 16.70      | 1.2400 | 62.12      |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 30              | 26 | 05 | 33 | 23 | 0263 | EA           | Blank End Fittings (Wiremold #4010B)                                                                                                         |            |        | \$21.43    |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 1.00                                                                                                                                         | 17.28      | 1.2400 | 21.43      |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 31              | 26 | 05 | 33 | 23 | 0280 | EA           | Double Duplex Receptacle Outlet Cover (Wiremold #4046B-2)                                                                                    |            |        | \$191.31   |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 2.00                                                                                                                                         | 77.14      | 1.2400 | 191.31     |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 32              | 26 | 09 | 23 | 00 | 0208 | EA           | Passive Infrared, Wall Switch Mounted, Wired Occupancy Sensor (Encelium PW-100-24)Excludes GB II cable.                                      |            |        | \$345.23   |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 1.00                                                                                                                                         | 278.41     | 1.2400 | 345.23     |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 33              | 26 | 27 | 23 | 00 | 0021 | EA           | Add-On 2-3/4" Width Steel Cover Plate For One Duplex Receptacle                                                                              |            |        | \$229.46   |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 5.00                                                                                                                                         | 37.01      | 1.2400 | 229.46     |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 34              | 26 | 27 | 26 | 00 | 0020 | EA           | 20 Amperes, 120/277 Volt, Duplex Receptacle                                                                                                  |            |        | \$89.45    |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 2.00                                                                                                                                         | 36.07      | 1.2400 | 89.45      |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 35              | 26 | 27 | 26 | 00 | 0120 | EA           | 20 Amperes, 125 Volt Duplex Ground Fault Circuit Interrupter (GFCI), Specification Grade Tamper Resistant ReceptaclePass & Seymour 2095-TRS. |            |        | \$242.99   |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 3.00                                                                                                                                         | 65.32      | 1.2400 | 242.99     |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 36              | 26 | 51 | 19 | 00 | 0116 | EA           | 6" Diameter, 1,500 Lumens, Recessed LED Downlight With Open Trim (Lightolier C6L1520DL)                                                      |            |        | \$1,378.53 |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 2.00                                                                                                                                         | 555.86     | 1.2400 | 1,378.53   |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
| 37              | 26 | 51 | 19 | 00 | 0256 | LF           | Fixed Surface Mount, Concealed Continuous LED Fixture With Remote Driver (Fraqtir™ S301)                                                     |            |        | \$6,189.21 |
|                 |    |    |    |    |      | Installation | Quantity                                                                                                                                     | Unit Price | Factor | Total      |
|                 |    |    |    |    |      |              | 10.00                                                                                                                                        | 499.13     | 1.2400 | 6,189.21   |
|                 |    |    |    |    |      |              | x                                                                                                                                            | x          | =      |            |
|                 |    |    |    |    |      |              | used for 36 lf of AB, A9 & A21 fixture                                                                                                       |            |        |            |

**Subtotal for Base Bid** **\$27,058.24**

**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

**Job Order No:** 101797.01  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations EL

---

**Proposal Total** **\$37,321.16**

This Proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percentage of NPP on this Proposal:** %





**Scope of Work**

---

**To:** Michael Benson  
S.J. Thomas Company, Inc.  
140 Bantram Ave.  
Landsdown, PA 19050  
(610) 622-3720

**From:** Mark Groves  
KPN - West Chester Area School District  
No Address Input  
4842661260

**Job Order No:** 101797.02  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations PL

---

The following items detail the scope of work as discussed at the site. All requirements necessary to accomplish the items set forth below shall be considered part of this scope of work.

Scope of work per plans and specifications. Excludes Permits

Subject to the terms and conditions of JOC Contract 2021JOCC-48.

\_\_\_\_\_  
Mark Groves, Requestor \_\_\_\_\_  
Date

\_\_\_\_\_  
Michael Benson, Project Manager \_\_\_\_\_  
Date

## Contractor's Cost Proposal - Summary (L/E/M)

---

Date: March 17, 2022

Re: IQC Master Contract #: 2021JOCC-48  
JOC Work Order #: 101797.02  
Owner PO #:  
Title: West Chester Area SD Bayard Rustin HS Various Renovations PL  
Contractor: S.J. Thomas Company, Inc.  
Proposal Value: \$35,764.10

---

---

|                         |                    |
|-------------------------|--------------------|
| <b>Bonds</b>            | <b>\$701.00</b>    |
| <b>Fire suppression</b> | <b>\$1,343.51</b>  |
| <b>Fixtures</b>         | <b>\$6,743.05</b>  |
| <b>Piping</b>           | <b>\$6,582.39</b>  |
| <b>Section - 01</b>     | <b>\$1,531.66</b>  |
| <b>Trench</b>           | <b>\$18,862.49</b> |
| <b>Proposal Total</b>   | <b>\$35,764.10</b> |

---

---

This Proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

The Percentage of NPP on this Proposal: %

# Contractor's Cost Proposal - Detail (L/E/M)

Date: March 17, 2022

Re: IQC Master Contract #: 2021JOCC-48  
 JOC Work Order #: 101797.02  
 Owner PO #:  
 Title: West Chester Area SD Bayard Rustin HS Various Renovations PL  
 Contractor: S.J. Thomas Company, Inc.  
 Proposal Value: \$35,764.10

| Sect.                                | Item             | Mod. | UOM          | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Line Total        |
|--------------------------------------|------------------|------|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| <b>Bonds</b>                         |                  |      |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |
| 1                                    | 01 22 16 00 0002 |      | EA           | Reimbursable Fees Reimbursable Fees will be paid to the contractor for eligible costs as directed by Owner. Insert the appropriate quantity to adjust the base cost to the actual Reimbursable Fee. If there are multiple Reimbursable Fees, list each one separately and add a comment in the "note" block to identify the Reimbursable Fee (e.g. sidewalk closure, road cut, various permits, extended warranty, expedited shipping costs, etc.). A copy of each receipt shall be submitted with the Price Proposal. | \$701.00          |
|                                      |                  |      | Installation | Quantity<br>701.00 x Unit Price<br>1.00 x Factor =<br>1.0000 = Total<br>701.00                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |
| <b>Subtotal for Bonds</b>            |                  |      |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>\$701.00</b>   |
| <b>Fire suppression</b>              |                  |      |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |
| 2                                    | 21 01 10 91 0004 |      | LF           | Purging Existing Lines Of Water                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | \$536.90          |
|                                      |                  |      | Installation | Quantity<br>700.00 x Unit Price<br>0.59 x Factor =<br>1.3000 = Total<br>536.90                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |
| 3                                    | 21 01 10 91 0005 |      | LF           | Refill Existing Lines With Water                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | \$664.30          |
|                                      |                  |      | Installation | Quantity<br>700.00 x Unit Price<br>0.73 x Factor =<br>1.3000 = Total<br>664.30                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |
| 4                                    | 21 13 13 00 0171 |      | EA           | 1/2" NPT Thread, 1/2" Orifice, K=5.6, Concealed Pendent Brass Wet Pipe Sprinkler Head, Low Lead Excludes coverplate                                                                                                                                                                                                                                                                                                                                                                                                    | \$142.31          |
|                                      |                  |      | Installation | Quantity<br>1.00 x Unit Price<br>109.47 x Factor =<br>1.3000 = Total<br>142.31                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |
| <b>Subtotal for Fire suppression</b> |                  |      |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | <b>\$1,343.51</b> |
| <b>Fixtures</b>                      |                  |      |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |
| 5                                    | 22 01 40 81 0034 |      | EA           | Removal And Replacement Of Elongated Toilet Seat With Lid                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$131.05          |
|                                      |                  |      | Installation | Quantity<br>1.00 x Unit Price<br>100.81 x Factor =<br>1.3000 = Total<br>131.05                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |
| 6                                    | 22 13 13 00 0023 |      | EA           | Countertop Kitchen Sink, Double Fixture Rough-In, Cast Iron Waste And Vent Pipe Includes cast iron waste and vent pipe and copper domestic supply. Excludes fixture and faucet.                                                                                                                                                                                                                                                                                                                                        | \$1,384.59        |
|                                      |                  |      | Installation | Quantity<br>1.00 x Unit Price<br>1,065.07 x Factor =<br>1.3000 = Total<br>1,384.59                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   |
| 7                                    | 22 42 13 13 0006 |      | EA           | Flush Valve Type, Siphon Jet, Floor Mounted, Wall Outlet, Elongated Vitreous China Water Closet (American Standard Priolo®)                                                                                                                                                                                                                                                                                                                                                                                            | \$445.26          |
|                                      |                  |      | Installation | Quantity<br>0.00 x Unit Price<br>785.69 x Factor =<br>1.3000 = Total<br>0.00                                                                                                                                                                                                                                                                                                                                                                                                                                           |                   |
|                                      |                  |      | Demolition   | Quantity<br>3.00 x Unit Price<br>114.17 x Factor =<br>1.3000 = Total<br>445.26                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |
| 8                                    | 22 42 16 13 0008 |      | EA           | 20" x 18" Vitreous China Wall Hung Lavatory (Kohler® Soho®)                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$735.74          |
|                                      |                  |      | Installation | Quantity<br>1.00 x Unit Price<br>565.95 x Factor =<br>1.3000 = Total<br>735.74                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |
|                                      |                  |      | LAV-1        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |

**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

**Job Order No:** 101797.02  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations PL

**Fixtures**

|    |                  |              |                                                                                           |            |        |        |       |          |            |
|----|------------------|--------------|-------------------------------------------------------------------------------------------|------------|--------|--------|-------|----------|------------|
| 9  | 22 42 16 13 0058 | EA           | Floor Mounted Bearing Plate Type, Single Lavatory Carrier                                 |            |        |        |       |          | \$624.60   |
|    |                  | Installation | Quantity                                                                                  | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 1.00                                                                                      | 480.46     | x      | 1.3000 | =     | 624.60   |            |
|    |                  |              |                                                                                           |            |        |        |       |          |            |
|    |                  |              | lav-1                                                                                     |            |        |        |       |          |            |
| 10 | 22 42 16 13 0071 | EA           | Wall Mounted Adjustable Plate Type, Single Lavatory Carrier With Concealed Arms           |            |        |        |       |          | \$514.79   |
|    |                  | Installation | Quantity                                                                                  | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 1.00                                                                                      | 395.99     | x      | 1.3000 | =     | 514.79   |            |
| 11 | 22 42 16 16 0010 | EA           | 33" x 21" x 7-1/2" Stainless Steel Kitchen Sink, Double Bowl, 20 Gauge (Elkay PSR3321)    |            |        |        |       |          | \$1,421.43 |
|    |                  | Installation | Quantity                                                                                  | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 1.00                                                                                      | 1,093.41   | x      | 1.3000 | =     | 1,421.43 |            |
| 12 | 22 42 39 00 0025 | EA           | Widespread Lavatory Gooseneck Faucet With Chrome Lever Handles (Delta 3579LF-WFHDF)       |            |        |        |       |          | \$340.73   |
|    |                  | Installation | Quantity                                                                                  | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 1.00                                                                                      | 262.10     | x      | 1.3000 | =     | 340.73   |            |
| 13 | 22 42 39 00 0083 | EA           | 4" Center Set, Deck Mount, Lavatory Faucet With Blade Handles (Chicago Faucet 802)        |            |        |        |       |          | \$290.73   |
|    |                  | Installation | Quantity                                                                                  | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 1.00                                                                                      | 223.64     | x      | 1.3000 | =     | 290.73   |            |
| 14 | 22 42 39 00 0133 | EA           | Soft Lavatory Drainline Guard And Shutoff Covers (IPS Truebro Soft-Guard Plus)            |            |        |        |       |          | \$86.26    |
|    |                  | Installation | Quantity                                                                                  | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 1.00                                                                                      | 66.35      | x      | 1.3000 | =     | 86.26    |            |
| 15 | 22 42 43 00 0004 | EA           | Exposed Manual Water Closet Flush Valve (Sloan Regal-110 Or 111)                          |            |        |        |       |          | \$508.08   |
|    |                  | Installation | Quantity                                                                                  | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 1.00                                                                                      | 278.51     | x      | 1.3000 | =     | 362.06   |            |
|    |                  | Demolition   | Quantity                                                                                  | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 3.00                                                                                      | 37.44      | x      | 1.3000 | =     | 146.02   |            |
| 16 | 23 05 23 00 0090 | EA           | 1/2" Threaded Or Sweated, 125 LB, Regular Port, Carbon Steel Trim, Brass Body, Ball Valve |            |        |        |       |          | \$259.79   |
|    |                  | Installation | Quantity                                                                                  | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 4.00                                                                                      | 49.96      | x      | 1.3000 | =     | 259.79   |            |

**Subtotal for Fixtures** **\$6,743.05**

**Piping**

|    |                  |              |                                                                                                                                                                         |            |        |        |       |          |            |
|----|------------------|--------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--------|--------|-------|----------|------------|
| 17 | 22 07 19 00 0014 | LF           | 1/2" Diameter Pipe, 1" Thick, Fiberglass Insulation With All Service Jacket (ASJ)                                                                                       |            |        |        |       |          | \$1,181.31 |
|    |                  | Installation | Quantity                                                                                                                                                                | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 78.00                                                                                                                                                                   | 11.65      | x      | 1.3000 | =     | 1,181.31 |            |
| 18 | 22 07 19 00 0015 | LF           | 3/4" Diameter Pipe, 1" Thick, Fiberglass Insulation With All Service Jacket (ASJ)                                                                                       |            |        |        |       |          | \$155.09   |
|    |                  | Installation | Quantity                                                                                                                                                                | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 10.00                                                                                                                                                                   | 11.93      | x      | 1.3000 | =     | 155.09   |            |
| 19 | 22 11 16 00 0373 | LF           | 1/2" Hard Drawn Type L Copper Tube/Pipe                                                                                                                                 |            |        |        |       |          | \$496.08   |
|    |                  | Installation | Quantity                                                                                                                                                                | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 60.00                                                                                                                                                                   | 6.36       | x      | 1.3000 | =     | 496.08   |            |
| 20 | 22 13 16 00 0014 | LF           | 4" Aboveground No Hub Cast Iron Soil Pipe Assembly Includes all fittings, couplings and hangers. Fittings are assumed every 10'. Not for use where detail is available. |            |        |        |       |          | \$1,625.65 |
|    |                  | Installation | Quantity                                                                                                                                                                | Unit Price | Factor | =      | Total |          |            |
|    |                  |              | 25.00                                                                                                                                                                   | 50.02      | x      | 1.3000 | =     | 1,625.65 |            |

**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

**Job Order No:** 101797.02  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations PL

**Piping**

|    |                  |              |                                                                                                                                                                               |            |        |   |          |  |            |
|----|------------------|--------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--------|---|----------|--|------------|
| 21 | 22 13 16 00 0271 | LF           | 2" No Hub Cast Iron Pipe                                                                                                                                                      |            |        |   |          |  | \$229.84   |
|    |                  | Installation | Quantity                                                                                                                                                                      | Unit Price | Factor | = | Total    |  |            |
|    |                  |              | 10.00 x                                                                                                                                                                       | 17.68 x    | 1.3000 | = | 229.84   |  |            |
| 22 | 22 13 16 00 0490 | EA           | Cut And Prepare 2" Cast Iron Pipe, No Hub                                                                                                                                     |            |        |   |          |  | \$68.22    |
|    |                  | Installation | Quantity                                                                                                                                                                      | Unit Price | Factor | = | Total    |  |            |
|    |                  |              | 4.00 x                                                                                                                                                                        | 13.12 x    | 1.3000 | = | 68.22    |  |            |
| 23 | 22 13 16 00 0492 | EA           | Cut And Prepare 4" Cast Iron Pipe, No Hub                                                                                                                                     |            |        |   |          |  | \$116.22   |
|    |                  | Installation | Quantity                                                                                                                                                                      | Unit Price | Factor | = | Total    |  |            |
|    |                  |              | 5.00 x                                                                                                                                                                        | 17.88 x    | 1.3000 | = | 116.22   |  |            |
| 24 | 22 13 16 00 0509 | LF           | 4" Schedule 40 Polyvinyl Chloride (PVC) DWV Pipe AssemblyIncludes all fittings, couplings and hangers. Fittings are assumed every 10'. Not for use where detail is available. |            |        |   |          |  | \$1,972.88 |
|    |                  | Installation | Quantity                                                                                                                                                                      | Unit Price | Factor | = | Total    |  |            |
|    |                  |              | 35.00 x                                                                                                                                                                       | 43.36 x    | 1.3000 | = | 1,972.88 |  |            |
| 25 | 22 13 16 00 0569 | EA           | 4" x 4" x 2" Polyvinyl Chloride (PVC) DWV Reducing Sanitary Tees                                                                                                              |            |        |   |          |  | \$737.10   |
|    |                  | Installation | Quantity                                                                                                                                                                      | Unit Price | Factor | = | Total    |  |            |
|    |                  |              | 4.00 x                                                                                                                                                                        | 141.75 x   | 1.3000 | = | 737.10   |  |            |

**Subtotal for Piping** **\$6,582.39**

**Section - 01**

|    |                  |              |                                                                                                |            |        |   |        |  |          |  |
|----|------------------|--------------|------------------------------------------------------------------------------------------------|------------|--------|---|--------|--|----------|--|
| 26 | 01 22 20 00 0025 | HR           | PlumberFor tasks not included in the Construction Task Catalog® and as directed by owner only. |            |        |   |        |  | \$919.00 |  |
|    |                  | Installation | Quantity                                                                                       | Unit Price | Factor | = | Total  |  |          |  |
|    |                  |              | 6.00 x                                                                                         | 117.82 x   | 1.3000 | = | 919.00 |  |          |  |
|    |                  |              | cut and cap existing fixture drains and water supply lines                                     |            |        |   |        |  |          |  |
| 27 | 01 22 20 00 0025 | HR           | PlumberFor tasks not included in the Construction Task Catalog® and as directed by owner only. |            |        |   |        |  | \$612.66 |  |
|    |                  | Installation | Quantity                                                                                       | Unit Price | Factor | = | Total  |  |          |  |
|    |                  |              | 4.00 x                                                                                         | 117.82 x   | 1.3000 | = | 612.66 |  |          |  |
|    |                  |              | shutdown and refill existing water lines for new connections                                   |            |        |   |        |  |          |  |

**Subtotal for Section - 01** **\$1,531.66**

**Trench**

|    |                  |              |                                                                                                                                                          |            |        |   |        |  |          |  |
|----|------------------|--------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--------|---|--------|--|----------|--|
| 28 | 01 22 20 00 0016 | HR           | LaborerFor tasks not included in the Construction Task Catalog® and as directed by owner only.                                                           |            |        |   |        |  | \$767.10 |  |
|    |                  | Installation | Quantity                                                                                                                                                 | Unit Price | Factor | = | Total  |  |          |  |
|    |                  |              | 8.00 x                                                                                                                                                   | 73.76 x    | 1.3000 | = | 767.10 |  |          |  |
|    |                  |              | additional labor to excavate below walls and slabs.                                                                                                      |            |        |   |        |  |          |  |
| 29 | 01 66 19 00 0005 | CY           | Transfer Delivered Materials Distances Greater Than 125', Per CY Of Material Per 125'                                                                    |            |        |   |        |  | \$302.12 |  |
|    |                  | Installation | Quantity                                                                                                                                                 | Unit Price | Factor | = | Total  |  |          |  |
|    |                  |              | 40.00 x                                                                                                                                                  | 5.81 x     | 1.3000 | = | 302.12 |  |          |  |
| 30 | 01 66 19 00 0010 | CY           | Transfer Demolition Debris Distances Greater Than 125', Per CY Of Material Per 125'                                                                      |            |        |   |        |  | \$302.12 |  |
|    |                  | Installation | Quantity                                                                                                                                                 | Unit Price | Factor | = | Total  |  |          |  |
|    |                  |              | 40.00 x                                                                                                                                                  | 5.81 x     | 1.3000 | = | 302.12 |  |          |  |
| 31 | 01 74 19 00 0012 | EA           | 20 CY Dumpster (3 Ton) "Construction Debris"Includes delivery of dumpster, rental cost, pick-up cost, hauling, and disposal fee. Non-hazardous material. |            |        |   |        |  | \$728.00 |  |
|    |                  | Installation | Quantity                                                                                                                                                 | Unit Price | Factor | = | Total  |  |          |  |
|    |                  |              | 1.00 x                                                                                                                                                   | 560.00 x   | 1.3000 | = | 728.00 |  |          |  |
|    |                  |              | Approximately 23 tons of dirt/subbase material                                                                                                           |            |        |   |        |  |          |  |



**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

**Job Order No:** 101797.02  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations PL

| <b>Trench</b> |    |    |    |    |      |      |              |                                                                                                                                                                                                                      |            |        |            |
|---------------|----|----|----|----|------|------|--------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--------|------------|
| 32            | 01 | 74 | 19 | 00 | 0012 | 0001 | MOD          | For Each Ton Over Indicated Amount, Add                                                                                                                                                                              |            |        | \$2,346.50 |
|               |    |    |    |    |      |      | Installation | Quantity                                                                                                                                                                                                             | Unit Price | Factor | Total      |
|               |    |    |    |    |      |      |              | 19.00                                                                                                                                                                                                                | 95.00      | 1.3000 | 2,346.50   |
|               |    |    |    |    |      |      |              | x                                                                                                                                                                                                                    | x          | =      |            |
| 33            | 02 | 41 | 19 | 13 | 0006 |      | LF           | Welded Wire Reinforced Concrete Slab Up To 4" Depth, Saw Cut                                                                                                                                                         |            |        | \$488.28   |
|               |    |    |    |    |      |      | Installation | Quantity                                                                                                                                                                                                             | Unit Price | Factor | Total      |
|               |    |    |    |    |      |      |              | 120.00                                                                                                                                                                                                               | 3.13       | 1.3000 | 488.28     |
|               |    |    |    |    |      |      |              | x                                                                                                                                                                                                                    | x          | =      |            |
| 34            | 02 | 41 | 19 | 13 | 0014 |      | EA           | Saw Cut Minimum Charge For projects where the total saw cutting charge is less than the minimum charge, use this task exclusively. This task should not be used in conjunction with any other tasks in this section. |            |        | \$1,125.81 |
|               |    |    |    |    |      |      | Installation | Quantity                                                                                                                                                                                                             | Unit Price | Factor | Total      |
|               |    |    |    |    |      |      |              | 1.00                                                                                                                                                                                                                 | 866.01     | 1.3000 | 1,125.81   |
|               |    |    |    |    |      |      |              | x                                                                                                                                                                                                                    | x          | =      |            |
| 35            | 02 | 41 | 19 | 13 | 0255 |      | SF           | 4" Thick Reinforced Concrete Slab On Grade Cutouts, <24 SF                                                                                                                                                           |            |        | \$4,931.55 |
|               |    |    |    |    |      |      | Installation | Quantity                                                                                                                                                                                                             | Unit Price | Factor | Total      |
|               |    |    |    |    |      |      |              | 90.00                                                                                                                                                                                                                | 42.15      | 1.3000 | 4,931.55   |
|               |    |    |    |    |      |      |              | x                                                                                                                                                                                                                    | x          | =      |            |
| 36            | 03 | 30 | 53 | 00 | 0004 |      | CF           | Hand Mix And Place Concrete For use where conventional equipment access is limited or when directed by the owner.                                                                                                    |            |        | \$1,861.70 |
|               |    |    |    |    |      |      | Installation | Quantity                                                                                                                                                                                                             | Unit Price | Factor | Total      |
|               |    |    |    |    |      |      |              | 52.00                                                                                                                                                                                                                | 27.54      | 1.3000 | 1,861.70   |
|               |    |    |    |    |      |      |              | x                                                                                                                                                                                                                    | x          | =      |            |
| 37            | 31 | 05 | 16 | 00 | 0025 |      | TON          | PA DOT 2A And 2A Modified Stone                                                                                                                                                                                      |            |        | \$658.10   |
|               |    |    |    |    |      |      | Installation | Quantity                                                                                                                                                                                                             | Unit Price | Factor | Total      |
|               |    |    |    |    |      |      |              | 23.00                                                                                                                                                                                                                | 22.01      | 1.3000 | 658.10     |
|               |    |    |    |    |      |      |              | x                                                                                                                                                                                                                    | x          | =      |            |
| 38            | 31 | 23 | 16 | 13 | 0008 |      | CY           | Excavation For Trenching By Hand In Loose Rock Or Compacted Aggregate Includes stockpiling excess materials and trimming sides and bottom of trench.                                                                 |            |        | \$3,979.66 |
|               |    |    |    |    |      |      | Installation | Quantity                                                                                                                                                                                                             | Unit Price | Factor | Total      |
|               |    |    |    |    |      |      |              | 16.00                                                                                                                                                                                                                | 191.33     | 1.3000 | 3,979.66   |
|               |    |    |    |    |      |      |              | x                                                                                                                                                                                                                    | x          | =      |            |
| 39            | 31 | 23 | 16 | 13 | 0011 |      | CY           | Backfilling or Placing Subbase for Trenches with Imported or Stockpiled Materials by Hand                                                                                                                            |            |        | \$644.59   |
|               |    |    |    |    |      |      | Installation | Quantity                                                                                                                                                                                                             | Unit Price | Factor | Total      |
|               |    |    |    |    |      |      |              | 16.00                                                                                                                                                                                                                | 30.99      | 1.3000 | 644.59     |
|               |    |    |    |    |      |      |              | x                                                                                                                                                                                                                    | x          | =      |            |
| 40            | 31 | 23 | 16 | 36 | 0022 |      | CY           | Compaction Of Fill Or Subbase For Building Foundations and Other Structures by Hand                                                                                                                                  |            |        | \$726.96   |
|               |    |    |    |    |      |      | Installation | Quantity                                                                                                                                                                                                             | Unit Price | Factor | Total      |
|               |    |    |    |    |      |      |              | 16.00                                                                                                                                                                                                                | 34.95      | 1.3000 | 726.96     |
|               |    |    |    |    |      |      |              | x                                                                                                                                                                                                                    | x          | =      |            |

**Subtotal for Trench** **\$18,862.49**

**Proposal Total** **\$35,764.10**

This Proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percentage of NPP on this Proposal:** %



Job Order

**JOC Contract No.: 2021JOCC-49**

**New Job Order**       **Modify an Existing Job Order**

Job Order Number: 101797.03

Job Order Title: West Chester Area SD Bayard Rustin HS Various Renovations HVAC

Contact: Mark Groves      Contractor Name: S.J. Thomas Company, Inc.

Phone: 4842661260      Contact: Michael Benson

Phone: 484-429-0172

**Work to be Performed**

Work to be performed as per the Final Scope of Work and the Price Proposal dated , and as per the terms and conditions of JOC Contract No 2021JOCC-49.

Brief Task Order Description:

Repair an underslab sanitary line, renovate an existing classroom into a multiple disabilities classroom including minor general, electrical and plumbing demo, trenching to repair sanitary line, replace slab concrete, flooring, small masonry wall construction, casework and ceiling tile replacement, install a few plumbing fixtures in a bathroom carved out of a gang toilet room, ceramic flooring in bathroom, several new light fixtures and minor electrical and HVAC work to complete the renovation.

**Time of Performance**      Estimated Start Date: \_\_\_\_\_  
                                          Estimated Completion Date: \_\_\_\_\_

**Liquidated Damages**      Will apply:       Will NOT apply:

**Validation Information**

|                                         |               |
|-----------------------------------------|---------------|
| <i>No Adjustment</i>                    | <i>1.0000</i> |
| <i>Prevailing Wage Normal Working I</i> | <i>1.3500</i> |

**Job Order Firm Fixed Price: \$12,967.27**

Owner Purchase Order: \_\_\_\_\_

**Approvals**

\_\_\_\_\_  
Project Manager      Date

\_\_\_\_\_  
Contractor Representative      Date

\_\_\_\_\_  
Agency Representative      Date

\_\_\_\_\_  
Agency Representative      Date

\_\_\_\_\_  
Agency Representative      Date

\_\_\_\_\_  
Agency Representative      Date



**Scope of Work**

---

**To:** Michael Benson  
S.J. Thomas Company, Inc.  
140 Bantram Ave.  
Landsdown, PA 19050  
(610) 622-3720

**From:** Mark Groves  
KPN - West Chester Area School District  
No Address Input  
4842661260

**Job Order No:** 101797.03  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations HVAC

---

The following items detail the scope of work as discussed at the site. All requirements necessary to accomplish the items set forth below shall be considered part of this scope of work.

Scope of work per plans and specifications. Excludes Permits

Subject to the terms and conditions of JOC Contract 2021JOCC-49.

\_\_\_\_\_  
Mark Groves, Requestor

\_\_\_\_\_  
Date

\_\_\_\_\_  
Michael Benson, Project Manager

\_\_\_\_\_  
Date

## Contractor's Cost Proposal - Summary (L/E/M)

---

**Date:** March 17, 2022

**Re:** IQC Master Contract #: 2021JOCC-49  
JOC Work Order #: 101797.03  
Owner PO #:  
Title: West Chester Area SD Bayard Rustin HS Various Renovations HVAC  
Contractor: S.J. Thomas Company, Inc.  
Proposal Value: \$12,967.27

---

|                                            |                    |
|--------------------------------------------|--------------------|
| <b>Bonds</b>                               | <b>\$300.00</b>    |
| <b>Hot water convector</b>                 | <b>\$6,908.16</b>  |
| <b>Sheetmetal ductwork and accessories</b> | <b>\$4,608.86</b>  |
| <b>Under cabinet hood</b>                  | <b>\$1,150.25</b>  |
| <b>Proposal Total</b>                      | <b>\$12,967.27</b> |

---

This Proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

**The Percentage of NPP on this Proposal:** %

# Contractor's Cost Proposal - Detail (L/E/M)

Date: March 17, 2022

Re: IQC Master Contract #: 2021JOCC-49  
 JOC Work Order #: 101797.03  
 Owner PO #:  
 Title: West Chester Area SD Bayard Rustin HS Various Renovations HVAC  
 Contractor: S.J. Thomas Company, Inc.  
 Proposal Value: \$12,967.27

| Sect.                      | Item             | Mod.     | UOM          | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Line Total      |
|----------------------------|------------------|----------|--------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| Labor                      | Equip.           | Material | (Excludes)   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                 |
| <b>Bonds</b>               |                  |          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                 |
| 1                          | 01 22 16 00 0002 |          | EA           | Reimbursable Fees<br>Reimbursable Fees will be paid to the contractor for eligible costs as directed by Owner. Insert the appropriate quantity to adjust the base cost to the actual Reimbursable Fee. If there are multiple Reimbursable Fees, list each one separately and add a comment in the "note" block to identify the Reimbursable Fee (e.g. sidewalk closure, road cut, various permits, extended warranty, expedited shipping costs, etc.). A copy of each receipt shall be submitted with the Price Proposal. | \$300.00        |
|                            |                  |          | Installation | Quantity<br>300.00 x Unit Price<br>1.00 x Factor<br>1.0000 = Total<br>300.00                                                                                                                                                                                                                                                                                                                                                                                                                                              |                 |
| <b>Subtotal for Bonds</b>  |                  |          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <b>\$300.00</b> |
| <b>Hot water convector</b> |                  |          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                 |
| 2                          | 01 22 20 00 0006 |          | HR           | Carpenter<br>For tasks not included in the Construction Task Catalog® and as directed by owner only.                                                                                                                                                                                                                                                                                                                                                                                                                      | \$802.79        |
|                            |                  |          | Installation | Quantity<br>6.00 x Unit Price<br>99.11 x Factor<br>1.3500 = Total<br>802.79                                                                                                                                                                                                                                                                                                                                                                                                                                               |                 |
|                            |                  |          |              | penetrate interior and exterior masonry walls for ductwork and piping penetrations                                                                                                                                                                                                                                                                                                                                                                                                                                        |                 |
| 3                          | 22 07 19 00 0030 |          | LF           | 3/4" Diameter Pipe, 1-1/2" Thick, Fiberglass Insulation With All Service Jacket (ASJ)                                                                                                                                                                                                                                                                                                                                                                                                                                     | \$768.42        |
|                            |                  |          | Installation | Quantity<br>40.00 x Unit Price<br>14.23 x Factor<br>1.3500 = Total<br>768.42                                                                                                                                                                                                                                                                                                                                                                                                                                              |                 |
| 4                          | 22 11 16 00 0849 |          | LF           | 3/4" Inside Diameter Copper Pipe/Tubing Type L Assembly<br>Includes all hangers and couplings, elbow, tee, reducer fittings. All hangers are complete assemblies. Not for use where detail is available.                                                                                                                                                                                                                                                                                                                  | \$1,431.00      |
|                            |                  |          | Installation | Quantity<br>40.00 x Unit Price<br>26.50 x Factor<br>1.3500 = Total<br>1,431.00                                                                                                                                                                                                                                                                                                                                                                                                                                            |                 |
| 5                          | 23 01 20 91 0040 |          | EA           | Shut Down Existing Interior Piping System<br>Includes lock out/tag out and average line tracing. Use when valves are greater than 25' from work. When the shut-off valves for multiple lines are located with a 10' radius, the quantity used shall be one.                                                                                                                                                                                                                                                               | \$648.59        |
|                            |                  |          | Installation | Quantity<br>2.00 x Unit Price<br>240.22 x Factor<br>1.3500 = Total<br>648.59                                                                                                                                                                                                                                                                                                                                                                                                                                              |                 |
| 6                          | 23 01 20 91 0044 |          | EA           | >100 To 250', Up To 3/4" Diameter Pipe, Purge Liquid System                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$950.37        |
|                            |                  |          | Installation | Quantity<br>2.00 x Unit Price<br>351.99 x Factor<br>1.3500 = Total<br>950.37                                                                                                                                                                                                                                                                                                                                                                                                                                              |                 |
| 7                          | 23 05 19 00 0040 |          | EA           | Pete's Plug (Valve Cock For Removable Pressure Gauge Or Thermometer)                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$114.51        |
|                            |                  |          | Installation | Quantity<br>1.00 x Unit Price<br>84.82 x Factor<br>1.3500 = Total<br>114.51                                                                                                                                                                                                                                                                                                                                                                                                                                               |                 |
| 8                          | 23 05 23 00 0091 |          | EA           | 3/4" Threaded Or Sweated, 125 LB, Regular Port, Carbon Steel Trim, Brass Body, Ball Valve                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$281.52        |
|                            |                  |          | Installation | Quantity<br>3.00 x Unit Price<br>69.51 x Factor<br>1.3500 = Total<br>281.52                                                                                                                                                                                                                                                                                                                                                                                                                                               |                 |

**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

**Job Order No:** 101797.03  
**Job Order Title:** West Chester Area SD Bayard Rustin HS Various Renovations HVAC

**Hot water convector**

|    |                       |              |                                                                                                   |            |        |   |          |  |            |
|----|-----------------------|--------------|---------------------------------------------------------------------------------------------------|------------|--------|---|----------|--|------------|
| 9  | 23 05 23 00 0535      | EA           | 3/4" NPT Flow Control Valve, Iron And Bronze, Water Balancing Valve With Pressures Up To 300 PSIG |            |        |   |          |  | \$259.31   |
|    |                       | Installation | Quantity                                                                                          | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 1.00                                                                                              | 192.08     | 1.3500 |   | 259.31   |  |            |
| 10 | 23 07 13 00 0010      | SF           | 1-1/2" Thick, Type 100 (1.0 LB/CF) FSK Fiber Glass Duct Wrap Insulation                           |            |        |   |          |  | \$0.00     |
|    |                       | Installation | Quantity                                                                                          | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 0.00                                                                                              | 4.99       | 1.3500 |   | 0.00     |  |            |
| 11 | 23 21 16 00 0029      | EA           | 3/4" Screwed Ends, 250 LB, Iron Body, Y-Type Strainer                                             |            |        |   |          |  | \$140.85   |
|    |                       | Installation | Quantity                                                                                          | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 1.00                                                                                              | 104.33     | 1.3500 |   | 140.85   |  |            |
| 12 | 23 82 33 00 0017      | EA           | 26" High x 4' Long Multi-Fin Convector, 2-Pipe System With 6-1/4" Deep Cabinet                    |            |        |   |          |  | \$1,126.60 |
|    |                       | Installation | Quantity                                                                                          | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 1.00                                                                                              | 834.52     | 1.3500 |   | 1,126.60 |  |            |
| 13 | 23 82 33 00 0017 0211 | MOD          | For Metal Trim Strips, Add                                                                        |            |        |   |          |  | \$157.72   |
|    |                       | Installation | Quantity                                                                                          | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 1.00                                                                                              | 116.83     | 1.3500 |   | 157.72   |  |            |
| 14 | 23 82 33 00 0017 0212 | MOD          | For Snap-On Inlet Grille, Add                                                                     |            |        |   |          |  | \$226.48   |
|    |                       | Installation | Quantity                                                                                          | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 2.00                                                                                              | 83.88      | 1.3500 |   | 226.48   |  |            |
| 15 | 23 82 33 00 0017 0214 | MOD          | For Air Chamber, Auto-vent, Add                                                                   |            |        |   |          |  | \$0.00     |
|    |                       | Installation | Quantity                                                                                          | Unit Price | Factor | = | Total    |  |            |
|    |                       |              | 0.00                                                                                              | 18.00      | 1.3500 |   | 0.00     |  |            |

**Subtotal for Hot water convector** **\$6,908.16**

**Sheetmetal ductwork and accessories**

|    |                  |              |                                                                                                              |            |        |   |          |  |            |  |
|----|------------------|--------------|--------------------------------------------------------------------------------------------------------------|------------|--------|---|----------|--|------------|--|
| 16 | 01 22 20 00 0030 | HR           | Sheet Metal Worker For tasks not included in the Construction Task Catalog® and as directed by owner only.   |            |        |   |          |  | \$653.13   |  |
|    |                  | Installation | Quantity                                                                                                     | Unit Price | Factor | = | Total    |  |            |  |
|    |                  |              | 4.00                                                                                                         | 120.95     | 1.3500 |   | 653.13   |  |            |  |
|    |                  |              | Labor required for layout and existing Sheetmetal penetrations                                               |            |        |   |          |  |            |  |
| 17 | 23 31 13 13 0005 | LB           | 4" Or 6" WG (Class A), Rectangular Or Square, Galvanized Steel Sheet Metal Ductwork                          |            |        |   |          |  | \$2,035.80 |  |
|    |                  | Installation | Quantity                                                                                                     | Unit Price | Factor | = | Total    |  |            |  |
|    |                  |              | 100.00                                                                                                       | 15.08      | 1.3500 |   | 2,035.80 |  |            |  |
| 18 | 23 31 13 16 0005 | LF           | 6" Diameter, 26 Gauge, 2" WG And Less (Class C), Galvanized Sheet Metal Round And Flat-Oval Duct             |            |        |   |          |  | \$329.67   |  |
|    |                  | Installation | Quantity                                                                                                     | Unit Price | Factor | = | Total    |  |            |  |
|    |                  |              | 30.00                                                                                                        | 8.14       | 1.3500 |   | 329.67   |  |            |  |
| 19 | 23 31 13 16 0017 | EA           | 6" Diameter, 26 Gauge, 2" WG And Less (Class C), Galvanized Sheet Metal Round And Flat-Oval Adjustable Elbow |            |        |   |          |  | \$333.92   |  |
|    |                  | Installation | Quantity                                                                                                     | Unit Price | Factor | = | Total    |  |            |  |
|    |                  |              | 5.00                                                                                                         | 49.47      | 1.3500 |   | 333.92   |  |            |  |
| 20 | 23 33 13 13 0019 | EA           | 10" x 6" Rectangular Opposed Blade Damper, Steel Construction, Manual Operation                              |            |        |   |          |  | \$232.01   |  |
|    |                  | Installation | Quantity                                                                                                     | Unit Price | Factor | = | Total    |  |            |  |
|    |                  |              | 2.00                                                                                                         | 85.93      | 1.3500 |   | 232.01   |  |            |  |
| 21 | 23 33 13 23 0004 | EA           | 8" x 8" Horizontally Mounted Backdraft Damper                                                                |            |        |   |          |  | \$149.59   |  |
|    |                  | Installation | Quantity                                                                                                     | Unit Price | Factor | = | Total    |  |            |  |
|    |                  |              | 1.00                                                                                                         | 110.81     | 1.3500 |   | 149.59   |  |            |  |

**Contractor's Cost Proposal - Detail (L/E/M) Continues..**

Job Order No: 101797.03  
 Job Order Title: West Chester Area SD Bayard Rustin HS Various Renovations HVAC

**Sheetmetal ductwork and accessories**

|    |                  |              |                                                                                                  |            |        |   |        |  |          |
|----|------------------|--------------|--------------------------------------------------------------------------------------------------|------------|--------|---|--------|--|----------|
| 22 | 23 33 23 00 0005 | LF           | 12" High Duct Turning Vanes, Sets                                                                |            |        |   |        |  | \$214.27 |
|    |                  | Installation | Quantity                                                                                         | Unit Price | Factor | = | Total  |  |          |
|    |                  |              | 4.00 x                                                                                           | 39.68 x    | 1.3500 | = | 214.27 |  |          |
| 23 | 23 33 46 00 0004 | LF           | 6" Diameter Flexible Duct, R8.0 Insulated With Polyester Inner Liner And Metallized Outer Jacket |            |        |   |        |  | \$186.62 |
|    |                  | Installation | Quantity                                                                                         | Unit Price | Factor | = | Total  |  |          |
|    |                  |              | 16.00 x                                                                                          | 8.64 x     | 1.3500 | = | 186.62 |  |          |
| 24 | 23 33 46 00 0014 | EA           | 6" Diameter Flexible Duct Collar, Spin In Type, Sheet Metal, With Damper                         |            |        |   |        |  | \$144.75 |
|    |                  | Installation | Quantity                                                                                         | Unit Price | Factor | = | Total  |  |          |
|    |                  |              | 2.00 x                                                                                           | 53.61 x    | 1.3500 | = | 144.75 |  |          |
| 25 | 23 37 13 13 0004 | EA           | 8" x 8" Ceiling Diffuser With Perforated Face, Flush Mount, Aluminum Construction With Damper    |            |        |   |        |  | \$329.10 |
|    |                  | Installation | Quantity                                                                                         | Unit Price | Factor | = | Total  |  |          |
|    |                  |              | 2.00 x                                                                                           | 121.89 x   | 1.3500 | = | 329.10 |  |          |

**Subtotal for Sheetmetal ductwork and accessories \$4,608.86**

**Under cabinet hood**

|    |                  |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |            |        |   |        |  |          |
|----|------------------|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|--------|---|--------|--|----------|
| 26 | 01 22 16 00 0002 | EA           | Reimbursable Fees Reimbursable Fees will be paid to the contractor for eligible costs as directed by Owner. Insert the appropriate quantity to adjust the base cost to the actual Reimbursable Fee. If there are multiple Reimbursable Fees, list each one separately and add a comment in the "note" block to identify the Reimbursable Fee (e.g. sidewalk closure, road cut, various permits, extended warranty, expedited shipping costs, etc.). A copy of each receipt shall be submitted with the Price Proposal. |            |        |   |        |  | \$751.95 |
|    |                  | Installation | Quantity                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Unit Price | Factor | = | Total  |  |          |
|    |                  |              | 557.00 x                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1.00 x     | 1.3500 | = | 751.95 |  |          |
|    |                  |              | GE 30" - Energy Star Certified Under The Cabinet Hood                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |            |        |   |        |  |          |
| 27 | 01 22 20 00 0016 | HR           | Laborer For tasks not included in the Construction Task Catalog® and as directed by owner only.                                                                                                                                                                                                                                                                                                                                                                                                                        |            |        |   |        |  | \$398.30 |
|    |                  | Installation | Quantity                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Unit Price | Factor | = | Total  |  |          |
|    |                  |              | 4.00 x                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 73.76 x    | 1.3500 | = | 398.30 |  |          |
|    |                  |              | Line item used for installing GE 30" - Energy Star Certified Under The Cabinet Hood                                                                                                                                                                                                                                                                                                                                                                                                                                    |            |        |   |        |  |          |

**Subtotal for Under cabinet hood \$1,150.25**

**Proposal Total**

**\$12,967.27**

This Proposal total represents the correct total for the proposal. Any discrepancy between line totals, sub-totals and the proposal total is due to rounding of the line totals and sub-totals.

The Percentage of NPP on this Proposal: %

February 21, 2022

**SUBJECT: Turn Key Boiler Installation**  
**-Smith Cast Iron Hot Water Boilers**  
**-Webster Dual Fuel Burners (Nat Gas & #2 Oil)**

**REFERENCE: Pierce Middle School**  
**West Chester, PA**

---

We propose to furnish the following Turnkey Supply and Installation for the above referenced project:

**DEMO AND REMOVAL OF THE EXISTING BOILERS**

Our Subcontractor, Bells Welding & Mechanical Repair Service, LLC will perform the following demolition services:

- Completely disconnect, dismantle and remove the Two (2) existing Weil McLain Cast Iron Hot Water Boilers.
- Demo Hot Water Piping after the first gate valve, in between the valve and the boiler.
- Disconnect existing gas piping.
- Disconnect existing electrical power.
- Remove all parts/components of the boiler from site.

**SUPPLY AND INSTALLATION OF TWO (2) NEW SMITH CAST IRON BOILERS**

Bells Welding will provide complete installation of Two (2) new Smith Cast Iron Boilers as described below, including:

- Offload and transport the cast iron sections into the boiler room, where they will be assembled and located on the existing concrete pad, that Bells Welding will extend to accommodate.
- Replace all of the hot water piping from the valves to the boiler.
- Gas piping shall be reconnected to the new boiler extended from the existing gas line.
- Exhaust and combustion air shall be connected to existing.
- Reconnect existing electrical power to the boiler.
- Disconnect and reconnect existing controls only.
- Bells Welding will work with West Chester Area School District to file for the necessary permits. This includes both the PA Dept. of Labor & Industry for proper permits, and also file with the ASME Inspector for the required field inspection, approval and



Pierce Middle School  
West Chester, PA

---

**Jurisdictional registration of the Boilers. All costs associated with filing for the necessary permits are included.**

### **CAST IRON HOT WATER BOILERS**

**Two (2) Smith Model BRTS/HE-12 Natural Gas & #2 Oil Fired Hot Water Boilers. The boilers will have an input of 3,663 MBH and an output of 3,040 MBH. The boilers are rated at 91 HP each.**

**Each Boiler will be provided with the below standard and option trim features:**

- **Knocked down for field install (not assembled)**
- **Cast iron wet base sections tested for 80 psi water working pressure**
- **Return temperature stabilizer (RTS)**
- **14" Flue Outlet, with Ampco reducing Tee to connect to existing 16" Flue onsite**
- **Flame observation ports**
- **Steel angle floor rails**
- **Ceramic fiber rope seal between sections**
- **Heat transfer rods**
- **Webster JB2C-15 Dual Fuel Burner**
  - **Natural Gas & #2 Oil,**
  - **460V supply voltage, 120V control voltage**
  - **CSD-1**
  - **2" Asco gas train**
  - **1 ½ HP Blower motor**
  - **Refractory mounting plate**

### **START-UP SERVICE**

**We have included the services of a factory authorized technician for up to Four (4) days to start-up and adjust the equipment.**

### **WARRANTY**

**Manufacturer's standard warranty covers defective parts which are replaceable, F.O.B. the factory, for a period of one (1) year after start-up or eighteen (18) months from shipment, whichever occurs first.**

Pierce Middle School  
West Chester, PA

CS&E's proposal is based upon the Commonwealth of Pennsylvania Department of General Services (DGS), COSTARS Bureau of Procurement Program. CS&E's COSTARS Vendor number is 143028.

PRICE FOR THE ABOVE, F.O.B. SHIPPING POINTS, WITH FULL FREIGHT ALLOWED TO DESTINATION, BUT NOT INCLUDING SALES TAX (IF APPLICABLE) IS TWO HUNDRED THIRTY THOUSAND..... (\$230,000.00) DOLLARS.

**SHIPPING COMMITMENT**

Currently, the standard lead time is approximately 18-20 weeks after release of an order for production.

**TERMS**

Our standard terms would apply:

- A. Offer of NET 30-day terms is subject to final approval of our Credit Department.
- B. NET 30-day terms are without retainages.
- C. Our invoice will include applicable sales tax unless you provide a valid exemption certificate with your order.
- D. A copy of our Terms and Conditions, a copy of which is enclosed, forms a part of, and is incorporated into this proposal.
- E. Pricing is based upon an acceptable purchase order with the attached CS&E terms and conditions. If a subcontract is required, or if the terms and conditions must be revised, our pricing must be revised prior to acceptance of same.

**IMPORTANT** – Pricing is firm for an order received with 30 days of bid and shipment within One (1) month of bid date. For an order received after 30 days or shipments after 1 month, we must re-quote prices in effect at that time.

Please understand our quotation does not include: chemical treatment systems, exhaust vent pipe, combustion air duct, installation, field wiring, balance valves, main system circulating pumps, expansion tank, tank heater, air separator, unit heaters, propeller fan heaters, DDC controls, heating and ventilating units, system valves, chemical shot feeder, pipe and fittings,

February 21, 2022

Pierce Middle School  
West Chester, PA

---

fused disconnect switches, chemical treatment, installation labor, warranty labor or any equipment and service not specifically listed.

We thank you for the opportunity to present this quotation.

Very truly yours,

COMBUSTION SERVICE & EQUIPMENT CO.



Josh Schmoyer

ATTACHMENTS:  
CS&E Terms & Conditions

**THIS QUOTATION DOES NOT INCLUDE  
ANY SALES OR USE TAX.**

## TERMS AND CONDITIONS

1. **Proposal; Terms.** The terms and conditions herein contained form a part of the foregoing proposal, quotation, acknowledgment or confirmation (collectively the "Proposal") and may not be altered, amended or waived by CS&E except in writing signed by a duly authorized representative of CS&E. This Proposal constitutes an offer to furnish the equipment, parts and other items covered hereby (the "Equipment") and to provide services described in this Proposal all upon and only upon the express terms and conditions set forth herein and elsewhere in the Proposal. CS&E objects to and hereby rejects any additional or different terms or conditions proposed or requested by Customer unless expressly set forth in and made a part of this Proposal.

2. **Duration of Offer.** This Proposal expires at the option of CS&E unless an acceptance is received at the offices of CS&E within 30 days from the date hereof and is subject to change by CS&E at any time prior to acceptance.

3. **Prices; Licenses.** Prices are based on, and delivery will be made, F.O.B. point of shipment. Customer agrees to pay when and as due in accordance with applicable law, all sales, excise, use, gross receipts, value added and similar taxes and to secure at its sale cost and expense all applicable licenses and permits, whether Federal, State or local.

4. **Overtime.** Unless otherwise agreed, all work and services required shall be done on a one-shift, straight time basis. If Customer requests work on any different basis, Customer will compensate CS&E for any additional expenses including, overtime, bonus or shift premiums, applicable payroll taxes, workmen's compensation and liability insurance premiums, fringe benefits and administrative overhead.

5. **Payment.** Customer shall pay the net amount due in full in accordance with the terms set forth in this Proposal or in the absence of any specific terms within 30 days of invoice by CS&E. Customer will pay interest with respect to amount which is not paid when due at the rate of one and one-half percent (1-1/2%) for each calendar month (or fraction thereof) that such charge remains unpaid. All amounts are payable without deduction, setoff, recoupment, counterclaim, or backcharge, of any type or nature unless expressly approved in writing by CS&E.

6. **Delivery and Performance.** Dates for delivery or performance are CS&E's best current estimate of delivery or performance and are subject to change. CS&E shall have no liability or responsibility for any delay in or failure of delivery, installation or other performance resulting from or attributable to Acts of God, fire, riot, war, labor disputes, strikes, conditions of premises, unavailability of materials or supplies, or acts or omissions of Customer, or any contractor, subcontractor or supplier to CS&E.

7. **Spare Parts.** Spare parts are not included in this Proposal unless provided for expressly. At the request of Customer, spare parts will be quoted separately.

8. **Patents.** In the event that any of the Equipment or component (collectively, "Component") manufactured and furnished by CS&E infringes or is claimed to infringe any United States patent, CS&E agrees that it will at its election either (1) procure the rights for Customer to use the Component, (b) replace the Component with a non-infringing Component, or (c) refund to Customer the purchase price of the Component net of a reasonable allowance for depreciation and retake possession thereof. CS&E's responsibility under this Section is conditioned upon prompt receipt of written notice of any claim, action or lawsuit of which Customer becomes aware (within a time period as to allow CS&E to defend the matter fully and without having been prejudiced by any delay), and Customer's full cooperation and assistance in connection with any defense of such claim, action or suit tendered by CS&E. Notwithstanding the foregoing, CS&E assumes no liability or responsibility and Customer will defend and hold harmless CS&E from all liabilities in connection with any claim or action alleging infringement arising out of or based upon the sale, manufacture or use of any Equipment with any other goods, products, equipment or processes, or the design, development or supply of Components furnished in accordance with Customer's designs, specifications or instructions. This paragraph 8 sets forth the complete and entire liability and responsibility of CS&E with respect to infringement or misappropriation of any patents or other intellectual or industrial property rights.

9. **Title and Risk of Loss.** Title to the Equipment shall remain in CS&E until the complete purchase price, taxes, delivery charges, and any and all additional costs and charges have been paid. Risk of loss of or damage to any of the Equipment shall pass to Customer upon delivery of the Equipment to any carrier regardless of the delivery term specified.

10. **Safety and Health; Installation.** (a) Unless otherwise specified in the body of this Proposal, Customer is required to furnish foundations, anchor bolts, any foundation steel required, and all materials necessary for the installation of the Equipment such as connecting pipes, fittings, valves, wiring, conduits, insulation, interconnecting piping, supporting steel platforms, ladders, railings, and labor required for the installation of the Equipment.

(b) Use of the Equipment may require Customer to comply with federal, state and/or local laws, rules, regulations and ordinances (hereinafter collectively referred to as "Applicable Laws") or to procure or install certain additional safety guards and devices before the Equipment can be used in compliance with the requirements of Applicable Laws. Customer assumes responsibility for the purchase, installation and use of such safety guards and devices and agrees to indemnify and hold harmless CS&E from any demand, claim, suit or judgment arising out of any death, personal injury or property damage or any other economic loss or damages, in connection with any violation of Applicable Laws under any form or theory of action whatsoever whether in contract, tort, warranty, negligence, strict liability or otherwise.

11. **Limited Warranty; Conditions.** (a) CS&E warrants that upon the transfer to Customer of title to the Equipment, CS&E will have good title thereto.

(b) Except as provided below, CS&E warrants that the Equipment manufactured by it will be free from defects in material and workmanship for a period of one year from delivery, or if installed by CS&E, for one year from installation or first use by Customer, whichever is earlier. CS&E's sole liability and obligation hereunder is limited to exchanging or repairing without charge those components of CS&E's manufacture which prove to be defective. Customer shall be responsible for delivering the components to CS&E's plant in Pittsburgh. CS&E will ship the repaired or exchanged component to Customer F.O.B. CS&E's plant.

(c) For Equipment not manufactured by CS&E, CS&E will assign all warranties of the manufacturer(s) of the Equipment to the extent such warranties exist and are assignable. CS&E will cooperate reasonably with Customer to assist Customer in obtaining the benefit of all manufacturers' warranties with respect to the Equipment.

(d) The provisions of Paragraphs 11(b) and 11(c) hereof are conditioned upon the Equipment being installed, used and maintained by Customer normally and properly and otherwise in accordance with instructions. Any failure or defect due to wear and tear, corrosion, abuse, Acts of God or force majeure are excluded from such warranties and CS&E shall have no liability or responsibility with respect thereto.

(e) CS&E makes no warranty of any type or nature and excludes all warranties with respect to stoker parts that are exposed to fire whether or not exposure to fire is to be anticipated.

12. **WARRANTIES AND REMEDIES EXCLUSIVE; CERTAIN DISCLAIMERS.** THE PROVISIONS OF SECTION 11 ARE EXCLUSIVE AND ARE IN LIEU OF ANY AND ALL OTHER REPRESENTATIONS, WARRANTIES OR OTHER PROVISION. WHETHER EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION ALL WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE (WHETHER KNOWN TO CS&E OR NOT). ALL OTHER REPRESENTATIONS AND WARRANTIES BEING HEREBY EXPRESSLY DISCLAIMED BY CS&E AND WAIVED BY CUSTOMER. It is specifically agreed that, except as provided in Paragraph 11 hereof, CS&E shall have no liability under any form or theory of action whatsoever, whether in contract, tort, warranty, negligence, strict liability or otherwise in any way relating to the Equipment, any component thereof, any design or may defect or failure of design, the condition or quality of any of the fore-going, any other defect, or any act, error or omission of CS&E, its employees, agents, subcontractors or representatives.

13. **LIMITATION OF LIABILITY.** CS&E SHALL NOT BE LIABLE FOR ANY SPECIAL INCIDENTAL, INDIRECT, OR CONSEQUENTIAL DAMAGES, INCLUDING WITHOUT LIMITATION ANY LOST PROFITS, LOSS OF USE OF ANY EQUIPMENT OR ANY OTHER PROPERTY OR FACILITIES, ANY INCREASED COSTS, EXPENSES OR OVERHEAD, ANY OTHER ECONOMIC LOSS OR DAMAGE, OR FOR ANY SIMILAR OR RELATED DAMAGES, ARISING OUT OF OR IN CONNECTION WITH THIS PROPOSAL OR ANY PERFORMANCE OR BREACH OF PERFORMANCE BY, OR ANY ACT, ERROR OR OMISSION OF, CS&E, ITS EMPLOYEES, AGENTS, SUBCONTRACTORS OR REPRESENTATIVES, OR ANY DEFECT IN OR FAILURE OF THE EQUIPMENT OR ANY COMPONENT THEREOF, ANY DESIGN OR ANY DEFECT OR FAILURE OF DESIGN, ANY OTHER DEFECT, OR THE CONDITION OR QUALITY OF ANY OF THE FOREGOING, IN EACH CASE UNDER ANY FORM OR THEORY OF ACTION WHATSOEVER, WHETHER IN CONTRACT, TORT, WARRANTY, NEGLIGENCE, STRICT LIABILITY OR OTHERWISE.

14. **Limitation of Damages.** In no event and under no circumstances shall CS&E's liability under any form or theory of action whatsoever whether in contract, tort, warranty, indemnity, negligence, strict liability or otherwise for any and all damages of every type and nature for all matters and things relating to or arising out of this Proposal, any performance or breach of performance by, or any act, error or omission of, CS&E, its employees, agents, subcontractors, or representatives, or any defect in or failure of the Equipment or any component thereof, any design or any defect or failure of design, any other defect, or the condition or quality of any of the foregoing, exceed, in the aggregate, the amounts paid by Customer to CS&E under this Proposal. This paragraph 14 is not intended to alter or limit any other limitation, exclusion or disclaimer contained in this Proposal or to impose liability for damages otherwise intended to be limited, excluded or disclaimed elsewhere in this Proposal.

15. **Change Orders.** Any change orders shall be submitted to the main office of CS&E and which shall become effective only upon its being accepted in writing by an officer of CS&E.

16. **No Waiver or Default.** Forbearance by or failure of CS&E to insist upon strict performance hereunder or to enforce any of its rights or privileges, or to exercise any right accruing from any breach by Customer shall not affect or impair the rights of CS&E upon the continuation of such breach and shall not constitute a waiver of any future breach or right of enforcement by CS&E.

17. **Governing Law.** This Proposal, any other agreement between the parties and the transactions contemplated hereby shall be governed by and construed in accordance with the laws of Pennsylvania. Any action concerning any dispute shall be brought in the state or federal courts located in Allegheny County, Pennsylvania and Customer submits to the jurisdiction of said courts and waives all obligations to jurisdiction and venue.

18. **Non-Assignability.** This Proposal and any resulting agreement and the rights of either part may not be assigned or transferred by either party without the prior written consent of the other party.

19. **Entire Agreement; Modifications.** This Proposal and the terms and conditions herein contained set forth the entire agreement between CS&E and Customer. There are no representations, understandings or warranties of any kind, express or implied, except as set forth herein. No modification, waiver, change order or other alteration of the terms hereof shall be binding unless set forth in writing signed by an officer of CS&E.



651 East 9th St., Chester, PA 19013  
 Phone 610-237-1990  
 service@easterngenerator.com

# PROPOSAL

DATE: 2/11/2022  
 NUMBER: 0000085498

**BILL TO:**

West Chester Area School District  
 782 Springdale Drive  
 Exton PA 19341

**SHIP TO:**

E.N. Peirce Middle School  
 1314 Burke Road  
 West Chester PA 19380

| DESCRIPTION                                                                                                                                              | TOTAL |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|-------|
| BUDGETARY - BUDGETARY - BUDGETARY                                                                                                                        |       |
| Supply and installation of the following:                                                                                                                |       |
| One (1) New 80 KW Cummins standby generator set, model #RS80 , Natural Gasl, 1800 RPM, liquid cooled, 277/480V, 3 phase, 4 wire, 60 Hz, UL 2200 listing. |       |
| C80N6, 80kW, 60Hz, Standby, Natural Gas/Propane Genset                                                                                                   |       |
| Duty Rating-Standby Power (ESP)                                                                                                                          |       |
| Emissions Certification-SI, EPA, Emergency, Stationary, 40CFR60                                                                                          |       |
| Listing-UL 2200                                                                                                                                          |       |
| NFPA 110 Type 10 Level 1 Capable                                                                                                                         |       |
| Control Mounting-Left Facing                                                                                                                             |       |
| PowerCommand1.1 Controller                                                                                                                               |       |
| Gauge-Oil Pressure                                                                                                                                       |       |
| AmpSentry™ UL Listed Protective Relay                                                                                                                    |       |
| Control Display Language-English                                                                                                                         |       |
| Load Connections-Dual                                                                                                                                    |       |
| Circuit Breaker, Location A, 100A, 3P, 600 Volts AC, 80%, UL                                                                                             |       |
| Circuit Breaker, Location B, 50A, 3P, 600 Volts AC, 80%, UL                                                                                              |       |
| Engine Governor-Electronic, Isochronous                                                                                                                  |       |
| Single Gas Fuel-NG or LP Vapor                                                                                                                           |       |
| Engine Starter-12 Volt DC Motor                                                                                                                          |       |
| Exhaust Connector-NPT                                                                                                                                    |       |
| Engine Air Cleaner-Normal Duty                                                                                                                           |       |
| Battery Charging Alternator                                                                                                                              |       |
| Battery Charger-6 Amp, Regulated                                                                                                                         |       |
| Engine Cooling-Radiator, High Ambient Air Temperature, Ship Fitted                                                                                       |       |
| Extension-Coolant Drain                                                                                                                                  |       |
| Duct Adaptor-Radiator Outlet                                                                                                                             |       |
| Engine Coolant-50% Antifreeze, 50% Water Mixture                                                                                                         |       |
| Exciter/Reg-Torque Match                                                                                                                                 |       |
| Coolant Heater                                                                                                                                           |       |
| Voltage-277/480, 3 Phase, Wye, 4 Wire                                                                                                                    |       |
| Engine Oil Heater-120 Volts AC, Single Phase                                                                                                             |       |
| Engine Oil                                                                                                                                               |       |
| Genset Warranty-2 Years Base                                                                                                                             |       |
| Alternator-60Hz, 12L, 480/277V, 105C, 40C Ambient, Increased Motor Starting (IMS)                                                                        |       |
| Literature-English                                                                                                                                       |       |
| Extension-Oil Drain                                                                                                                                      |       |
| Enclosure-None                                                                                                                                           |       |
| <b>ALL PRODUCTS AND SERVICES PROVIDED ARE SUBJECT TO TERMS AND CONDITIONS OF SALE ON REVERSE</b>                                                         |       |



651 East 9th St., Chester, PA 19013  
 Phone 610-237-1990  
 service@easterngenerator.com

# PROPOSAL

DATE: 2/11/2022  
 NUMBER: 0000085498

**BILL TO:**

West Chester Area School District  
 782 Springdale Drive  
 Exton PA 19341

**SHIP TO:**

E.N. Peirce Middle School  
 1314 Burke Road  
 West Chester PA 19380

| DESCRIPTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | TOTAL |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|
| <p>Larger Battery Rack<br/>           Skidbase-Housing Ready</p> <p>One (1) New Cummins 125 Amp OTEC automatic transfer switch, NEMA 1 enclosure, 277/480 V AC<br/>           One (1) New Cummins 40 Amp OTEC automatic transfer switch, NEMA 1 enclosure, 277/480 V AC</p> <hr/> <p><b>SCOPE OF WORK:</b></p> <ol style="list-style-type: none"> <li>1. Disconnection, rigging and proper disposal of existing 80 KW Kohler generator.</li> <li>2. Delivery, rigging and placement of new 80 KW generator in designated location.</li> <li>3. Remove existing ATS and supply and install two new automatic transfer switches as required by code</li> <li>4. Modification and connection of conduit and wiring from new ATSS to new generator</li> <li>5. Modification, extension and connection of natural gas fuel line to new generator.</li> <li>6. Modification, extension and connection of generator exhaust system</li> <li>8. Supply and install generator cooling ducting from new generator to existing duct work</li> <li>9. Load bank testing of new generator</li> <li>10. Factory authorized start up and testing.</li> <li>11. Customer orientation.</li> </ol> <p>PLEASE NOTE: Due to the unpredictability of the power equipment manufacturers, availability and pricing are not guaranteed. Any material price increase imposed by our suppliers, will be an additional charge.</p> <p>Special Notes:</p> <ol style="list-style-type: none"> <li>1. Prior to proceeding, a complete natural gas adequacy study, with PECO Energy, is required, to verify that volume and pressure meet generator manufacturer's requirements.</li> <li>2. UPS battery back up systems are recommended on sensitive equipment, i.e. computers, DVD, VCR, TV, etc^ to act as a buffer, aiding in the prevention of voltage and/or frequency spikes or dips when being powered by the generator.</li> <li>3. Unless otherwise noted, the proposed price is based on normal working hours; after hours and weekend hours are available, if requested, and will be invoiced accordingly.</li> <li>4. Any change, in the location of the generator, automatic transfer switch and/or emergency distribution panel as proposed and/or agreed to, will result in additional charges.</li> <li>5. Our current estimated installation schedule is approximately 2 to 4 weeks, after we receive all components.</li> <li>6. Please note that the delivery date is an approximation and may vary over time depending upon number of requests and production rate.</li> <li>7. Prior to digging and/or trenching, we may be required to contact ^Pennsylvania One Call^ to locate gas,</li> </ol> |       |
| <b>ALL PRODUCTS AND SERVICES PROVIDED ARE SUBJECT TO TERMS AND CONDITIONS OF SALE ON REVERSE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |       |



651 East 9th St., Chester, PA 19013  
 Phone 610-237-1990  
 service@easterngenerator.com

# PROPOSAL

DATE 2/11/2022 NUMBER 0000085498

**BILL TO:**

West Chester Area School District  
 782 Springdale Drive  
 Exton PA 19341

**SHIP TO:**

E.N. Peirce Middle School  
 1314 Burke Road  
 West Chester PA 19380

| DESCRIPTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | TOTAL |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|
| <p>electric and/or telephone lines. This may delay the installation process until approval has been received from the authorities having jurisdiction.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |       |
| <p>8. Price as quoted is based on open shop (non union) rates. Should a union issue arise, customer will be notified and price adjustment will be made as needed.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |       |
| <p>Customer will be made aware of any site conditions, which become apparent during the course of work, that do not meet accepted standards. At which time necessary repairs will be performed, at additional cost to owner. If customer obtains alternate bids for additional work, Eastern Generator will be held harmless for any/all delays and/or damages during this period. All work performed by Eastern Generator will meet all applicable codes. Generator, transfer switch, etc^are mechanical equipment; as such there is no guarantee that the equipment will operate 100% of the time. Eastern generator sales and service, inc. and it^s representatives are not liable for any damages caused by equipment failure, abuse, accident, theft, acts of a third person, forces of nature, alteration of equipment or improper operation.</p> |       |
| <p>All material is guaranteed to be as specified. All work will be completed in a workman like manner according to standard practices. Any alteration or deviation from above or attached specification involving extra cost will be executed only upon written order; and will be come an extra charge over and above the proposed price. All agreements contingent upon strikes, accidents or circumstances beyond control. Owner to carry fire, tornado and other necessary insurance. All our employees are covered by workmen's compensation insurance.</p>                                                                                                                                                                                                                                                                                         |       |
| <p>Payment terms: 50% Deposit, net C.O.D. Credit Card payments above \$1,600 will incur a 4% charge to the buyer. Price includes applicable PA sales and/or use tax. This proposal may be withdrawn by Eastern Generator Sales and Service, Inc. if not accepted within thirty days.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |       |
| <p>Authorized Signature _____<br/>           Dave Mattocks, Sales Manager</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |       |
| <p>ACCEPTANCE OF PROPOSAL The above or attached prices, specifications and conditions are satisfactory and are hereby accepted. Eastern Generator is authorized to do work as specified. Payment will be made as outlined above.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |       |
| <p>Acceptance Signature _____<br/>           Title _____<br/>           Date _____<br/>           PO Number _____</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |       |
| <p><b>ALL PRODUCTS AND SERVICES PROVIDED ARE SUBJECT TO TERMS AND CONDITIONS OF SALE ON REVERSE</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |       |



651 East 9th St., Chester, PA 19013  
Phone 610-237-1990  
service@easterngenerator.com

# PROPOSAL

DATE: 2/11/2022  
NUMBER: 0000085498

**BILL TO:**

West Chester Area School District  
782 Springdale Drive  
Exton PA 19341

**SHIP TO:**

E.N. Peirce Middle School  
1314 Burke Road  
West Chester PA 19380

| DESCRIPTION                                                                               | TOTAL       |
|-------------------------------------------------------------------------------------------|-------------|
|                                                                                           |             |
| TOTAL                                                                                     | \$69,627.24 |
| ALL PRODUCTS AND SERVICES PROVIDED ARE SUBJECT TO TERMS AND CONDITIONS OF SALE ON REVERSE |             |





651 East 9th St., Chester, PA 19013  
 Phone 610-237-1990  
 service@easterngenerator.com

# PROPOSAL

DATE: 11/29/2021  
 NUMBER: 0000084807

**BILL TO:**

West Chester Area School District  
 782 Springdale Drive  
 Exton PA 19341

**SHIP TO:**

Westtown Thornbury Elementary  
 School  
 750 Westbourne Rd  
 West Chester PA 19382

| DESCRIPTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | TOTAL |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|--|
| BUDGETARY - BUDGETARY - BUDGETARY<br>Supply and installation of the following:<br><br>One (1) New 60 KW Cummins standby generator set, model #RS60 , Natural Gasl, 1800 RPM, liquid cooled,120/208V, 3 phase, 4 wire, 60 Hz, UL 2200 listing.<br><br>60kW, 60Hz, Standby, Natural Gas/Propane Genset<br>Duty Rating-Standby Power (ESP)<br>Emissions Certification-SI, EPA, Emergency, Stationary, 40CFR60<br>Listing-UL 2200<br>NFPA 110 Type 10 Level 1 Capable<br>Control Mounting-Left Facing<br>PowerCommand1.1 Controller<br>Gauge-Oil Pressure<br>AmpSentryTM UL Listed Protective Relay<br>Stop Switch-Emergency<br>Control Display Language-English<br>Load Connections-Dual<br>Circuit Breaker, Location A, 200A, 3P, 600 Volts AC, 80%, UL<br>Circuit Breaker, Location B, 30A, 3P, 600 Volts AC, 80%, UL<br>Engine Governor-Electronic, Isochronous<br>Single Gas Fuel-NG or LP Vapor<br>Engine Starter-12 Volt DC Motor<br>Exhaust Muffler-Mounted<br>Engine Air Cleaner-Normal Duty<br>Battery Charging Alternator<br>Battery Charger-6 Amp, Regulated<br>Engine Cooling-Radiator, High Ambient Air Temperature, Ship Fitted<br>Extension-Coolant Drain<br>Duct Adaptor-Radiator Outlet<br>Engine Coolant-50% Antifreeze, 50% Water Mixture<br>Exciter/Reg-Torque Match<br>Coolant Heater<br>Voltage-120/208, 3 Phase, Wye, 4 Wire<br>Engine Oil Heater-120 Volts AC, Single Phase<br>Engine Oil<br>Genset Warranty-2 Years Base<br>Alternator-60Hz, 12L, 208/120V, 105C, 40C Ambient, Increased Motor Starting (IMS)<br>Literature-English<br>Packing-Skid, Poly Bag<br>Extension-Oil Drain |       |  |
| <b>ALL PRODUCTS AND SERVICES PROVIDED ARE SUBJECT TO TERMS AND CONDITIONS OF SALE ON REVERSE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |       |  |



651 East 9th St., Chester, PA 19013  
 Phone 610-237-1990  
 service@easterngenerator.com

# PROPOSAL

DATE 11/29/2021 NUMBER 0000084807

**BILL TO:**

West Chester Area School District  
 782 Springdale Drive  
 Exton PA 19341

**SHIP TO:**

Westtown Thornbury Elementary  
 School  
 750 Westbourne Rd  
 West Chester PA 19382

| DESCRIPTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | TOTAL |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|
| <p>Enclosure-None<br/>           Larger Battery Rack<br/>           Housing Ready</p> <p>SCOPE OF WORK:<br/>           1. Disconnection, rigging and proper disposal of existing 60 KW Kohler generator.<br/>           2. Delivery, rigging and placement of new 60 KW generator indoor, on existing foundation pad<br/>           3. Modification and connection of conduit and wiring from existing ATs to new generator,<br/>           4. Modification, extention and connection of natural gas fuel line to new generator.<br/>           5. Modification , extention and connection of the generator exhaust system<br/>           6. Modification and connection of duct from generator radiator to existing louver<br/>           7. Factory authorized start up and testing.<br/>           6. Customer orientation.</p> <p>PLEASE NOTE: Due to the unpredictability of the power equipment manufacturers, availability and pricing are not guaranteed. Any material price increase imposed by our suppliers, will be an additional charge.</p> <p>Special Notes:<br/>           1. Prior to proceeding, a complete natural gas adequacy study, with PECO Energy, is required, to verify that volume and pressure meet generator manufacturer's requirements.<br/>           2. UPS battery back up systems are recommended on sensitive equipment, i.e. computers, DVD, VCR, TV, etc^ to act as a buffer, aiding in the prevention of voltage and/or frequency spikes or dips when being powered by the generator.<br/>           3. Unless otherwise noted, the proposed price is based on normal working hours; after hours and weekend hours are available, if requested, and will be invoiced accordingly.<br/>           4. Any change, in the location of the generator, automatic transfer switch and/or emergency distribution panel as proposed and/or agreed to, will result in additional charges.<br/>           5. Our current estimated installation schedule is approximately 2 to 4 weeks, after we receive all components.<br/>           6. Please note that the delivery date is an approximation and may vary over time depending upon number of requests and production rate.<br/>           7. Prior to digging and/or trenching, we may be required to contact ^Pennsylvania One Call^ to locate gas, electric and/or telephone lines. This may delay the installation process until approval has been received from the authorities having jurisdiction.<br/>           8. Price as quoted is based on open shop (non union) rates. Should a union issue arise, customer will be notified and price adjustment will be made as needed.</p> <p>Customer will be made aware of any site conditions, which become apparent during the course of work, that do not meet accepted standards. At which time necessary repairs will be performed, at additional cost to</p> |       |
| <b>ALL PRODUCTS AND SERVICES PROVIDED ARE SUBJECT TO TERMS AND CONDITIONS OF SALE ON REVERSE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |       |



651 East 9th St., Chester, PA 19013  
 Phone 610-237-1990  
 service@easterngenerator.com

# PROPOSAL

DATE 11/29/2021 NUMBER 0000084807

**BILL TO:**

West Chester Area School District  
 782 Springdale Drive  
 Exton PA 19341

**SHIP TO:**

Westtown Thornbury Elementary  
 School  
 750 Westbourne Rd  
 West Chester PA 19382

| DESCRIPTION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | TOTAL              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|
| <p>owner. If customer obtains alternate bids for additional work, Eastern Generator will be held harmless for any/all delays and/or damages during this period. All work performed by Eastern Generator will meet all applicable codes. Generator, transfer switch, etc^are mechanical equipment; as such there is no guarantee that the equipment will operate 100% of the time. Eastern generator sales and service, inc. and it^s representatives are not liable for any damages caused by equipment failure, abuse, accident, theft, acts of a third person, forces of nature, alteration of equipment or improper operation.</p> <p>All material is guaranteed to be as specified. All work will be completed in a workman like manner according to standard practices. Any alteration or deviation from above or attached specification involving extra cost will be executed only upon written order; and will be come an extra charge over and above the proposed price. All agreements contingent upon strikes, accidents or circumstances beyond control. Owner to carry fire, tornado and other necessary insurance. All our employees are covered by workmen's compensation insurance.</p> <p>Payment terms: 50% Deposit, net C.O.D. Credit Card payments above \$1,600 will incur a 4% charge to the buyer. Price includes applicable PA sales and/or use tax. This proposal may be withdrawn by Eastern Generator Sales and Service, Inc. if not accepted within thirty days.</p> <p>Authorized Signature _____<br/>           Dave Mattocks, Sales Manager</p> <p>ACCEPTANCE OF PROPOSAL The above or attached prices, specifications and conditions are satisfactory and are hereby accepted. Eastern Generator is authorized to do work as specified. Payment will be made as outlined above.</p> <p>Acceptance Signature _____<br/>           Title _____<br/>           Date _____<br/>           PO Number _____</p> |                    |
| <b>SUBTOTAL</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>\$51,345.18</b> |
| <b>TAX</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>\$2,169.43</b>  |
| <b>TOTAL</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <b>\$53,514.61</b> |
| <b>ALL PRODUCTS AND SERVICES PROVIDED ARE SUBJECT TO TERMS AND CONDITIONS OF SALE ON REVERSE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                    |



# P.C. Curry Floor Covering, Inc.

PO Box 208  
Kimberton, PA 19442  
Phone (610) 935-4811 Fax (610) 935-3438

# PROPOSAL

Date: **2/23/2022**

Proposal Number:

**SUBMITTED TO:**

WCASD  
Attn: Don Young

**PROJECT:**

W.C. Henderson Library/ Classroom  
Co-Stars Contract #008-629

**Attn:**

**Phone:**

**Fax:**

**Plans Dated:**

PROPOSAL VALID FOR 30 DAYS FROM THIS DATE

Furnish and Install per plans and Specifications:

Addenda:

**SECTION 09680 - CARPET**  
Shaw Carpet Tile

Total **\$21,609.00**

**SECTION 09650 - RESILIENT FLOORING:**  
VCT in 3 classrooms and Kitchenette  
Cove Base

Total **\$7,262.00**

**DEMO**

Total **\$5,810.00**

**FLOOR PREP**

Total **\$4,150.00**

---

**Total Base Contract \$38,831.00**

Thirty Eight Thousand Eight Hundred Thirty One Dollars and No Cents

**Proposal inclusions and exclusions**

- \* Proposal includes sales tax, job stocking, 1 SKIM COAT of floor preparation, regular business hours installation and our 1 year installation warranty.
- \* Proposal excludes night and weekend work, moving furniture and fixtures, demolition, vacuuming, washing/waxing, moisture tests, moisture protection, heating/lighting and protective coverings.
- \* Additional floor preparation will be billed at \$85.00 per man hour plus materials.

Payment terms:

- \* Customer will be responsible for any cost or fees incurred in the collection of any past due invoices, including attorney fees and that past due invoices are subject to a 1.5% per month finance charge.

**ALL QUOTES ARE SUBJECT TO CREDIT APPROVAL**

ACCEPTANCE OF PROPOSAL The above prices, specifications and conditions are hereby accepted. You are authorized to do the work as specified.  
Payment will be made as outlined above

**Patrick Curry**

**Patrick Curry**

**ACCEPTED BY:** \_\_\_\_\_

*patrick@pccurryflooring.com*

**Date:** \_\_\_\_\_

**WEST CHESTER AREA SCHOOL DISTRICT**

**Property & Finance Committee**

**March 21, 2022**

***Approval of Revised Board Policy 903, Public Participation in Board Meetings,  
First Reading***

Newly revised Board Policy 903: Public Participation in Board Meetings requires further revision.

At the February 28, 2022 board meeting, the policy received second reading approval that allowed each public comment speaker 3 minutes for public comment and also allowed each speaker to state their township of residence instead of their home address. The Policy received second reading approval, and these changes are now active.

One more change is necessary to bring the policy in line with a recent federal ruling. The statements, "All comments shall be directed to the entire Board. No participant may address or question individual Board members," have been struck and replaced with ***"The Board asks that all commentary be directed to the Board as a whole."***

Please let me know if you have any questions.

Dr. Robert Sokolowski  
Superintendent  
March 8, 2022



|               |                                        |
|---------------|----------------------------------------|
| Book          | Policy Manual                          |
| Section       | 900 Community                          |
| Title         | Public Participation in Board Meetings |
| Code          | 903                                    |
| Status        | Review                                 |
| Adopted       | August 1, 2015                         |
| Last Revised  | February 28, 2022                      |
| Last Reviewed | July 27, 2015                          |

### **Purpose**

The Board recognizes the value to school governance of public comment on educational issues and the importance of involving members of the public in Board meetings. Public comment is an opportunity for the Board to hear comments from the public; it is not meant to be a question and answer period.

### **Authority**

The Board adopts this policy to govern public participation in Board meetings necessary to conduct its meeting and to maintain order.[\[1\]](#)

In order to permit fair and orderly expression of public comment, the Board shall provide an opportunity at each open meeting of the Board for residents and taxpayers to comment on matters of concern, official action, or deliberation before the Board prior to official action by the Board.[\[2\]](#)

If the Board determines there is not sufficient time at a meeting for public comments, the comment period may be deferred to the next regular meeting or to a special meeting occurring before the next regular meeting.[\[2\]](#)

When an item is added to the agenda after the agenda item public comment period has ended, the Board shall offer a further public comment opportunity limited to the added item(s). The public comment opportunity on the added item(s) shall occur prior to official action or deliberation on the added item(s).

### **Delegation of Responsibility**

The presiding officer at each public Board meeting will follow the rules of the Board for the conduct of public meetings in accordance with this policy and other applicable Board policy.[\[3\]](#)[\[4\]](#)[\[5\]](#)

### **Guidelines**

Whenever issues identified by the participant are subject to remediation under policies and procedures of the Board, they shall be dealt with in accordance with those policies and procedures.

## Board Business Meetings

Designated public comment times:[4][5]

1. There will be a public comment section at the beginning of the meeting for agenda items only.
2. There will be a public comment section at the end of the meeting for any nonagenda items.

## Board Committee Meetings or Work Sessions

The purpose of the Board committee meeting or work session is to review items to be placed on the agenda for the upcoming business meeting and also to discuss other appropriate items.[4]

There will be a public comment period at the beginning of each committee meeting or work session on agenda items only.

## Procedural Guidelines

The Board requires that public participants be residents or taxpayers of this district or:

1. Anyone representing a group in the school district.
2. Any representative of a firm eligible to bid on materials or services solicited by the Board.
3. Any district employee.
4. Any district student.

All individuals wishing to participate in a public Board meeting shall complete a registration card prior to the designated start of the meeting and shall include the name and address of the participant and topic to be addressed.

Participants must be recognized by the presiding officer and must preface their comments by an announcement of their name, township or borough, and group affiliation, if applicable.

Each speaker must limit his/her comments to three (3) minutes or less.

~~All comments shall be directed to the entire Board. No participant may address or question individual Board members.~~ **The Board asks that all commentary be directed to the Board as a whole.**

The presiding officer may:

1. Interrupt or terminate a participant's statement when the statement exceeds three (3) minutes, is obscene or threatening in nature, or is commenting on subject matter that is not appropriate for the given public comment period (e.g., agenda item versus non-agenda item).
2. Request any individual to leave the meeting when that person does not observe reasonable decorum.
3. Request the assistance of law enforcement officers to remove a disorderly person when his/her conduct interferes with the orderly progress of the meeting.
4. Establish a time limit on public comment as part of the meeting.

The meeting agenda and all pertinent documents shall be distributed to the press and public at all meetings.[6]



Legal

1. [65 Pa. C.S.A. 710](#)
  2. [65 Pa. C.S.A. 710.1](#)
  3. [24 P.S. 407](#)
  4. [Pol. 006](#)
  5. [Pol. 006.2](#)
  6. [Pol. 006.3](#)
- [65 Pa. C.S.A. 701 et seq](#)



MEMO from the Director of Business Affairs

---

*Date: March 17, 2022*  
*TO: School Board Members*  
*FROM: John Scully*

*PROPERTY & FINANCE COMMITTEE*  
*MEMO AGENDA ITEMS – for March 28, 2022*

Unless I hear otherwise, the following items will be placed on the School Board "Consent Agenda" for the March 28, 2022 Board meeting. Enclosed please find the attachments for all items.

BOARD CONSENT ITEMS for March 28, 2022:

- Approval of Board Policy 006.3, Broadcasting Board Meetings, Second Reading

cc: Dr. Sokolowski & Cabinet

**West Chester Area School District**  
**Technology Department**  
Spellman Education Center  
782 Springdale Drive  
Exton, PA 19341  
484-266-1050

Michael M. Wagman, Director of Technology  
mwagman@wcasd.net

Date: March 8, 2022  
To: Board of School Directors, Mr. John Scully, and Dr. Bob Sokolowski  
From: Michael Wagman  
Subject: Approval of New Board Policy 006.3, Broadcasting Board Meetings,  
Second Reading

Attached for Board approval is the second reading of New Board Policy 006.3, Broadcasting Board Meetings. The first reading of the policy was approved in February. No changes have been made to the second reading of this policy.

If you have any questions, please feel free to reach out to me.



|         |                             |
|---------|-----------------------------|
| Book    | Policy Manual               |
| Section | 000 Local Board Procedures  |
| Title   | Broadcasting Board Meetings |
| Code    | 006.3                       |
| Status  | Review                      |

### **Purpose**

The Board recognizes the value of public awareness regarding school district issues and discussions, as well as the usefulness of broadcasting the proceedings of publicly convened meetings. It appreciates the fact that a well-informed public is an asset to the entire school district.

### **Authority**

The Board directs the district to record and live stream video and audio of all public meetings of the Board, which include regular and special Board of School Director meetings, and regular and special Board committee meetings. The public meetings will be live-streamed at the time of the public meeting on a publicly available streaming service of the district's choosing, and the district will inform the public of the platform via the district website. The recording of the public meeting will be published, either on the district's website or on another publicly available website with access information available on the district's website, within three (3) business days of the conclusion of the public meeting.

The video and/or audio recording of any public meeting created or produced by the district is the exclusive property of the district. The district shall retain the video and/or audio recordings in accordance with Board Policy 800 and its administrative guidance. After the initial live stream, the audio and/or video recording of any public meeting created or produced by the district may be used at the discretion of the Board for any appropriate district purpose.

The video and/or audio recording of any public meeting created or produced by the district or a member of the public is not the official record of the meeting. The Board or committee approved written minutes are the official record of the meeting.

### **Notification**

The published agenda available at the public meeting and on the district website will state that the public meetings are being live streamed and recorded for the purpose of public broadcast and posting on the Internet, and shall include a notification disclaiming responsibility for both images, statements and/or actions made by those in attendance at the recorded public meetings. Notice will be provided to all in attendance that the public meeting is being live streamed and recorded for posting on the Internet

### **Procedure**

It is the Board's intent to live stream and post video and audio recorded public Board meetings in their entirety. However, the Board recognizes that unforeseeable malfunctions of equipment or the network, disruptions in platform or Internet access, unexpected operator unavailability or error, or weather events

may occur, which may limit the district's ability to live stream or post a public meeting in, whole or in part. In such an event, the district shall publish the available portion of the public meeting in accordance with this policy.

Obscene and profane statements or gestures made by those in attendance at the meeting may be subject to editing, as allowable by law.

The video recording will be made by at least one (1) operable camera that will be primarily focused on the Board, the Superintendent, Administration, and the Board Secretary. Audio will also capture all those recognized to formally address the Board, and may capture members of the audience. The camera may visually capture persons formally addressing the Board from the podium and members of the audience.

Attendees do not have an expectation of privacy during a public meeting. Attendance at a public meeting will be considered consent for audio and video recording by the district and for the use of any images or statements of those in attendance. The opinions or statements made during the public meeting are those of the individuals, and not necessarily the opinions or statements of the district. The district does not necessarily endorse or support the views, opinions, statements, or information contained in the live stream or recording of the public meetings.

Nothing in this policy shall be construed to permit the video recording of Board executive sessions, conferences, and other non-public meetings.

Legal

Pol. 006.1

Pol 006